

# Lighthouse

Bi-monthly publication of CSS Group

A VISIT TO CAROTRANS NEW JERSEY



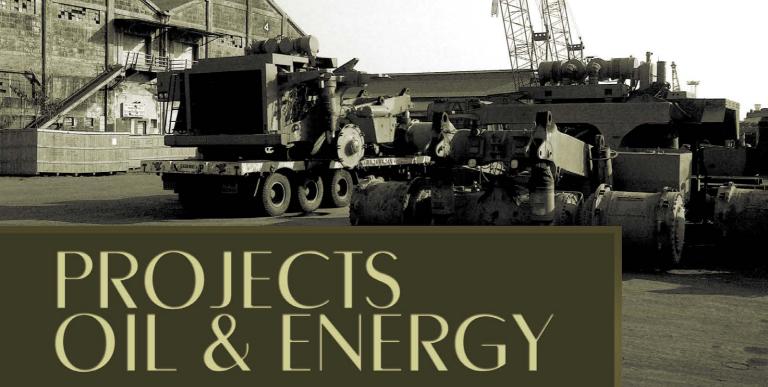
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THE GREATEST MOTORING
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# Consolidated Shipping Services L.L.C.

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# Lighthouse www.cssgrouponline.com

## CHAIRMAN'S MESSAGE

Budget meetings invariably provide a welcome opportunity to stimulate invigorating discussions and ideas. The recent budget meeting in Kerala was no exception. Everyone was happy to recognise that the Indian team were doing a commendable job which reflected positively in the budget figures. I join with others in wishing them more success in the future. However; I was a little bemused by the latest news about the Indian economic and trade scenario. On one hand, all the major Indian newspapers were frequently mentioning the infrastructure shortcomings, especially in relation to the shipping and logistic sectors. Whereas on the other hand, Indian exports are showing optimistic trends. But this apparent disparity highlights the need for immediate attention being given to sustaining and developing infrastructure within India's dynamic democracy. Whilst the fall in the value of the

rupee has brought challenges, there have still been creditable export volumes in items such as foodstuffs and pharmaceuticals. However; far reaching measures are called for in order to improve the country's infrastructure



T S Kaladharan

including ports, roads and supply chain facilities. This will enable continuing growth within our industry. I am confident that India will, "cruise the adverse currents," and very soon shine brighter than before. I also have great confidence in CSS India, safe in the knowledge that they will achieve even more flourishing accomplishments in the years ahead. My best wishes to them.

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# A VISIT TO CAROTRANS

# **NEW JERSEY**

he Chairman of CSS Group T S Kaladharan along with Rosh Manoli, Route Development Manager-North America recently visited CaroTrans, the CSS Group's NVOCC partner at their head office in New Jersey, USA. During the course of their visit to CaroTrans offices, they conducted meetings with Greg Howard, Global CEO, Matt Spartz, VP Operations and Riyaz Jordan, Branch Manager and discussed new opportunities in the market and ways to further develop their relationship.

"In our industry it is important to meet our partners face-to-face to not only strengthen our relationship but also develop new and innovative ideas to better service our clients. The CaroTrans relationship allows CSS to tap into a global market while providing CaroTrans the insight it needs for this region, which is one of the fastest growing in

the world. I would like to extend my thanks to the CaroTrans team who made us feel welcome during our time there," said TS Kaladharan.

With an increase in demand for value-added global import transportation services, Caro-Trans, a leading global NVOCC, ocean freight consolidator and longstanding alliance partner to the CSS Group, is strategically expanding its import service operations and coverage in kev trade lanes. In the last twelve months, CaroTrans has expanded its global import service network in key global trade regions including: Asia, North and South America, Middle East and Europe.

"It was our pleasure to host the CSS Group in our U.S. headquarters in Clark, New Jersey and further develop our customer-focused business initiatives and personal relationships. Since joining forces with CSS Group, we have seen



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our partnership grow from strength to strength. The Middle East region has grown into one of our top 10 markets and continues its strong growth trend as we expand the cooperation throughout the area. Our

partnership with CSS has exceeded all expectations and we look forward to building on the solid foundation we've established with them," said Greg Howard.

# NEW OFFICE FOR CSS MALDIVES

CSS Maldives has been shifted to a new and more convenient office easily accessible for the clients.

The new office address is:

## **Consolidated Shipping Services**

C/o GO Maldives, 66/17, 7th floor Cyprea building, Bouthakurufaanu Magu Male, Republic of Maldives

Tel: +960 330 7242, Fax: +960 332 3523

Email: info@cssmale.com





# **BUDGET MEET 2013**

# CSS TO OPEN UP NEWER AVENUES TO ENHANCE THE INDIAN TRADE



eeking to strike a right balance between challenges and opportunities, the annual budget meeting of CSS India was held at Estuary Island, a pristine resort, not far away from Trivandrum, the capital city of Kerala. Managers and key decision makers from all over the Indian offices attended the meeting which was chaired by TS Kaladharan, Chairman, CSS Group, In his inaugural address, he applauded the employees for the tremendous growth that the company has achieved during last financial year. Further, he also emphasized on the immediate necessity for inventing path-breaking approaches to tackle the seamlessly changing turbulent market

conditions.

Anil Balakrishnan, Vice President, Business development, CSS Group illustrated various structural processes that can be implemented to enhance the entire system and vield more results in the future. His suggestions were well received by the group and the various technical aspects in relation to the processes were discussed. Budget figures and analysis of each of the CSS Group offices were presented by the respective managers with a key focus on their projections and strategies. The management, while assuring support to the various suggestions put forward by the delegates, also stressed upon investing for a better tomorrow through clever delegation and planning.

CSS Group Chairman highlighted certain new business developments for CSS India which will fructify in the next two quarters. These operations, when executed will open up new trade lanes for the Indian offices. Pointing to the remarkable growth achieved by the southern offices of the company, CSS India Director Jairam KR said that more thrust would be given to developing operations in the region. Presently, CSS Group operates from all gateway ports and cities of India. CSS India plans to have remote satellite presence to boost the rural trade and bring in a major growth of business to the main locations.

#### Services offered by CSS India include:

- LCL Consolidation & FCL
- **Multi-modal Operations**
- Ocean freight

- Air freight
- **Buyers** consolidation
- Customs clearance
- **Projects Management**
- Warehousing
- Supply chain & Logistics

# RAHAT TALREJA PROMOTED TO VP

Experience is never measured in time but in how much one learns from experiences. And who better to exemplify this than the young, straight forward and dynamic Rahat Talreja, who has recently been promoted to the role of Vice President at CSS India and shall be responsible for adding value to Western and Southern India Imports. A keen learner who also is a trainer and visiting faculty at

various reputed MBA schools on International Business and Finance, he has risen from a management trainee who ranked 1st in his post graduation to this senior role in less than a decade in the logistics industry.

