

STRENGTHENING BONDS

EMBASSY FREIGHT SERVICES S.P.A VISITS CSS DUBAI

## RACING BOATS

### BUILDING TRUST HOLSHIP GROUP VISITS CSS

# PROJECTS OIL & ENERGY





### **Consolidated Shipping Services L.L.C.**

P.O.Box 61334, Jebel Ali, Dubai, UAE Tel: +971-4-8872333, Fax: +971-4-8872335 Email : infoprojects@cssdubai.com

www.cssgroupsite.com

### NOV-DECEMBER 2012 Lighthouse

### CHAIRMAN'S MESSAGE

It is said that travel broadens the mind. What is certainly true is that, if we keep our eyes open and observe what is happening around us, we may realise the obvious is sometimes forgotten. My recent trip to Delhi put this concept unexpectedly to the test. I met a cabby who so enjoyed his work, he enthused me for the rest of the day.

How many people do you know who are so happy in their job that their excitement bubbles over onto you? As I entered the cab a lively, "Hello Sir, good morning how are you?" greeted me. I felt welcomed and wanted. Without being intrusive the cabby chatted, asked if I was comfortable and concluded the trip by expressing his best wishes to me. He really made my day. Here was something so obvious that I asked myself, "How many of us are really happy in our work?" Are we just doing a job for money, for the sake of keeping management happy? Unless we are really happy in our work we are spending nearly a third of

our lives being unhappy. This is neither good for us nor the company for whom we are working. All of us should occasionally give ourselves a "happiness checkover". Because being happy in our

work not only helps us but enables everyone in our team to bounce off each other.

There is surely no better ethos to have within a company. Keeping this ideal in mind will help focus endeavours at our November strategy meeting being held in Sri Lanka; where discussions about our design and budget strategies, driven along with an enthusiasm for our work and company, are bound to result in more vision orientated winning ideas.

Happy Reading.....





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### CSS AND PETERS & MAY HANDLE RACING BOATS



CSS and Peters & May recently handled several luxurious powerboats at the CSS Jebel Ali facility whereby lavish boats were moved carefully and kept at CSS's secure facility in Jebel Ali. See

CSS VP of Business Development, Ken Dinnadge commented, "We are delighted to have the experience and expertise operationally to service both the regional and global market for Yacht & Marine logistics with Peters & May." The CSS Yacht and Marine logistics division supported by Peters & May fully understand that racing yachts and boats are invariably very expensive and notoriously fragile and as racing events occur in ever more far-flung destinations, completing a whole season, and achieving it intact, has never been more of a challenge when it comes to Yacht and Marine logistics worldwide.

Peters & May, the world's only ISO fully accredited boat transporter and the CSS Group - when there's no time for error ensure that effective movement and handling is taken care of no matter the shape or size or number of boats.

### **Power Boats**

Peters & May is the Approved Marine Transport Provider for UIM, the World governing body for all Power-boating activities, and is the first marine transport provider to be accredited by the UIM for the high standard of logistics services and its focus on development of the sport at all levels.

Peters & May are also the Official Transport Agent for the American Boat Racing Association (ABRA), the Official Logistics Partner of the Cowes Monte-Carlo Powerboat Grand Prix 2013, as well as the P1 Superstock Championships, the Qatar Race Team and the H1 Air National Guard Hydroplane Series.

### Yacht Movement



The Yacht and Marine logistics division in CSS Abu Dhabi has recently executed a yacht shipment from Jebel Ali to Beirut. The Yacht 64 owned by Mr. Salim Ramia, of length 19.5 meters, width 5.35 meters, and height of 8.4 meters with a volume of 900 CBM weighing roughly 40 tons, was loaded onto the vessel at the Jebel Ali port. The entire operation was executed under the supervision of Rosaline Nabil, Business Development Manager, CSS Abu Dhabi, Ahmad Fuad, Branch Manager, CSS Abu Dhabi and Suku Sudhakaran, AGM, CSS Abu Dhabi. The dedicated CSS team of Yacht and Marine Logistic specialists were onsite overseeing the entire logistics operation during the early hours of day.

A special thanks to Raj George, Senior VP - Projects / Oil & Energy, CSS for his continued support and guidance throughout the shipment.

### CSS GROUP TO HANDLE 4 PAVILION'S AT GLOBAL VILLAGE 2012 -13

"The cargo for the Thailand, Vietnam, Philippines and China Pavilion is an exciting opportunity for us, especially since the duration of Global Village timings have increased substantially over the years. Our professional approach in handling all queries error free has been the cornerstone of our success."

The CSS Air Freight and Ocean Freight division of CSS Group has been appointed yet again as the exclusive agent to handle all fresh fruits, garments, accessories and general merchandise from Thailand, Vietnam, Philippines, and China that will be retailed at their highly successful Pavilion's at the Global Village.

The Global Village will run from October 21st, 2012 until

March 30th, 2013.

There has been a steady rise in the number of visitors to Global Village over the past 15 years, with guests from all over the world to join in the festivities and fun featuring different countries. The number of both visitors and pavilions continues to rise. It is testament to the immense success Global Village has achieved and plans to continue achieving for many more years to come.

Jacob Isaac, General Manager, Air Freight Division, CSS Group commented, "The CSS Air Freight team based at CSS Dubai Cargo Village, is extremely proud to have been chosen as the transport/logistics partner by the show's team of organizers and this continued partnership is testament to the care and skill employed by CSS staff on every consignment." Ahmed Al Rais, Senior Vice President, Air Freight Division, CSS Group stated, "The cargo for the Thailand, Vietnam, Philippines and China Pavilion is an exciting opportunity for us, especially since the duration of Global Village timings have increased substantially over the years. Our professional approach in handling all queries error free has been the cornerstone of our success."

### CSS bids adieu to Radhakrishnan (Babu)



After over 17 years of service at CSS Group Radhakrishnan (Babu), Senior Manager Air Freight and Operations will be relocating to the Business Procurement Office (BPO) Twin Info Solutions Pvt. Ltd, based in Kerala, India. During the course of his tenure at CSS Group, Babu, exhibited not only a high level of leadership and commitment in all his endeavors but also

proved himself as a strong team player.

In his current position as Senior Manager Operations, Customs Documentation Department, Babu provided the highest level of service to customers and clients alike which enabled him to not only create but also maintain and strengthen loyalty of clients to CSS Group. His exceptional work ethic enabled him to be a role model for new and old staff alike and on behalf of CSS Group we wish him all the best for his future endeavours.

In his new position at Twin, Babu will be overlooking the back office activities related to Air freight and shipping as well as auditing the customs related activities.

### THE ITALIAN JOB CSS India teams up with GTI Italy

In keeping with our commitment to provide customers with more convenience, CSS India have started their own direct consol service to Genoa, Italy from Nhavasheva in association with GTI, Guarisco Trasporti Internazionali S.r.l., Italy.

CSS India is delighted to have teamed up with GTI Guarisco Trasporti Internazionali S.r.l. in Italy as exclusive partners.

GTI Guarisco Transport International was founded in 1979 and immediately established itself as a reputed logistics and transporta-

tion provider in Italy. Their strong links within all the major cities in Europe and the professionalism of their staff ensures significant benefits to the clients in terms of efficiency and safety. They

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### CSS Group to exhibit in 2013



have a Custom bonded warehouse from where they can easily move cargo to all inland destinations in Italy & Switzerland.

Marco Cristina, Director of GTI Guarisco Trasporti Internazionali S.r.l. had visited CSS India to discuss the various business programmes and to develop a long standing business relationship between the two companies. Jairam K.R, Director CSS India paid a return visit to GTI at their Italy office and finalised the association.

The LCL Consol service from

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Nhavasheva to Genoa is on a weekly basis, and the transit time is 15 / 16 day. This service has already started from September onwards.

**CSS Group** is pleased to announce that it will be exhibiting its first class products and services at Breakbulk China 2013, which will be held at the INTEX Exposition Center, from March 12-15, 2013.

Please visit CSS Group at booth # K23

# Opening new windows of understanding SMART CARGO VISITS CSS

CSS had the pleasure to welcome a high level delegation from GPLN agents M/S Smart Cargo, China during the month of October 2012. The Smart Cargo delegation comprised of Rossella Lu, President and Felix Shen, Group Projects Logistics Manager. M/S Qingdao Smart Cargo International Services Ltd. was incorporated in 2002 as an executor and provider for solutions in the heavy lift shipping and break-bulk project logistics field. They have been providing professional logistic services to an array of



worldwide clients throughout the years.

They were received at Consolidated Shipping Logistics Centre, Jebel Ali by T.S. Kaladharan, Chairman CSS Group and Raj George, Sr. VP Projects, Oil & Energy. During the course of their visit they discussed in detail on further enhancing mutual business cooperation's while touring the CSS facilities in Jebel Ali.

