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# Lighthouse

Bi-monthly publication of CSS Group

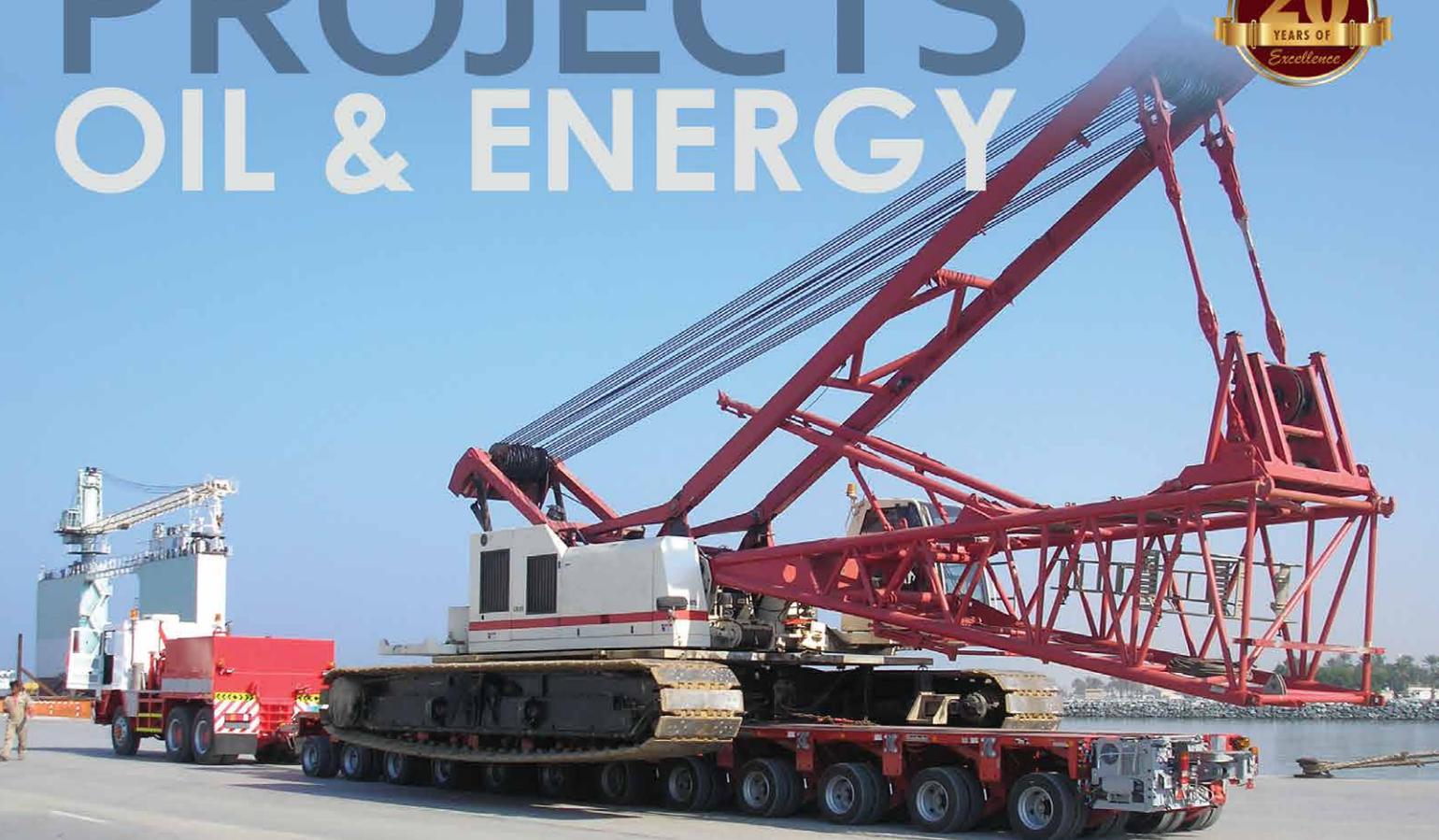


**CSS INDIA  
A SUCCESS STORY**

**3PL SERVICES  
CSS KINGSTON  
LOGISTICS FZC**



# PROJECTS OIL & ENERGY



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## CHAIRMAN'S MESSAGE

In CSS we have always been gifted with a pool of brilliant people who demonstrate an ability to lead from the front. This has brought us well deserved rewards in return for our endeavours. Console Shipping Services India exemplifies this because their accomplishments deserve high acclaim. Accordingly it gives me great pleasure to congratulate the entire CSS India team. It is their drive and commitment that has led to remarkable success. It gives me personally a sense of pride to acknowledge the development of CSS India especially as it now has a presence in nine major cities. As they have completed eight glorious years, in the field of 'Shipping and Logistics', from Mumbai, Delhi & Chennai regions, we must not lose focus on the fact that it was their forward planning and strategising that enabled them to identify and prioritise opportunities.

At this landmark time my advice, to the entire CSS India team, would be for them to analyse and quantify all the feedbacks they have

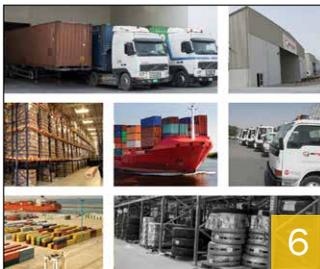
received. Understanding these and subsequently developing meaningful responsive strategies will take us to the next level of success. There is no doubt that Console Shipping Services India is sailing forward and promises to deliver remarkable growth because of our dedicated, progressive and dynamic team.

Just like our colleagues in India, we need to be not only actively aware but also responsive to feedbacks as precursors for recognising new opportunities. It is this rationale that has resulted in CSS Group starting operations from Saif Zone, Sharjah. By following these examples, I have no doubt that we will all be spurred on to greater achievements.



T S Kaladharan

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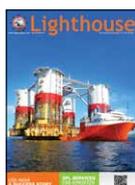


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**Lighthouse**  
publication of CSS Group

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# SALUTING A SUCCESS STORY

CONSOLE SHIPPING SERVICES INDIA PVT. LTD. COMPLETES 8 YEARS OF FULL FLEDGED OPERATIONS FROM MAJOR INDIAN CITIES



Console Shipping Services India Pvt. Ltd. reaches the land mark success of completing 8 years in the field of Shipping and Logistics from major cities like Mumbai, Delhi & Chennai whilst Tirupur branch has completed 11 years of operations. A company started with a single office in India has grown to become one among the leading names with 09 offices for catering to the shipping and logistics needs. CSS India is a part of CSS Group which has created its own name in the global shipping and logistics.

“CSS India is a shining example of success as it has taken very less time to grow with the aspirations of the management and proved to be a trust worthy partner across the globe. We feel humbled with this success” mentioned T S Kaladharan Chairman, CSS Group. Today Console shipping services India operates from Ahmedabad, Bangalore, Chennai, Cochin, Coimbatore, Delhi, Mumbai, Tirupur and Tuticorin offering services in both Import and export management of Cargo.

Mainly focusing on the consolidation business, CSS India is now developing its strengths in Air freight management sector as well. Remarkable progress has been witnessed in the project management handling with many major projects which were successfully handled and received client appreciation.

## AN EXCELLENT TEAM WORK

This successful journey has been built on the trust and confidence of our agents, valuable clients, other associates and most importantly our management and staff.

The strategy of CSS India is teamwork which leads to achieve greater heights with continuing enthusiastic efforts. This journey was filled with challenges which seemed impossible at certain times but with continuous and focused efforts we could achieve targets and our organizational goals.

We as a team of young qualified professionals have put in our

hard work in reaching a landmark achievement. This has earned us reputation as a service provider amongst the trade with expertise in consolidation and logistics solutions which attracts most of the major shipping lines, forwarders, NVOCC and custom agents to have trust in us. The guidance and leadership shown by our senior management team is truly remarkable and always helped us, sharpen our focus and enabled us to be more targeted toward our goals. Going forward, we would request our customers, vendors & partners to continue patronizing this organization and support us in executing our vision.



**Rajesh Arora**  
Vice President- North India

## PROFESSIONALISM & COMMITMENT

CSS India went through its troughs and waves and here we are, completing 8 years of learning and growth, inspite of the challenging scenario on profitability due to the deteriorating macro trade in the logistics business. However the key reasons of passing through and looking firm are:

- We could unlearn faster
- For us, reality was more important than perception of reality
- We chose to leave behind legacy

issues of the trade

- We competed only with ourselves
- We offered complete transparency to our clients - straightforward and real feedback - sugar was never on our menu. Clients respected that in the long term.
- Organization culture was of complete cohesiveness
- Though they sound clichéd, Professionalism and Integrity are the pillars of our existence



**Rahat Talreja**  
Vice President - CSS Mumbai

# A WORD OF GRATITUDE

CSS INDIA DIRECTOR, JAIRAM K R SPEAKS ABOUT THEIR SUCCESSFUL JOURNEY AND THEIR AMBITIONS, IN AN INTERVIEW WITH LIGHTHOUSE



**Jairam K R**  
Director, CSS India

## **As a team leader for CSS India, could you please tell us about the success you recently achieved?**

It's been a modest start from CSS India from Mumbai, Delhi & Chennai since 2007; however the Tirupur office was functional from 2004 onwards. From the beginning itself it was challenging and interesting at the same time. Since being in the industry for a very long period and having a very good rapport amongst the big and small players in shipping and logistics, my first focus was to put a proper and professional team in place when we began. Even though I have always believed in leading from the front, it's been an excellent team effort and each and every one at CSS has contributed in his/ her own way from day 1. Today having been completed this journey, I still believe that we have a long way to go and achieve.

