**Bi-monthly publication of CSS Group** 

MARCH-APPN 2020

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THE 25TH NATIONAL CHAMBER OF EXPORTERS AGM MEETING IN COLOMBO

> SURVEILLANCE AS A SOLUTION BY ETISALAT

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MARCH-APRIL 2020



IGHTHOL

## Chairman's Message



The year started with a bang and on such a positive note. Certain developments in the business realms and the world, in general, have shaken us to our very cores. The Australian bush fires ravaged the landscape of the island continent and opened our eyes to the brutal realities of climate change. Sustainability has always underscored every activity at CSS. We have laid great emphasis on environmentally sound practices from when we set sail 25 years ago.

Growth is never by mere chance: it is the result of forces working together said the famous American entrepreneur and retailer, James Cash Penney.

I foresee brighter days for the industry and our company as the year 2020 unfolds. We need to strive hard to achieve through synergistic working and innovation. I understand that CSS, as it stands today, is the result of many hands that have worked hard to build it from foundation up.

We want to be part of a team that leaves a legacy and is remembered in the annals of this great organization that we have raised. As part of the team that is continuously breaking standards of excellence, we need to push ourselves outside our comfort zones.

Growth never happens when we keep doing what we have done in the past; it comes with failures as we try to make progress. If you aim to achieve five great things this year and achieve only two, you are still outperforming all the people who never bothered to try to do anything at all.

Next time you plan for your work ahead, evaluate your practice to include a "stretch goal." Try to push yourself to perform 50% better than your existing goals. You will be surprised at reaching targets you thought were impossible! This is called a "growth mindset," this sets the ones who achieve success from the ones who do not. When you have a growth mindset, you learn from anything by putting effort into it. If you fail, you approach the problem from another perspective until you arrive at a solution.

No man is an island, so start supporting other people's success. Celebrate with them, and when it's your time to shine, they will exult in your moment with you.

As a closing note, I want to leave you with this thought, "Expectation is the mother of manifestation." So keep your hopes high and let your spirits soar as we surge towards a highly successful leg of the journey we embarked on in the year 1995.



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### CSS TAKES PART IN THE 25TH NATIONAL CHAMBER OF EXPORTERS AGM MEETING IN COLOMBO, SRI LANKA



The National Chamber of Exporters of Sri Lanka (NCE), the only private sector Chamber which exclusively serves Sri Lankan exporters, conducted its 25th Annual General Meeting (AGM) for 2020 on 28th January in the Grand Ballroom at the Hotel Galadari in Colombo. As a special invitee, we introduced CSS Colombo as a new NVOCC in Sri Lanka.





The NCE represents the interests of a broad spectrum of stakeholders in the export sector and performs as a platform to address various issues and make representations to the concerned government authorities. The NCE works together with the exporter community in Sri Lanka to facilitate and achieve the national economic developments in exports for the island nation of Sri Lanka.

The chamber functions as a voice of the exporter community,

serving more than 500 Sri Lankan exporters. The members vary from export-oriented enterprises across all product sectors and most services sectors, as well as service providers to exporters. From the leading export houses to small and medium-sized enterprises, the chamber promotes the interests of the exporter community, and it is today known in the exporter circles as the 'Voice of the Exporter' in Sri Lanka. Sri Lanka is the hotbed and the center of attention in the competition between China, India, and the United States to conquer the Indian Ocean. All three countries have their agendas and priorities for this region. Sri Lanka's strategic location in the east-west corridor gains geopolitical eminence, thereby playing a vital role in the game of dominance between these three nations.

"Whoever controls the Indian Ocean will dominate Asia... the destiny of the world will be decided on its waters", said Alfred Thayer Mahan, a United States naval officer who was known as the most famous American strategist of the nineteenth century.

The island republic of Sri Lanka stands at the cusp of being thrust into a position of global prominence. Maritime trade is at an all-time high, and Sri Lanka has all the advantages to serve as the trading nerve center facilitating maritime transactions as part of a broader Sea Lines of Communications Matrix.

Besides the Chinese Belt and Road Initiative and America's

established maritime presence in South Asia, Sri Lanka's littoral position holds immense potential. India, USA, and China are actively seeking a Sri Lankan alliance to strengthen their position in the Indian Ocean. With the political unrest in the Middle East and new security commitments, countries have been seeking alternative sea lanes near Sri Lanka.

**USA**: With China exerting control over Chabahar in the Gulf of Oman, Gawadar in Pakistan, Colombo, and Hambantota in Sri Lanka, USA is wary of China's growing dominance and control over global trade. The US is strengthening its maritime arrangement in Diego Garcia to incentivize Sri Lanka to a mutually agreeable position.

India: Both India and China have constructed maritime outposts to secure their economic interests. With the increasing Chinese dominance over the Indian Ocean, India's position is being challenged. To safeguard its SLOCs to the Middle East, which is used to supply oil and energy, India has several development projects in Sri Lanka to counter the Chinese bid for power. The Trincomalee port can be seen as a counteraction against the Chinafunded Hambantota port.

**China**: China is fully aware of the strategic position that Sri Lanka enjoys, being a natural corridor between the East and the West. Security of sea lines of communication (SLOC) is also directly linked to Sri Lanka, which is very important for China to establish its roots in the Indian Ocean.