Rahat has created a team of highly motivated and trained people in his role at CSS India. He is the oldest member of the CSS India management

team, now in the seventh year of operation, and has been a key team member in the success story of CSS India. With his focus on best industry practices and his focus on business financials, he has managed to be highly profit oriented for the company and has upped the bar at every level of professionalism.

We wish Rahat continued success in his endeavors.



# NEW TEAM AT **CSS PAKISTAN**



Tariq M Chaudhry & Asghar Malik, CSS Pakistan with Kala and and CSS Group Senior Management Team

s part of its global expansion, CSS Group is pleased to announce the opening of CSS Pakistan office with a well-experienced and dedicated professional team, which undertakes tomorrow's job today by combining product knowledge and market experience to bring service quality and cost effective freight solutions.

CSS Pakistan is a Consolidation Specialist offering guaranteed neutral LCL services and have comprehensive global coverage. Their mission is to provide seamless services to the customers by offering the largest number of direct sailings, both inbound and outbound.

### Why CSS Pakistan for LCL Products?

- Single point of contact offering tailored solution for all global LCL needs
- Direct service (no coloading)
- Complete solution for all freight sizes
- Import Cargo availability at CFS within minimum possible lead time
- Competitive rates and selection of premium carriers linked with global sailing schedule

Strategically positioned with its corporate office in the city of Karachi, CSS Pakistan is a name to reckon within its field of knowledge. CSS Pakistan has rapidly increased its pace with starting as a consolidator and freight forwarder and spreading out its arms into the spectrum of Air & Sea freight, Land transport & Projects handling, creating its own mark of glory in each and every task it undertakes. The spread out presence across the country with strong hold offices in various other locations made CSS Pakistan one of the undisputed market leaders in the country. The geographic location of Pakistan has made it the most sought after routing for Afghan transit trade and Karachi port acts as a gateway port to Afghanistan. CSS Pakistan is well equipped to handle all Afghan transit cargo whether it is transport, storage or documentation adapting expedient solutions without compromising on the security factor.



- NVOCC / Consolidation
- Sea Freight
- Air Freight
- **Projects Handling**
- Land Transportation Management
- Warehousing
- Supply Chain Management & Logistics

#### Our Infrastructure Include:

- State of the art facilities
- Centrally located offices
- Highly trained and qualified personnel



Team CSS Pakistan with Tariq M Chaudhry, CEO

# **CSS Pakistan (Private) Limited**

Suite 208, Progressive Square 11-A, Block-6, PECHS, Shahrah-e-Faisal, Karachi-75400, Pakistan Tel: +9221-3437 1352 (3-Lines)

Fax: +9221-3437 1230 Website: www.css-pk.com



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LAHORE FAISALABAD ISLAMABAD **Branches:** SIALKOT MULTAN

# **BREAKBULK ANTWERP & CSS**







ntwerp hosted the Breakbulk Europe conference from 14 to 16 May, for the eighth year in a row. As the largest breakbulk port in Europe, Antwerp is the largest and most important gathering in Europe for companies involved in the shipping of heavy-lift, project cargo and traditional breakbulk cargoes. It is where shippers have the opportunity to meet and develop relationships with the leading specialized carriers, forwarders, ports, terminals and packers who have the expertise and resources to handle oversized cargoes with unique handling requirements.

For the 2013 edition of Breakbulk Europe, the delegation from CSS Group consisted of Sreenath.V. Sr. General Manager, Projects, Oil & Energy/Operations and Narayan Tagore, General Manager, CSS Bahrain.

Breakbulk presents the shipping and logistics fraternity a great platform to meet and develop relationships with the leading specialized carriers, freight forwarders, ports, terminals, packers and equipment companies who have the expertise and resources to handle oversized and overweight cargoes. "In our industry it is important to keep up with market trends and innovations in order to remain ahead of the curve and to provide the best service to our clients", said Sreenath.V.

In the space of eight years the conference has expanded from 800 to more than 5000 participants from the international breakbulk and logistics world, so that all the 250 available stands are taken up. Shipping companies, shippers, freight handlers, forwarders, port authorities and service providers can follow presentations by various top speakers, as well as networking with local and global breakbulk players.

Breakbulk Europe 2013 was organised by Breakbulk magazine & events. Breakbulk magazine additionally organises similar conferences in North America and China at which Antwerp will host Breakbulk Europe once more in 2014.

"In our industry it is important to keep up with market trends and innovations in order to remain ahead of the curve and to provide the best service to our clients"

# **SOCIAL OUTLOOK** F CSS GROUP



www.facebook.com/ cssgroupsite



After the launch of their newly designed website CSS Group has also recently joined various social media networks such as Facebook and Twitter in order to directly interact with their partners and customers. Social media has become a vital tool in the area of marketing for any company, regardless of industry. The rise of social media has had a definitive impact on print media as compa-

nies use it as a interactive tool between its partners and clients. "Here at CSS we hope that through social media networks such as Facebook and Twitter we will not only provide new business opportunities, but also allow us to showcase CSS as a key influencer in the global shipping and logistics fraternity," said Amith Horra, Marketing Manager, CSS Group.

# CSS YACHT & MARINE LOGISTICS ADDS **CAPTAINCY SERVICES**



SS Yacht & Marine Logistics now offers clients a specialized captain service that can be used for various services including, taking your boat to the shipyard for maintenance, delivered north or south for the season, or even a cruise out for guests. The CSS Yacht and Marine Logistics division guarantees a hassle free experience as they have recently partnered with Captain Philip, a highly experienced Captain well versed with Middle Eastern waters.

"CSS Yacht and Marine Logistics are always on the lookout to find new and exciting ways to service our clients better. The captain service is a niche service providing our customers with specialized needs, a solution to their maintenance/ service and travel issues. The captaincy service has been designed keeping in mind everyday problems that yacht owners face, and we look forward to its success in this market," said Ken Dinnadge,

VP Business Development, CSS Group.

In addition, the captaincy offering from CSS Yacht and Marine Logistics will also create specialized preventive maintenance programs for all vessel systems ensuring the safe health and longevity of your vessels maintenance. The training will include engine oil & fuel filters, generator maintenance, fresh water & black water systems, steering, throttle and shifting systems, air conditioning systems, electrical and electronic systems.

