

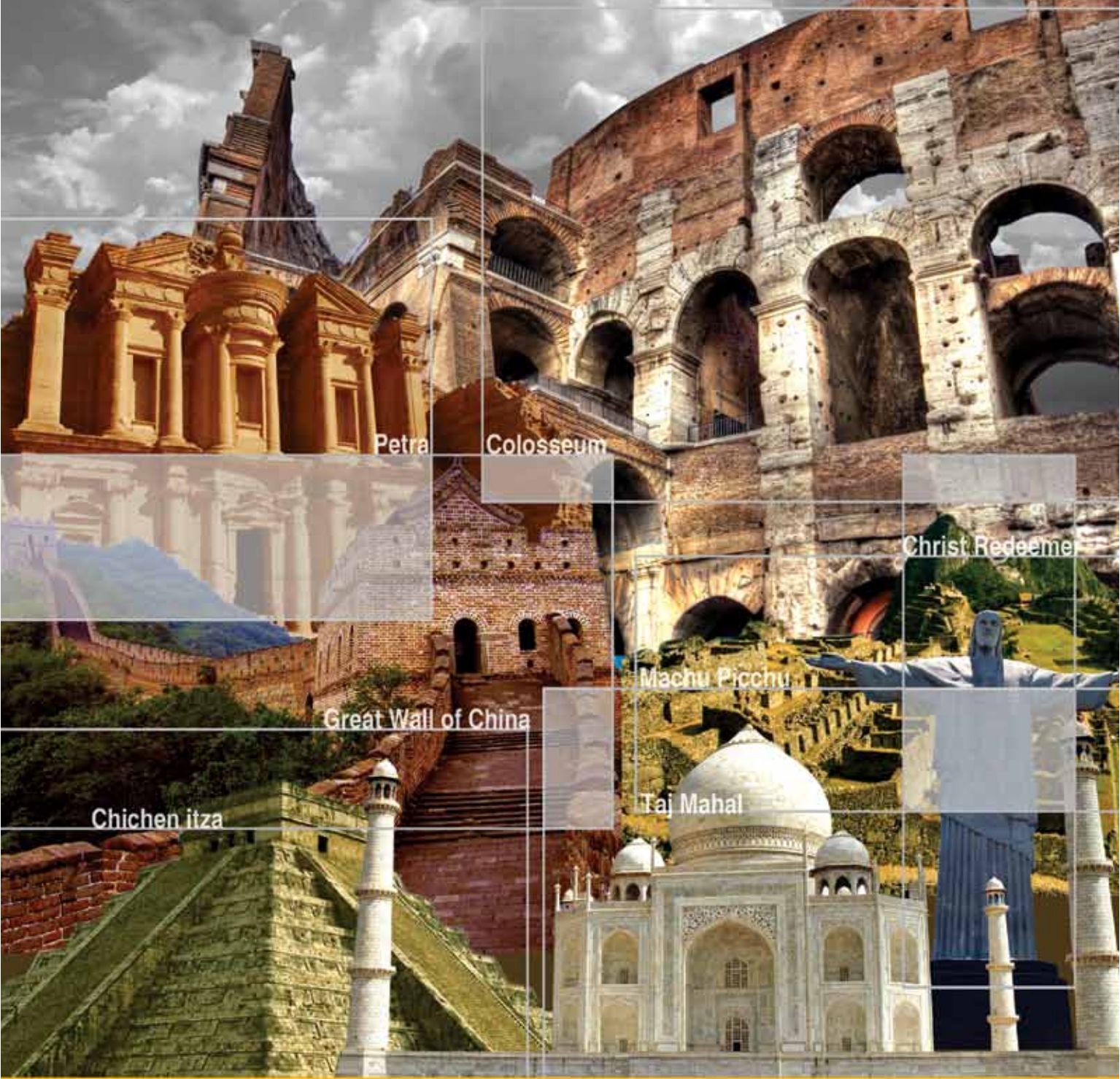


www.cssgroupsite.com

MAY-JUNE 2011

Lighthouse

Bi-monthly publication of CSS Group



Petra

Colosseum

Christ Redeemer

Machu Picchu

Great Wall of China

Chichen itza

Taj Mahal

WE SALUTE SOME OF THE MAJOR
PROJECTS
HAPPENED IN HISTORY



PROJECTS OIL & ENERGY



Consolidated Shipping Services L.L.C.