The busiest East-West shipping route is just ten nautical miles south of Lanka. This nautical corridor accounts for almost half of the world's container traffic, one-third of bulk cargo movements, and 80% of the global petroleum supply. International maritime trade can be hugely affected even if there is a slight disturbance at the southern tip of Sri Lanka.

For the island republic of Sri Lanka, this position lends immense opportunity as well dilemma. Whether Sri Lanka will play it neutral or align with any of these countries will determine who will emerge the winner in this battle for dominance.

## CSS - EMPLOYEE OF THE MONTH

### JANUARY 2020

JISHNA SREEJITH – Client Services, awarded by Anitha Jayakrishnan, Manager- Client Services, CSS Dubai.





## CSS TO IMPLEMENT VIDEO SURVEILLANCE AS A SOLUTION BY ETISALAT

CSS's top management team met with Etisalat for the initial discussions to implement the Etisalat Video Surveillance as a Solution (VSAAS) along with a Smart Messaging Platform. Etisalat Video Surveillance as a Solution provides business enterprises with value-added services that address their security and regulatory compliance requirements.

Enabled by the state-of-the-art onsite video surveillance technology that will be deployed at CSS, Etisalat can proactively use, manage, troubleshoot, and support this solution. Hamad Mohammed Al Marzooqi, VP of Etisalat Managed SMB, Khalid M Yateem, Director of Etisalat Managed SMB and Jithesh Vijakumar, Sales Manager, Etisalat attended the meeting, along with the CSS team, which included Chandrakala, Krishna Kaladharan, Susanth Shekar, Pothen Thomas, and Arun Snehajan. A visit to the Innovation Center has also been scheduled for the near future.

The first-of-its-kind video surveillance solution in the UAE, this one-stop solution, is for all our video surveillance needs. From endto-end managed services, security surveillance with analytics, web and mobile access, business intelligence and upgradable cloud storage, other features include end to end managed services, heat maps, people counting, a security system, and a queuing management solution.

Enabling this solution at the CSS office premises will help us manage our business more efficiently while increasing our business productivity. This partnership resounds with Etisalat's tagline, which says, 'Your business grows with us.' Enabling this solution will increase the safety and security of our premises, resources, and assets and allow us to optimize our operations.

### MIDDLE EAST BUSINESSES MUST ADOPT NEW TECHNOLOGIES IN RESPONSE TO SUPPLY CHAIN RISKS



At the Procurement and Supply Chain MENA Forum, the industry leaders highlighted that businesses in the Middle East could become among the most competitive in the world by taking a bold approach to their procurement and supply chain strategies.

Sam Achampong, head of the **Chartered Institute of Procurement** and Supply (CIPS) MENA, stressed that forward-thinking companies should look to their procurement and supply chain strategies as a key differentiator. In his keynote address on the topic, What Future Procurement Leaders Look Like, he said: "The application of comprehensive procurement and supply chain strategies can add real value to all aspects of a business including profitability, accountability, reputation, sustainability, and corporate governance."

He explained that organizations in the MENA region had undertaken procurement transformation exercises which in time allow these entities to become more competitive, not just regionally, but globally.

Maha Bouzeid, VP Head of Sourcing in the MEA region for Ericsson, reiterated Achampong's belief in the potential of the procurement strategy to support business transformation and competitiveness. She said: "Organizations are on a constant search to find even more efficiencies and increase their top-line growth. Procurement has an important role to play in both cases by securing the right cost base and by building the partner ecosystem to deliver on new solutions in the Industry 4.0 era. We need the know-how of all the different players in the industry to enable innovation, create new use cases to fulfill rising customer demands, and monetize these for the benefit of all."

Achampong and Bouzeid emphasized that the procurement sector needs to invest in skills development to achieve its potential and be a driver for business change. "Traditional skills, such as negotiation, and administrative skills, such as planning and coordination, are being replaced by the need for critical thinking skills and complex problem solving, aligned with emotional intelligence centered around stakeholder management and influencing skills," said Achampong.

"For procurement leaders to be effective, they need to be able to convince their key C-Level stakeholders to adopt recommended strategies aimed at aiding business growth and increasing value for the organization. Those unable to align with their stakeholders will not be able to lead the transformation of their functions from a transactional cost center to a strategic net contributor to an organization's overall value."

Bouzeid added: "Competence is key – procurement needs to attract the best talents in the industry with a solid understanding of the procured solution and the cost drivers for these. Businesses need people who are strong influencers, who can guide stakeholders through the decision-making process and who can be efficient negotiators. "We need to lead the way in terms of digital transformation - we can work heavily on automation to reduce manual, tactical tasks. If we can effectively do this transformation, the added value we provide will be significant."

Procurement & Supply Chain MENA, in partnership with CIPS MENA, gathered heads of procurement & supply chain to share big picture, business-led strategies on how not only to guarantee supply during industry flux but become a key value driver, innovator and business partner for any organisation.