#### About Qingdao Smart Cargo International Services:

Qingdao Smart Cargo International Services was established in 2002. With an advanced system, innovative spirit and an excellent team, they have established cooperation with over 200 overseas agents and gained a strong competitive edge with the annual growth rate of over 80%. The business scope includes project logistics, heavy lift and break bulk, RO/RO service, sea, air and railway service. Smart Cargo was ranked among top 100 logistics companies in China, National AAAA Grade, and also certificated by ISO9001 quality management system authentication and has become an international modern logistics corporation. Smart Cargo always adheres to customer-oriented principles. Every customer is unique and must be served in different way.

For additional information, please visit:

www.smartcargo.com.cn & www.cssgroupsite.com

### **BUILDING TRUST** Holship Group Visits CSS

As part of its partnership with CSS Group, Michael Ranners, Director Business Development from the HOLSHIP Group & Global transport, in Scandinavia, recently conducted a familiarization tour of the CSS Group UAE operations.

During the course of his visit, Ranners met with members of CSS Senior Management in the various business divisions across the United Arab Emirates along with their facilities. In addition, members of the CSS Group showcased key presentations highlighting areas of mutual interest, with a key focus on freight forwarding for both parties to continually develop between the Middle East and the Scandinavian countries.

Holship, like CSS offers various modes of transport such as road, sea and airfreight services to and from all the world's destinations. They also offer warehousing, quality control, labelling, handling of customs formalities, certificate applications, bonded warehousing and distribution as part of total logistic solutions. At Holship they have a group of experts controlling and minimizing logistics expenses and maximizing efficiency when it comes to import and export to and from the Nordic Region. They focus on delivery quality and a personal contact between customers and their network partner offices.

CSS VP of Business Development, Ken Dinnadge said, "Holship is a perfect fit for the CSS Group as both companies DNA is very similar. There is a major focus on competitive services from Scandinavia which also better positions CSS to offer this market yet another trade lane sector solution whether by sea air or different modes of





transport again benefiting this region.

This is part of our continuous drive and initiatives to identify and work with quality partners as well enable the CSS Group to have a reliable professional global foot print, so that we are ideally positioned to offer a multitude of services to and from any global destination."

Michael Ranners, Director Business Development, Holship Group commented, "The Holship group throughout the years has built a network of experienced and trustworthy agents globally. The CSS relationship is exactly what we are looking for in this region. CSS is a very similar company to Holship where staff is like family members and that shines through in the operation of the company. All in all this is a perfect fit for Holship."

#### **History of Holship**

HOLSHIP was founded in 1967 under the name Holbæk Shipping & Spedition. The main focus was stevedoring and road freight. Seven years later Kent Ranners began his shipping agent career in the company. In 1985 Kent Ranners took over the company and paved the way for an international approach to the market situation. Soon the name HOLSHIP was announced. 'Global transport – local service' is the motto for the re-named company. In 1994 a new era began with offices in the UK, Norway, Sweden and Finland and with the development of complementary services like warehousing and other thirdparty logistics solutions.

1967 Holbæk Shipping & Spedition was established.

Stevedoring and truck service was the main part of the business.

- 1976 Kent Ranners started in Holbæk Shipping & Spedition
- 1985 Kent Ranners took over Holbæk Shipping & Spedition.
- 1990 An international name is essential now, while trading with the US and the Far East is growing rapidly. Therefore Holbæk Shipping & Spedition changes the name to HOLSHIP.
- 1994 HOLSHIP UK was established in order to provide truck service between Denmark and England.
- 1996 HOLSHIP Norge was established.
- 1999 HOLSHIP Sverige was established.
- 2000 C.R. HOLSHIP was established in Køge as a result of the fusion of CR Shipping and HOLSHIP
- 2001 HOLSHIP Finland was established and situated in Helsinki Airport.
- 2005 The HOLSHIP Group focused on the Scandinavian market and closed down HOLSHIP UK.

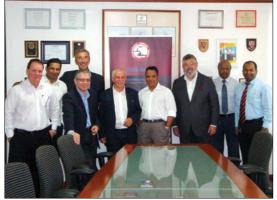
For additional information, please visit : www.holship.com & www.cssgroupsite.com

### STRENGTHENING BONDS

### EMBASSY FREIGHT SERVICES S.P.A VISITS CSS DUBAI

ontinuing to build upon its business relationship with CSS Group, Embassy Freight Services Italy recently visited their offices in the United Arab Emirates as part of both organizations initiative to create and sustain a strong alliance as well as strategically position themselves to service the global market. discussions included operational aspects and commercial sales/ business development.

The delegation from Italy were welcomed by, TS Kaladharan, Chairman CSS Group, Raj George, Senior Vice President, Projects, Oil & Energy, Ken Dinnadge VP



Vittorio Soliani President and CEO, Mario Manni, Managing Director, Max Spina, Route Manager Middle East and Roberto Serantoni, Worldwide Network Manager led the Embassy Freight Services Italy delegation during the course of their official trip, where they met all of the Senior Management of CSS. Everyone was involved in meetings and presentations whereby they were able to network and determine key freight forwarding sectors of business for both parties to heavily target and develop. Along with strategizing, various topics of Business Development, Sreenath V, Senior General Manager, Projects, Oil & Energy, Siby Kurian, Senior General Manager, Sales & Marketing, Ajay Krishnan, Sr. General Manager Ocean Freight, and Jacob Isaac, General Manager, Air Freight.

#### About Embassy Freight:

Embassy Freight started in 1981 as a strategic union between Singapore, Italy and Belgium

aimed at the increasing demand for worldwide logistic services. Since that time, the group's geographical expansion has been very successful resulting in so many offices opening in differ-

ent parts of the world. Today Embassy Freight is a well-developed global freight forwarder with a strong basis in industry, advanced systems and strong competitive advantage. At this moment the Embassy Group has over 60 offices worldwide





and is handling 100.000 containers and 520.000 pieces of airfreight per year.

For additional information please visit:

www.embassyfreight.com & www.cssgroupsite.com

### **GEARING UP WITH NEW STRATEGIES** CSS SALES STRATEGY MEET 2012-13



CSS Group is pleased to announce its annual CSS Sales Strategy Meet 2012/2013 to be held over three days from November 15th until November 18th, 2012 at the prestigious Amethyst Resort, Passikudah, Sri Lanka.

Making its debut earlier this year, The Amethyst Resort is the first property built, owned and operated by Amethyst Leisure (Pvt) Limited, whose journey began in 2011 with the laying of the first foundation for Amethyst Resort in Passikudah, Sri Lanka.

By March 2012 the resort commenced its operations as one of the first and unique locations for holidaymakers and MICE (Meetings, Incentives, Conferences & Exhibitions) in Passikudah.

### CSS Homeward Bound RELOCATION COMPANY

Services Offered: Worldwide packing and moving of personal effects 
 Local and International removals
 (Homes and Offices) 
 Customs clearance and door to door service 
 Warehousing 
 Transportation
 Industrial packing and lashing 
 Comprehensive insurance

Dubai Creek Customs - Customs Wharfage Warehouse B, P.O. Box: 27802, Dubai, UAE Tel:+971 4 2227780, Fax: +971 4 2223445 Email: info@csshomeward.com, Visit: www.csshomewardbound.com



A member of the Canadian Association of Movers (CAM) A member of International Association of Movers (IAM) A member of Asian Relocation Association (ARA)

### Transhipment to Kuwait AZIMUT 64





SS Group's Yacht and Marine Division, headed by VP Business Development Ken Dinnadge in Dubai, recently undertook a complex Yacht and Marine Logistics transhipment operation to Kuwait. An AZIMUT 64 was arranged with complete vessel discharge to water at Dubai's Jebel Ali port for onward movement to Kuwait. This operation required close coordination between various CSS divisions, the Jebel Ali Port as well as with the actual customer. Commenting on the recent successful shipment, Ken added, "The yacht and marine shipment was successfully executed from start to finish and I would like to thank all of the divisions involved for their utmost support and cooperation. The complexity of the shipment was a true testament of everyone's commitment to a seamless end delivery and is the cornerstone of the Group's success."





### CSS Group strengthens its Global Yacht and Marine Business

"Our experience and knowledge of the industry will prove to be invaluable as we embark on more complex operations in the upcoming months ahead. With the continued support and enthusiasm of the team here at CSS, we look forward to further developing this business unit in order to strategically position ourselves as the market leader"

SS Group's Yacht and Marine business, has recently completed a number of highly complex operations including a discharge operation of a Newton 70, from the USA to Qatar via Dubai.

By further strengthening its existing division with a number of highly experienced and driven team members, CSS Group is able to provide the local market with not only a complete global boat transport and marine freight ser-



vice but also with a world class service that clients and partners have come to expect from the Group.

Ken Dinnadge, VP Business Development, in light of the recent shipments, said "Our experience and knowledge of the industry will prove to be invaluable as we embark on more complex operations in the upcoming months ahead. With the continued support and enthusiasm of the team here at CSS, we look forward to further developing this

business unit in order to strategically position ourselves as the market leader."