## **How would you describe the position**

*At Console shipping services India, every single customer whether small, medium or big are treated with respect and with utmost care and customer retention is our main focus. Even though its cargo, we know that it's wrapped up in somebody's sentiments.*

## **of CSS India today in the market?**

Today CSS in India has grown to become a reasonable good service provider. We focus on small and middle level companies who contribute to more than 70% of our business. We are on a consolidation mode currently. We have trust in ourselves and the service we provide. Being a thorough professional, we could hardly compromise in the quality of our rendition. It is this quality that propels our customers to stick on with us forever.

## **How has CSS evolved to meet your client's needs?**

At Console shipping services India, every single customer whether small, medium or big are treated with respect and with utmost care and customer retention is our main focus. Even though its cargo, we know that it's wrapped up in somebody's sentiments. It is this understanding which has brought us the recognition as a client friendly cargo handler. We are open to discuss anything at any point of time regarding the job we are doing with our customer. This transparency has created a comfortable space within us and our client. In this technology driven world, CSS constantly upgrade our technology to stay Online with the market requirements.

## **After the recently commenced Ahmedabad office, do you plan for more presence in the country?**

We plan to establish and consolidate our position first in Ahmedabad and then slowly diversify to other areas in Gujarat. We do extensive market study

before opening an office in any location. Right now we have 9 offices in India and all these are managed by professional team. Major offices like Mumbai and Delhi can cater to the suburban areas and closer towns as well. Also we have satellite presence in small towns to work as support stations which we are not mentioning here. India being a very large country we need highly skilled and dedicated manpower to satisfy your professional requirements. Hence, we plan and strategize much prior to setting up an office.

## **Today CSS Group is seen as a global player in freight forwarding and logistics, how far CSS India benefits with this recognition?**

CSS Group consists of CSS Middle East and India. We have very strong presence in the Middle East like we have in India. Since the platform, agency network, the style of operation and the quality of deliverance are all same, that is of high standard, CSS Group as a single entity benefits largely from these and CSS India is no different.

## **What plans are in store for the immediate future?**

The current market condition does not auger an expansion program. Every day is a new day and every opportunity is a chance to learn more. We are using our resources to enhance the present offerings in the market and strengthen our consolidation business. We have plans to enhance the CRM features in the software which are under discussion with our IT department. At the same time, we are adding another vertical to our business and this is Airfreight. We are working towards acquiring our own IATA in this regard.

# 3PL SERVICES FROM CSS KINGSTON LOGISTICS FZC

CSS Kingston Logistics provide 3PL services using our own infrastructure, skill and expertise. Ideally located inside the SAIF Zone provides direct access to major airports and airlines. Being the first and the only licensed 3PL service provider inside SAIF Zone, we offer our customers services that include air & sea freight forwarding, pick and pack, assembly, warehousing, packaging, shipping, and transportation. Our cost efficient and effective container transportation enables the products to be ready for distribution within the shortest possible period. CSS Kingston Logistics can support supply chain requirements throughout the product lifecycle. This starts from procurement and product packaging through final services such as liquidation and recycling.

**Our services include:**

- Procurement & Packing
- Storage and distribution
- Logistics management
- Reverse logistics
- Survey and research

With our extensive network within and outside the UAE and a large pool of skilled man power, CSS Kingston Logistics can create and execute a truly global programme for your Supply Chain Management requirements. We guarantee you the most cost effective

solutions for the requirements. CSS Kingston storage facilities provide comfortable space for both Covered (110,000 Sq Ft) and Open yard storage (87,000 Sq. Ft) of your goods. The fully racked space is conveniently created for the smooth and quick movement of your cargo. We make sure to reduce the turn

time and thereby ensure maximum value for your expenditure.

The open yard facility provides ample space for the heavy forklifts to work without hassles. This space can be well utilized to store your Breakbulk and ODC cargo requirements safely.



**CSS KINGSTON**  
**LOGISTICS FZC**



## WELCOME ONBOARD

CSS Group welcomes **Gillian Alexander Pradhan** who has joined CSS Kingston Logistics as Branch Manager. Gillian carries with her a rich professional experience of 18 years including CSS Group from 2002 onwards. She took a break of 2 years in India after her assignment in CSS Abu Dhabi. Gillian is excited with the business prospects in SAIF Zone and the Northern Emirates and commented to Lighthouse that she is delighted as well for the opportunity given to her once again by the Senior Management of CSS Group to work with them. "Using the skills I have garnered over my 12 years work experience with CSS Group in various departments I am confident that I can add to the dynamism of the team and be a part of the drive to change the experience that businesses in this region have in working with logistics providers" said Gillian. Lighthouse wishes her all success in her future endeavors.

# CENTRALLY LOCATED NEW STORAGE FACILITY

CSS HOMEWARD BOUND ANNOUNCES THE NEW STATE OF THE ART WAREHOUSE FACILITY IN AL QUOZ.



CSS Homeward Bound has acquired a state of the art warehousing and storage facility, in Al Quoz. Complete with proper racking and convenient loading bays, the new facility offers you any storage requirement you have in their 20,000 sq ft area of warehouse space. They offer both normal and temperature controlled Storage solutions, customizable to suit specific cargo requirements.



The niche services at this facility include Personal effect storage, short term or long term; either through our premium CSS Homeward bound services or using our

SDS BOX (Self Door Storage). SDS BOX storage services can be customized to suite specific requirements, storage units range from a 5 cubic meter up to 10 Cubic Meter capacity. Customizable SDS storage boxes of larger or smaller dimensions can be made available as well.

This SDS Boxes are made from top quality plywood with a proper pallet system which

enables them to be lifted by forklift or through a manual mobile lifter. Wood breathes and is proven as the safest storage solution for household items and furniture storage, protecting your precious items from mold, mildew, dust and pests.

In addition to our Personal Effects and Self Storage, Our suite of services at the facility include 3PL Storage, Heavy

equipment, Plant and Machinery Storage, Automotive Logistics and Storage and our renowned industrial packing -lashing and crating services, all operated exclusively by CSS trained Staff.

Our prime location within the AL Quoz Industrial area allows for quick access / proximity to the Dubai local market, Jebel Ali Port and Free Zone, Our CSS hub at Jebel Ali as well as Dubai International Airport.

## CSS Homeward Bound

MOVING & RELOCATION • INDUSTRIAL PACKING & LASHING • STORAGE & SELF STORAGE

Services Offered: Worldwide packing and moving of personal effects ● Local and International removals (Homes and Offices) ● Customs clearance and door to door service ● Warehousing ● Transportation ● Industrial packing and lashing ● Exhibitions & Events ● Comprehensive insurance

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A member of the Canadian Association of Movers (CAM)  
A member of International Association of Movers (IAM)  
A member of Asian Relocation Association (ARA)  
A member of World Cargo Alliance Relocations (WCA)

# NEW FACILITY FOR CSS IN JAFZA

THE NEW OFFICE AND ADDITIONAL STORAGE FOR CSS IN JEBEL ALI WILL BE COMPLETED IN A YEAR

The construction work of the new office and storage facility of CSS Group has begun inside Jebel Ali Free zone area. Adjacent to the existing office building and the CFS, the new facility will increase the storage capacity of CSS, which in-turn will benefit the ever growing demand for warehousing facility inside JAFZA. Once completed, the new infrastructure will bring in an additional 47,850 Sq. Ft to CSS Group's existing 3 PL facilities in the Middle East. The new facility will have 3956 pallet positions with double deep racking facility. The storage area will be



partly temperature controlled as well.

The ground breaking ceremony of the new building was done two months back in the presence of invited guests and dignitaries from the Shipping and Logistics community. The ground breaking ceremony of the new facility in JAFZA was

attended by Dr. Mohammad Al Banna, Vice President – MEA Region, Economic Zones World, Malayalam Cine actor Mr. Anoop Menon, Mr. Srinivas from Orbit engineering consultants & Mr. Ajit T P from Space Max Contracting L.L.C.

CSS Group will have their Regional office along with a new warehouse within the new facility. The new facility is expected to become operational in a year's time from the commencement of the work.