Source: www.logisticsmiddleeast.com

## THE RECYCLING OF SHIPS ACT, 2019: TOWARDS AN ENVIRONMENT FRIENDLY AND SAFE SHIP RECYCLING IN INDIA





Shipbreaking or ship recycling is defined as one of the most hazardous jobs in the world by the International Labour Organisation (ILO). It is the process by which old ships and vessels are taken apart. dismantled, and its components are recycled. As observed by the International Maritime Organisation, the ship recycling process is most productive as nothing from a dismantled ship goes into waste. The equipment and components of a recycled ship can be reused in its entirety in other industries. If done efficiently and economically friendly, it can be turned into a green business by using the recycled components for even building new ships. The darker side of ship breaking is that it creates a variety of pollutions, including air, land, water, and noise due to the generation of hazardous and non-hazardous wastes. As most of the works are done manually, it also leads to many occupational hazards to

the manual workers if the working conditions are substandard and not in compliance with international safety standards.

India is in the frontline among the countries that are engaged mainly in the business of ship breaking. Apart from India, South Asian countries like Bangladesh, China, and Pakistan also give massive competition in the ship breaking industry. The ship owners mostly choose these countries due to the relaxed environment regulations and labor standards followed by the Countries in this industry.

In India, the condition was no different since the Central Government announced the ship breaking industry as a small scale industry. The business started to flourish under minimal regulations concerning environmental protection and labor standards.

The Supreme Court decision in Research Foundation for Science, Technology and Natural Resource Policy v. Union of India (2007) 15 SCC 193, provided an impetus

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to the legal framework governing ship recycling in India. According to the directions put forth by the Supreme Court in this case, the Central Government formulated the Shipbreaking Code in 2013, providing a comprehensive scheme for regulating shipbreaking in India. But the Code failed to address many provisions contained in the Hong Kong International Convention for the Safe and Environmentally Sound Recycling of Ships, 2009, adopted by the International Maritime Organisation. This Convention ensures that ships, when being recycled after the end of their operational lives, do not pose any unnecessary risk to the environment and human health and safety. The Convention details out the procedure to be followed for the survey and certification of ships as well as for the authorization of ship-recycling facilities.

Realising the need for an inclusive legislation on ship recycling, the Indian legislature enacted the 'The Recycling of Ships Act, 2019', and on December 13, 2019, the Act came into force after receiving the assent of the President. This Act is an attempt to bring about an environment-friendly shipbreaking practice in India. The object of the Act is to provide for the regulation of recycling of ships by setting certain standards and laying down the statutory mechanism for enforcement of such standards.

The Recycling of Ships Act, 2019, is in tune with the Hong Kong Convention in many aspects, and the Act restricts and prohibits the use or installation of hazardous materials, which is uniformly applicable to all ships in India, irrespective of whether a ship is meant for recycling or not. For new ships, such restriction or prohibition on the use of hazardous materials will be immediate, that is, from the date the legislation came into force. In contrast, the existing ships shall have a period of five years for compliance. However, such a restriction or prohibition on the use of hazardous materials does not apply to warships and non-commercial ships operated by Government.

Under this Act, ship recycling facilities are required to be authorized, and ships shall be recycled only in such authorized ship recycling facilities. This Act also provides that ships shall be recycled following a ship-specific recycling plan. Ships to be recycled in India shall be required to obtain a 'Ready for Recycling Certificate' under the Hong Kong Convention.

The Act also imposes a statutory duty on ship recyclers to ensure safe and environmentally sound removal and management of hazardous wastes from ships. Appropriate penal provisions have been introduced in the Act to deter any violation of statutory provisions.

India, being the global leader in ship breaking, aims at boosting its economy as well as the ship recycling industry through the enactment of this legislation by bringing about an environment and labor-friendly regulatory mechanism in the ship breaking process.



Twelve government-owned major ports in India have moved to renewable energy sources for their power. The twelve ports are Deendaval Port Trust, Mumbai Port Trust, Jawaharlal Nehru Port Trust, New Mangalore Port Trust, Mormugao Port Trust, Cochin Port Trust, Chennai Port Trust, VO Chidambaranar Port Trust, Visakhapatnam Port Trust, Paradip Port Trust, Kolkata Port Trust, and Kamarajar Port Ltd. This landmark move makes India the first country to have all state-owned ports powered by solar and wind energy.

Following the directive issued under the Shipping Ministry's green initiative, the ports had to install grid-connected and roof-top solar and wind power projects to run the day-to-day operations, including supplying shore-power to visiting ships in an eco-friendly manner.

Also called cold ironing or alternative maritime power, shore power allows docked ships to work their electrical systems using shore-side power and to switch off their auxiliary engines. Shore power works in reducing emissions and cutting operational costs for shipping companies. It also allows shipping companies to meet emission targets, especially those related to emission control areas.

The emissions from ships at berth are estimated to be ten times more than the port's operations. Ships consume a large amount of power even though they are not propelling, and running the fuelpowered generators result in noise pollution and emissions. The shoreside power supply is environmentfriendly, and all the major Indian ports have developed the necessary infrastructure to power all types of vessels when they are berthed at these ports.

Renewable energy also enables ports to bring down their energy costs, thereby bringing down operational costs, finally lowering shipping and cargo levies. India's maritime governing body has framed the operating procedures (SOP) for shore electric power supply to ships in Indian ports that presently cover only a low power supply – up to 150 kW at low voltage. However, they will issue the new SOP when the high voltage supply is ready at the ports.