P.O.Box 61334, Jebel Ali, Dubai, UAE
Tel : +971-4-8872333, Fax: +971-4-8872335
Email : infoprojects@cssdubai.com

www.cssgroupsite.com

www.twininfosolutions.com

Lighthouse

CHAIRMAN'S MESSAGE



T. S. Kaladharan

Anyone who is an ardent cricket fan as I am will agree that when India became the first team ever to win the world cup on home soil was a moment to savour. The final between India and Sri Lanka on the 2nd April at Mumbai was an occasion I will never forget. The sight of Sachin Tendulkar being given a lap of honour on his team-mates shoulders displayed how a nation's talents can come together and unite to achieve the best.

Yet only a few days later, international cricketers, who had been divided in the world cup by their respective nationalities, came united for the Indian Premier League. No one will forget the emotionally charged atmosphere the world cup generated. Despite all of this those who had fought each other, only a short time ago, now rubbed shoulders

together as team-mates united by a common purpose – to win the IPL trophy for their team.

This setting aside of National allegiances in order to achieve a common goal is an excellent example of an ability to adapt in new circumstances. It is this technique of adaptation which gives momentum to winners. Isn't this the same in business as well? We need to have an aptitude which incorporates the same spirit of gamesmanship as that displayed by any of those IPL teams. Those who aspire and practice this in business will without any doubt have more success and enjoy shaking hands in celebration of business triumphs.

From this edition onwards we are increasing the number of pages of Lighthouse. This initiative is to bring in more news and updates about the Group Company our associates and the business fraternity. We believe that this along with the Focus bulletin could enhance your reading pleasure.

- 4 CSS JOIN HANDS WITH FREIGHT PLUS
- 5 CSS ABU DHABI & ROAD SAFETY
- 6 DUBAI BOAT SHOW GPLN MEETING
- 7 FPS VISIT AT CSS INTERMODAL 2011
- 8 PROJECTS AT A GLANCE
- 9 RITCHIE BROS. AUCTION
- 10 CSS STAFF PARTY
- 11 DEVAS HOLIDAYS
- 12 COUNTER PIRACY WORLD PORTS & TRADE SUMMIT
- 13 EARTH HOUR AT CSS
- 14 MARINE CHARITY BALL SPORTS - CSR @ CSS

Contents



- 15 GREEN HEART CLOUD COMPUTING
- 16 KALEIDOSCOPE
- 17 CLOTHING DRIVE
- 18 SAILING SCHEDULE
- 22 CSS MIDDLE EAST CONTACTS & ADDRESSES



Lighthouse
publication of CSS Group

Lighthouse is produced by the CSS Group's Corporate Communications & Marketing Department

For enquiries and suggestions:
communications@cssgroupsite.com

Download Lighthouse online at
www.cssgroupsite.com

FOR PRIVATE CIRCULATION ONLY



CSS

JOIN HANDS WITH **Freight***plus*

CSS - Freight*plus* now handles High and Heavy RoRo/Break bulk cargo – regardless if it is single cargo or part of a project movement. Cargo can be easily loaded on specialized vessels and stowed on high and heavy decks. Lorries, trucks, trailers, busses, excavators or big moveable machinery is the basis of the CSS - Freight*plus* Global Cargo movements door to door world-wide!

As part of CSS's diversification and product development plans CSS is delighted to advise in line with our Business Development ambitions the new partnership with a well reputed company Freight*plus* who is a well known service provider and a specialist in the world market.

Together with Freight*plus*, CSS has embarked on yet another journey in order to service and add value to the Global Shipping and logistics market-offering specialist shipping services for new and used construction equipment. The leverage of the combined networks and varied expertise will be a driving force to provide end to end services in the identified market segment and to provide total unified logistics and freight for new and used construction equipment.

With the association and carefully selected global partners Freight*plus* and CSS will be positioned as one of the only few project forwarders specializing in the international movement of heavy machinery.

In fact, **moving heavy machinery** across the world is what we now do, **shipping new and used mining machinery, construction equipment, earthmoving machines, exploration and drilling equipment and agricultural machinery**, every day of every week.