# UPGRADING CSS GROUP PORTAL

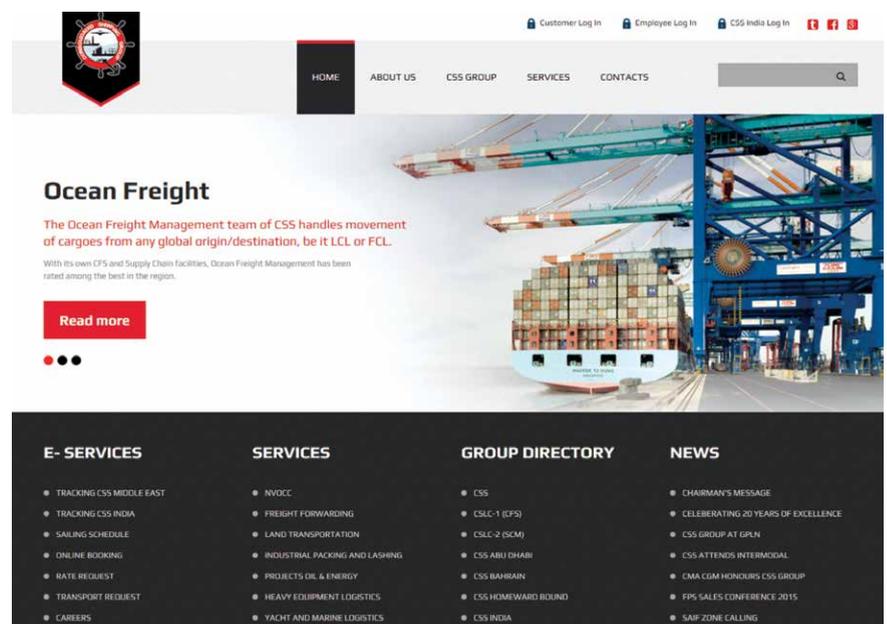
CSS GROUP WILL SOON HAVE THEIR GROUP PORTAL WITH A MAJOR FACELIFT

The IT and design divisions of CSS Group is working on a key facelift project of the CSS Portal. The portal will soon be launched with an enhanced look and feel. Some unique features will be added on to the existing features of the portal, according to the IT department. This portal aims at meeting the customer service requirements of the group company with more ease. The entire system is divided primarily into three different sections or modules. The first module is exclusively created to satisfy the requirements of customers/agents and shippers and is named the customer portal. The second section is exclusively for the CSS Group staff and is called the employee portal, while the third module is crafted for the system administrators and it's called the admin portal. The CSS portal carries innumerable features in itself and is aiming at enhancing its features and incorporating new ones

with this facelift.

The group portal is developed and managed by Twin Info Solutions Pvt. Ltd,

an India based BPO Company specialized in IT & ITES. The portal can be accessed through the link [www.cssgrouponline.com](http://www.cssgrouponline.com)



# BREAKBULK MIDDLE EAST

**Break**<sup>MIDDLE EAST</sup>**bulk**  
projects meet logistics

BREAKBULK MIDDLE EAST, 26-29 OCTOBER 2015 IN ABU DHABI

Breakbulk Middle East is scheduled from 26- 29 October 2015, in Abu Dhabi and is expected to attract thousands of decision makers this year. Breakbulk Middle East 2015 attendees will benefit from unparalleled networking opportunities with project cargo owners, freight forwarders and transportation specialists. The four-day event offers industry workshops, two conferences featuring leading Breakbulk and project cargo experts and an exhibition showcasing a range of both international and regional companies.

Breakbulk Middle East 2015 is the

venue to tap into the growth in infrastructure, industry and trade in the region. Bringing together key sectors — EPCs, forwarders, transporters and others involved in the region — this is a must-attend event for Breakbulk and project cargo logisticians.

The exhibition floor will offer a multitude of networking opportunities throughout the event, including hosted coffees, luncheons and an evening reception. Two days of executive presentations will be held to better understand both the risks and rewards of moving cargo through the region. For the first time, the event will offer

an Abnormal Load Summit, designed for those focused on road transport. An additional two days of workshops are available to individuals seeking to build their project cargo management skills and master handling heavy-lift cargoes. Visit the Breakbulk Middle East Exhibition to network and connect with over 200 exhibitors and sponsors that provide specialized services. Various visitors will be visiting the show like executives, financial, logistics, project, transportation, operations and distribution management from Shippers EPCs, BCOs, Manufacturers; Freight Forwarders; Transportation Providers; Ports and Terminals.

## Onashamsakal...

### ONAM CELEBRATIONS AT CSS GROUP

CSS Group offices in India and the Middle East celebrated Onam festival in a grand way. In all offices, the traditional flower carpet was arranged as part of the celebration and the competition, which is held every year for the prestigious Mahabali Crystal Award. Staff wore the traditional Kerala costumes on this day. An integral part of the occasion, the Onasadya was served in a grand manner.

Onam is the biggest and the most important festival of the state of Kerala. It is a harvest festival and is celebrated with joy and enthusiasm all over the state by people of all communities. According to a popular legend, the festival is celebrated to welcome King Mahabali, whose spirit is said to visit Kerala at the time of Onam.

Onam is celebrated in the beginning of the month of Chingam, the first month of Malayalam Calendar (Kollavarsham). This corresponds with the month of August-September according to Gregorian calendar.

Carnival of Onam lasts from four to ten days. First day, Atham and tenth day, Thirunam are most important of all. Popularity and presentation of rich culture of the state during the carnival made Onam the National Festival of Kerala in 1961. Elaborate feasts, folk songs, elegant dances, energetic games, elephants, boats and flowers all are a part of the dynamic festival called Onam.



*Happy Onam*

# MANAGING CFS OPERATIONS, THE CSS WAY

DP WORLD TEAM VISITS CSS CFS TO UNDERSTAND PROFESSIONAL CFS MANAGEMENT



موانئ دبي العالمية  
DP WORLD



The DP World team was extended a warm welcome at the Consolidated Shipping Services Container freight station (CFS) by Sreenath V, Senior General Manager, Projects, Oil & Energy and Operations on their facility evaluation visit. CFS at Jebel Ali is considered as the flag ship facility of CSS Group.

The VP Business development of CSS Group Ken Dinnadge stated that the main purpose of the visit according to the DP World was to experience how we Plan and supervise our CFS activities and how we maximize the efficiencies and effectiveness. They also wanted to study how a CFS ensures high level industry compliance with safety and operational disciplines.

DP World is one of the largest marine terminal operators in the world, with 45 terminals and 13 new developments across 29 countries, with its dedicated, experienced and professional team of nearly 30,000 people serving customers in some of the most dynamic economies in the world selected the CSS group's CFS as part of their CFS service evaluation process as they see us as one of the leading private CFS operators in this market sector.

DP World wanted to see the customer-centric approach of CSS, and how they are building on established relationships. They also discussed with CSS CFS team on key accountabilities which include:

#### CSS CFS STRATEGY AND UTILIZATION

- They understood how CSS define stacking strategies, defining parameters for assigning cargo locations in the facility and yard.
- How CSS plan and manage the optimization of 20 and 40 feet ground slots to capacity throughput.
- The management of operational aspects allowing necessary separation of various cargo types.
- The inventory control methods at CSS CFS.

#### CARGO CONTROL & OPERATIONS SUPPORT

- Supervision of the billing activities for all CFS operations.
- How to coordinate with our customers and the authorities in order to address billing issues as and when they arise.
- Ensure that sufficient resources are made available for system upgrades and testing whenever required
- The employee engagement programmes and following of the

Standard Operating Procedures.

#### CFS OPERATIONS

- How to collect the information of pending workload, new incoming work request and available space from the respective CFS team prior to being allotted new work requests in order to ensure a smooth and speedy operations.
- Preparing daily work schedules.
- How CSS ensures industry high level safety procedures while handling cargo.

CSS Provided the visiting team with an over view of smooth customer coordination, reallocate equipment's and resources across planning teams in a timely and organized manner based on the workload, Co-ordination with IT to ensure system requirements are met for effective planning and operations, Liaise with Line Agents for all relevant information, Ensure effective inter and intra departmental communication for movement of containers to and from the Container Terminal. They also explained the team about how to attend customer related problems, Planning, monitoring and analyzing relevant reports and how to prepare and present performance analysis.

## QUOTABLE QUOTES

*To me, business isn't about wearing suits or pleasing stockholders. It's about being true to yourself, your ideas and focusing on the essentials.*

- Sir Richard Branson

*I hated every minute of training, but I said, 'Don't quit. Suffer now and live the rest of your life as a champion.'*

- Muhammad Ali

# DP WORLD BEGINS WORK ON NEW \$1.6 BILLION CONTAINER TERMINAL AT JEBEL ALI PORT

*Dubai, United Arab Emirates, 28 July 2015: –*

DP World Chairman HE Sultan Ahmed Bin Sulayem, announced today the start of construction work on a brand new container terminal at Jebel Ali Port, Dubai.

Phase 1 of the Container Terminal 4 (T4) project will deliver new capacity of 3.1 million TEU (twenty-foot equivalent units) by 2018, taking Jebel Ali Port's total capacity to 22.1 million TEU. The port complex will be equipped with at least 110 cranes with a total quay length of around 11,000 meters by that time.

T4 will be located on a reclaimed island north of the existing Terminal 2 allowing DP World to further expand capacity to a total of 7.8 million TEU in line with market demand. As part of the project, a bridge is being built to provide access to the island from land near Terminal 2. Work is scheduled to get the 3,000 meter causeway and bridge partially open to traffic before the end of 2015.