Source: www.dst.news



## DUBAI LAUNCHES WORLD LOGISTICS PASSPORT AS PART OF THE DUBAI SILK ROAD STRATEGY

Dubai has launched the World Logistics Passport as part of the implementation of the first phase of the Dubai Silk Road strategy. To boost the role of the Dubai Silk Road strategy, it seeks to enhance the demand for Dubai's products and services and integrated transportation systems. It also gives further impetus to the growing role played by Dubai Customs in regional and international trade.

Offering a set of special operational and financial advantages, the World Logistics Passport will connect key government bodies with logistics service providers. It can prove to be advantageous for businesses and shipping companies by facilitating commercial transactions with government entities like Dubai Customs and Dubai Trade.

Crown Prince of Dubai and Chairman of the Dubai Executive Council, Sheikh Hamdan bin Mohammed bin Rashid Al Maktoum has emphasized that the Dubai Silk Road strategy will spur economic growth which will further strengthen Dubai's position as a global economic and business hub, powered by its exceptional connectivity and logistics services. The Dubai Silk Road strategy also offers state-of-the-art logistics services using the latest smart applications.

Sheikh Ahmed bin Saeed Al Maktoum, President of Dubai Civil Aviation Authority, reiterated, "Dubai's sophisticated logistics services will further enhance its value offering for investors and businesses by saving time and effort and reducing their operational costs. This is a powerful tool that will eventually lead to increased revenues. We are keen to offer investors and businesses new advantages in conducting global trade."

## 76 PARTICIPATING COUNTRIES AGREE TO DIGITALIZE CROSS BORDER CUSTOMS UNDER UNITED NATIONS TIR CONVENTION

On February 5, 2020, the 76 nations under the TIR Convention of the United Nations have unanimously agreed to digitalize its operations (eTIR) under the global customs transit system. This momentous decision will facilitate trade and the seamless movement of goods across borders.

Olga Algayerova, executive secretary, United Nations Economic Commission for Europe (UNECE) said, "The adoption of eTIR, which is the result of over 20 years of negotiations, marks a new chapter in the TIR Convention's 70-year evolution. With more and more countries joining the convention in recent years, including major economies like China, India, and several countries in the Middle East, this important step will help to harness trade and connectivity as drivers of sustainable development."

#### What is TIR?

A multilateral customs treaty among world nations, the TIR (Transports Internationaux Routiers or International Road Transport) Convention came into effect on March 20, 1978. The treaty signed by 76 countries aims to simplify and harmonize the governmental procedures of international road transport. The TIR Convention's framework allows 1 to 3.5 million truck trips to cross borders as quickly and efficiently as possible, every year.

Today, the TIR system is used



by more than 34,000 transport and logistics companies across 76 participating countries and led to an up to 80% reduction in transportation time and 38% cut in transporting costs. The digitization of the TIR procedures will further improve efficiency.

#### eTIR Test runs in Iran, Turkey, Georgia, Azerbaijan, Kazakhstan, and Ukraine

Since 2017, several of the TIR contracting countries have been implementing a series of eTIR pilot projects. Besides the currently functioning ones between Iran and Turkey, and Georgia and Turkey, there are others in the pipeline like the eTIR intermodal project between Azerbaijan, Georgia, Kazakhstan, and Ukraine and the eTIR project between Azerbaijan and Iran.

## eTIR in intermodal transport

Paperwork for intermodal transport has proved to be thoroughly cumbersome under the current TIR system. The eTIR is expected to open new applications for the TIR system, especially in the area of intermodal transportation. This new amendment will also secure the TIR system for all customs administrations using it.

## Reduced trade transaction cost

The TIR system ensures the payment of customs duties and taxes by providing a guarantee mechanism. This has led to a reduction in trade transaction costs, thereby furthering intra and interregional trade.

Requiring only minimal manpower and facilities from customs and national authorities, the system significantly reduces transit delays and congestion at border crossings.

Source: www.itln.in

# LCL Export Direct Sailing from DUBAI



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## CORONAVIRUS AND ITS IMPACT ON THE GLOBAL SUPPLY CHAIN

The news splashed on the front pages of newspapers all over the world is the Wuhan novel coronavirus and alarming rise of its death toll. Reports of confirmed coronavirus cases are coming from all corners of the globe every day, and the disease has taken the scale of a global pandemic.

The coronavirus has closed the doors to China and has put a severe strain on the global economy. There has been upheaval and disruption in worldwide businesses and supply chains, depressing asset prices. All this has forced multinational companies to make hard decisions with limited information.

Most of all, the impact on the trading, logistics, and shipping industry worldwide due to the widespread coronavirus is quite significant. From the travel bans both in and out of China to a shutdown of production in Chinese factories and global fall in oil prices to a severe slump in Chinabound imports, the impact has been stupendous.

The scale of this pandemic has been such that nobody can draw a timeline on how long the quarantine will last and when it will get back to being business as usual.

#### The industrial city of Wuhan

Wuhan, an inland city about 500 miles from the capital city Shanghai, has grown to be an industrial hub. Wuhan is also home to China's burgeoning steel industry. A manufacturing center for global giants like Nissan,





Honda, and GM, it also functions as a corporate hub for companies including IBM, HABC, Honeywell, Siemens, and Walmart. The economy of Wuhan has exploded in recent years due to lower living and housing costs and easy availability of labor. Part of your supply chain may originate or pass through Wuhan for manufacturing, assembly, or finishing. It is but natural to expect severe shortages, delays in materials sourced or manufactured in Wuhan.