Whether our customers are shipping a Caterpillar dozer, a Hitachi

excavator, a Komatsu dump truck or a Tadano crane, the well trained experienced crew know exactly what is required to transport heavy equipment in the safest and most economical shipping configuration.

CSS and Freight Plus will maintain an extensive technical database with machinery specifications of nearly all major earthmoving, construction and mining plant and equipment. This means customers will not have the hassle of having to provide technical drawings or machinery spec's whenever they are **shipping machinery internationally**.

Our operations now boasts average industry experience exceeding 15 years per person. A third of our crew each has more than 20 years experience, much of that time directly involved with **shipping heavy equipment**, using scheduled RORO services, break bulk and container vessels and dedicated charters for larger parcels.

Whether it's CSS or one of our competitors, we strongly recommend the use heavy lift specialists when moving valuable heavy machinery and other challenging cargoes, internationally.

Customers can talk to CSS and Freight*plus* representatives, face to face, at any time of the day or night for good advice about **shipping mining equipment, construction machinery or earthmoving machines**, transporting drill rigs, relocating a drag line, decommissioning a mine, relocating a manufacturing plant, repositioning military equipment, importing farm machinery, exporting generators or moving over dimensional cargo.

Customers can be advised that with the geographical spread of our offices, by land-line, mobile phone, email messaging, ensuring that the inquires can be responded to efficiently in a timely fashion.

VARIOUS TRANSPORTATION OPTIONS HOW DO WE DO IT?

AIR



- Heavylift Charters
- General Airfreight
- Urgent Parts Delivery
- Document Courier
- Hand Delivered
- Hassle free

SEA



- Vessel Charters
- Roll-on, Roll-off
- Lift-on, Lift-off (Break bulk)
- Full Container Loads (FCL)
- Less Than Container Loads
- Workable solutions
- Best freight rates

LAND



- Road Transport
- Rail Transport

As well as shipping heavy machinery around the world, Freight*plus* provides a number of ancillary services. At origin, before shipment, our comprehensive range of services includes -

- Pre-purchase, technical machinery appraisal – covering a wide range of used heavy equipment
- Dismantling and reassembly of heavy machinery
- Steam cleaning to Australian quarantine standards for used machinery
- Steam cleaning to New Zealand quarantine standards for used machinery
- Steam cleaning to USA quarantine standards for used machinery
- Mechanical support prior to shipment

- Supervision of ship loading
- Full range of Customs services, including documentation and formalities for export
- Preparation of Carnets
- Chamber of Commerce representation
- Payment facilitation between buyer and seller (Escrow services)
- SGS inspections
- Marine insurance
- Marine surveys
- Comprehensive service ex job-site

There is much more to transporting massive machines from site to site than booking space on a ship.

As well as capably shipping heavy machinery between any two ports in the world, CSS and Freight^{plus} now also provides comprehensive support services.

When your cargo arrives at its destination port, CSS and partners can help with a number of ancillary services;

- Coordination of necessary documentation and export licenses
- Payment facilitation between buyer and seller
- Post-shipment condition appraisal – covering a wide range of used heavy equipment
- Dismantling and reassembly of heavy machinery
- Steam cleaning to Australian quarantine standards for used machinery
- Steam cleaning to New Zealand quarantine standards for used machinery
- Steam cleaning to USA quarantine standards for used machinery
- Mechanical support during all stages of shipment
- Supervision of vessel discharge
- Crane services, with doggers and riggers
- Container devanning
- Fumigation
- Full range of Customs services for import
- Full range of quarantine compliance services
- Processing of transport permits
- Customs tariff concession applications
- Duty drawbacks
- Duty audits
- Greenhouse gases compliance and reporting
- Marine Insurance claims
- Comprehensive job-site delivery
- Pre-sale refurbishment

SAFETY IS OF PARAMOUNT IMPORTANCE TO CSS

ABU DHABI IS NOW FOCUSING HEAVILY ON ROAD SAFETY

As part of our own safety initiatives CSS is pleased to report that the Emirate of Abu Dhabi is now focusing on the importance of setting up a National Committee for Traffic Safety State was recently highlighted as an ideal framework to coordinate the efforts of various relevant parties.

The symposium recommended at the conclusion of its effectiveness in Abu Dhabi to include the proposed committee which includes representatives from all agencies and institutions and departments concerned with traffic safety as well as specialized NGOs, and that they have full powers in regard to issues of traffic safety.