At CSS, we pride ourselves on being able to provide our diverse range of customers with complete boat transport and marine freight service solutions. From support with customs documentation to custom-built cradles and slings, our experienced team can ensure your cargo will be delivered safely on time and hassle-free.





### DP World Launches Alumni Network to Reconnect with Former Employees



P World Launches Alumni Network to Reconnect with Former Employees as well as thank them for their services regarding developing Dubai Ports.

HE Sultan Bin Sulayem highlights the role of former team members as goodwill ambassadors and mentors

Representing CSS Group, *Ken Dinnadge, VP Business Development* was invited as a VIP Guest, being the first Sales Manager for DP World, to attend this get together with the founding members of DP World. "I am honoured to be part of the auspicious DP World alumni. I would like to thank everyone involved for organizing this event, it was an excellent platform to reconnect with founding members," commented Ken Dinnadge.

Driven by the belief that its people are the greatest asset, DP World has rolled out a comprehensive Alumni Network programme that aims to maintain ties with former employees across the globe as well as connect them together under the umbrella of the DP World family.

The DP World Alumni Network was launched by His Excellency Sultan Ahmed Bin Sulayem, Chairman, DP World, with the hosting of a luncheon for 50 former employees at the Head Office in Jebel Ali, attended by His Excellency Jamal Majid Bin Thaniah, Vice Chairman, DP World, Mohammed Sharaf, Group Chief Executive Officer, DP World, and other senior officials.

A dedicated website, www.DPWorldAlumni.com , invites people who have worked with the company to reconnect and continue to be part of the extended DP World family and its collective success story. Alumni members are issued special membership cards that open the doors to privileges and benefits at select participating retail partners.

The online networking community enables former employees to consider



career opportunities, refer associates, and keep abreast of corporate activities at DP World.

### H.E Sultan Ahmed Bin Sulayem, Chairman, DP World, said:

"We are a service company and our employees are our most important asset. We consider them lifelong members of the DP World family, even after they have left the company or retired. The Alumni Network is a great space for exchanging a continuous stream of innovative ideas. We value the contributions of all team members and believe that our former colleagues will always be DP World ambassadors as well as mentors for our people."

#### H.E Jamal Majid Bin Thaniah, Vice Chairman, DP World, said:

"At DP World we nurture a culture that values both our current and former employees, who have our respect and appreciation. We would like them to feel welcome at DP World at all times. They have helped us succeed and become the industry leader that we are today. While many have moved on to new challenges, we want to stay in touch and be able to exchange ideas with them."

### Mohammed Sharaf, Chief Executive Officer, DP World, said:

"The DP World Alumni Network is our way of recognizing and rewarding the close personal and professional relationships we have built over the years with our people. Many among our alumni have excelled in their work at DP World and elsewhere. We keep our doors open for all our alumni to reconnect with us, access the knowledge base available within the network, and also benefit from the various schemes we have put in place for them."

#### Robin Windley, Senior Vice-President, Human Capital, DP World, said:

"In DP World we want every employee to feel that the time they have invested in our company has been well spent. We also feel a responsibility for our people that goes beyond the time that they spend with us. Human Capital has and continues to develop initiatives to ensure each employee transitions smoothly from being a respected employee to a respected and active alumni member."

### WITH A NEW FACE AND FEATURES **CSS GROUP WEBSITE REDESIGNED**



SS Group is excited to announce the unveiling of our newly designed website, with a completely redesigned user interface and beautiful color palette, the site offers innovative features and unique functionality. Our new site provides visitors with accurate, current and well organized information. It has a plethora of features to assist our users to navigate through our product and services in a userfriendly format along with information about our latest products and services.

By moving to a more client-centric layout, we allow visitors to access information based on their own choice to quickly find the content they are looking for through its low hierarchical structure. You can now find elaborated informations about the group under one same roof.

The website will be updated on a regular basis, with news of events, product launches and new content. From a marketing perspective the new website enables CSS Group to lead the way in how we communicate with our customers, through regular updates and innovative technology that we are embracing. This includes creating community pages in Face book, Twitter, LinkedIn and various other social media platforms.

We invite you to the new experience browsing at www.cssgroupsite.com and follow us on Facebook and Twitter. We hope that you will enjoy surfing through our new site, finding more options and information each time, and that it will be yet another tool for strengthening our business relations.

#### Please visit:

www.cssgroupsite.com for additional information.

### **OUOTABLE OUOTES**

To acquire knowledge, one must study; but to acquire wisdom, one must observe We could never learn to be brave and patient, if there were only joy in the world Happiness is when what you think, what you say and what you do are in harmony We cannot always build the future for our youth, but we can build our youth for the future ---- Franklin D. Roosevelt

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- ---- Marilyn vos Savant
- --- Helen Keller
- --- MK Gandhi

### SPACE-CSS ALLEPPEY RIPPLES IN KPL SEASON 2









The KPL Dubai Season 2 T20 Cricket Tournament will be held from November 2nd, 2012 until December 2nd, 2012 at the Dubai Sports City Stadium / ICC GCA Grounds under the auspices of the Dubai Cricket Council.

KPL Dubai is an event incepted to ignite the regional fire of cricket with around 3.5 million Asians here in the UAE and the game is formed in such a manner that there will be presence of all cricket playing nationalities in the game.

**SPACE-CSS** Alleppey Ripples will be in Group A for Season 2

of the KPL Dubai. The official draw took place during a press conference held at the India Club Dubai on October 23rd, 2012 to launch Season 2 of the League. This year's format will be 6 teams in Group A, and 6 teams in Group B.

The format of each Team consists of a minimum of 3 players from Kerala in a playing XI and the remaining from local talents, with one player under the age of 22 and a maximum of 2 overseas players. The combination of players in each team and overseas players are decided by the Team Owners.

Building on the momentum of a successful inaugural season, **SPACE-CSS** Alleppey Ripples looks towards a winning Season 2. This year, the team is Cosponsored by SPACE International Group and CSS **Group**. Representing SPACE International Group, Mr. Ajit, **Regional Director commented** on Season 2, "I am honoured to be partnered with SPACE-CSS Alleppey Ripples for Season 2 of the Kerala Premier League and am excited about the upcoming season. The teams looks even stronger in Season 2 and I am sure they will be extremely competitive in all of their matches."

**SPACE-CSS** Alleppey Ripples support sponsor is **Almarai** who will be arranging a food sampling station and refreshments of their first class products to **SPACE-CSS** Alleppey Ripples players and supporters for all of their matches. Commenting on the sponsorship and Season 2 of **SPACE-CSS** Alleppey Ripples, Chairman T S Kaladharan said, "We are enthusiastic for Season 2 of KPL Dubai and we are privileged to have such wonderful sponsors and support not only from the corporate industries but from our fan base as well. We welcome everyone to come out and support the team during the matches and we look forward to hoisting the trophy this year."

KPL Dubai brand ambassadors are Kerala Film superstar, Bharat Suresh Gopi, Indian cricket icon, S. Sreesanth and the glamorous actress Bhama. The prize money for the winners of this tournament is Dh 185,000 — the highest prize to be offered to a domestic team.

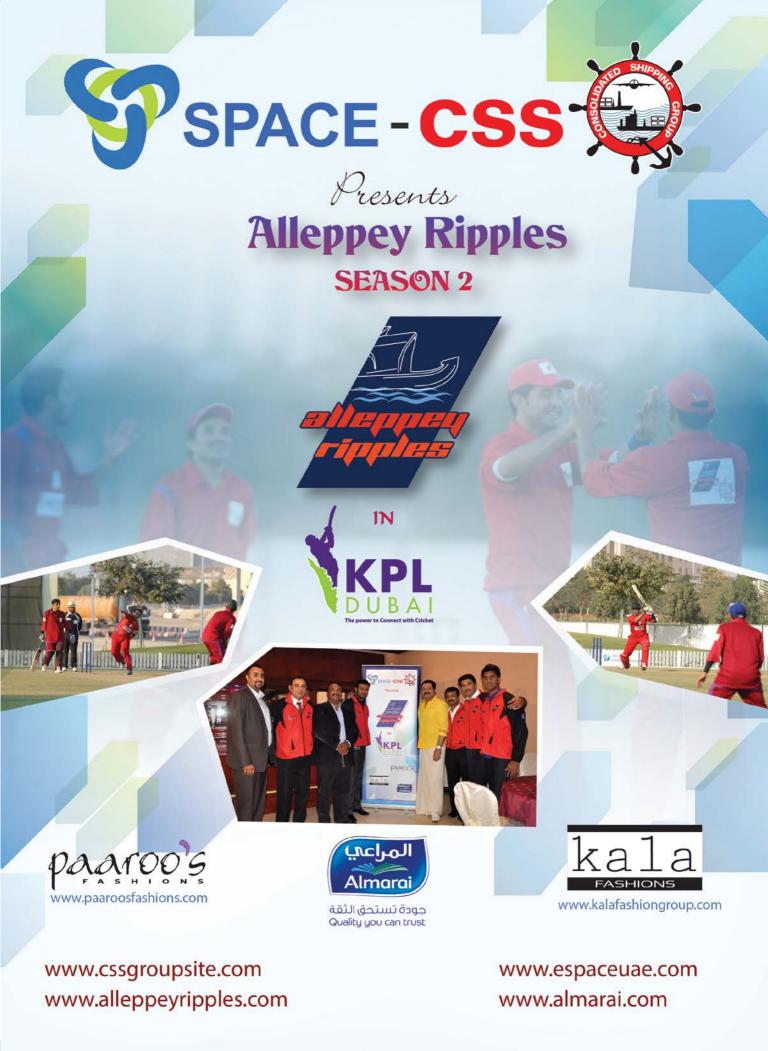
#### Prize Money Details:

First Prize – 1 winner Second Prize – 1 winner Man of the Match – 32 winners Man of the Final – 1 winner Best All Rounder – 1 winner Best Bowler – 1 winner Best Batsman – 1 winner

Best Wicketkeeper – 1 winner Best Fielder – 1 winner Catch of the Tournament – 1 winner Max Sixes in the Tournament – 1 winner Most Entertaining Player – 1 winner Promising Youngster – 1 winner Total Prizes Valued at AED 185,000 For further information, please visit: www.alleppeyripples.com www.espaceuae.com www.almarai.com www.kpldubai.com www.cssgroupsite.com

Alleppey Ripples C/O Consolidated Shipping Group, PO Box 27802, Dubai, UAE, Tel: +97143248884, Fax: +97143249994. www.alleppeyripples.com.







#### 12422

"As the holy occasion of Diwali is here and the atmosphere is filled with the spirit of mirth and love, here's hoping this festival of beauty brings your way, bright sparkles of contentment, that stay with you through the days ahead. Best wishes on Diwali and New Year."

"Wishing you and your family a very happy Diwali L prosperous New Year. May God fulfill all your wishes in wealth, health L happiness in your life."

### AUGUST

### EMPLOYEES OF THE MONTH

### SEPTEMBER



T. S Suresh –Transport Department given by Sudhir R-Transport Supervisor



Shibu Raveendran –<br/>HR & Documentation Department given by Susanth Shekar, Manager<br/>  ${\rm HR}$ 



Dhurba Thapa – H.R & Admin Department given by Shelly Varkey, Manager Admin.



Animon – Documentation Department given by Rowmahs, Supervisor- Documentation

Wishing you a Merry Christmas and may this festival bring abundant joy and happiness in your life! Wishing you a year of happiness and prosperity. May 2013 be a year of endless smiles and infinite success for you. Happy New Year! OSS Grocep Witshes Upan and Upan Family a Merry Christmas and Stappy New Year



### F1-Buddh International Circuit Logistics played a key part in **Formula 1 in India**

After the debut in India at the Buddh International Circuit, the Indian leg of the Formula 1 successfully concluded on the 28th October 2012. Logistics played, as usual a vital part for this event. For your interest and information, here are some of the key figures about logistics related to India F1

**1500** tonnes of cargo came in for Airtel Indian Grand Prix-600 tonnes came in by air; 900 tonnes by sea.

**35000** liters of fuel came in for the race at the Buddh racetrack.

**70** containers of height 40 feet transporting fuel and race tyres reached by sea. Sea freight also included equipment to cook and serve, food & beverages and of course Champagne!!! **38 crores** as customs duty JPSI will pay as tax. They will get a draw back of Rs.33 crore after the race.

**24 Cars** and all critical components in the air cargo were by the Boeing 747-400S which landed at the Indira Gandhi National Stadium on Oct 16 and 17.

### ONAM CELEBRATION @ CSS



### REVOLUTIONIZING THE WORLD OF ERP SOLUTIONS



### **FINS**

Years of sharpening and fine tuning has made FINS, the most sought after ERP solution in the business world. FINS has the ability to offer you a one-stop-solution across many business related applications, such as Human Resources, Payroll, Finance & Fixed Assets, Warehousing & Distribution, and General Freight Forwarding. The system has the capacity for Electronic Data Interchange (EDI), the transfer of data between different companies using networks, such as the Internet. EDI becomes increasingly important as an easy mechanism for companies to carry out their core businesses. FINS, deployed on a web server, has the advantage in offering integrated services, capturing all transactions in a single module, for any company involved.

The different flavors of FINS, has got its

own individuality on any business analysis and data processing. The freight forwarding software package comes along with FINS is capable of handling freight forwarding related business. The warehouse management system on the other side is capable of handling supply chain management related operations. The heart of the FINS is the finance module which is integrated to all other modules, if required, and capable of managing finance related data independently.

### The different modules in FINS are

- Freight Forwarding
- WHIMS (Warehouse Inventory Management)
- Finance and Fixed Assets
- WEWMS (Web enabled warehouse management system)
- W Portal
- HRMS
- Payroll
- General Module

FINS, is a product of Twin Info Solutions Pvt. Ltd., an IT &

ITES company based in Kochi, the business capital of Kerala. • To know more about this wonderful ERP solution, please log • on to www.fins.in

### **General Features of the Software Include:**

- Facility to manage Multi Company/ Division or Branch activities.
- Electronic authorization and document processing.
- Company wise and Division wise user security measures.
- Work Queue (Tasks alert) option.
- Transaction document number generation can be customized.
- Audit manager option (Tracking user activity in the system).
- User / Group level security features.
- Portal Enabled system
- Easy error management system to report errors.
- Easy Document management using email, fax and PDF.
- Customizable theme settings

### **INTERESTING GEOGRAPHY**

#### ALASKA

More than half of the coastline of the entire United States is in Alaska .

#### **CHICAGO**

Next to Warsaw , Chicago has the largest Polish population in the world.

#### **DAMASCUS**, SYRIA

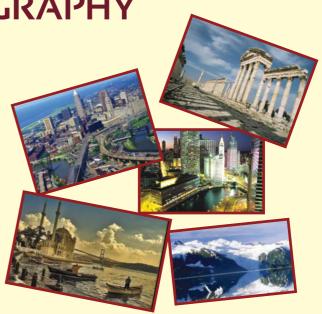
Damascus, Syria, was flourishing a couple of thousand years before Rome was founded in 753 BC, making it the oldest continuously inhabited city in existence.

#### **ISTANBUL, TURKEY**

Istanbul, Turkey, is the only city in the world located on two continents.

#### **OHIO**

There are no natural lakes in the state of Ohio, everyone is manmade.



### **LUCKYWINNER**

As part of our continuous commitment to the freight forwarding fraternity, CSS initiated a thank you scheme over 5 years ago, whereby one lucky name out of the scores of business cards that are dropped into the raffle bowls placed at the D/Ocounter at the CSS Corporate Office and CSLC-1 in Jebel Ali will be rewarded with a gift.

The winner picked selected and rewarded for the months of September- October 2012 was Shaheel from Top Unique Logistics L.L.C who walked away with gift vouchers worth 200 AED from Carrefour, presented by Amith Horra, Marketing Manager, CSS Group.



### CONSOLE SHIPPING SERVICES INDIA PVT. LTD.

#### DELHI

Rajesh Arora	Vice President - North India	rajeshar
Exports-Sales & Marketing		
Prasun Roy	Sr Manager Export	prasun@
Manish Kumar	Manager Export	manishk
Sunit Sharma	Deputy Manager	sunit@c
Arun Sarna	Asst. Manager	arunsarr
Bairender	Executive	bairend
Rajinder Mehta	Trainee	rajinder(
Imports-Sales & Marketing		
Rajeev Kumar	Manager	rajeevku
Prabhakar Kumar	Asst. Manager	prabhak
Export Documentation, CR	M & Operation	
Gauri Pradhan	Executive - docs	gauri@c
Pradeep Singh Negi	Executive - docs	delhido
Divya Sabharwals	Executive CRM	csdelhi@
Sangeeta Negi	Jr Executive CRM	sangeet
Imports Documentation, C	RM & Operation	
Kishan Dutt	Executive- Docs	kishan@
Atul Jaiswal	Asst. Manager– Docs & CRM	atuljaisw
Ekta Sawney	Executive -CRM	ekta@c
Gaurev Kumar	Executive- CRM	gaurev(
Qasim Khan	Executive- Dcs	qasimkh
Accounts		
Sudeep V. Pillai	Manager-Accounts	sudeep
T. Nanda Kumar	Asst. Manager -Accounts	nandaki
Dinesh Kumar	Trainee Accounts	dineshk
MUMBAI		
Projects		
Prabhakar Maniyan	Vice President	prabhak
Export Documentation		
A K Swamy	Manager	akswam
Import / Airfreight Sales	-	
Rahat Talreja	General Manager	rahat@a
Customer Service Export	·	-
Ranjit Rahulan	Manager	ranjitrah
Customer Service Import	9	,
Quresh Javiwala	Manager	quresh@
Import Documentation	0	,
Sunny Mathew	Manager	sunny@
Devdatt Adivarekar	Assistant Manager	devdatt