#### The risk to your supply chain

Since no one can predict the length of the Wuhan shutdown, your global supply chain for raw materials or finished goods stands at risk.

The impact on supply chains will largely depend on the following factors

- 1. How long businesses remain closed
- 2. The extent to which supply chains have been effected
- Companies and logistics service providers take precautionary measures

Freight volumes, activity levels,

processes, and volumes will be impacted to varying degrees. But as always, supply chains do adapt and adjust to the demands of the situation to ensure that freight movements happen unhindered.

#### Alternate plans

It is in a crisis of such a scale that one realizes the need for alternative sourcing and manufacturing strategies. Many countries have started looking beyond China already and have discovered other Asian manufacturing hubs. The coronavirus is but a rude wakeup call for supply chain service providers to have sourcing and manufacturing hubs in various geographical locations spread across the globe as contingency plans in the case of natural or political upheavals.

China might be back in business in the next few weeks, which might even extend to a month or more. Shippers and logistics service providers should continue to watch how long the gridlock on China will continue and then develop remedial plans to surmount this crisis.

Source: www.logisticsmgmt.com

SAILING	SCHEDULE
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XIAMEN COSCO SHPPING SOLAR CSCI PACFIC OCEAN CSCI MERCURY CSCI GIOBE COSCO SHPING SOLAR CSCI MERCURY CSCI MERCURY MAUK AL ASHAR ERINICS OWM																	14-Apr	08-Mar 16-Mar 22-Mar 29-Mar 05-Apr 12-Apr 19-Apr	1-Mar 8-Mar							18-Apr 25-Mar 1-Apr 8-Apr 15-Apr 22-Apr 29-Apr 6-May 21-Mar 28-Mar
UMM SALAL CMA CGM CORTE REAL ALLA THALASSA AXIA JEBEL ALI MOL TRUTH MCL TRUTE MCL TRUTE AL MURR/RCH MCL TIRUS																			15-Mar 22-Mar 29-Mar 5-Apr 12-Apr	9-Mar 15-Mar 23-Mar 6-Apr 20-Apr						4-Apr 11-Apr 18-Apr 25-Apr 2-May 25-Mar 31-Mar 8-Apr 22-Apr 6-May
BARZAN AL NEFUD MALIK AL ASHTAR ERINIG UMM SALAL CMA CGM CORTE REAL ALLLA THALASSA AXIA JEBEL ALI																				4-May 11-May	3-Mar 10-Mar 17-Mar 24-Mar 31-Mar 7-Apr 14-Apr					20-May 27-May 21-Mar 28-Mar 4-Apr 11-Apr 18-Apr 25-Apr 2-May
JEBEL AU OOCL EGYPT MALK ALASHAR ERVING OVM UMM SALAL CMA CGM CORTE REAL AULA MATZ MAERSK MARED VAERSK MCC RAVENNA																						1-Mar 7-Mar 12-Mar 19-Mar 26-Mar 2-Apr 9-Apr	4-Mar 11-Mar 18-Mar			8-Mar 15-Mar 21-Mar 28-Mar 4-Apr 11-Apr 18-Apr 19-Mar 26-Mar 9-Apr
MAIZ WAERSK MAREO MAERSK MSC RAVENNA MAIZ MAERSK YM GREEN YM COSMOS YM COSMOS YM COSMOS YM COSMOS YM COSMOS YM COSMOS YM COSMOS YM COSMOS YM COSMOS YM COSMOS																							25-Mar 1-Apr 8-Apr 15-Apr	7-Mar 15-Mar 22-Mar 29-Mar 5-Apr 12-Apr		16-Apr 23-Apr 30-Apr 7-May 21-Mar 28-Mar 4-Apr 6-Feb 11-Apr 18-Apr
MUSUCESS APL BARCELONA TENG YIM HE GING YIM HE APL YANGSHAN APLARIS CMA CGM YELA CMA CGM YELA CMA CGM DALLAS BBOVE MENTIONED ARE TE																								19-Apr	04-Mar 11-Mar 18-Mar 25-Mar 02-Apr 09-Apr 16-Apr	25-Apr 1-Apr 11-Apr 15-Apr 22-Apr 2-May 7-May 14-May

#### ABOVE MENTIONED ARE TENTATIVE VESSELS AND ARE SUBJECT TO CHANGE. WE OFFER USA IMPORTS FROM CHARLESTON, HOUSTON, LOS ANGELES & NORFOLK WE ALSO OFFER IMPORTS FROM SHENZHEN, TIANJIN, KUWAIT & KARACHI