"While owning a yacht allows for many nights on the sea, it also involves a lot of knowledge, care and consistent maintenance of the yacht. Having been in the industry for many years I have seen a large number of yachts in disrepair due to lack of constant maintenance and knowledge about the vessel. By partnering with **CSS Yacht and Marine Logistics** division, we are able to provide their customers not only with

a logistics solution but also a service that enables their customers to maintain and enjoy their yacht with a variety of additional services that we are able to offer," added Captain Philip.

#### **SERVICES OFFERED:**

**Vessel Operations Training:** A hands on total systems learning experience for the new owner. Increasing your level of expertise, we'll suggest spare parts and supplies to have aboard and offer practical knowledge to make basic underway repairs.

#### Captain On Demand Services:

Customers may select their preferred boating day and CSS Yacht and Marine Logistics will take care of the rest including furling and provisional, providing a hassle free day for all the guests aboard.

#### **Professional Maintenance** and Repair:

Mechanical Services - Oil

Changes, Impeller Replacement, Engine Flushes to clean all engine coolers with Rydlyme. Battery testing and Replacement, Bilge Pump Replacement, Vacuum Flush Toilet System repairs, A/C Repairs, Light Duty Mechanical.

#### Route Analysis / Planning / Trip Coordination:

CSS Yacht and Marine Logistics Captain services will also assist customers in delivery of the yacht to its destination safely, or for assistance in route planning and trip coordination.

#### Captain's Inspections:

Intermittent inspection and operation of all marine and mechanical systems. Run motors, run generators, test batteries, check oil, check transmission fluids, clean air conditioning strainers. Captain Philip will be available to inspect your boat on a schedule tailored to fit both you and your vessel's needs.

# INNOVATIVE CSS DIVETECH UNDERWATER SERVICES

As part of its continued commitment to address the needs of the industry, CSS Group is proud to announce the introduction of CSS Divetech Underwater Services under its portfolio of service offerings by the CSS Yacht and Marine Logistics division.

"CSS Divetech Underwater Services provides customers and clients a one stop solution to all their maintenance needs. As part of the CSS Yacht and Marine Logistics offering, CSS Divetech enables us to become a one-stop-solution for all your Yacht and Marine needs. From captaincy

services, logistic services and now underwater services, CSS Yacht and Marine Logistics division have become a name to be reckoned with," added Ken Dinnadge, VP Business Development, CSS Group.

The CSS Divetech ship maintenance division have developed their expertise to carry out UWILD, general photos, video surveys, anode retrofit, marine growth removal and propeller polishing, epoxy repairs, patch up and blanking and UT gauging.

In addition it also has extensive experi-

ence in block placing, break water maintenance, port repair and maintenance, jetty maintenance, quay wall inspection and maintenance, sea bed survey, pile removal, debris clearance, underwater welding and cutting etc.



# THLG-ANTWERP, BELGIUM

# CSS GROUP ATTENDS THE HEAVY GROUP 52ND CONFERENCE

"The conference is a great meeting place to network and meet other industry partners like CSS who strive to deliver the best service using their combined know how and expertise regarding this sector. Project logistics is an exciting and growing sector and the conference enabled us to meet new members and learn more about the exciting opportunities they offer that translate into a better service offering for our clients,"



he 52nd edition of the **THLG Conference took** place from May 12th-16th in Antwerp in conjunction with the Breakbulk Antwerp exhibition. The representation from CSS Group that attended the annual conference was Sreenath.V, Sr. General Manager, Projects, Oil & Energy/Operations.

"The conference is a great meeting place to network and meet other industry partners like CSS who strive to deliver the best service using their combined know how and

expertise regarding this sector. Project logistics is an exciting and growing sector and the conference enabled us to meet new members and learn more about the exciting opportunities they offer that translate into a better service offering for our clients," commented Sreenath.V, Sr. General Manager, Projects, Oil & Energy/ Operations about the conference.

With the united know how. skills, experience and equipment of its membership THLG can cover any movement or

transport requirement from a single domestic job to the largest international multi-modal project. The aim of THLG is to offer clients the united power of its members ensuring a world-wide service of excellent quality at realistic prices

#### **About THLG:**

The Heavy Lift Group is an international group of specialized heavy transport companies which combine their forces to offer the best expertise and service according to customer needs.

Members specialize in heavy lift transport by sea, air and overland, outsize cargo movements, crane operations, rigging, machinery installation, and large-scale project forwarding.

The Heavy Lift Group was founded in 1987 by a number of West European heavy lift operators in anticipation of the single European market and has since then expanded into a worldwide group having members in the United States, South America, the CIS, the Middle East and Asia.

#### **APRIL 2013**

## **EMPLOYEES OF THE MONTH**

**MAY 2013** 





Shibu Raveendran. CSLC 1 given by Sreenath, V. Sr. General Manager, Projects. Oil & Eneray/ Operations

> Githesh Krishnan, Finance Department given by Gillian, Manager, Ops & Customer Service

Amal Hareendran - Projects, Oil & Energy given by Sreenath. V, Sr. General Manager, Projects, Oil & Energy/ **Operations** 

Sreenivasan C, Airfreight Operations given by Jacob Isaac, General Manager, Airfreight





# PROJECTS @ **AGLANCE**

SS Group, Projects, Oil & Energy division successfully handled the transport and delivery of cable drums from Hamburg, Germany to Abu Dhabi. The volume of cargo that was handled was 245 cbm. The cargo was loaded onto 20 ft flat rack containers and lashed and secured with extra care for onward transit. "CSS Projects, Oil & Energy takes extra care to ensure the safe delivery of any cargo up to its final point of delivery. This particular project is evidence of the professionalism that the CSS Projects team brings to every job it undertakes," added, Raj George, Senior Vice President, Projects, Oil & Energy, CSS Group.









# **CSS GROUP NAMED EXCLUSIVE** AGENT FOR C.H. ROBINSON

SS Group is proud to announce that it has been named an exclusive agent for C.H. Robinson and all of its freight forwarding activities in the Middle East.

On behalf of the CSS Group, the management is proud to announce the affiliation with C.H. Robinson for freight forwarding

activities. The agreement will allow CSS to share expertise and further develop trade routes within their respective regions globally, thus providing a stronger service offering to their loyal customers.