#### rajesharora@cssindiagroup.com

@cssindiaaroup.com nkumar@cssindiagroup.com cssindiagroup.com rna@cssindiagroup.com der@cssindiagroup.com r@cssindiagroup.com

umar@cssindiagroup.com akark@cssindiagroup.com

cssindiagroup.com ocs@cssindiagroup.com i@cssindiagroup.com etanegi@cssindiagroup.com

@cssindiagroup.com wal@cssindiagroup.com cssindiagroup.com @cssindiagroup.com han@cssindiagroup.com

o@cssindiaaroup.com kumar@cssindiagroup.com k@cssindiagroup.com

akar@cssindiagroup.com

my@cssindiagroup.com

cssindiagroup.com

hulan@cssindiagroup.com

@cssindiagroup.com

Dessindiagroup.com devdatt@cssindiagroup.com

#### Arshad Chogle Finance R Krishnan

**Air Freight** 

**KOLKATA** Sreeram Nair Navrang Gandhi Arogya Das James mathew S K Firoz Export Documentation Sandip Basak Import Documentation Maneesh Vyas Port Operations Arun Das **Customer Desk** 

Arpita Banarjee Finance Soumen Das

**CHENNAI** Eugene A. Raj

Sathiyanarayanan Jittendra Satish

TIRUPUR T K Viswanath

Thamby K Varghese Vinod, S

#### COIMBATORE C Thainis Raj

Geethanjali D **TUTICORIN** 

K Mutharasu BANGALORE

### Sandeep Anthur

COCHIN Latha Ashokan

Reshmi M Blessy George Executive Cust, Service Manager Accounts

Asst. General Manager Branch Manager Sales Executive Sales Executive Sales Executive

Executive

Asst. Manager

Accounts Executive

Branch Manager Accounts Cust.Service Import & Export Export Documentation

General Manager, S. India GM- Sales & Marketing, S. India Branch Head

Manager-Sales Executive- Accounts

Sr. Executive Operations

Branch Manager

Branch Manager Executive Accounts Executive Documentation arshad@cssindiagroup.com

krishnan@cssindiagroup.com

sreeram@cssindiaaroup.com ngandhi@cssindiagroup.com arghya@cssindiagroup.com jamesmathew@cssindiagroup.com firozsk@cssindiagroup.com

sandipb@cssindiagroup.com

maneesh@cssindiagroup.com

arundas@cssindiagroup.com

arpita@cssindiagroup.com

soumen@cssindiagroup.com

eugene@cssindiagroup.com sathiya@cssindiagroup.com jittendra@cssindiagroup.com expdocschn@cssindiagroup.com

Vishwanath@cssindiaaroup.com thamby@cssindiagroup.com vinod@cssindiagroup.com

ctraj@cssindiagroup.com geetha@cssindiagroup.com

csstuti@cssindiagroup.com

sandeepa@cssindiagroup.com

latha@cssindiaaroup.com accounts cochin@cssindiagroup.com docs\_cok@cssindiagroup.com

CONTACTS

dubai SAILING SCHEDULE

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ABOVE MENTIONED ARE TENTATIVE VESSELS AND ARE SUBJECT TO CHANGE.

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VESSEL	VOY	BAHRAIN	BANGKOK	BARCELONA	BREMEN	BUSAN	COCHIN	HONGKONG	KARACHI	KEELUNG	KUWAIT	NHAVA SHEVA	NEW YORK	NINGBO	PORT KLANG	ROTTERDAM	SHANGHAI	SINGAPORE	SOUTHAMPTON	XINGANG	YOKOHAMA	JEBEL ALI
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VIRGINA	782																			1-Dec		28-Dec
SWORDFISH	785																			8-Dec		4-Jan
GEORGIA	787																			15-Dec		11-Jan
MARLIN	790																			22-Dec	7.11	18-Jan
MAERSK STEPNICA	1210																				7-Nov	28-Nov
SOPHIE MAERSK COLUMBINE MAERSK	1210 1210				$\left  - \right $																16-Nov 23-Nov	7-Dec 14-Dec
CHARLOTTE MAERSK	1210																				30-Nov	21-Dec
MAERSK SYDNEY	1210																				7-Dec	28-Dec
MAERSK TUKANG	1210																				14-Dec	4-Jan
HYUNDAI BANGKOK	033W														29-Oct							7-Nov
HYUNDAI GENERAL	06W														5-Nov							14-Nov
HYUNDAI COLOMBO HYUNDAI FREEDOM	050W 516W				$\left  - \right $										12-Nov 19-Nov							21-Nov 28-Nov
TAYMA	06W														28-Nov							7-Dec
HYUNDAI HIGHNESS	516W														5-Dec							14-Dec
CMA CGM ALASKA	08W														12-Dec							21-Dec
AL QIBLA	4W														18-Dec							27-Dec
MAERSK KLAIPEDA	1215															2-Nov						25-Nov
MAERSK KIMI MAESK KIEL	1215 1215															9-Nov 16-Nov						2-Dec 9-Dec
CLIFFORD KAMAPALA	1215															23-Nov		<u> </u>				16-Dec
MAERSK KAYRENA	1217															30-Nov						23-Dec
Maersk karinthia	1301															7-Dec						30-Dec
MAERSK KLAIPEDA	1301											_		_		14-Dec						6-Jan

ABOVE MENTIONED ARE TENTATIVE VESSELS AND ARE SUBJECT TO CHANGE.