The participants decided at the symposium organized by the Emirates Traffic Safety in cooperation with the International Organization for the preven-

tion of road accidents and the Arab Organization for Traffic Safety, to raise the proposal of the General Secretariat of the Council of Arab Ministers of Interior and the Arab Organization for Traffic Safety. And to create an Arabic Monitor for traffic safety, entrusted with the establishment of an arab database and carry out studies to ensure a deeper analysis of the causes of road accidents and determine the terms of reference and sources of funding and a particular framework and methods of work.

The symposium was held over two days under the patronage of His Highness Sheikh Saif bin Zayed Al Nahyan, Deputy Prime Minister and Minister of the Interior, and supported by the Ministry of Interior and the Department of Transport in Abu Dhabi and the National

Transport Authority, The event aimed to set up national strategies to be consistent and integrated based on a scientific basis, taking into account the various aspects of traffic safety. Identifying the objectives and the financing possibilities for the implementation and scheduling of time and evaluation tools, and channels of review and correction of the progress of the various pivots on the basis of evaluation results.

The recommendations of the participants in the symposium highlighted the importance of paying attention to an ambulance and rapid medical intervention to road accidents, both at the level of equipment, or medical supervision or coordination systems and interference between the various parties concerned and they

recommend creating a unified emergency number globally as well as rehabilitation of victims of traffic accidents by sending specialized centers.

Retired Brigadier General Ahmed Hassan Al Hosni secretary of the Emirates Traffic Safety and thanked the extent of His Highness Sheikh Saif bin Zayed Al Nahyan, Deputy Prime Minister and Minister of the Interior for taking care of the symposium, which was held over two days at the Armed Forces Officers Club in Abu Dhabi. This included participation of experts, researchers, academics and NGOs working in the field of traffic safety and government officials from different specialties related to road accidents. This had a large impact on the success of the symposium.

The final recommendations of the participants, review of the legislation based on studies calendar takes into account the extent to which laws supported in and how it influencing the behavior of road users. Merged with the particulars of economic, social and psychological for each country and the adoption of intelligent transportation systems and modern technology to control which leads to greater transparency in the preview traffic violations.

AMERICAS
Breakbulk
Transportation Conference & Exhibition

TRANSPORTATION CONFERENCE & EXHIBITION

October 25-27, 2011

**Ernest N. Morial Convention Center
New Orleans, LA, USA**

The Breakbulk Exhibitions and Conference has been strategically positioned worldwide and is recognized as a premier Heavy Lift Exhibition. After its inaugural appearance at the 2010 Breakbulk Americas Conference and Exhibition in Houston, Texas USA, CSS Group has secured its place for the 2011 Breakbulk Americas Transportation Conference and Exhibition to be held at the Ernest N. Morial Convention Center, New Orleans, LA, USA from October 25-27. Please visit us at Booth No. 845 and lookout for more details on www.cssgroupsite.com

Dubai International Boat Show 2011

Leisure marine companies from all over the world have announced their best sales in recent times at the 18th Dubai International Boat Show. Multi Million dollar sales were recorded at this year's show, with a number of super yachts, including the Dhs72m Sunseeker 38 metre Special Edition, being purchased on-site as consumer confidence increased in the market. Among the 700 companies at this year's show, CSS & Peters and May joined hands for this

year's Boat show. David Holley and Robert Blades from Peters and May joined by T.S. Kaladharan, Chairman CSS Group, Ken Dinnadge, VP Business Development, Suku Sudhakaran, AGM CSS Abu Dhabi, Edward Morgan, Manager, Yacht & Marine Logistics, CSS Group, Amith Horra, Marketing Manager, CSS Group and Chandra Kala, Management Trainee, Projects, Oil & Energy Division, CSS Group all attended this years exhibition. As per Chandra Kala "There were an



“ There were an enormous number of customers who visited our booth, we were able to generate a large number of enquiries which are currently being handled by the enthusiastic staff at Peters & May and CSS Group ”



enormous number of customers who visited our booth, we were able to generate a large number of enquiries which are currently being handled by the enthusiastic staff at Peters & May and CSS Group.”