Founded in 1905, C.H. Robinson is a global provider of multimodal logistics services, fresh produce sourcing, and information services to 42,000 customers through

a network of more than 275 offices and over 11,000 employees around the world. The company also provides access to over 56,000 transportation providers world-

For further information please log onto:

www.cssgroupsite.com & www.chrobinson.com

Exclusive Agents in UAE, BAHRAIN, QATAR, OMAN, KUWAIT & SAUDI ARABIA



or hundreds of years, the finest pearls in the world were found in the waters of the Arabian Gulf. Pearl diving once represented the rich heritage of UAE, where pearl diving was one of the largest contributors to the economy.

The Pearl divers are known as Ghais (in Arabic). Gulf Pearlers developed their own diving technique and worked in tandem with 'pullers with strong powerful shoulders" known as Saibs. These men were responsible for heaving up baskets of oysters, as well as the divers themselves.

Once over the ovster banks, the oars were lashed on one side of the boat, projecting overboard. Two ropes were hung over each oar. One rope had a basket (Dayeen) attached, the other a weight or heavy stone. The weighted

rope (hijara) was looped around the ankle of the diver (ghais) to help him sink to the sea bed.

Once in the water, the diver would place a nose peg made of turtle shell, (Ftaam) to keep his nostrils closed, whilst diving. During the jelly fish season in June, a lightweight cotton suit (Libis) was worn by the divers to protect and prevent serious injury from stings.

#### PEARLING HISTORY

- The Arabian Gulf was one of the largest natural diving economies in the world.
- By the 20th century, there were more than 1,000 pearling boats along the Trucial Coast employing an estimated 20,000 pearl divers.
- Pearl diving was still in play in the UAE until the 1950s but faded away as less expensive cultured pearls became more accessible.
- The world's largest pearl, 24 cm in diameter and 6.4 kg in weight is worth \$93 million (Dh341.53 million) and was liberated from a giant clam and is currently owned by the Pearl for Peace Foundation, a charitable organization.

# AN ARRAY OF SERVICES FROM

# CSS HOMEWARD BOUND

SS Homeward Bound was set up by Consolidated Shipping Group to meet the ever-growing demand for relocations among the expatriate community. Over the years it has evolved into an experienced and professional team capable to deliver substantial services in dismantling, packing, loading, moving, custom clearing and unloading. Shipments can commence from anywhere within the UAE or globally, and be delivered to any doorstep locally or internationally.

"Providing relocation services to individuals and organizations in the UAE is quite exciting and rewarding as the CSS Homeward Bound team is able to interact with the diverse nationalities and expatriate community here in the UAE. We learn new customs and cultures by working closely with our clients ensuring their precious sensitive belongings are handled in an error free manner. Our dedicated team of professionals offers different packing methods based on the job requirements," says Suku Sudhakaran, General Manager, CSS Homeward Bound.

When it comes to moving one's home or office, the enormity of the task is sure to set in. The hassle attached with packing precious belongings safely and moving them without damage to the new location is best to be left to the professionals. CSS Homeward Bound has made it

their motto to ensure that your precious cargo is treated just as their own. CSS Homeward Bound also provides a professional logistics solution for all your exhibition and events business requirements. The comprehensive and optimal logistics package of CSS Homeward Bound is well handled with its in-house resources and trained personnel.

CSS Homeward Bound takes pride in having a fully fledged logistics handling team for events. Their expertise and skill has brought in demand for their service from industries like automotive, aeronautic, power, Oil & Gas. medical, tourism, fashion & lifestyle, architecture & interiors and many more as their trusted clients.

#### The Services Offered

- Worldwide packing and moving of personal effects
- Local and International removals (Homes and Offices)
- Customs clearance and door to door service
- 0 Warehousing
- Transportation
- Industrial packing, crating & lashing
- Comprehensive insurance
- **Exhibitions & Events**

### The Facilities / Strengths

- Own warehouse facility of over 10,000 sq. ft.
- Operating a fleet of own trucks



UAE is quite exciting and rewarding as the CSS Homeward Bound team is able to interact with the diverse nationalities and expatriate comnew customs and cultures by working closely with our clients ensuring are handled in an error free manner. Our dedicated team of profession-



RELOCATIONS • EXHIBITIONS & EVENTS • INDUSTRIAL PACKING • LASHING • CRATING

## CERTIFICATIONS AND ASSOCIATIONS

- A member of the Canadian Association of Movers (CAM)
- A member of International Association of Movers (IAM)
- A member of Asian Relocation Association (ARA)
- A Member of World Cargo Alliance Relocations (WCA)



www.csshomewardbound.com http://www.facebook.com/csshomewardbound https://twitter.com/CSSHomeward











# **ARABIAN TRAVEL MARKET** A TRADE VISIT BY CSS



"Arabian Travel Market has played a significant role in the development of Dubai, underscoring its position as a highly attractive centre for exhibitions and events,"







TM 2013 is the Middle East's biggest travel and tourism event celebrates 20 years of industry milestones.

Arabian Travel Market (ATM) 2013, the region's leading travel industry showcase, celebrated its 20th edition which took place at the Dubai International Convention & Exhibition Centre from May 6th-9th. 2013, welcomed over 3,000 exhibitors from 87 countries with exhibition floor space covering more than 22,000 square metres.

HRH Sheikh Maktoum bin Mohammed bin Rashid Al Maktoum, Deputy Ruler of Dubai, officially inaugurated Arabian Travel Market (ATM) 2013, in the presence of senior government officials, leaders of the regional and international travel industry as well as high-profile participants. Cutting the ribbon to mark the opening of the 20th anniversary edition of the show, His Royal Highness then toured the exhibition with Mark Walsh, Portfolio Director, Reed Travel Exhibitions, organiser of Arabian

Travel Market, and various dignitaries as the four-day industry showcase got

Addressing the inaugural session of the seminar programme at Arabian Travel Market 2013, which opened on Monday 6 May at the Dubai World Trade Centre, Emirates Chairman and President of Dubai Civil Aviation, HH Sheikh Ahmed bin Saeed Al Maktoum said "Arabian Travel Market has played a significant role in the development of Dubai, underscoring its position as a highly attractive centre for exhibitions and events," he said. "Dubai has achieved so much at a pace that many other cities can only dream of ... Dubai's Strategic Plan builds on those achievements and highlights a number of areas, such as the economy, infrastructure and the environment."

"Tourism has always been a vital growth factor for the UAE and events such as ATM help strengthen Dubai position as the no.1 destination for not only tourism but also for trade in the region. It is this strategic location that helps CSS Group develop new opportunities and trading partners while providing a high level of service to its clients. The location of CSS Group in the UAE has been the key driving force to the growth of the organization since its inception in 1995. We thank the vision of the nation's leaders that has led the country to achieve such great heights in all its endeavours,' said Amith Horra, Marketing Manager, CSS Group. This year CSS participated as a trade visitor at ATM.