HE Sultan Ahmed Bin Sulayem, Chairman of DP World, said: "Given the strong economic outlook, both domestically and regionally, including the lead up to Dubai Expo 2020, we are delighted to announce the construction of Terminal 4, which will deliver new capacity of 3.1 million TEU in Phase 1.

"The new capacity is a response to feedback from customers expressing the need for more capacity at Jebel Ali due to an expected increase in trade in the run up to Expo 2020. Shipping lines will be able to bring more of the world's largest vessels to our terminals so helping improve the efficiency of the region's supply chain."

Meanwhile, Jebel Ali and other DP World terminals in the UAE handled 7.9 million TEU in the first half of

2015, representing a growth of 6.0% compared with the first half of 2014.

HE Sultan bin Sulayem remarked: "Jebel Ali continues to respond to market demand as we have in the past. Despite the addition of 2 million TEUs capacity in Terminal 3 scheduled in the second half 2015, the port still experiences high levels of utilization."

"With Jebel Ali's total capacity set to reach 22.1 million TEU in 2018, we are ensuring our flagship asset in Dubai continues to have sufficient capacity to serve the future growth demand of the UAE and the wider region."

Terminal 4 will be equipped with semi-automated quay cranes, providing operational efficiencies for customers, comfortable and safe working conditions for employees and environmental benefits for the community at large by reducing the carbon footprint. Under Phase 1, T4 will feature a 1,200 meter long quay with an 18 meter draft, and 13 of the world's largest and most modern quay cranes, remotely operated from a sophisticated control room off the quayside. Some 35 Automated Rail Mounted Gantry cranes (ARMG) will operate in the yard.

HE Sultan Bin Sulayem added: "We have invested significantly in the infrastructure, equipment, technology and training of our teams at Jebel Ali. Our priority is to ensure that we can serve our customers efficiently and help them realize the benefits of scale that the fleet of new, larger vessels bring.



"Today, Jebel Ali has the capability to accommodate ten of these mega container ships simultaneously. The new state-of-the-art facility at Terminal 4 will increase this number significantly."

HE Sultan Bin Sulayem concluded: "We are committed to be a world leader in our industry and our growth is in line with the vision of His Highness Sheikh Mohammed Bin Rashid Al Maktoum, Vice President and Prime Minister of the UAE and Ruler of Dubai, to transform Dubai with smart systems using technology.

"We will continue to develop Jebel Ali port to meet the current and future needs of our customers. The new terminal will further reinforce Jebel Ali's role as the premier gateway serving the wider region of two billion people."

From a CSS perspective Ken added, "this recently facility enhancement will also enable us to better serve our global customers in this region especially as we enjoy an excellent working relationship with DPW here in the UAE."

## DP WORLD REAFFIRMS INDIAN COMMITMENT DURING PM'S VISIT

DP World has reiterated the company's commitment to enabling India's growth and economic development through its operations in the country, where it supports over 32% of India's container trade, during the Indian PM's visit to the country.

DP World is a market leader in Indian container terminal operations and has the largest portfolio of ports along the Indian coastline. The network includes terminals in Gujarat (Mundra), Maharashtra (Nhava Sheva), Kerala (Cochin), Tamil Nadu (Chennai) and Andhra Pradesh (Visakhapatnam).

Building on the historic ties and strong friendly relations between the UAE and India, DP World has established a strong market position in India, shaping the future of the maritime terminals industry and investing over US \$2 billion. Sultan Ahmed Bin Sulayem, DP World chairman welcomed the Indian Prime Minister Narendra Modi's visit to the UAE, saying that as the UAE's second-largest trading partner, and with the UAE being India's third largest trading partner, the two countries shared a close relationship.

Trade between the two nations reached US \$60-billion last year.

## ADANI GROUP TO COMPLETE VIZHINJAM PORT PROJECT WITHIN 1,000 DAYS

Adani Group will strive to commission the Vizhinjam international deep water multi-purpose seaport in 1,000 days, according to its Chairman, Mr Gautam Adani.

The project agreement was signed on 17th August 2015, at the Durbar Hall of the Government Secretariat. Speaking after the signing ceremony, he said the mission was to make Vizhinjam the largest and most efficient Port infrastructure in the Country.

He said work on the project will start on November 1, the Kerala Formation Day. The Group has already formed a special purpose vehicle Adani Vizhinjam Ports Pvt Ltd, which will be headed by Mr. Santosh Kumar Mohapatra who was at the helm of the Dhamra Port in Odisha. Adani described Mohapatra as the most experienced leader from his stable with a proven track record of executing large projects.

The special purpose vehicle has already started off with some of the planning and engineering work related to the

project, he said.

"Vizhinjam is one of the most exciting projects that we have taken up in recent times," he said, and added that the breakwater being built will be one of the most complex structures ever engineered.

"Relaxation of the Cabotage Law will be crucial to sustainable operation of the port as and when it becomes ready," Mr. Gautam Adani said.

He hoped the Centre will give due recognition to this aspect and consider the request of the State Government for necessary action.

Mr. Gautam Adani also offered to take every stakeholder on board whose livelihood is dependent on the prospects of the mega project.

He assured the Adani Group's commitment to serve the best interests of all and sought cooperation from all stakeholders in translating the dream project in to a reality.

## AL GHARBIA PIPE COMPANY TO OPEN A NEW PIPE MANUFACTURING FACILITY AT KHALIFA INDUSTRIAL ZONE ABU DHABI (KIZAD)

Abu Dhabi Ports, the master developer, operator and manager of ports and industrial zones in the Emirate, has signed a standard Musataha agreement (SMA) with Al Gharbia Pipe Company to open a new pipe manufacturing facility at Khalifa Industrial Zone Abu Dhabi (Kizad). The state-of-the-art facility will cater to the region's oil and gas industry, manufacturing high quality, sour grade Longitudinal Submerged Arc Welding (LSAW) steel pipes.

The SMA will see Al Gharbia Pipe Company invest a projected total of 1.1 billion, with their new facility requiring a plot size of 200,000 square metres. Al Gharbia Pipe Company, a joint venture between Senaat, one of the largest industrial holding companies in the UAE, and two of Japan's leading steel firms, JFE Steel Corporation and Marubeni-Itochu Steel Inc. (MISI), expects the facility to be completed by March 2018. The plant will employ over 370 staff and produce up to 240,000 tons of steel pipe a year,

"The exceptional infrastructure and transportation network offered by Kizad will make a significant difference to Al Gharbia's business operations," said Captain Mohamed Juma Al Shamisi, CEO of Abu Dhabi Ports.

"The new facility will create business opportunities and jobs in the Emirate, directly supporting Abu Dhabi's vision of a diversified economy", he added.

# ESSAR PORTS PLANS RS. 3,500 CRORE CAPEX FOR UPGRADATION AND EXPANSION

Essar Ports is planning Rs. 3,500 crore capital expenditure in the next three years as a part of its corporate expansion plans, said Mr. Rajiv Agarwal, Managing Director, Essar Ports. Till date, the capital deployed by the company is about Rs. 10,500 crore. He said that funds for the capital expenditure would be raised from debt and equity, in the ratio of 70:30.

For upgrading port infrastructure at Salaya Terminal around Rs. 350 crore would be invested in the coming months.

Paradip Coal Terminal would require about Rs. 850 crore and Hazira Terminal would cost about Rs. 750 crore, to expand its capacity from 30 to 50 million tonnes.

At Vizag Coal Terminal Rs. 1,150 crore would be invested. The remaining funds would be used for other port-related infrastructure.

The cumulative cargo handling capacity of all the ports controlled by the company is about 120 million tonnes.

Essar Ports plan to increase this to 140 million tonnes by the end of the current fiscal. The company is looking at handling 190 million tonnes of cargo by 2017. The cargo handling capacity of all Ports across the Country is about 1,100 million tonnes, of which Essar Port's contribution is about 120 million tonnes.

Essar Ports would be able to double its capacity at Vadinar, Salaya and Hazira terminals as and when the economy of the Country picks up.

## SOHAR PORT TO UP CAPACITY TO 1.5 MILLION TEU WITH NEW TERMINAL

Port of Sohar is expanding the container handling capacity of terminal C to boost annual throughput capacity to 1.5 million Twenty Foot Equivalent Unit (TEU), according to a senior port official, up from today's one million TEU.

Port authorities are discussing with contractors plans to pave large areas

and build yards to capitalise on the shifting of commercial activities of port Sultan Qaboos to Sohar port. The plan is to build another terminal (D) to raise container handling capacity to five to six million TEU per annum. The development plan for terminal D will be finalised during 2016-17 and the work will start thereafter, said executive

commercial manager Edwin Lammers. He said that "We have to build quay walls for the terminal."

Sohar port will continue the development of facilities to capture growing trade activities in the Middle East and will have the capability to serve the world's largest 20,000 TEU ships.

## AIR PARTNER BUYS AVIATION SAFETY SPECIALIST

The jet charter company said, Britain's Air Partner has acquired aviation safety specialist Baines Simmons for £6 million (USD 9.4 million) to gain exposure to the growing demand for air safety advice.