I.K

#### SAILING SCHEDULE

#### SAILING SCHEDULE

## OUTBOUND

#### DUBAI

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	JEBELALI	ABU DHABI	ALEXANDRIA	AQABA	BAHRAIN	BARCELONA	BEIRUT	CHENNAI	COCHIN	COLOMBO	DAMMAM	DAR ES SALAM	ਙ	FELIXSTOWE	HAMBURG	JEDDAH	KARACHI	KUWAIT	MOMBASA	NEWYORK	NHAVA SHEVA	PORT LOUIS	RIYADH	ROTTERDAM	SHARJAH	SINGAPORE	SOHAR	UMM QASR
VESSEL			ALE	AQ/	BA	BAF	BEII	풍	ğ	Ō	DAN	DAF	DELHI	Ē	HAN	ų	KAF	Ð	IOW	ΝĒ	¥	ğ	RIX	RO <sup>-</sup>	SH/	SIN	Ś	M
DIYALA DUBAI VENTURE	05-Mar 12-Mar	07-Mar 14-Mar																										
GSL MANET IRENES RELIANE	19-Mar 26-Mar	21-Mar 28-Mar																										
DIYALA	2-Apr	04-Apr																										
DUBAI VENTURE GSL MANET	9-Apr 16-Apr	11-Apr 18-Apr																										
IRENES RELIANE	23-Apr	25-Apr	05.14																									
Maersk kiel Maersk kithira	02-Mar 09-Mar		25-Mar 1-Apr																									
Maersk klaipeda Maersk kalmar	16-Mar 23-Mar		8-Apr 15-Apr																									
MAERSK KYRENIA	30-Mar		22-Apr																									
MAERSK KIMI SANTA CRUZ	6-Apr 13-Apr	-	29-Apr 6-May																									
MAERSK KOTKA	6-Mar	_		23-Mar																								
MAERSK SEBAROK MAERSK KARLSKRONA	13-Mar 20-Mar			30-Mar 6-Apr																								
MAERSK SERANGOON NORTHERN MONUMENT	27-Mar 03-Apr			13-Apr 20-Apr																								
MAERSK SENANG	10-Apr			27-Apr																								
MAERSK SEMBAWANG APL GULF EXPRESS	17-Apr 01-Mar			04-May	03-Mar																							
X PRESS KANGCHENJUNGA	08-Mar				10-Mar																							
APL GULF EXPRESS X PRESS KANGCHENJUNGA	15-Mar 22-Mar				17-Mar 24-Mar																							
APL GULF EXPRESS X PRESS KANGCHENJUNGA	29-Mar				31-Mar 07-Apr																							
APL GULF EXPRESS	12-Apr				14-Apr																							
DIAPOROS MAYSSAN	07-Mar 14-Mar					04-Apr 11-Apr																						
CMA CGM RACINE	21-Mar					18-Apr																						
CMA CGM RACMA CGM NINGBO EXPRESS	28-Mar 04-Apr					25-Apr 02-May																						
BERLIN EXPRESS DIAPOROS	11-Apr 18-Apr					09-May 16-May																						
MAERSK KIEL	02-Mar					TO-WILLY	17-Mar																					
MAERSK KITHIRA MAERSK KLAIPEDA	09-Mar 16-Mar						24-Mar 31-Mar																					
Maersk kalmar Maersk kyrenia	23-Mar 30-Mar						07-Apr																					
MAERSK KIMI	06-Apr						14-Apr 21-Apr																					
SANTA CRUZ MESSINI	13-Apr 08-Mar						08-May	18-Mar																				
MOGRAL	15-Mar							25-Mar																				
MESSINI MOGRAL	22-Mar 29-Mar							01-Apr 08-Apr																				
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MOGRAL	12-Apr								17-Apr																			
MESSINI VARADA	19-Apr 01-Mar								24-Apr	10-Mar																		
MESSINI VARADA	08-Mar 15-Mar									17-Mar 24-Mar																		
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VARADA MESSINI	29-Mar 05-Mar									07-Apr 14-Apr																		
VARADA	12-Mar									21-Apr	00.14																	
CORAL STAR BOTANY BAY	07-Mar 14-Mar										09-Mar 16-Mar																	
CORAL STAR BOTANY BAY	21-Mar 28-Mar										23-Mar 30-Mar																	
CORAL STAR	04-Apr										06-Apr																	
BOTANY BAY AS PATRICIA	11-Apr 05-Mar	<u> </u>									13-Apr	24-Mar																
JEPPESEN MAERSK	12-Mar											31-Mar																
MAERSK JALAN KIEL TRADER	19-Mar 26-Mar											07-Apr 14-Apr				_												
SAFMARINE NGAMI SAFMARINE NYASSA	02-Apr 09-Apr											21-Apr 28-Apr																
AS PATRICIA	16-Apr											28-Apr 05-May																
MS TIGER XIAMEN	02-Mar 09-Mar												21-Mar 28-Mar															
MS TIGER	16-Mar												05-Apr															
XIAMEN MS TIGER	23-Mar 30-Mar	-		-	-		-						12-Apr 19-Apr															
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ABOVE MENTIONED ARE TENTATIVE VESSELS AND ARE SUBJECT TO CHANGE. ALSO HAVE DIRECT SERVICES TO ISTANBUL