With all indicators flashing green for growth, panelists listed some of Dubai's recent achievements, including a number one position for international passenger traffic achieved by Dubai International Airport in the first quarter 2013; a growth of 54 per cent in Russian visitors and 28 per cent from China in 2012; an additional 30 aircraft and 15 new destinations for Emirates in the past year with a target of 180 by 2020, and, double digit growth in visitor numbers to Dubai to reach 10 million for the first time last year.



# DIGGING DEEP WITH LARGEST DREDGING PROJECT AT JEBEL ALI **IN 10 YEARS**

DEEPER DRAUGHT ALLOWS THE PORT TO HANDLE LARGER NUMBER OF BIG VESSELS AT THE SAME TIME



National Marine Dredging vessel dredging at Jebel Ali Port

P World recently announced that it has successfully completed the largest dredging programme at its flagship Jebel Ali Port in 10 years, allowing the port to handle more big vessels at the same time by deepening the draught.

The dredging added to the expansion work currently underway, adding 1 million TEU of new capacity to Container Terminal 2 later this year and another 4 million TEU capacity Container Terminal 3 by 2014, once completed, will enable Jebel Ali Port to handle up to 10 of the next generation 18,000 TEU (twenty foot equivalent container units) mega vessels at the same time - the only port in the region able to do so.

In total, 477,000 cubic metres of soil have been dredged from 2900 metres of quay wall at the roll-on roll-off (roro) vehicle carrier terminal, the tanker terminal and three container berths. The dredging deepened the draught of the roro and tanker berths from -10.5 to -11.5 metres while container berths 14, 16 and 17 were extended from -14 to

H.E. Sultan Ahmed Bin Sulayem, Chairman, DP World, said:

"As the trade gateway for the United Arab Emirates, Middle East and the wider

region, the capabilities of Jebel Ali are always reviewed to make sure they are in line with customers' needs. As more of our customers add larger vessels to their fleets, we have responded by deepening the berths to increase our efficiency as a key link in one of the busiest supply chains in the world."

Yasser Zaghloul, Chief Executive Officer, National Marine Dredging Company, Abu Dhabi, said:

"We are delighted to work in partnership with DP World on this significant project which boosts the port infrastructure and facilities and enhances trade flow into Dubai, the Middle East and the wider

Mohammed Al Muallem, Senior Vice President and Managing Director, DP World, UAE Region, said:

"In response to customer demand, this project will enable Jebel Ali to meet their needs to handle more of the larger ships, providing the efficient and cost effective services they have come to rely on. Today, Jebel Ali Port is handling each week an average of three ultra-large container ships (ULCS) with a capacity of 14,000 TEU and above and we believe that number will increase steadily in the coming years."



"We are delighted to work in partnership with DP World on this significant project which boosts the port infrastructure and facilities and enhances trade flow into Dubai, the *Middle East and the wider* region"

DP World worked with regulators in Dubai to comply with the relevant environmental legislation for the dredging project. Compliance measures included a full Environmental Impact Assessment (EIA) carried out before the dredging works began.

The EIA assessed existing water quality, harbour sediments, air quality, terrestrial and marine ecology, noise levels, and hydrodynamic modeling. From these investigations, it was determined that the impact on the environment was short term and minor in nature including localised reduction of water quality within the harbour. Among the positive benefits noted by the authorities were that sediments from the harbour floor identified for removal could be re-used in the ongoing reclamation of Jebel Ali Island to the North of Container Terminal 2 providing that the engineering quality of the soil was up to standard.

Jebel Ali Port's Container Terminals are equipped with 22 berths and 78 cranes to cater to the world's largest container vessels. With its 17 metre draught it can accommodate ships of any size. In January, DP World celebrated the maiden visit of the world's largest containership, the 16,020 TEU CMA CGM Marco Polo, owned by the CMA CGM Group.

Earlier this year, DP World achieved a milestone in its history when its Dubai ports handled the 100 millionth container in ten years. Both Mina Rashid and Jebel Ali Port have handled 135 million TEU since the opening of Jebel Ali Port in 1979, around 75% of it (100 million TEU) was achieved between January 2003 and January 2013.



# CSS HOMEWARD BOUND **SPONSORS CULTURAL EVENT SHOWCASE**

As part of its commitment to promoting the arts, CSS Homeward Bound recently sponsored Melalayam 2013. Produced by a group called "Wednesday Events" who are known for promoting ethnic art forms of Kerala, the show received tremendous acclaim from the audience.

"CSS Homeward Bound is proud to promote cultural events such as these, as it brings together the large expatriate community of South India that resides in the region and allows them to see traditional perforsaid Suku Sudhakaran. General Manager, CSS

Homeward Bound.

A major attraction feature during the course of the show was the "Panchari Melam" which is a percussion ensemble comprising of 40 artists using various classical instruments such as the Chenda Ilathalam, Kombu and Kuzhal.

# **UAE OPEN BADMINTON TOURNAMEN** CSS ASSOCIATE AS CO-SUPPORT SPONSOR



he 36th edition of the India Club - India Bulls UAE Open Badminton Tournament commenced on Monday. 20th May 2013 and concluded on Friday June 14th, 2013 at the India Club, Dubai. The tournament was first inaugurated in the year 1978.

H.E. M. K. Lokesh. The Indian Ambassador to UAE, H. E. Khaled Al Kamda, Director General, Community Development Authority, Dr. Omar Muthanna, CEO, Community Development Authority and Dr. Ram Buxani, Chairman, India Club inaugurated the tournament.

This year, the Tournament comprised of 26 categories as against 14 categories in the

previous year. To encourage and promote badminton amongst youngsters, various categories under age groups 8 yrs to 18 yrs have been included. Due to popular demand, Masters and Super Veteran categories were reintroduced.

The finals of the tournament occurred on Friday, June 14, 2013 whereby cash prizes, trophies and gift hampers amounting to more than AED 50,000/- were the highlight of the prestigious "India Club - India Bulls UAE Open Badminton Tournament 2013".

"As co-support sponsor, CSS Group is extremely proud to be associated with India Club and the prestigious UAE Open



Badminton Tournament. Our partnership with India Club grows stronger year on year and we are delighted to be a long standing supporter and sponsor for this tournament," added, Amith Horra, Marketing Manager, CSS Group.