SAILING SCHEDULE

dubai

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		-ALI	HABI		ALEXANDRIA	A	AIN	NAI	Z	MBO	IAM	DAR ES SALAM		FELIXSTOWE	A	URG	ЧН	F	Ę	BASA	AT	rork	NHAVA SHEVA	PORT SUDAN	Ŧ	ROTTERDAM	QASR	GHAI	SINGAPORE
VESSEL	VOY	JEBEL ALI	ABU DHABI	ADEN	ALEXA	AQABA	BAHRAIN	CHENNAI	COCHIN	COLOMBO	DAMMAM	DARE	DELHI	FELIX	GENOA	HAMBURG	JEDDAH	KARACHI	KUWAIT	MOMBASA	MUSCAT	NEW YORK	NHAV	PORT	RIYADH	ROTTI	UMM QASR	SHANGHAI	SINGA
MAERSK KYRENIA MAERSK KITHIRA	1214 1214	1-Nov 8-Nov												24-Nov 1-Dec															
MAERSK KALMAR MAERSK KLAIPEDA	1214 1214	15-Nov 22-Nov												8-Dec 15-Dec															
MAERSK KIMI MAERSK KIEL	1216 1302	29-Nov 6-Dec												22-Dec 29-Dec															
MAERSK KAMPALA MADURA	1302 43	13-Dec 1-Nov	2-Nov											5-Jan															
MADURA	44 45	16-Nov 23-Nov	17-Nov																										
MADURA MADURA	46 47	30-Nov 7-Dec	1-Dec 8-Dec																										
MADURA	48	14-Dec 21-Dec	15-Dec 22-Dec																										
APL ALMANDINE	50 406	28-Dec 2-Nov	29-Dec										17-Nov																
APL SHENZHEN APL AMAZONITE	107 984	9-Nov 16-Nov											24-Nov 1-Dec																
APL ALMANDINE APL SHENZHEN		23-Nov 30-Nov											8-Dec 15-Dec																
APL AMAZONITE APL ALMANDINE APL SHENZHEN	985 408 109	7-Dec 14-Dec 21-Dec											22-Dec 29-Dec 5-Jan																
APL AMAZONITE CAPTAIN KATTLEMAN	986 0160	28-Dec 2-Nov											12-Jan										8-Nov						
XPRESS MAKALU CAPTAIN KATTLEMAN		9-Nov 16-Nov																					15-Nov 22-Nov						
XPRESS MAKALU CAPTAIN KATTLEMAN	020	23-Nov 30-Nov																				-	29-Nov 6-Dec						
XPRESS MAKALU CAPTAIN KATTLEMAN	020 0161	7-Dec 14-Dec																					13-Dec 20-Dec						
SEA BRIGHT ELBWOLF 0020	020	5-Nov 12-Nov						3-Dec 10-Dec																					
SEA BRIGHT ELBWOLF 0021	030 0105	19-Nov 26-Nov						17-Dec 24-Dec																					
HANJIN VENEZIA NICOLINE MAERSK	1212 1214	4-Nov 5-Nov																											
NELE MAERSK NEXOE MAERSK	1214	6-Nov 7-Nov																						14.0-4					
NORA MAERSK NICOLAI MAERSK	1214 1216	2-Oct 9-Oct																						14-Oct 21-Oct					
NYSTED MAERSK NICOLINE MAERSK MAERSK WELLINGTON	1216 1216 1290	16-Oct 23-Oct 3-Nov					5-Nov																	28-Oct 4-Nov					
MAERSK WELLINGTON	1292	10-Nov 17-Nov					12-Nov 19-Nov																						
MAERSK WELLINGTON MAERSK WELLINGTON MAERSK WELLINGTON		24-Nov 1-Dec					26-Nov 3-Dec															-							
MAERSK WELLINGTON APL AUSTRIA	12a0 2.10E+41	8-Dec 7-Nov					10-Dec				8-Nov																		
APL TURKEY OOCL CANADA MOL PROMISE	044E 17	14-Nov									15-Nov 22-Nov 29-Nov																		
APL MINNESOTA	73 22	21-Nov 28-Nov 5-Dec									6-Dec																		
APL FLORIDA APL NEW JERSEY	19 19	12-Dec 19-Dec									13-Dec 20-Dec																		
APL PARADISE APL PARADISE	12	24-Dec 25-Dec									25-Dec 26-Dec																		
APL AUSTRIA HANJIN VENEZIA NEDLLOYD HUDSON		26-Dec 4-Nov 11-Nov				17-Nov 24-Nov					27-Dec																		
NEDLLOYD HUDSON NEDLLOYD DRAKE NEDLLOYD MERCATOR	1216	18-Nov 25-Nov				1-Dec 8-Dec																							
NEDLLOYD BARENTSZ NEDLLOYD tasman	1214	2-Dec 9-Dec				15-Dec 22-Dec																							
HANJIN VENEZIA NEDLLOYD HUDSON	1302	16-Dec 23-Dec				29-Dec 5-Jan																							
CMA CGM STRAUSS CMA CGM CHOPIN	EP910W EP912W	5-Nov 12-Nov														5-Dec 12-Dec													
CMA CGM WAGNER CMA CGM WAGNER	EP914W EP914W	20-Nov														19-Dec 20-Dec													
CMA CGM PUCCINI CMA CGM BELLINI	EP916W EP918W	3-Dec														25-Dec 2-Jan													
CMA CGM BELLINI OOCL SAN FRANCISCO	EP918W EP920W	10-Dec														3-Jan 9-Jan													
CMA CGM VERDI CMA CGM ROSSINI	EP922W EP924W	23-Dec														17-Jan 22-Jan													
CMA CGM STRAUSS SEA COXER VIOLETTA		28-Dec 3-Nov 25-Nov										15-Nov				27-Dec						<u> </u>							
EMIRATES DAR ES SALA, SEA COXER	38035S	25-Nov 25-Nov 24-Nov										7-Dec 7-Dec 6-Dec											-						
KRETA XPRESS MAKALU		24-140V 2-Nov 9-Nov										0.000									4-Nov 11-Nov	-	-			-			
KRETA XPRESS MAKALU	1291	16-Nov 23-Nov																			18-Nov 25-Nov	-	-			-			
KRETA XPRESS MAKALU	1293 024	30-Nov 7-Dec																			2-Dec 9-Dec								
KRETA XPRESS MAKALU	1295 019	14-Dec 21-Dec																			16-Dec 23-Dec								
SEA BRIGHT ELBWOLF 0020	010S 020	5-Nov 12-Nov								13-Nov 20-Nov																			
SEA BRIGHT ELBWOLF 0021	030 0105	19-Nov 26-Nov								27-Nov 4-Dec																			
DUMMY FEEDER MADURA		1-Nov 2-Nov																											14-Nov 15-Nov
MADURA MADURA		17-Nov 24-Nov																											30-Nov 7-Dec
MADURA	46	1-Dec																											14-Dec

ABOVE MENTIONED ARE TENTATIVE VESSELS AND ARE SUBJECT TO CHANGE. ALSO DIRECT SERVICES TO CHENNAI, DOHA, RIYADH, AND SHARJAH

### SAILING SCHEDULE

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		ALI	BI		IDRIA		z	۹I	_	ß	×	SALAM		LOWE		å	-	-		AS.	F	JRK	NHAVA SHEVA	SUDAN		<b>XDAM</b>	ASR	¥	ORE
1/50051	1000	JEBEL A	ABU DHABI	ADEN	ALEXANDRIA	AQABA	BAHRAIN	CHENNAI	COCHIN	COLOMBO	DAMMAM	DAR ES	DELHI	FELIXSTOWE	GENOA	HAMBURG	JEDDAH	KARACHI	KUWAIT	MOMBASA	MUSCAT	NEW YORK	HAVA	PORT S	RIYADH	ROTTERDAM	UMM QASR	SHANGHAI	SINGAPORE
VESSEL MADURA	47 VOY	8-Dec	A	R	A	¥	â	ō	ō	0	đ	đ		Ë	U	Ĩ	3	2	∑ ∑	M	Z	Z	Z	ā.	~	æ	5	S	Z1-Dec
MADURA MADURA	48 49	15-Dec 22-Dec																											28-Dec 4-Jan
MADURA ITAL MODENA	50 023E	29-Dec 7-Nov																10-Nov											11-Jan
NAXIHE	129E	14-Nov																17-Nov											
BAXTAURUS EVER RESULT	023E 024E	21-Nov 28-Nov																24-Nov 1-Dec											
ITAL MODENA NAXIHE	023E 129E	5-Dec 12-Dec																8-Dec 15-Dec											
BAXTAURUS EVER RESULT	023E 024E	19-Dec 26-Dec																22-Dec 29-Dec											
MAERSK CALIFORNIA MAERSK CALIFORNIA	1286	3-Nov																27 000	6-Nov										
MAERSK CALIFORNIA	1287	10-Nov 17-Nov																	13-Nov 20-Nov										
MAERSK CALIFORNIA MAERSK CALIFORNIA MAERSK CALIFORNIA	1289 1290	24-Nov 1-Dec																	27-Nov										
MAERSK CALIFORNIA MAERSK CALIFORNIA	1291	8-Dec 15-Dec																											
MAERSK CALIFORNIA NEDLLOYD MERCATOR	1293 1214	22-Dec 25-Nov															2-Dec												
NEDLLOYD BARENTSZ NEDLLOYD TASMAN	1214	25-Nov 2-Dec															9-Dec												
HANJIN VENEZIA	1216	9-Dec 16-Dec															16-Dec 23-Dec												
NEDLLOYD HUDSON NEDLLOYD AMERICA	1302 1218	23-Dec 5-Nov			28-Nov												30-Dec												
NEDLLOYD OCEANIA NEDLLOYD AFRICA	1222 1218	12-Nov 19-Nov			5-Dec 12-Dec																								
SAGITTA NEDLLOYD EUROPA	1218	26-Nov 3-Dec			19-Dec 26-Dec																								
NEDLLOYD ASIA NEDLLOYD AMERICA	1218	10-Dec 17-Dec			2-Jan 9-Jan																								
NEDLLOYD OCEANIA INDIRA GANDHI	1302 1302 SM187	24-Dec 7-Nov			16-Jan				15 Nov																				
RAJIV GANDHI	SM188	17-Nov							15-Nov 25-Nov																				
INDIRA GANDHI RAJIV GANDHI	SM189 SM190	27-Nov 7-Dec							5-Dec 15-Dec																				
INDIRA GANDHI RAJIV GANDHI	SM191 SM192	17-Dec 27-Dec							25-Dec 4-Jan																				
MAERSK MOPNTANA\ MAERSK WYOMING	1214 1216	2-Nov 9-Nov																				27-Nov 4-Dec							
MAERSK KENTUCKY MAERSK CAROLINA	1214	16-Nov 23-Nov																				11-Dec 18-Dec							
MAERSK GEORGIA	1214	30-Nov																				10-Dec							
MAERSK UTAH KARUGA	1302 001W	7-Dec 3-Nov																									5-Nov		
KARUGA KARUGA	002W 003W	10-Nov 17-Nov																									12-Nov 19-Nov		
KARUGA KARUGA	004W 005W	24-Nov 1-Dec																									26-Nov 3-Dec		
KARUGA KARUGA	006W 007W	8-Dec 15-Dec																									10-Dec 17-Dec		
KARUGA KARUGA	008W 009W	15-Dec 22-Dec 29-Dec																											
COSCO TIANJIN ZANTE	E006 E025	1-Nov 8-Nov																										22-Nov 29-Nov	
WAN HAI 605 MOLSOLUTION	E025 E204	15-Nov 22-Nov 29-Nov																										6-Dec 13-Dec	
WAN HAI 601	E006	22-140V 29-Nov																										20-Dec	
COSCO TIANJIN NEDLLOYD AMERICA	E004 1218	6-Dec 5-Nov													14-Nov													27-Dec	
NEDLLOYD OCEANIA NEDLLOYD AFRICA	1222 1218	12-Nov 19-Nov													6-Dec 28-Nov														
SAGITTA NEDLLOYD EUROPA	1218 1218	26-Nov 3-Dec													5-Dec 12-Dec														
NEDLLOYD ASIA NEDLLOYD AMERICA	1218	10-Dec 17-Dec													19-Dec 26-Dec														
NEDLLOYD OCEANIA APL ALMANDINE	1302 1302 406	24-Dec 2-Nov		17-Nov											20-Dec 2-Jan														
APL SHENZHEN	107	9-Nov		24-Nov																									
APL AMAZONITE APL ALMANDINE	984 407	16-Nov 23-Nov		1-Dec 8-Dec																									
APL SHENZHEN APL AMAZONITE	108 985	30-Nov 7-Dec		15-Dec 22-Dec																									
APL ALMANDINE AL FARAHIDI	408 1244W	14-Dec 4-Nov		29-Dec																						18-Dec			
FOWAIRET UASC RAMADI	1245W 1246W	11-Nov 18-Nov																								25-Dec 1-Jan		_	
AL FARAHIDI	1247W	25-Nov																								8-Jan			
FOWAIRET UASC RAMADI	1248W 1249w	2-Dec 9-Dec																								15-Jan 22-Jan			
AL FARAHIDI FOWAIRET	1250w 1251w	16-Dec 23-Dec																								29-Jan 5-Feb			
UASC RAMADI APL AUSTRIA	1252w 24	30-Dec 7-Nov																							10-Nov	12-Feb			
APL TURKEY APL CALIFORNIA	24 17	14-Nov 21-Nov																							17-Nov 24-Nov				
MOL PROMISE APL MINNESOTA	73 22	28-Nov 5-Dec																							1-Dec 8-Dec				
APL FLORIDA APL NEW JERSEY	19	12-Dec 19-Dec																							15-Dec				
APL PARADISE	10	24-Dec																							22-Dec 27-Dec				
APL PARADISE APL AUSTRIA	12 25 2S043S	25-Dec 26-Dec																							28-Dec 29-Dec				
CMA CGM LA TOUR JULIE DELMAS	2\$045\$	4-Nov 17-Nov																		13-Nov 26-Nov									
EMIRATES MOMBASA NICOLAS DELMAS		25-Nov 2-Dec																		4-Dec 11-Dec									
CMA CGM LA TOUR JULIE DELMAS	2S053S	16-Dec 29-Dec																		25-Dec 7-Jan									
ABOVE MENTIONE			VESSEL	S AND	ARE SUB	UFCT T	O CH		ALSO	DIREC	T SER	/ICES T	O CHE		OHA	RIYADH		SHAR											E   .