The Dubai International Boat Show, which was visited by His Highness Sheikh Mohammed Bin Rashid Al Maktoum, the UAE Vice President, Prime Minister and Ruler of Dubai; His Highness Sheikh Hamdan Bin Mohammed Bin Rashid Al Maktoum, Crown Prince of Dubai and Chairman of Dubai Executive Council, His Highness Sheikh Maktoum Bin Mohammed Bin Rashid Al Maktoum, took place at the Dubai International Marine Club (DIMC) from 9 - 13 March 2010.

As per Helal Saeed Almarri, CEO, Dubai World Trade Centre, “The outstanding business that was done at this year's Dubai International Boat Show is a clear indication that the leisure marine market in the Middle East is on the road to recovery. Consumer confidence is back and the Dubai International Boat Show has played an important role in stimulating demand and reinvigorating the leisure marine industry as highlighted by the impressive number of deals conducted at this year's show”. Riding high on the remarkable sales transacted at this year's show, which once again looks set to become the biggest highlight of 2011 in the region.

GPLN Global Meeting



Global Project Logistics Network (GPLN) will be conducting its 8th Global Meeting at the Hilton Munich Park Hotel in Munich, Germany, from May 03 - 05, 2011. GPLN brings together project cargo experts and independent project logistics specialist companies from around the world, all of whom have an expert focus on project logistics. This global meeting will allow face-

to-face contact with GPLN partners whereby they will be able to efficiently build professional relationships in the most lasting and cost effective manner. Sreenath Vishwanath and Chandrakala from the CSS Projects, Oil and Energy division along with Suku Sudhakaran from CSS Abu Dhabi will be attending the meeting representing CSS Group. For more details about GPLN, please visit www.gpln.net

FPS Rotterdam Visit @ CSS

It is with great pleasure that CSS Group welcomed **Paula Van Der Werf** and **Saskia De Jong** from FPS Rotterdam who visited the CSS UAE offices in March 2011. Since the early years the association with FPS Rotterdam has created new business opportunities and mutual benefits. The agenda of the visit was to discuss the future developments of import/export routings and new target market/customers. The CSS Sales Team Managers and staff in Dubai,

Jebel Ali and Abu Dhabi, UAE participated and discussed various subjects, interests and business strategies with FPS Rotterdam during their UAE visit. As per Siby Kurian, General Manager, Sales and Marketing, "It was a great opportunity for the CSS Sales Team Managers and staff to discuss the current trends in the Freight Forwarding industry and to develop new and exciting strategies that will mutually benefit CSS and FPS."



INTERMODAL SOUTH AMERICA 2011

Venue: Transamerica Expo Center, Sao Paulo, Brazil

Date: April 05 to 07

Intermodal South America is the leading integrated exhibition and conference event for international trade, logistics, transport and cargo handling in Latin America.

The event offers over 450 exhibitors

from all over the world, presenting new products, the latest equipment's and technology innovation and a vast conference program, providing the unique opportunity and experience for more than 45 thousand professionals.

Siby Kurian, General Manager Sales & Marketing along with Roshmon Manoli, Team/Route Development Manager North America and Chandrakala, Management Trainee CSS Group, headed the CSS Group delegation.

Visitor's profile:

Industry/Manufacturing sector: Automotive industry; Petrochemicals/chemicals industry; Electrical industry; Machine manufacturing; Metals processing and refining; Household appliance; Research and development; Other manufacturing industry

Wholesale/retail: Super marts/chain stores; Food and perishables; Textile and garments; Biological and medical industry; Miscellaneous industry

Service sector: Freight forwarders/3PLs; Road transport companies; Railways; Air cargo; Private transport companies; Maritime shipping and ports; Other logistics services

Government agencies

Trade associations, institutes

Press and trade media

Key Facts and Figures:

Trade Exhibition – Where the key players of South American logistics, transport and cargo handling meet.

- 28,000 sq.m. Exhibition
- Over 450 suppliers from all over the world
- Over 45 thousand professional visitors from all over South America

Exhibitor's profile:

Freight transport system: Freight Transport; Dredging; Combined transport systems; Logistic system for ports and navigation; Logistic system for the air cargo industry; Maintenance and repairs; Security systems

Telematics, logistics, e-commerce (communications, data processing, control): Communications systems; Data processing

systems; E-commerce and e-business systems; Transport control and DP systems; Integrated traffic management systems

In-House Transport And Material Flow Systems; Interfaces: Transport packaging, freight securing; Storage, conveying and distribution facilities; Facilities for loading bays and terminals (interfaces between internal and external material flow)



CSS delegation with **Filomena Longatti de Moura**, Managing Director, World Freight Agenciamentos & Transportes LTDA.