Dubai-based Mohammed Munawer and Indian Olympian Valiyaveetil Diju stole the show at the India Club on Friday as they shared the accolades on the final day of the 36th edition of the Indiabulls **UAE Open Badminton** Tournament.

On a day that showcased contrasting talents from the 18-year-old Munawer to the 32-year-old veteran Diju, the young teenager, who featured in all three finals in singles, doubles and mixed doubles, won the men's singles title, while Diju bagged top honours in doubles and mixed doubles.

"I was born and brought

up in Dubai. I started performing better since last year. I'm from Kerala and there I'm ranked under-19 No1 and men's singles No1," added Munawer.

Diju, on the other hand, a doubles specialist who represented India in mixed doubles at the London 2012 Olympics, enjoyed his second appearance at the tournament here in Dubai and was thrilled to soak up the crowd support.

# **Highlights of the 2013 Tournament**



- The tournament was inaugurated on Monday, 20th May 2013.
- On an average 25 matches were played daily for 24 days.
- A record number of 143 matches were played on two weekends, Fridays, 24th May & 7th June.
- Daily crowd: Approx 300 including Club Members/Badminton Players/ Guests.
- In all the 26 categories, 559 entries were received.
- A total number of 533 matches were played throughout the tournament (the highest ever for India Club on record).
- Players from India, Pakistan, Philippines, Indonesia, Sri Lanka, United Kingdom, Hungary, Iran, Lithuania & Jordan took part in the tournament besides the local Indian & Pakistani expats residing in the UAE.
- The Badminton Committee comprised of A. K. Prakashan, Manoj Mathews, Wales Thomas & Anil Mohan.
- A team of 25 Officials were also set up for the tournament.
- This tournament started in the early 1978.

"The Peking to Paris was the first international event for cars and ran in 1907, and was like men landing on the moon – it was a staggering achievement to get a car half way around the world. They had no maps, there were no roads for much of the route, they had no use for money, they shaved bits off silver lumps to barter, there were no petrol stations, cars then used up tyres at a horrendous rate yet the winner, who won by a week, still drove from Paris to his home in Rome on one of the tyres he had set out on (a Pirelli). They cheated on each other all the way. "

# 100 ENTRANTS TAKE ON THE GREATEST MOTORING ADVENTURE IN THE FIFTH PEKING TO PARIS RALLY

illed as the greatest motoring adventure, the fifth Peking to Paris Rally which started from China's capital on 28th May successfully completed on 29th June. Organised by the Endurance Rally Organisation (ERA), more than 100 cars from various eras and manufacturers, representing 26 countries, travelled half way round the world in just 33 days before arriving in Paris.

Since the early pioneers first drove from Peking to Paris in 1907, the ERA has organised the rally along the lines of the original pioneering event. Crews will drive the original route of Prince Borghese, the 1907 winner, over the vast wilderness of northern Mongolia, where there are often no roads or tracks at all, relying on their own wits and navigation ability, camping besides rivers and lakes for 10 nights.

It's the longest and toughest rally a classic car can compete in, crossing mountains and deserts and fording wide and fast-flowing rivers.

Back in 1907 just five cars took part. Now the Peking to Paris receives entries from around the world. The oldest car taking part is a 1913 Ford Model T, while a 1917 LaFrance has the biggest engine at a whopping 14.5-litres. The smallest-engined car is a 1250cc MG TD, narrowly taking the accolade from the youngest car entered, a 1300cc 1982 Renault 4.

From China the route passes through Mongolia, the world's most sparsely populated independent country, with the Gobi Desert once again being a rally highlight. From Mongolia the route travels through Russia, avoiding main roads and major towns and cities, and the longest stage sees competitors travelling 668Km (415 miles) in one day, as they journey from Novosibirsk to Omsk.

With such a grueling route, much of which is on unmade surfaces, pre-war cars with their greater ground clearance should perform well. In the pre-1942 classes covering 1920-1931 and 1932-1941 Bentleys remain very popular, with eight entered, and three Rolls-Royces join them. American cars are also a popular choice and in the pre-1942 classes 19 are competing.

Some competitors have opted for rearengined cars. The field is made up of three Porsche 991, two Porsche 356s, a VW Beetle and a rare 1958 Renault Fregate.

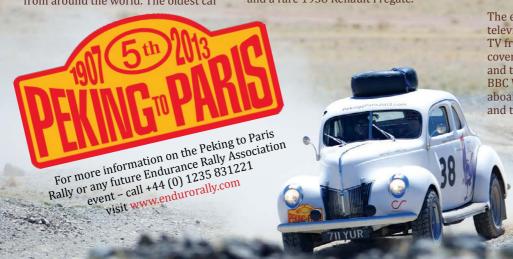




With such a selection of cars and such a long, tough route, there's all to play for – more than 7,500 miles in a classic car is sure to be a challenge for crew and car...

The international interest in the event is not only with the entrants, who hail from Australia, Canada, Japan, New Zealand and all over Europe as well as including a strong British contingent, but with the media too.

The event was filmed by a documentary television team from CBS News while BBC TV from their World Service newsdesk covered the start at the Great Wall in China and the finish in Place Vendome, Paris. BBC World TV is represented in the event aboard the 1938 Ford Coupe of Mike Reeves and travel writer Michelle Jana Chan.





It's just over 45 years since a 55 minute long film featuring "the Beatles" was broadcast on BBC TV. The magical mystery tour went out on Boxing Day, the day after Christmas day, in 1967. About a quarter of the British population, some 14 million people, gathered around their televisions to watch. However when it finished, the howls of disappointment were almost tangible, so much so, that the movie virtually vanished and has remained more or less hidden until recently. Many of the younger 60's generation were nervous about even admitting that the might have liked the film. The soundtrack songs, when released on vinyl, became hits and included "the fool on the hill", "hello, goodbye", "strawberry fields" and "all you need is love". The magical mystery tour album reached number 1 in America and stayed there for 8 weeks. But what was the film all about?

On Monday 11th September 1967, a 43-seater coach carrying the Beatles, actors, friends and crew set off from London for a jaunt around the English West Country ending up in the quintessential tourist resort of new quay in Cornwall. With the addition of some other filming taken in an airfield in Kent: the finished edit appeared, to the greater majority of viewers, to be a strange unexplained mixture of unrelated scenes and events. It was a confusing visual cacophony which was difficult to follow or understand. The title "the magical mystery tour" was prophetic because it was a real mystery. Only the UK's guardian newspaper reviewer

offered any positive encouragement when it printed that the film was "an inspired freewheeling achievement....a kind of fantasy morality play about the grossness, warmth and stupidity of the (Beatles') audience".