Air Partner, which charters aircraft for

governments, companies and high-net-worth individuals including the UK's Queen Elizabeth, said the deal would add a more stable revenue stream to its sometimes volatile broking income.

Air Partner director Justin Scarborough

said, "What companies are being forced to do across Europe is to have increased levels of accountability (for safety)."

Baines Simmons' customers include British Airways, the Royal Air Force and Airbus.

June 2015

CSS GROUP - EMPLOYEES OF THE MONTH

July 2015



Rakesh Ramachandran – Operations (CSLC 1) Given By Chandrakala (CK), Manager, Operations, Ocean Freight



Ranjith Pushpasagaran – Transport Department (CSLC 1) Given By Chandrakala (CK), Manager, Operations, Ocean Freight

# HOLE IN ONE

KEN DINNADGE ACHIEVES HOLE IN ONE AT EMIRATES GOLF CLUB



CSS Group VP Business development Ken Dinnadge continues to impress in his friendly customer golf outings by achievement yet another mile stone in his golfing by scoring yet another hole in one on Dubai's championship course, the Emirates golf club.

Ken was presented with a

certificate by the club and will also have his name listed on the wall of fame:-

The Emirates Golf Club, host of the European Tour sanctioned Omega Dubai Desert Classic and Omega Dubai Ladies Masters, was the first all grass championship golf course

in the Middle East when it opened in 1988. Taking pride in its 36 holes of world-class golf, the club sports two of the city's finest must-play courses, the Majlis and the Faldo Course, which is also the only 18 hole course in the region to offer night golf. Both courses combine the natural rolling desert terrain for a serious golfing test, while the signature clubhouse remains the most eye-catching in the region. The Majlis Course has been presented with

numerous accolades over its 25 year history, including its 2012 ranking by Golf World magazine as one of the 'Top 100 Golf Courses in the World' and being awarded 'Best Course Middle East' in the Asian Golf Monthly Awards. Emirates Golf Club is also the only golf club in the MENA region to receive GEO Certification.

To achieve a hole on one on this course is a great achievement!





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# THE WRECK REMOVAL CONVENTION, 2007 - THE COMMERCIAL & LEGAL IMPLICATIONS

Shipwrecks are a growing concern with typically a 1,000 casualties attributed to shipping globally each year. MSC Napoli, The Container Ship Rena and The Costa Concordia are a few examples of the most notable wrecks. The total cost of the top 20 most expensive wreck

own territory, including its territorial sea.

Under the WRC, claims may be made against a shipowner/club/insurer within 3 years from the date the hazard was determined. However, an action can also be brought against



removals from the past decade currently stands at \$2.1B and is set to increase over time.

## The Convention

The Nairobi Convention was drafted to provide the legal basis for States to remove or have removed shipwrecks that may risk the safety of lives, goods and property at sea as well as the marine environment. This finally came into force in April 2015 with Denmark being the 10th state to ratify the convention to law.

The Convention applies only to wrecks located in the Member States' Exclusive Economic Zone (EEZ). However, a Member State may choose to extend the scope of the Convention to its

them within 6 years of the date of the maritime casualty that resulted in the wreck. Where the maritime casualty consists of a series of occurrences, the 6 year period shall run from the date of the first occurrence.

## Legal Implications

The WRC, has brought about consistency and fairness in its approach to wreck removal, though it may be limited it has however created a uniform and enforceable regime to be followed around the world. Under the WRC, a vessel would not be allowed to enter the waters of a ratifying state unless she was properly insured and had a certificate to prove it. If the vessel's flag state had not ratified the convention yet, then another Flag State may

provide the certificate. Additionally, P&I clubs can no longer walk away from a wreck if the owner/member was unable to pay. This practice is now abolished under the WRC and a claimant can bring any associated/simultaneous action directly against the P&I Insurer.

The usual coastal state law that normally applied required any harbour authority issuing a removal order to first prove that a wreck would in fact be a genuine navigational hazard if it was not removed and this was often used as an escape hatch to legitimately ignore such an order. However, this hatch will be closed as the Convention provides an alternative entitlement to demand removal if the wreck creates the "potential" for substantial damage to the environment.

Liability is excluded in the event of an act of war or due to exceptional natural phenomena and if a state can be proven to have failed properly to have maintained navigational aids.

## Commercial Implications

From the salvors' viewpoint, there would be an increase in the amount of work and profits. The price for all of this will be paid by the P&I Clubs, insurers and re-insurers throughout the world with the cost then being passed back to ship owner insured's and their customers.

The WRC offers increased financial certainty with strict liability on the shipowner



## Joy Thattil

Maritime Lawyer & Partner @ Callidus Corporate & Maritime Consulting ( CCMC) Dubai & India  
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for the costs of reporting, marking and removing the wreck if required by the coastal state. The shipowners have a freedom to contract with their choice of wreck removal contractors with direct action against the insurers.

## The Nairobi Convention & India

The ratification of the WRC is definitely a step forward by the Government of India. India had earlier acceded to this convention which required at least 10 member states to ratify. Wreck removal came under the subject of the Merchant Shipping Act 1958 & Indian Ports Act, 1908. Previously, under these two acts, shipowners were legally liable to remove wrecks only within the territorial water if the wreck was a hazard in a shipping lane or close to a navigation channel. Cases like the Rak Carrier, Tanker Pavit and many more, which were abandoned by the owner/club due to absence of the appropriate regulatory framework may now come under the purview of the WRC.

# BOUNCING BACK

Have you ever wondered why some people nearly always seem upbeat and motivated, whereas others feel stuck in a rut? Even when the troubles of life hit them, there are those who just seem to carry on and bounce back. Well if you do find yourself wondering, you may take comfort from the fact that you are not alone. Set-backs are all part of life and it is how we deal with them that limits our ability to be happy. *If you want to know how to "bounce back" then read on.....*

Happiness, and our ability to be happy, is known to depend on three main components. The largest of these, around 50%, are our genes, family background and upbringing. Obviously we are not in a position to change these but appreciating how they have influenced us brings a realisation that we must build on our experiences and not let them restrict our motivation.

*A belief in one's own self is what matters most. What others think of us should never take priority as a reason for holding back.*

The second most important influence on our ability to bounce back and be happy, at 40%, is determined by our activities and relationships. It goes without saying that if you have a problem then do something completely different. *Go for a run, play football, in fact anything energetic.* The rush of blood through our bodies, our pumping heart and even the sweat detracts from a continued focus on negative thoughts. If we combine these activities with our friends then so much the better. Talking is easy but it does not really break the brain thinking cycle. Whereas spirited activity often proves to be a catalyst for breaking a downward defeatist cycle.

Surprisingly the least important of the main happiness factors, at only 10%, is shown as life circumstances, income and environment. Now come on, be honest, how many of us have said,

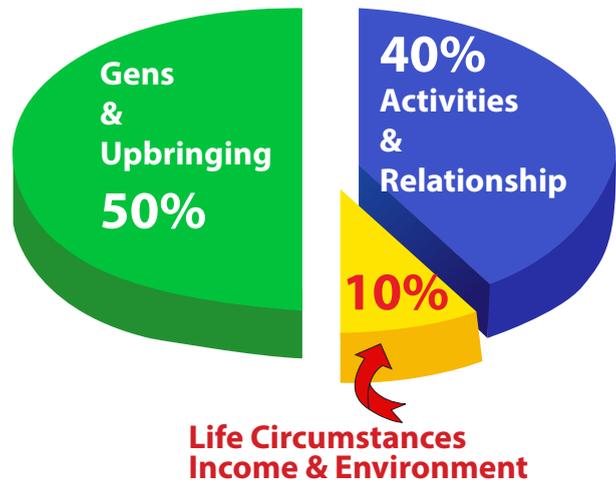
*"If only I had more money everything would be so much better?"*

In fact research shows that nothing could be further from the truth. Many have more money than any of us but they are still unhappy.

So taking these three main components into account, how do we bounce back and become happy? Well it is all about motivation - which is central to creativity, productivity and happiness. *When we are motivated we act, create and change because we feel involved and able to influence not only ourselves but also those we love.* This gives our lives purpose and as a consequence brings happiness.

When life becomes boring or some failure, disappointment hits us, then those who remain happy have a mindset where they see the adversity not as a stumbling block; but as a stepping stone to greater success. They do not let feelings of inadequacy or even a fear of success, hold them back. Such negative emotions may arise from our upbringing, which is why we need to examine and understand our formative years. *It is said that if you want to be a millionaire, firstly start mixing with millionaires. Similarly if you want to be happy and successful start mixing with others who are happy.....*because success may then follow. It is worth noting that very few successful people are unhappy as they generally bounce happily forward on their success.