TOP MANAGEMENT					CONTACTS
Raj George Senio	tor - Finance & Admin a r V P - Projects, Oil & Energy g r V P - Airfreight a	ala@cssdubai.com nil@cssdubai.com eorge@cssdubai.com hmed@cssdubai.com en@cssdubai.com	Jairam K R Rajagopal Sreenath V Siby C Kurian Ajay Krishnan	Sr. GM - Finance Sr. GM - Projects Oil & Energy / Ops Sr. GM - Sales & Marketing	airam@cssindiagroup.com aj@cssdubai.com sreenath@cssdubai.com iby@cssdubai.com ajay@cssdubai.com
MARKETING Amith Horra	Marketing Manager	amith@cssdubai.com	PRICING / KEY INFOR	PMATION DESK	
SALES (DUBAI)	Markening Manager	arnin @cssdubdi.com	Raufa Shaikh	Manager	raufa@cssdubai.com
M Roshmon Manoli	Team/Route Dev. Manager	roshmon@cssdubai.com	Thomas Mathew	Asst. Manager	thomas@cssdubai.com
	(North America)		Aparna Renjit	Team Leader	aparnar@cssdubai.com
Sharon Cunningham	Sr. Account Executive	sharon@cssdubai.com	Rishi R Prasad	Coordinator - Pricing	rishi@cssdubai.com
Deepak M.B	Sales Executive	deepakmb@cssdubai.com	Neethu Saish	Coordinator	neethu@cssdubai.com
Rahul Mathew	Key Account Manager	rahulmathew@cssdubai.com	Robin K G	Coordinator	robinkg@cssdubai.com
Fazeena Mohammed	Coordinator	fazeena@cssdubai.com	AIR FREIGHT		
Anoop Jose	Coordinator	anoop@cssdubai.com	Jacob Isaac	General Manager	jacob@cssdubai.com
SALES (TEAM JEBEL ALI)			Baiju Sadanand	Assistant Manager - Ops	baiju@cssdubai.com
Renjith B Pillai	Team Manager	renjith@cssdubai.com	Pradeep T K	Operations Exeuctive - import	tkpradeep@cssdubai.com
Renji V Mathew	Executive	renji@cssdubai.com	Nino Abraham Hari K R	Operations Executive - Exports Sales Coordinator	nino@cssdubai.com harikr@cssdubai.com
Vibin George	Sales Executive	vibin@cssdubai.com	Prasanth	Documentation Clerk	prasanth@cssdubai.com
Arun Jayakumar Sanieev Kumar	Sr. Coordinator Coordinator	arunjayakumar@cssdubai.com sanjeev@cssdubai.com	Aio Andrews	CGV warehouse in-charae	ajo@cssdubai.com
Sam Abraham	Coordinator	sanjeev@cssdubai.com sam@cssdubai.com	OCEAN FREIGHT & C	0	ajo@cssddbdi.com
Ashok Sankar	Coordinator	ashoks@cssdubai.com	Don Raveendran	Asst. Manager	don@cssdubai.com
Rashmi Praveen	Coordinator	rashmip@cssdubai.com	Chandrakala	Asst. Manager - NVOCC Ops.	ckala@cssdubai.com
SALES (NVOCC)		Tao in ip@coccaballeon	Vishnu Nazir	Team Leader - NVOCC Ops.	vishnu@cssdubai.com
Fida Asghar	Team Manager	fida@cssdubai.com	Sangeeth	Sr. Ops Executive LCL imports	sangeeth@cssdubai.com
Kiran Cherian	Sales Executive	kiranc@cssdubai.com	Rejinish	Sr. Ops Executive - LCL exports	rejinish@cssdubai.com
Ranjith Haridas	Sales Executive	ranjitharidas@cssdubai.com	Udheesh	Sr. Ops Executive -Forwarding	udheesh@cssdubai.com
Robin Mathew	Sales Executive	robin@cssdubai.com	Jayandan P I	Team Leader - CFS Ops.	jayandan@cssdubai.com
Anuraj T C	Sales Coordinator	anuraj@cssdubai.com	CUSTOMS DOCUMEN		
Sherin E Vincent	Sales Coordinator	sherin@cssdubai.com	Rowmahs	Supervisor Documentation	rowmahs@cssdubai.com
Akriti Gurung	Sales Coordinator	akriti@cssdubai.com	Ansar Ali	Customs Documentation	ansar@cssdubai.com
Merlin Raj	Sales Coordinator	merlin@cssdubai.com	Osama Amli	Customs Documentation	osama@cssdubai.com
SALES FORWARDING	During the Development Management	,	CSLC-2 (SUPPLY CHA Hareesh M Haridas	Manager - Logistics	hareesh@cssdubai.com
Richard Varghese	Business Development Manager Team Leader	/ richard@cssdubai.com	Sunil Kumar	Warehouse Supervisor	sunil@fmcglogistics.net
Kunal Wadhwani	Business Development Manager	0	Abhinish S.	Coordinator - Logistics	abhinishs@fmcglogistics.net
Raju Sudhakara Pandeti	Business Development Manager		Nisha Murali	Coordinator - Sales	nisha@fmcglogistics.net
Kaveen Amarasinghe	Sales Executive	kaveen@cssdubai.com	Biju Babu	Coordinator - Operations	opscslc2@fmcglogistics.net
Nishad Radhakrishnan	Coordinator	nishad@cssdubai.com	PROJECTS, OIL & ENI		1 0 0 0
Arif Suleman Khatri	Coordinator	arifs@cssdubai.com	Sreenath V	Sr. General Manager	sreenath@cssdubai.com
HEAVY EQUIPMENT LOGISTIC	S / YACHT & MARINE LOGISTICS	0	Sony Mathew	Manager - Sales	sony@cssdubai.com
Kenneth Allan Dinnadge	VP Business Development	ken@cssdubai.com	Sajith Vijayan	Manager - Ops.	sajithv@cssdubai.com
Alan Koshy	Sr. Coordinator	alan@cssdubai.com	Vishal Saxena	Business Development Manag	
Ratheesh Nair	Operations Executive	ratheesh@cssdubai.com	Ambili P	Team Leader	ambilidon@cssdubai.com
	IDUSTRIAL PACKING AND LASHING		Hinna Hussain	Key Accounts Manager	hinna@cssdubai.com
Suku Sudhakaran	AGM	suku@csshomeward.com	Swan Chacko	Operations Supervisor	chacko@cssdubai.com
Ayu Riani	Sales Executive	ayu@csshomeward.com	Amal Hareendran	Coordinator	amal@cssdubai.com
Akhil Prabha	Coordinator	akhil@cssdubai.com	Aravindan S	Coordinator	aravindan@cssdubai.com