So what, if anything, went wrong with this Beatles venture? With the passage of time a re-evaluation of the film has been made. Judging by today's criteria it may be seen as a challenging viewing experience, which contemptuously rejects the convention of story-telling needing a flowing plot. The result is now regarded as proof of the Beatles creative acumen and their ability to confront cultural stereotypes. The internationally acclaimed film director, Martin Scorsese, supports this view. He says that for him the freedom of the picture was very important.

Significantly the magical mystery tour highlights a saying which probably has meaning to us all.

#### "A right idea, before it's time, is a wrong idea"!

Looking back it is easy to see that the Beatles, on this occasion, were well ahead of their time. Nevertheless the viewers wailing did not stop them going on to produce even more memorable music and hit songs.

Psychologists now agree that everyone enjoys having our inner feelings stirred but there has to be a sequence of events which sit comfortably with our emotions. Anything which does not do this, we tend to dislike. Creativity though usually demands the unexpected, looking at things from new angles. Hence the quandary!

We may have great ideas but, like the Beatles, it maybe the wrong time. In contrast, I can already hear the wailing of some who will decry the association of creativity with any type of magical mystery tour. Such a concept, to them, is unacceptable because it implies that creativity must have some sort of magical, incoherent or mystical aspect. Along with this comes the notion that the end result is either impossible, or crazy and therefore difficult to quantify.

Yet we all have access to our own personal mystery tours and how magical we make them is up to us. Where, you may well ask? Well recent studies show that the use of face book, far from being detrimental, may actually help lift your mood. Do you like looking at your old face book pictures? Just like the Beatles film, with the passage of time, things take on a different meaning. Old photos, postings and videos can, for example, comfort users who are stressed. This new assessment contrasts with previous research which said face book may be bad for you. The power is in your hands, as you can put the "magic and mystery" into things by using face book, and other social networking sites, to connect with your past self, when your present self needs reassurance. Who knows, you may end-up with a Beatles' mind-set and gain a fresh confidence which spurs you on so you will recognise when it's the right idea at the right time.

# **LUCKY WINNER**

As part of our continuous commitment to the freight forwarding fraternity, CSS initiated a thank you scheme over 5 years ago, whereby one lucky name out of the scores of business cards that are dropped into the raffle bowls placed at the D/O counter at the CSS Corporate Office and CSLC-1 in Jebel Ali will be rewarded with a gift.

The winner picked, selected and rewarded for the months of March-April 2013 was Rahamathulla-JAS Middle East LLC who walked away with gift vouchers worth AED 200 from Carrefour, presented by Fida Asghar, Team Manager, NVOCC, CSS Dubai.