#### SAILING SCHEDULE

## OUTBOUND

DUBAI

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VESSEL	JEBEL ALI	ABU DHABI	ALEXANDRIA	AQABA	BAHRAIN	BARCELONA	BEIRUT	CHENNAI	COCHIN	COLOMBO	DAMMAM	DAR ES SALAM	DELHI	FELIXSTOWE	HAMBURG	JEDDAH	KARACHI	KUWAIT	MOMBASA	NEW YORK	NHAVA SHEVA	PORT LOUIS	RIYADH	ROTTERDAM	SHARJAH	SINGAPORE	SOHAR	UMM QASR
XIAMEN	07-Apr			_					-	-		-	26-Apr			-												_
MS TIGER	14-Apr												02-May															
CAP SAN JUAN	08-Mar													04-Apr														
MAERSK GIBRALTAR	15-Mar													11-Apr														
MAERSK GUAYAQUIL MAERSK GENOA	22-Mar 29-Mar													18-Apr 25-Apr														
CAP SAN LAZARO	05-Apr													02-May														
CAP SAN SOUNIO	12-Apr													09-May														
CAP SAN TAINARO	19-Apr													16-May														
MAERSK KOTKA	06-Mar														14-Apr													
MAERSK SEBAROK MAERSK KARLSKRONA	13-Mar 20-Mar														14-Apr 21-Apr													
MAERSK SERANGOON	20-Iwar 27-Mar														28-Apr													
NORTHERN MONUMENT	3-Apr														05-May													
MAERSK SENANG	10-Apr														12-May													
MAERSK SEMBAWANG	17-Apr														19-May	0.14												
PAXI AMOLIANI	3-Mar 12-Mar															8-Mar 15-Mar												
XIN YAN TIAN	12-iwar 17-Mar															22-Mar												
CONTI PARIS	24-Mar															29-Mar												
CMA CGM BERLIOZ	31-Mar															5-Apr												
XIN NINGBO	7-Apr															12-Apr												
PAXI BOTANY BAY	14-Apr 06-Mar											-	-			19-Apr	09-Mar											
CORAL STAR	13-Mar																16-Mar											
BOTANY BAY	20-Mar																23-Mar											
CORAL STAR	27-Mar																30-Mar											
BOTANY BAY CORAL STAR	3-Apr 10-Apr																06-Apr 13-Apr											
BOTANY BAY	10-Apr 17-Apr																20-Apr											
MAERSK SARATOGA	4-Mar																201401	6-Mar										
MAERSK SARATOGA	10-Mar																	12-Mar										
MAERSK SARATOGA	17-Mar																	19-Mar										
MAERSK SARATOGA MAERSK SARATOGA	24-Mar 31-Mar																	26-Mar 2-Apr										
MAERSK SARATOGA	7-Apr																	9-Apr										
MAERSK SARATOGA	14-Apr																	16-Apr										
MAERSK SARATOGA	21-Apr																	23-Apr	1/14									
AS PATRICIA JEPPESEN MAERSK	05-Mar 12-Mar																		16-Mar 23-Mar									
MAERSK JALAN	12-1War 19-Mar																		30-Mar									
KIEL TRADER	26-Mar																		6-Apr									
SAFMARINE NGAMI	02-Apr																		13-Apr									
SAFMARINE NYASSA AS PATRICIA	09-Apr																		20-Apr 27-Apr									
CMA CGM URUGUAY	16-Apr 06-Mar																		2 <i>1-</i> Api	01-Apr								
MSC JOANNA	13-Mar																			08-Apr								
CONTI COURAGE	20-Mar																			15-Apr								
MSC PINA	27-Mar																			22-Apr								
MSC ROMA XIN SHANGHAI	03-Apr 10-Apr																			29-Apr 06-May								
LEONIDIO	17-Apr																			13-May							<u> </u>	
MS TIGER	04-Mar																				11-Mar							
NAGOYA TOWER	11-Mar																				18-Mar							
MS TIGER NAGOYA TOWER	18-Mar 25-Mar	-																			25-Mar 1-Apr							
MS TIGER	01-Apr											-									1-Apr 8-Apr							
NAGOYA TOWER	08-Apr																				15-Apr							
MS TIGER	15-Apr																				22-Apr	10						
MAERSK KOTKA MAERSK SEBAROK	6-Mar																					19-Mar 26-Mar						
MAERSK SEBAROK MAERSK KARLSKRONA	13-Mar 20-Mar											-										26-iviar 2-Apr						
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NORTHERN MONUMENT	03-Apr																					16-Apr						
MAERSK SENANG	10-Apr																					23-Apr						
MAERSK SEMBAWANG BOTANY BAY	17-Apr 5-Mar																					30-Apr	7-Mar					<u> </u>
CORAL STAR	12-Mar																						14-Mar		<u>.</u>			
BOTANY BAY	19-Mar																						21-Mar					
CORAL STAR	26-Mar											-											28-Mar					
BOTANY BAY CORAL STAR	2-Apr 9-Apr																						4-Apr 11-Apr					
BOTANY BAY	16-Apr																						18-Apr					
CORAL STAR	23-Apr																						25-Apr					
CAP SAN JUAN	8-Mar											<u> </u>												2-Apr				
MAERSK GIBRALTAR MAERSK GUAYAQUIL	15-Mar 22-Mar																							9-Apr 16.Apr				
MAERSK GUAYAQUIL MAERSK GENOA	22-iviar 29-Mar																							16-Apr 23-Apr				
CAP SAN LAZARO	05-Apr											L	L_			L_								30-Apr				
CAP SAN SOUNIO	12-Apr																							7-May				
CAP SAN TAINARO	19-Apr 06-Mar																							14-May	7.Mar			
IRENES RELIANCE	00-IWdf							I																	7-Mar			