PROJECTS AT A GLANCE



CSS Group's Sales team Jebel Ali was contracted to move four Pressure vessels. These were transported from the client's yard to Jebel Ali port and were then loaded onto the Breakbulk vessel on a direct delivery basis for discharge at Kandla Port. The cargo included Slug Catcher - 164.8 Tons (31 length x 6 width x 7 height meters), Production Separator - 157.61 Tons (31 length x 6 width x 7 height meters), Dehydrator - 68.8 tons (26.7 length x 4.25 width x 4.3 height meters) and Degasser - 14 tons (10.1 length x 3.32 width x 3.42 height

meters). The operation extended for three days started from 9th to 11th March 2011. The movement included the use of special transport equipment's like Hydraulic trailer and Dolly trailer to transport these units to Jebel Ali port. The whole critical operation was supported and coordinated by the CSS staff onsite to ensure smooth operation. This Project movement is yet another example of the exemplary services provided by CSS Group.

CSS EXTENDS ITS LOGISTICS CAPABILITIES

With diverse interests in logistics and freight forwarding within the UAE, the CSS Group continues to expand and add to its capabilities. The company has recently, for example, entered into an alliance with Southampton based Peters & May to provide specialised services in yacht and marine logistics.

The joint initiative is already proving to be mutually beneficial, and earlier this year CSS was tasked with coordinating the door-to-door delivery of a luxury Technomar Nadarda 24 yacht from Genoa to Jebel Ali. CSS handled export clearance, supervision of loading, the provision of a cradle for the yacht and delivery into Dubai.



In January 2011 alone, CSS and Peters & May handled the shipment and clearance of more than 12 yachts and boats in Dubai. 'We are looking forward to an exponential increase in the volume of business, due to the boat shows in both Dubai and Abu Dhabi,' says Ken Dinnadge, newly appointed Vice President, Business Development. 'We expect to be the preferred logistics supplier to many manufacturers and race teams.'

CSS is also looking to develop, together with its network partners across the world, a global ships spare parts service, and is further planning to offer regional heavy lift transport services. 'This is an initiative we are planning to start in the near future in Abu Dhabi, taking into consideration the huge developments taking place in that part of the UAE,' adds Dinnadge.

One particular area of focus for CSS over the



coming year will be the provision of global shipping and logistics services for new and used construction machinery and equipment. As a recent example of its capabilities in this sector CSS was recently appointed to secure a suitable vessel to load and ship a large consignment of Caterpillar dump truck machines from Mumbai to Jebel Ali on behalf of Ritchie Bros. Auctioneers.

Since being established as a 'one man band' by Chairman T. S. Kaladharan in 1995, CSS has grown to become a diverse logistics business employing around 750 people worldwide. The group is ranked as one of the leading NVOCCs in the UAE, and

the import and export of LCL and FCL containers is still at the heart of the CSS business. In 2010, CSS handled around 16,000teu of import containers and over 8,000teu of export container loads through its Jebel Ali facility, representing a significant increase over 2009 levels.

'Being an independent service provider means we can source the best route, through the best carrier, for the best price,' says Dinnadge. 'But, while we are independent, we also benefit from having a global network through relationships with other companies in different parts of the world.'

RITCHIE BROS. CONDUCTS RECORD-BREAKING \$57M UNRESERVED DUBAI AUCTION



Ritchie Bros. Auctioneers, the industrial auctioneer, conducted a record-breaking auction in Dubai, United Arab Emirates last week (March 8 - 9), selling \$57m of heavy equipment and trucks—the highest gross auction proceeds ever generated from a Dubai auction.

The auction also set new Dubai site records for on-site and online bidder registra-

tions. In total, more than 800 unique bidders from 59 countries participated, competing for the 2,340 heavy equipment items and trucks sold. Buyers from outside the United Arab Emirates purchased close to 60% of the equipment in the auction (\$32m worth).