## HAPPINESS MAKE-UP



## TAKE CONTROL OF YOUR MOOD

In conclusion therefore, the question arises as to how do you view your ability to bounce back? *A good example for you to ponder comes from an experiment with jumping frogs. These were placed in separate glass jars, then covered with glass lids to prevent them escaping. They were given food and water so they could survive. At first the frogs kept jumping, trying to escape, but they kept hitting their heads on the "invisible" glass lids. After thirty days the glass lids were removed. Even though the lids were not there anymore and it would have been easy for the frogs to jump out of the jars, they did not even try. Over the previous thirty days they had learnt they could not escape, so even when the glass lids were removed, they were still restricted by their self-limiting belief.*

So if you find yourself, needing motivation to "bounce back" make sure you are not being fooled into believing you are limited by what was a glass ceiling that is now no longer there. Jump high and jump with confidence because you will probably find yourself leaping happily higher than you ever believed possible. Nothing ventured, nothing gained...so go on "Bounce Back".

# LUCKY WINNER

As part of our continuous commitment to the freight forwarding fraternity, CSS initiated a thank you scheme over 6 years ago, whereby one lucky name out of the scores of business cards that are dropped into the raffle bowls placed at the Delivery Order Counter will be rewarded with a gift.

The winner picked selected and rewarded for the months of May- June 2015 was **Haja** from Times World Freight LLC who walked away with gift vouchers worth AED 200 from Lulu, presented by Sasi Kala, Senior Executive Corporate Communications, CSS Dubai.



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## The Boss

One day a man goes to a pet shop to buy a parrot. The assistant takes the man to the parrot section and asks him to choose one.

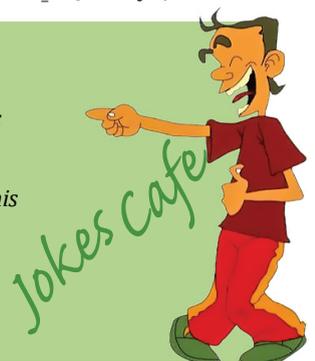
The man asks, "How much is the yellow one?"

The assistant replies that it costs \$2,000. The man is shocked and asks the assistant why it's so expensive. "This parrot is a very special one. He can type really fast."

"What about the green one?" the man asks. "He costs \$5,000 because he can type, answer incoming phone calls and takes notes."

"What about the red one?" the man asks. The assistant says, "That one's \$10,000."

Curious, the man asks, "What does he do?" The assistant says, "I don't know, but the other two call him boss."



# inbound

VESSEL	VOY	BAHRAIN	BANGKOK	BARCELONA	BREMEN	BUSAN	COCHIN	HONGKONG	KARACHI	KEELUNG	KUWAIT	NHAVA SHEVA	NEW YORK	NINGBO	PORT KLANG	ROTTERDAM	SHANGHAI	SINGAPORE	SOUTHAMPTON	XINGANG	JEBEL ALI	
HANSA AFRICA	469S	9-Sep																				11-Sep
HANSA AFRICA	470S	16-Sep																				18-Sep
HANSA AFRICA	471S	23-Sep																				25-Sep
HANSA AFRICA	472S	30-Sep																				2-Oct
HANSA AFRICA	473S	7-Oct																				9-Oct
HANSA AFRICA	474S	14-Oct																				16-Oct
HANSA AFRICA	475S	21-Oct																				23-Oct
HANSA AFRICA	476S	28-Oct																				30-Oct
HYUNDAI FREEDOM	533W		3-Sep																			17-Sep
HYUNDAI COLOMBO	072W		6-Sep																			20-Sep
HYUNDAI FREEDOM	534W		22-Oct																			5-Nov
HYUNDAI COLOMBO	073W		25-Oct																			8-Nov
HYUNDAI JAKARTA	061W		13-Sep																			27-Sep
HYUNDAI CONFIDENCE	538W		18-Sep																			2-Oct
HYUNDAI HIGHNESS	539W		1-Oct																			15-Oct
HYUNDAI BANGKOK	056W		8-Oct																			22-Oct
HYUNDAI GENERAL	559W		15-Oct																			29-Oct
MSC FILOMENA	535E			1-Sep																		21-Sep
MSC MELATILDE	536E			8-Sep																		28-Sep
MSC ALTAIR	537E			15-Sep																		5-Oct
MSC BEATRICE	538E			22-Sep																		12-Oct
MSC SONIA	539E			29-Sep																		19-Oct
MSC EMANUELA	540E			6-Oct																		26-Oct
NORTHERN MONUMENT	1509				1-Sep																	27-Sep
MAERSK KLAPEDA	1511				8-Sep																	4-Oct
CEZANNE	1519				15-Sep																	11-Oct
MAERSK KIMI	1509				22-Sep																	18-Oct
MAERSK KYRENIA	1511				29-Sep																	25-Oct
MAERSK KITHIRA	1515				6-Oct																	1-Nov
MAERSK KALMAR	1513				13-Oct																	8-Nov
MAERSK KIEL	1513				20-Oct																	15-Nov
APL COLUMBUS	13				7-Sep																	29-Sep
APL DETROIT	13				14-Sep																	6-Oct
APL SANTIAGO	12				21-Sep																	13-Oct
APL CHARLESTON	16				28-Sep																	20-Oct
APL MIAMI	13				5-Oct																	27-Oct
MOL COSMOS	44				12-Oct																	3-Nov
APL VANCOUVER	20				19-Oct																	10-Nov
APL COLUMBUS	14				26-Oct																	17-Nov
OEL COLOMBO	387S						4-Sep															1-Oct
OEL COLOMBO	388S						11-Sep															8-Oct
OEL COLOMBO	389S						18-Sep															15-Oct
OEL COLOMBO	390S						25-Sep															22-Oct
OEL COLOMBO	391S						2-Oct															29-Oct
OEL COLOMBO	392S						9-Oct															5-Nov
OEL COLOMBO	393S						16-Oct															12-Nov
OEL COLOMBO	394S						23-Oct															19-Nov
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HYUNDAI GENERAL	061W							14-Oct														29-Oct
HYUNDAI FREEDOM	538W							21-Oct														5-Nov
EVER LIBRA	018W								3-Sep													21-Sep
EVER LAMBENT	017W								10-Sep													28-Sep
EVER LEGION	013W								17-Sep													5-Oct
EVER LUCID	013W								24-Sep													12-Oct
EVER LENIENT	010W								1-Oct													19-Oct
EVER LYRIC	004W								8-Oct													26-Oct
EVER LUCENT	009W								15-Oct													2-Nov
EVER LIBRA	019W								22-Oct													#VALUE!
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HYUNDAI HIGHNESS	539W								28-Sep													16-Oct
HYUNDAI BANGKOK	06W								5-Oct													23-Oct
HYUNDAI GENERAL	559W								12-Oct													30-Oct
HYUNDAI FREEDOM	534W								19-Oct													6-Nov
HYUNDAI COLOMBO	073W								26-Oct													13-Nov
NICOLINE MAERSK	1563										30-Aug											3-Sep
NICOLINE MAERSK	1565										6-Sep											10-Sep
NICOLINE MAERSK	1567										13-Sep											17-Sep
NICOLINE MAERSK	1569										20-Sep											24-Sep

ABOVE MENTIONED ARE TENTATIVE VESSELS AND ARE SUBJECT TO CHANGE.