ABOVE MENTIONED ARE TENTATIVE VESSELS AND ARE SUBJECT TO CHANGE. ALSO HAVE DIRECT SERVICES TO ISTANBUL

## OUTBOUND

#### SAILING SCHEDULE

VESSEL	JEBELALI	ABU DHABI	ALEXANDRIA	AQABA	BAHRAIN	BARCELONA	BEIRUT	CHENNAI	COCHIN	COLOMBO	DAMMAM	DAR ES SALAM	DELHI	FELIXSTOWE	HAMBURG	JEDDAH	KARACHI	KUWAIT	MOMBASA	NEW YORK	NHAVA SHEVA	PORT LOUIS	RIYADH	ROTTERDAM	SHARJAH	SINGAPORE	SOHAR	UMM QASR
DIYALA	13-Mar																								14-Mar			$\square$
GSL MANET	20-Mar																								21-Mar			
IRENES RELIANCE	27-Mar																								28-Mar			$\square$
DIYALA	03-Apr																								4-Apr			
GSL MANET	10-Apr																								11-Apr			
IRENES RELIANCE	17-Apr																								18-Apr			
MOL MANEUVER	01-Mar																									9-Mar		
MOL MAXIM	08-Mar																									16-Mar		
MOL MISSION	17-Mar																									25-Mar		
MOL MOTIVATOR	25-Mar																									4-Mar		
MOLPARADISE	29-Mar																									6-Apr		
GEORGE WASHINGTONBRIDGE	03-Apr																									13-Apr		
DALIAN EXPRESS	10-Apr																									20-Apr		
MOL MARVEL	17-Apr																									27-Apr		
XPRESS GUERNSEY	6-Mar																										09-Mar	
NORTHERN GENERAL	13-Mar																										16-Mar	(
XPRESS GUERNSEY	20-Mar																										23-Mar	
NORTHERN GENERAL	27-Mar																										30-Mar	
XPRESS GUERNSEY	3-Apr																										05-Apr	
NORTHERN GENERAL	10-Apr																										12-Apr	
XPRESS GUERNSEY	17-Apr																										19-Apr	
NORTHERN GENERAL	24-Apr																										26-Apr	
XPRESS GUERNSEY	1-May																										03-May	
NORTHERN GENERAL	8-May																										10-May	
DAPHNE	03-Mar																											5-Mar
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DAPHNE	13-Apr																											16-Apr
DAPHNE	20-Apr																											23-Apr

### INDIAN GOVERNMENT TO UNVEIL A NEW NATIONAL LOGISTICS POLICY



Nirmala Sitharaman, the Finance Minister of India, declared in her Budget 2020 speech that the government will soon roll out a national logistics policy. The policy will help in clarifying the roles of Centre, states, and key regulators in logistics. The policy also envisages the creation of a single-window e-logistics marketplace, which facilitates the creation of new jobs, new skill sets, and making MSMEs more productive. A one-stop platform for exporters and importers, the e-logistics marketplace will promote the seamless movement of goods across the country.

Being drawn out by the logistics

division under the Commerce Ministry, the policy garners significance as the high cost of logistics within the Indian market impacts the competitiveness of India-made products in global markets. If implemented correctly, the policy will provide a significant boost to cross-border trade and improve export competitiveness, thereby improving India's ranking in the Logistics Performance Index. The Ministry of Commerce also stated the highly defragmented nature of India's logistics sector. By 2022, the policy aims to significantly reduce the logistics cost from the current 14% of GDP (Gross Domestic Product) to less

than 10%.

With 200 shipping agencies, 36 logistics services providers, 129 ICDs (inland container depots), 168 CFSs (Container Freight Stations), 50 IT ecosystems and banks and insurance agencies, the Indian logistics industry is a behemoth, providing jobs to more than 22 million people across the country. Streamlining the operations of this humongous sector will lead to a 5-8% increase in exports. With the logistics market in India slated to be around \$215 billion by the year 2022, an incredible jump from the current \$160 billion, the policy will pave the way to making India into a logistics hub.

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COO - Freight forwarding

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## COO - NVOCC

#### INDIA

Rajesh Arora	Vice President - North India
Rahat Talreja	Vice President- Central India

Chairman

#### **MIDDLE EAST**

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Arjun Bose **Rakesh Menon** Sreenath V **Rosh Manoli** 

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#### Hindustan Shipping & Clearing House

Ground Floor, CCHAA Building, Indira Gandhi Road, W/ Island, Cochin - 682009 Telefax: + 91 484 - 2667693/ 98

Dean Landers Ms Jane Barretto General Manager Asst. Manager

dean@csskuwait.com jane@csskuwait.com

latha@cssindiagroup.com

Latha Ashokan

Branch Manager

#### For a detailed contact list, please email marketing@cssdubai.com





It is the fight alone that pleases us, not the victory.	- Blaise Pascal
The world of reality has its limits; the world of imagination is boundless	- Jean-Jacques Rousse
Logic will get you from A to B. Imagination will take you everywhere	- Albert Einstein
You can't depend on your eyes when your imagination is out of focus	- Mark Twain
The hanniness of your life depends your the quality of your thoughts: therefore, avard accordinaly	

The happiness of your life depends upon the quality of your thoughts: therefore, guard accordingly, and take care that you entertain no notions unsuitable to virtue and reasonable nature.

- eau
- Marcus Aurelius

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