Of the 2,340 heavy equipment items and trucks sold on behalf of more than 240

consignors in last week's Dubai auction, there were 20 late model Caterpillar 777D rock trucks, which sold for a combined \$15.7m to buyers from Australia, Germany and the United Arab Emirates.

Ritchie Bros. also conducted several other multi-million dollar unreserved auctions last week in Fort Worth, Texas; Toronto, ON, Canada; Saint Aubin Sur Gaillon, France; Olympia, WA, USA and Edmonton, AB, Canada.

Strategically positioned and Head Quartered in Dubai UAE, CSS Group has become a name to reckon within its own field of knowledge and has created its own trademark and brand name when it comes to providing a complete customised new and used construction equipment shipping and logis-

tics support services to manufacturers, distributors Auction houses and their associated clients when dealing with of all types of new and used heavy construction equipment. CSS's ability to supply this demanding sector with innovative logistical solutions for new and used equipment is recognised throughout the world and we are proud to be considered as the prime option for most of the leading manufacturers. At CSS We offer a complete range of logistics management services – IT Systems, inventory management, warehousing and operations management.

Watch out for the next auction in Dubai, UAE on May 10th and 11th 2011, log on to www.rbauction.com for more details. For enquires email: ship-heavy-equipment@cssdubai.com

EMPLOYEES OF THE MONTH

FEBRUARY 2011



Deepu S.Dev – Marketing Coordinator (CSS -HO) given by **Amith Horra**- Marketing Manager



Vijayan Rajamma - Driver (CSLC 1) given by **Sajesh** Transport Supervisor

MARCH 2011



Prasanth Murali – Operations (CSS Logistics LLC) given by **Rakesh Menon**- Senior General Manager



Hareesh T - Labourer (CSLC 2) given by **Hareesh M Haridas** - Manager Logistics



CSS Annual Staff Party

CSS Group celebrated its 16th anniversary staff party at The British Club in Abu Dhabi on Friday 1st April, 2011. The annual party began at 8.30 pm with the employees and their family members arriving at the venue. The evening commenced with the opening remarks from the CSS Group Chairman, T.S. Kaladharan. On this auspicious occasion the employees who had completed 10 years of service, Ambili Don, Vasudevan Nambiar, Vinod Kumar Rajendran and Nelson David were honored for their valuable service. The se-

nior management felicitated the highly anticipated employee of the year was announced, Ajo Andrews for year 2009 and Sujith Valavath for year 2010. This was followed by the performances by the employees and their family members, which included dance, songs and skits. With the dance floor packed throughout the evening and the DJ playing the latest hits the night turned out to be one of a kind.

On behalf of CSS Group Chairman and the senior management we are thankful to our title sponsor of the event



Employee of the year

2009

2010



Emirates Airlines and all our valued associates who had sponsored the prizes for the CSS 16th Anniversary Annual Staff Party. A special thanks goes to the Organizing committee, Amith Horra Marketing Manager CSS, Deepu S. Dev, Marketing coordinator, Chandrakala, Management trainee and to all of the CSS Staff who assisted with the overall operations for the event. Thank you.



Ajo Andrews

Ali Kaddas



Sujith Valavath

Sreenath Viswanath

COMPLETING 10 YEARS OF SERVICE WITH CSS



Ambili Don

Kalaji



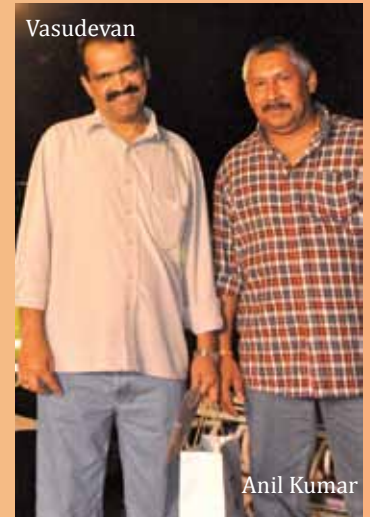
Vinod Kumar

Raj George



Nelson

Ahmed



Vasudevan

Anil Kumar



DEVAS HOLIDAYS

Completing One year of Success

Devas holidays is Stepping into the second Year of Success. Spearheading the travel and tour industry with its unmatched professionalism, Devas has remained as the premier choice during its first year of operations. Devas Holidays has indisputably been one among the top emerging leaders in the Travel & Tourism sector. With three branch offices strategically located in the prime business hubs of India (Lucknow, Delhi, Kolkata), they have been