### Middle East

#### **Consolidated Shipping Services L.L.C.**

Corporate Office, P.O. Box 27802, Dubai, UAE Tel: +971 4 3248884, Fax: +971 4 3249994 Email: info@cssdubai.com

Dubai International Airport Cargo Gateway (Dubai Cargo Village) P.O. Box 27802, Dubai, UAE Tel: +971 4 2826176, Fax: +971 4 2826179 Email: info@cssdubai.com

#### **Consolidated Shipping Logistics Centre 1– CFS**

P.O. Box 61334, Jebel Ali, Dubai, UAE Tel: +971 4 8872333, Fax: +971 4 8872335 Email: cfsoperations@cssdubai.com

#### **Consolidated Shipping Logistics Centre 2 – SCM**

P.O. Box 18595, Jebel Ali, Dubai, UAE Tel: +971 4 8873999, Fax: +971 4 8818696 Email: info@fmcglogistics.net

#### **Consolidated Shipping Services L.L.C. Abu Dhabi**

P.O. Box 32454, Abu Dhabi, UAE Tel: +971 2 6431717, Fax: +971 2 6431919 Email: info@cssabudhabi.com

#### **Consolidated Shipping Services W.L.L. Bahrain**

P.O. Box 2209, Manama, Bahrain Tel: +973 17540106, Fax: +973 17540107 Email: info@cslbahrain.com

#### CSS Homeward Bound

RELOCATION COMPANY

#### **CSS Homeward Bound**

Dubai Creek Customs - Customs Wharfage Warehouse B P. O. Box 27802, Dubai, UAE Tel: +971 4 2227780, Fax: +971 4 2223445 Email : info@csshomeward.com

www.cssgroupsite.com

Sudhir R Pramod Kumar Varun Babu FINANCE Rajagopal S. Subhashini HR & ADMIN. Susanth Shekar Shelly Varkey Cheryl Annes Hassan Haji Devya D INFORMATION TECHNOLOGY Biju Damodaran Arunkumar S CSS ABU DHABI Suku Sudhakaran Ahmad Fuad Gillian Alexander	Transport Supervisor Coordinator (FCL) Coordinator (LCL) Sr. General Manager Credit Controller Manager-HR Manager - Admin Exe. Secretary - Chairman's Office PRO HR Executive Sr. Network Engineer Network Engineer Network Engineer Asst. General Manager Branch Manager Manager - Ops. & Cust. Service	sudhi@cssdubai.cc pramod@cssdubai.cc raj@cssdubai.com subhashini@cssdubai. susanth@cssdubai.cd hassan@cssdubai.cd hassan@cssdubai.cd devya@cssdubai.com aruns@cssdubai.com aruns@cssdubai.com gili@cssdubai.com aruns@cssdubai.com	i.com pm pai.com com ym ubai.com com com om ym i.com	Roshan Basheer Rajneesh Radhakishnan Prakash Shetty Sheena Sequeira Diyala Nasser Prajeesh Sivaprasad Githesh T K CSS BAHRAIN Narayan R T Rajesh N Bijesh P B Kishna Das Salim Das Vikas Masooma Prathap Chandran CORPORATE COMMUNICATIC Unnikrishnan G	Sr. Sales Executive Sr. Sales Executive Coordinator - Sales Operations Supervise Transport Coordinator Accountant General Manager Sr. Sales Executive Sales Executive Sales Executive Operations Supervise CFS Operations Coordinator Customer Service Accountant NS (GROUP) Head- Corp. Comm	r	rahan@cssabudhabi.com rajneesh@cssabudhabi.com prakash@cssabudhabi.com grakash@cssabudhabi.com diyala@cssabudhabi.com prajeesh@cssabudhabi.com githesh@cssabudhabi.com narayan@cslbahrain.com rajesh@cslbahrain.com bijesh@cslbahrain.com krishnadas@cslbahrain.com vikas@cslbahrain.com yikas@cslbahrain.com prathap@cslbahrain.com prathap@cslbahrain.com
CONSOLIDATED SHIPPING SER	pp. Sharq Fire Station, 1st Floor Shamiya 71651, Kuwait.		dulrahman A an Landers	min Gr. General Manager General Manager		abdulrahm dean@cssk	anamin@csskuwait.com uwait.com
CONSOLIDATED SHIPPING SER P.O.Box :- 9580, Dammam - 3 Kingdom of Saudi Arabia Tel : + 966 3 8333636, Fax : +	31423	Her Vish Ach				importdmm	)csssaudi.com 1@csssaudi.com @csssaudi.com
P.O.Box :- 14051, <b>Riyadh</b> - 114 Kingdom of Saudi Arabia Tel : +966 1 2063111, Tax : -	+966 1 2921260	Jithi Ismi	ail			mktgryd@c importryd@	sssaudi.com sssaudi.com icsssaudi.com
P.O.Box :- 52143, <b>Jeddah</b> - 21 Kingdom Of Saudi Arabia Tel : +966 2 6427330, Fax : -		She Vinc Yse		n		mktgjed@c	ecsssaudi.com esssaudi.com essaudi.com
IFS DOHA P.O. Box 5994, Doha, Qatar Te Fax: +974 466 7400 Email: do		Oliv	ver Hahn	Regional Manager		oliver.hahn(	@intfrtsvcs.com
IFS MUSCAT P.O. Box 2954, Ruwi 112, Sult. 0 Fax: +968 24 795047 Email: 1	Of Oman Tel: +968 24 794100 Muscat@intfrtsvcs.com	Vija	y Kumar	Office Manager		vijay.kumar(	@intfrtsvcs.com
HINDUSTAN SHIPPING & CLEAR Ground Floor, CCHAA Building Cochin – 682009 Telefax: + 9	g, Indira Gandhi Road,W/ Island,	Lath	na Ashokan	Branch Manager		latha@cssir	ndiagroup.com

sudhir@cssdubai.com

Rosaline Nabil

Rahul Radhakrishnan

### India

LAND TRANSPORT

Transport Supervisor

Sudhir R

**Console Shipping Services India Pvt. Ltd. - Bangalore** Suite 305, III Floor, Sophia's Choice, No.7, St. Mark's Road, Bangalore - 560001 Tel: +91 80 22133011, Fax: +91 80 42110133

Email: mailblr@cssindiagroup.com

Email: maildelhi@cssindiagroup.com

**Console Shipping Services India Pvt. Ltd. - Chennai** S6, Brownnest Apartment, Old #73,New #38, 2nd Main Road, GandhiNagar Adyar, Chennai - 600 020, Tel: +91 44 24414511 / 12, Fax: +91 44 24414515 Email: mailchennai@cssindiagroup.com

**Console Shipping Services India Pvt. Ltd. – Cochin** Ground Floor, CCHAA Building, Indira Gandhi Road, W / Island, Cochin - 682009 Telefax: +91 484 2667693 / 2667698 Email: mailcochin@cssindiagroup.com

**Console Shipping Services India Pvt. Ltd. – Coimbatore** No :1, Kondasamy Nagar, Masakalipalayam Main Road, Peelamedu, Near G.R.G. Signal, Coimbatore -641 004 Tel No ; + 91 422 4394142 Email: vishwanath@cssindiagroup.com

**Console Shipping Services India Pvt. Ltd. - Delhi** A - 85, DDA Sheds, 2nd Floor, Okhla Industrial Area, Phase II, New Delhi - 110020 Tel: +91 11 40589900, Fax: + 91 11 40589988

Console Shipping Services India Pvt. Ltd. – Kolkata 37, Shakespeare Sarani, Level #4, SB TOWER

Business Development Manager rosaline@cssabudhabi.com

rahul@cssabudhabi.com

Sr. Coordinator - Sales

Kolkata - 700017, India. Tel: +91 33 22870171, 22870169, 22870168, Fax:+91 33 22870177 Email: mailkolkata@cssindiagroup.com

Console Shipping Services India Pvt. Ltd. – Mumbai Suite # 102, First Floor, Sai Samarth Building, Deonar, Mumbai - 400088 Tel: +91 22 42212800 Fax: +91 22 42212899 Email: mailmumbai@cssindiagroup.com

Console Shipping Services India Pvt. Ltd. – Tirupur 49/24, NSP Building, Near Vinayagar Kovil, Ramnagar, Tirupur - 641602, Tamil Nadu Tel: +91 421 2236025, Fax: +91 421 4332347 Email: mailtirupur@cssindiagroup.com

Console Shipping Services India Pvt. Ltd. - Tuticorin 48 B/27, Pearl Plaza Building, Balavinayagar Kovil Street, Tuticorin - 628 002 Tel No: +91 461 2338874 Email: mailtuti@cssindiagroup.com

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P.O. Box 27802, Dubai, UAE. Tel: +971 4 3248884, Ext: 212 & 122, Fax: +971 4 3249994 ship-heavy-equipment@cssdubai.com

www.cssgroupsite.com