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**Executive Accounts** 

**Executive Documentation** 

Rose Mary

Blessy George

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docs\_cok@cssindiagroup.com

# inbound

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1995   1996	MAERSK KITHIRA	1310	11-Jul												3-Aug															
Description   15   Mag	MAERSK KIEL	1310	25-Jul												17-Aug															
Page Control   19   20   20   20   20   20   20   20   2	MAERSK KLAIPEDA	1310	8-Aug												31-Aug															
December   Color   C	Maersk Kyrenia	1312	22-Aug												7-sep 14-sep															
Proceedings	MOL TYNE APL AUSTRIA																													
The color of the																														
100   100	APL SPINAL	146	29-Jul	30-Jul																										
TACHE   3	MOL TYNE	4	13-Aug	14-Aug																										
December   19	MOL TYNE	3	1-Jul	21-Aug																										
PACE   1																														
Color   Colo	JAPAN		22-Jul											6-Aug																
PASS CORP.   1981	MOL TYNE	4	13-Aug											28-Aug																
March   180   18	MAFRSK DENVER	1304	6-Jul											4-0QD																
MSCONTON   1500   150	MAERSK MEMPHIS	1304	20-Jul																					26-Jul						
December   1982   1980   198	MAERSK HARTFORD	1304	10-Aug																					16-Aug						
R. ACCOMP.   Set   March   S	Maersk atlanta	1304	17-Aug																					23-Aug						
NOME	ITAL MODERMA	30	8-Jul																					oonag						
DAMAG   1976   1940	NORTHRN PRELUDE	030E	22-Jul						19-Aug																					
Note	WANHAI 503	076E	5-Aug						2-Sep																					
SAMP    190   848	NAXIHE	037E	19-Aug																											
SELECTOCHME   1372   1354   1372   2344   1346	NEDLLOYD ASIA SUMMER E																													
FAX DRILL   1822   80 M	NEDLLOYD OCEANIA	1312	16-Jul																						27-Jul					
NELLOON OANE   1314	HOA DUM1	1302	30-Jul																						10-Aug					
CS. 207E   131   134   134   134   135	NEDLLOYD ASIA	1312	13-Aug																						24-Aug					
CS. DOC   1314   2734	CSL RIDE	1311	6-Jul																						31-Aug					
CS ADE   1314   27-34   129-	CSL RIDE	1313	20-Jul					22-Jul																						
CS. RDE   1310   10Aug   17Aug   17A	CSL RIDE							29-Jul																						
CS. RDC   1318   24.Arg   22.Arg   5.Arg   5	CSL RIDE	1316	10-Aug					12-Aug																						
MAH   172   173   183	CSL RIDE	1318	24-Aug									6. lul																		
MAHRI   17	WAN HAI 172	W122	11-Jul									13-Jul																		
Mers (Dean)	WAN HAI 172	W124	25-Jul																											
SEANO CHAPPION   1314   22-Jul							14-Jul 21-Jul																							
MARSK MUMMS   1310   29-JU																														
MARRIX GEANCO   1316   19-Aug   13-8g   19-Aug   13-8g   13-	MAERSK WYOMING	1310	29-Jul				11-Aug																							
USC ARMAN   0.002E   0.5U	MAERSK GEORGIA	1312	12-Aug				25-Aug																							
ABU DHAB    0034E	UASC KHOR FAKKAN	0032E	3-Jul				i-veh																							
UASC SHIMANK   0.037E	ABU DHABI	0034E	16-Jul														15-Aug													
XIN NAN SHA   0.036E   14-Mig	UASC AJMAN	0036E	31-Jul														30-Aug													
UASC SAMARRA   00.39E   21-Aug	XIN NAN SHA	0036E															13-Sep													
EMRAIES MOMBASA 351055 14-Jul 9.Aug	UASC SAMARRA	0039E	21-Aug										27-hil				20-Sep													
CCL EAGLE   0275   6-Jul	EMIRATES MOMBASA	3\$105\$	14-Jul										3-Aug																	
CCL EAGLE   0.29\$   20-Jul	OCL EAGLE	0278	6-Jul										/ /luy																	
CCL EAGLE   0.31s   3.Aug	OCL EAGLE	029s	20-Jul																			22-Jul								
CCL EAGLE   0.32s   10-Mig	OCL EAGLE	031s	3-Aug																			5-Aug								
CCL EAGLE     0.34s     24.Aug       ITAL MODERNA     30     8-Jul       INATHE     13.6e     15.Jul       NORTHERN PRELIDE     0.30E     22.Jul       VEN RESULT     0.31E     29.Jul       WANHA 503     0.76E     5.Aug       ITAL MODERNA     0.31E     12.Aug       ITAL MODERNA     0.31E     12.Aug	OCL EAGLE	032s																												
NAXHE   136e   15Jul   23Jul   23Jul	OCL EAGLE	034s	24-Aug								16-10																			
EVER RESULT         031E         29-Jul         6-Aug           WANHAI 503         076E         5-Aug         13-Aug           ITAL MODERIMA         031E         12-Aug         20-Aug	NAXIHE	136e	15-Jul								23-Jul																			
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VESSEL	VOY	JEBEL.	ABUI	ADEN	ALEX	AQABA	BAHRAIN	CHENNAI	COCHIN	0700	DAMMAM	DAR	DELHI	EL!)	GENOA	HAME	JEDDAH	KARACHI	KUWAIT	MOM	MUSCAT	NEW	NHA	POR	RIYADH	ROT	MMO	SHAN	SING
HYUNDAI GENERAL HYUNDAI COLOMBO	0549E 056E	26-Jul 2-Aug																											8-Aug 15-Aug
HYUNDAI JAKARTA	045e	9-Aug																											22-Aug
HYUNDAI CONFIDENCE HYUNDAI HIGHNESS	522 0522E	16-Aug 23-Aug																											29-Aug 5-Sep
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HYUNDAI CONFIDENCE HYUNDAI HIGHNESS	522 0522E	16-Aug 23-Aug																20-Aug 27-Aug											
MAERSK CALIFORNIA MAERSK CALIFORNIA	1350 1352	6-Jul 13-Jul																	8-Jul 15-Jul										
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NEDLLOYD ASIA SUMMER E	1310 1306	2-Jul 9-Jul															9-Jul 16-Jul												
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ITAL MODERMA NAXIHE	031E 037E	12-Aug 19-Aug							18-Aug 25-Aug																				
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CORNELIA MAERSK MAERSK LABREA	1305 1305	10-Jul 17-Jul																				4-Aug 11-Aug							
MAERSK SINGAPORE MAERSK SAVANNAH	1307 1309	24-Jul 31-Jul																				18-Aug 25-Aug							
NORTHERN JUBILEE	1307	7-Aug																				1-Sep							
MAERSK SEVILLE AGAMEMNON	1307 1309	14-Aug 21-Aug																				8-Sep 15-Sep							
KARUGA KARUGA	034E 035E	5-Jul 12-Jul																									7-Jul 14-Jul		
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COSCO KAOUSIUNG COSCO YANTIAN	029E 046E	7-Jul 14-Jul																										27-Jul 3-Aug	
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RIO DE LA PLATA TAIPEI	3324 3325	9-Jul 16-Jul								$\vdash$					6-Aug 13-Aug														
rio blanco venezia	3326 3327	23-Jul 6-Aug													20-Aug 3-Sep														
cap verde	3328	6-Aug													3-Sep														
RIO BRAVO TABEA	3329 3330	13-Aug 20-Aug													10-Sep 17-Sep														
APL SEOUL APL SHENZHEN	44	5-Jul 12-Jul		20-Jul 27-Jul																									
APL DOHA	39	19-Jul		3-Aug																									
APL TOURMALINE APL SEOUL	87 45	26-Jul 2-Aug		10-Aug 17-Aug																									<del>                                     </del>
APL SHENZHEN APL DOHA	118	9-Aug 16-Aug		24-Aug 31-Aug																									
APL TOURMALINE	88	23-Aug		7-Sep																						14:			
CMA CGM WAGNER CMA CGM PUCCINI	978W 980W	1-Jul 8-Jul																								14-Aug 21-Aug			<del>                                     </del>
CMA CGM BELLINI CMA CGM MOZART	982W 984W	15-Jul 22-Jul																								28-Aug 4-Sep			
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EMIRATES MOMBASA	107\$	14-Jul																		23-Jul									
EMIRATE DAR SALAAM	1098	20-Jul																		29-Jul									

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Coordinator

Team Manager

Sales Executive

Coordinator

Coordinator

Coordinator

Team Manager

Team Leader

Team Leader

Sales Executive

Sales Coordinator

Sales Coordinator

Sales Coordinator

Sales Coordinator

Sales Coordinator

Team Leader - Coordination

Key Accounts Manager

Team Manager - NVOCC

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Sales Coordinator

Documentation Clerk

Asst. Manager - Operations

Operations Executive-Imports

Operations Executive-Exports

CGV Warehouse in Charge

Asst. Manager NVOCC Ops.

Team Leader NVOCC Ops.

Sr. Ops. Executive – LCL Imports

Sr.Ops. Executive - LCL Exports

Sr. Ops. Executive - Forwarding

Team Leader CFS Operations

Customs Documentation

Customs Documentation

Manager - Logistics

Coordinator - Sales

Warehouse Supervisor

Coordinator - Logistics

Coordinator - Operations

Manager - Operations

Operations Supervisor

Sr. Coordinator

Jr. Coordinator

Supervisor

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Rejinish Udheesh Javandan P I **CUSTOMS DOCUMENTATION** Rowmahs

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# FREIGHT SOLUTIONS FOR HOTEL & RESORT LOGISTICS

CSS Hotel & Resort Logistics recognizes the specialized and complex needs of the hospitality industry and offers an integrated approach with a turn-key solution. We understand the requirements of shifting project time-lines, warehouse management coupled with a planned installation process and the need for maintaining high quality standards. We are your single-source shipping solution!

## Please Contact :

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## Services Offered

- Hotel site logistical survey and operation planning
- Total Freight Management
- Customs Clearance
- Warehousing & Delivery
- FF&E Installations for Hotel opening and Refurbishing projects
- OS&C Delivery
- Internet-based tracking and tracing
- Insurance
- Relocation services for Staff, Chefs and Executives

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