VESSEL	VOY	BAHRAIN	BANGKOK	BARCELONA	BREMEN	BUSAN	COCHIN	HONGKONG	KARACHI	KEELUNG	KUWAIT	NHAVA SHEVA	NEW YORK	NINGBO	PORT KLANG	ROTTERDAM	SHANGHAI	SINGAPORE	SOUTHAMPTON	XINGANG	JEBELALI	
NICOLINE MAERSK	1571										27-Sep											1-Oct
NICOLINE MAERSK	1573										4-Oct											8-Oct
NICOLINE MAERSK	1575										11-Oct											15-Oct
NICOLINE MAERSK	1577										18-Oct											22-Oct
VILLE DE AQUARIUS	24											5-Sep										9-Sep
VILLE D ORION	19											12-Sep										16-Sep
VILLE DE AQUARIUS	25											19-Sep										23-Sep
VILLE D ORION	19											26-Sep										30-Sep
VILLE DE AQUARIUS	27											3-Oct										7-Oct
VILLE D ORION	20											10-Oct										14-Oct
VILLE DE AQUARIUS	28											17-Oct										21-Oct
VILLE D ORION	21											24-Oct										28-Oct
MAERSK DENVER	1509												5-Sep									29-Sep
MAERSK MEMPHIS	1509												12-Sep									6-Oct
MAERSK COLUMBUS	1509												19-Sep									13-Oct
SEALAND NEW YORK	1513												26-Sep									20-Oct
MAERSK KINLOSS	1511												3-Oct									27-Oct
MAERSK PITTSBURGH	1509												10-Oct									3-Nov
MAERSK HARTFORD	1509												17-Oct									10-Nov
MAERSK ATLANTA	1509												24-Oct									17-Nov
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EVER LUCENT	009W																5-Oct					26-Oct
EVER LIBRA	019W																12-Oct					2-Nov
EVER LAMBENT	018W																19-Oct					9-Nov
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HYUNDAI CONFIDENCE	538W																	28-Sep				8-Oct
HYUNDAI HIGHNESS	539W																	5-Oct				15-Oct
HYUNDAI BANGKOK	056W																	12-Oct				22-Oct
HYUNDAI GENERAL	559W																	19-Oct				29-Oct
HYUNDAI FREEDOM	534W																	26-Oct				5-Nov
CMA CGM RABELAIS	021EPE																			6-Sep		3-Oct
CMA CGM CORNILLE	023EPE																			13-Sep		13-Oct
CMA CGM CARMEN	025EPE																			20-Sep		17-Oct
CMA CGM AMAZON	027EPE																			27-Sep		24-Oct
CMA CGM TOSCA	029EPE																			4-Oct		31-Oct
UASC AL KHOR	031EPE																			11-Oct		7-Nov
CMA CGM THAMES	033EPE																			18-Oct		14-Nov
CMA CGM SAMSON	035EPE																			25-Oct		21-Nov
HYUNDIA JAKARTA	061W																				6-Sep	2-Oct
HYUNDIA CONFIDENCE	538W																				13-Sep	9-Oct
HYUNDIA HIGHNESS	539W																				20-Sep	16-Oct
HYUNDIA BANGKOK	056W																				27-Sep	23-Oct
HYUNDIA GENERAL	559W																				4-Oct	30-Oct
HYUNDIA FREEDOM	534W																				11-Oct	6-Nov
HYUNDIA COLOMBO	073W																				17-Oct	12-Nov
HYUNDIA JAKARTA	062W																				24-Oct	19-Nov
HYUNDAI GENERAL	558W														1-Sep							10-Sep
HYUNDAI FREEDOM	533W														8-Sep							17-Sep
HYUNDAI COLOMBO	072W														15-Sep							24-Sep
HYUNDAI JAKARTA	061W														22-Sep							1-Oct
HYUNDAI CONFIDENCE	538W														29-Sep							8-Oct
HYUNDAI HIGHNESS	539W														6-Oct							15-Oct
HYUNDAI BANGKOK	056W														13-Oct							22-Oct
HYUNDAI GENERAL	559W														20-Oct							29-Oct
NORTHERN MONUMENT	1509																					27-Sep
MAERSK KLAIPEDA	1511																6-Sep					4-Oct
CEZANNE	1519																13-Sep					11-Oct
MAERSK KIMI	1511																20-Sep					18-Oct
MAERSK KYRENIA	1511																27-Sep					25-Oct
MAERSK KITHIRA	1515																4-Oct					1-Nov
MAERSK KALMAR	1513																11-Oct					8-Nov

ABOVE MENTIONED ARE TENTATIVE VESSELS AND ARE SUBJECT TO CHANGE.

# outbound

VESSEL	VOY	JEBEL ALI	ABU DHABI	ALEXANDRIA	AOABA	BAHRAIN	CHENNAI	COCHIN	COLOMBO	DAMMAM	DAR ES SALAM	DELHI	FELIXTOWNE	GENOA	HAMBURG	JEDDAH	KARACHI	KUWAIT	MOMBASA	SOHAR	NEW YORK	NHAVA SHEVA	RIYADH	ROTTERDAM	UMM QASR	SHANGHAI	SINGAPORE	
MAERSK KITHIRA	1508	6-Sep											3-Oct															
MAERSK KALMAR	1512	13-Sep											10-Oct															
MAERSK KIEL	1510	20-Sep											17-Oct															
NORTHERN MONUMENT	1510	27-Sep											24-Oct															
MAERSK KLAIPEDA	1508	4-Oct											31-Oct															
CEZAANE	1510	11-Oct											7-Nov															
MAERSK KIMI	1510	18-Oct											14-Nov															
MAERSK KYRENIA	1510	25-Oct											21-Nov															
HYUNDAI LOYALTY	47	1-Sep	2-Sep																									
APL BOSTON	19	8-Sep	9-Sep																									
APL PHOENIX	18	15-Sep	16-Sep																									
OOCL TOKYO	63	22-Sep	23-Sep																									
CSAV TOCONAO	527	29-Sep	30-Sep																									
APL SAVANNAH	18	6-Oct	7-Oct																									
HYUNDAI LOYALTY	48	13-Oct	14-Oct																									
MAERSK KITHIRA	1514	6-Sep																										12-Sep
MAERSK KALMAR	1512	13-Sep																										19-Sep
MAERSK KIEL	1512	20-Sep																										26-Sep
NORTHERN MONUMENT	1510	27-Sep																										3-Oct
MAERSK KLAIPEDA	1512	4-Oct																										10-Oct
CEZAANE	1520	11-Oct																										17-Oct
MAERSK KIMI	1512	18-Oct																										24-Oct
TALASSA	1510	7-Sep					22-Sep																					
MAERSK INDUS	1510	14-Sep					29-Sep																					
MAERSK NILE	1512	21-Sep					6-Oct																					
HS COLUMBIA	1512	28-Sep					16-Oct																					
MAERSK EUPHRATES	1512	5-Oct					20-Oct																					
FOLEGANDROS	1508	12-Oct					27-Oct																					
GREAT	1512	19-Oct					3-Nov																					
MAERSK TIGRIS	1514	26-Oct					10-Nov																					
BUXCLIFF	0166E	9-Sep																										
CMA CGM NERVAL	005W	16-Sep																										
AGIOS DIMITRIOS	1522E	23-Sep																										
XIN YAN TAI	0117E	30-Sep																										
ASTIRD SCHULTE	1525E	7-Oct																										
BUXCLIFF	0167E	14-Oct																										
HANSA AFRICA	469N	5-Sep				8-Sep																						
HANSA AFRICA	470N	12-Sep				15-Sep																						
HANSA AFRICA	471N	19-Sep				22-Sep																						
HANSA AFRICA	472N	26-Sep				29-Sep																						
HANSA AFRICA	473N	3-Oct				6-Oct																						
HANSA AFRICA	474N	10-Oct				13-Oct																						
HANSA AFRICA	475N	17-Oct				20-Oct																						
HANSA AFRICA	476N	24-Oct				27-Oct																						
OOCL NINGBO	113	1-Sep								2-Sep																		
COSCO VIETNAM	20	15-Sep								16-Sep																		
COSCO MALAYSIA	46	22-Sep								23-Sep																		
COSCO KOREA	41	29-Sep								30-Sep																		
COSCO QINGDAO	112	6-Oct								7-Oct																		
OOCL EUROPE	110	14-Oct								15-Oct																		
TALASSA	1508	7-Sep			22-Sep																							
MAERSK INDUS	1510	14-Sep			29-Sep																							
MAERSK NILE	1508	21-Sep			6-Oct																							
HS COLUMBIA	1508	28-Sep			13-Oct																							
MAERSK EUPHRATES	1510	5-Oct			20-Oct																							
HS COLUMBIA	1510	12-Oct			27-Oct																							
FOLEGANDROS	1506	19-Oct			3-Nov																							
GREAT	1510	26-Oct			10-Nov																							
CMA CGM TOSCA	014EPW	7-Sep													8-Oct													
UASC AL KHOR	016EPW	14-Sep													15-Oct													
CMA CGM THAMES	018EPW	21-Sep													22-Oct													
CMA CGM SAMSON	020EPW	28-Sep													29-Oct													
CMA CGM RABELAIS	022EPW	5-Oct													5-Nov													
CMA CGM CORNEILLE	024EPW	12-Oct													12-Nov													
CMA CGM CARMEN	026EPW	19-Oct													19-Nov													
TG APHRODITE	1515	3-Sep								18-Sep																		
HERMES ARROW	1515	10-Sep								25-Sep																		
BUXCONTACT	1513	17-Sep								2-Oct																		
NORTHERN ENDEAVOUR	1513	24-Sep								9-Oct																		
TG APHRODITE	1517	1-Oct								16-Oct																		
HERMES ARROW	1517	8-Oct								23-Oct																		
BUXCONTACT	1513	13-Aug								28-Aug																		
TG POSEIDON	1513	20-Aug								4-Sep																		
HYUNDAI LOYALTY	47	1-Sep																										3-Sep
APL BOSTON	19	8-Sep																										10-Sep
APL PHOENIX	18	15-Sep																										17-Sep
OOCL TOKYO	63	22-Sep																										24-Sep
CSAV TOCONAO	527	29-Sep																										1-Oct
APL SAVANNAH	18	6-Oct																										8-Oct
TALASSA	1510	7-Sep								12-Sep																		
MAERSK INDUS	1510	14-Sep								19-Sep																		
MAERSK NILE	1512	21-Sep								26-Sep																		
HS COLUMBIA	1512	28-Sep								3-Oct																		

VESSEL	VOY	JEHEL_AU	ABU DHABI	ALEXANDRIA	AQABA	BAHRAIN	CHENNAI	COCHIN	COLOMBO	DAMMAM	DAR ES SALAM	DELHI	FELIXTOWE	GENOA	HAMBURG	JEDDAH	KARACHI	KUWAIT	MOMBASA	SOHAR	NEW YORK	NHAVA SHEVA	RIYADH	ROTTERDAM	UMM QASR	SHANGHAI	SINGAPORE	
MAERSK EUPHRATES	1512	5-Oct							10-Oct																			
FOLEGANDROS	1508	12-Oct							17-Oct																			
GREAT	1512	19-Oct							24-Oct																			
HYUNDAI BANGKOK	055E	4-Sep																									19-Sep	
HYUNDAI GENERAL	558E	11-Sep																									26-Sep	
HYUNDAI FREEDOM	533E	18-Sep																									3-Oct	
HYUNDAI COLOMBO	072E	25-Sep																									10-Oct	
HYUNDAI JAKARTA	061E	2-Oct																									17-Oct	
HYUNDAI CONFIDENCE	538E	9-Oct																									24-Oct	
HYUNDAI HIGHNESS	539E	16-Oct																									31-Oct	
HYUNDAI BANGKOK	055E	4-Sep																6-Sep										
HYUNDAI GENERAL	558E	11-Sep																13-Sep										
HYUNDAI FREEDOM	533E	18-Sep																20-Sep										
HYUNDAI COLOMBO	072E	25-Sep																27-Sep										
HYUNDAI JAKARTA	061E	2-Oct																4-Oct										
HYUNDAI CONFIDENCE	538E	9-Oct																11-Oct										
HYUNDAI HIGHNESS	539W	16-Oct																18-Oct										
NICOLINE MAERSK	1564	2-Sep																4-Sep										
NICOLINE MAERSK	1566	9-Sep																11-Sep										
NICOLINE MAERSK	1568	16-Sep																18-Sep										
NICOLINE MAERSK	1570	23-Sep																25-Sep										
NICOLINE MAERSK	1572	30-Sep																2-Oct										
NICOLINE MAERSK	1574	7-Oct																9-Oct										
NICOLINE MAERSK	1576	14-Oct																16-Oct										
NICOLINE MAERSK	1578	21-Oct																23-Oct										
MAERSK SEOUL	1514	6-Sep																										
MAERSK TAURUS	1512	13-Sep														12-Sep												
NORTHERN JAGUAR	1512	20-Sep														19-Sep												
MAERSK TANJONG	1512	27-Sep														26-Sep												
MAERSK TUKANG	1512	4-Oct														3-Oct												
MAERSK TAIKUNG	1514	11-Oct														10-Oct												
NORTHERN JASPER	1516	18-Oct														17-Oct												
MAERSK SEOUL	1516	25-Oct														24-Oct												
TALASSA	1510	7-Sep		23-Sep												31-Oct												
MAERSK INDUS	1510	14-Sep		30-Sep																								
MAERSK NILE	1512	21-Sep		7-Oct																								
HS COLUMBIA	1512	28-Sep		14-Oct																								
MAERSK EUPHRATES	1512	5-Oct		21-Oct																								
FOLEGANDROS	1508	12-Oct		28-Oct																								
GREAT	1512	19-Oct		4-Nov																								
TALASSA	1510	7-Sep						28-Sep																				
MAERSK INDUS	1510	14-Sep						5-Oct																				
MAERSK NILE	1512	21-Sep						12-Oct																				
HS COLUMBIA	1512	28-Sep						19-Oct																				
MAERSK EUPHRATES	1512	5-Oct						26-Oct																				
FOLEGANDROS	1508	12-Oct						18-Oct																				
GREAT	1510	19-Oct						25-Oct																				
ROSA	049N	1-Sep																							3-Sep			
ROSA	050N	8-Sep																							10-Sep			
ROSA	051N	15-Sep																							17-Sep			
ROSA	052N	22-Sep																							24-Sep			
ROSA	053N	29-Sep																							1-Oct			
ROSA	054N	6-Oct																							8-Oct			
ROSA	055N	13-Oct																							15-Oct			
MAERSK SEOUL	1514	6-Sep																										
MAERSK TAURUS	1512	13-Sep												30-Sep														
NORTHERN JAGUAR	1512	20-Sep												8-Oct														
MAERSK TANJONG	1512	27-Sep												9-Oct														
MAERSK TUKANG	1512	4-Oct												16-Oct														
MAERSK TAIKUNG	1514	11-Oct												29-Oct														
NORTHERN JAGUAR	1516	18-Oct												30-Oct														
MAERSK SEOUL	1516	25-Oct												6-Nov														
CMA CGM TOSCA	014EPW	7-Sep																										
UASC AL KHOR	016EPW	14-Sep																									7-Oct	
CMA CGM THAMES	018EPW	21-Sep																									14-Oct	
CMA CGM SAMSON	020EPW	28-Sep																									21-Oct	
CMA CGM RABELAIS	022EPW	5-Oct																									28-Oct	
CMA CGM CORNEILLE	024EPW	12-Oct																									4-Nov	
CMA CGM CARMEN	026EPW	19-Oct																									11-Nov	
NYK ARGUS	75	4-Sep																									18-Nov	
NYK THESELUS	36	11-Sep																									6-Sep	
NYK ATLAS	84	18-Sep																									13-Sep	
NYK AQUARIUS	69	25-Sep																									20-Sep	
NYK ARTEMIS	85	2-Oct																									27-Sep	
NYK APHRODITE	70	9-Oct																									4-Oct	
OSAKA TRADER	0399WS	5-Sep																									11-Oct	
CMA CGM LA TOUR	0419WS	12-Sep																										
CMA CGM KAILAS	0439WS	19-Sep																									23-Sep	
MARIE DELMAS	0459WS	26-Sep																									30-Sep	
OSAKA TRADER	0479WS	3-Oct																									7-Oct	
CMA CGM LA TOUR	0499WS	10-Oct																									14-Oct	
CMA CGM KAILAS	0519WS	17-Oct																									21-Oct	
MARIE DELMAS	0539WS	24-Oct																									28-Oct	
																											4-Nov	
																											11-Nov	

ABOVE MENTIONED ARE TENTATIVE VESSELS AND ARE SUBJECT TO CHANGE. ALSO DIRECT SERVICES TO CHENNAI, DOHA, RIYADH, AND SHARJAH

**TOP MANAGEMENT**

**CONTACTS**

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<b>SALES (DUBAI) 2</b>			<b>SALES (TEAM JEBEL ALI) 1</b>		
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<b>SALES (NVOCC)</b>			<b>NVOCC &amp; CFS OPERATIONS</b>		
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<b>TEAM FORWARDING</b>			<b>FREIGHT FORWARDING OPERATIONS</b>		
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Thomas Mathew Aparna Renjit Rishi R Prasad Girish Kumar Shabas C.P. Joel Stephen Shubham Lalwani	Asst. Manager- Key Information Desk Team Leader- Key Information Desk Coordinator - Pricing Sr. Coordinator- Key Information Desk Coordinator- Key Information Desk Coordinator- Key Information Desk Coordinator- Key Information Desk	thomas@cssdubai.com aparnar@cssdubai.com rishi@cssdubai.com girish@cssdubai.com shabas@cssdubai.com joel@cssdubai.com shubham@cssdubai.com	Rowmahs Shijeesh	Supervisor Customs Documentation	rowmahs@cssdubai.com shijeesh@cssdubai.com
<b>AIR FREIGHT</b>			<b>CSLC-2 (SUPPLY CHAIN MANAGEMENT)</b>		
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<b>PROJECTS, OIL &amp; ENERGY</b>			<b>LAND TRANSPORT</b>		
Ahmad Fuad Sajith Vijayan	Sr. BDM Manager - Operations	fuad@cssdubai.com sajithv@cssdubai.com	Sudhir R Pramod Kumar Renjith Pushpasgaran	Supervisor Coordinator (FCL) Coordinator (LCL)	sudhir@cssdubai.com pramod@cssdubai.com renjithp@cssdubai.com
			<b>FINANCE</b>		
			Sanjeev Sasidharan S. Subhashini	Manager- Finance Credit Controller	sanjeevasi@cssdubai.com subhashini@cssdubai.com
			<b>HR &amp; ADMIN.</b>		
			Susanth Shekar Shelly Varkey John Cheryl Annes Hassan Hajji Dewya D.	Manager - HR Manager - Admin Exe. Secretary - Chairman's Office PRO HR Executive	susanth@cssdubai.com shelly@cssdubai.com cherylannes@cssdubai.com hassan@cssdubai.com dewya@cssdubai.com
			<b>INFORMATION TECHNOLOGY</b>		
			Biju Damodaran Arunkumar S	Sr. Network Engineer Network Engineer	biju@cssdubai.com aruns@cssdubai.com
			<b>CSS HOMEWARD BOUND Moving &amp; Relocation, Industrial Packing/ Lashing &amp; Crating</b>		
			Syed Zeeshan Shahrukh Khalid	General Manager-Relocations Business Development Manager	syed@csshomeward.com shahrukh@csshomeward.com

**Middle East**

**Consolidated Shipping Services L.L.C.**

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Tel: +971 4 2826176, Fax: +971 4 2826179  
Email: [info@cssdubai.com](mailto:info@cssdubai.com)

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P.O. Box 32454, Abu Dhabi, UAE  
Tel: +971 2 6431717, Fax: +971 2 6431919  
Email: [info@cssabudhabi.com](mailto:info@cssabudhabi.com)

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**CSS Homeward Bound**

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