tapping the domestic travel towards South India & also the Corporate Travel within India and abroad. On this occasion Team Devas extends its whole hearted gratitude to all their patrons and well wishers for the continued support. As part of a diversification process, Devas holidays are now focusing on the inbound traffic towards India from the rest of the world. As their initial step towards this goal, Devas Holidays has opened a new office in Mos-

cow, Russia to tap the booming potential of Indian Tourism in the Russian markets. **Svetlana Saakyan** has joined "Devas Holidays" as Business Development Manager; Russian Operations whose wealth of experience and tremendous enthusiasm will help spur the continued growth of business in the region." Svetlana Saakyan comes to the Devas holidays from Grand Tours Voyage Company, Russia where she was the Manager in Sales. She has more than

4 years of business management experience in the Travel & Hospitality industry. She will be based in Moscow. Very soon Devas will expand their presence in India by bringing up a branch office in Mumbai as well to cater to the domestic and corporate travel requirements of their clients in this region.



Svetlana Saakyan

UAE MINISTRY OF FOREIGN AFFAIRS DP WORLD

PUBLIC - PRIVATE COUNTER PIRACY CONFERENCE

An international conference was held in Dubai from April 18-19 at the prestigious Mina A'Salam, Madinat Jumeirah, Dubai under the patronage of his highness Sheikh Abdullah Bin Zayed and Sultan Ahmed bin Sulayem.

The event brought together high-level government and industry leaders, as well as recognized experts in the area of maritime security, information systems, international law and economic development, to share experiences and strategies and to identify compelling opportunities for multilateral action. Piracy has an enormous financial and human cost and the problem is growing in both scope and scale. The counter-piracy conference aimed to broaden the discussion, highlight key impediments to action and develop partnerships

"GLOBAL
CHALLENGE,
REGIONAL
RESPONSES:
FORGING A
COMMON
APPROACH TO
MARITIME
PIRACY"

between industry and governments to help create viable counter-piracy strategies.

The UAE Ministry of Foreign Affairs and DP World were pleased to invite the only freight forwarder CSS Group to this invitation only conference. Ken Dinnadge, VP Business Development attended this significant conference and he added, "CSS Group is highly honored and thankful to the UAE Ministry of Foreign Affairs and DP World for inviting us to attend this important conference. It was an excellent avenue to discuss the issues on hand with high-level delegates as well as to promote CSS Products and Services. It was truly an exceptional international conference and we look forward to attend more of the same in the near future."

WORLD PORTS & TRADE SUMMIT

The World Ports and Trade Summit 2011 was held from 28th - 30th of March at the Abu Dhabi National Exhibition Centre. The summit addressed the challenges, trends and opportunities emerging from the current macro-economic outlook to help provide a clearer picture of the industry's recovery schedule. More than 40 international maritime business leaders and experts, including senior figures from

international port associations, addressed delegates over the course of the three day World Ports and Trade Summit. Headline speakers from the Pan-Arab region included Captain Abdul Wahad Al Diwani of Abu Dhabi's National Transport Authority, Captain Feisal Saad of Ras Laffan Port, Qatar and Tony Douglas, CEO, Abu Dhabi Ports Authority.

The World Ports and Trade Summit also featured an



international exhibition, hosted tours of port facilities in the UAE in addition to an open question and answer session with the management team of Khalifa Industrial Zone Abu Dhabi, training workshops and a series of roundtables. Ken Dinnadge, VP Business Development CSS Group participated in this summit to ensure that Consolidated Shipping Services and its products and services were presented to generate

new business opportunities globally. According to Ken "Given the truly global nature of the industry, which increasingly relies upon unhindered international trade and standardized regulations, this conference catered to the full spectrum of marine industry stakeholders, from economists to terminal operators and shipping companies to cargo owners, freight forwarders and investors."

EARTH HOUR AT CSS

Across the world, every March 26, iconic landmarks turn off their lights and unnecessary electrical appliances between 8.30pm and 9.30pm in a mark of solidarity and as a call for action against global warming. **CSS Group Offices across the world joined hands for this noble cause and switched off the lights and computers for one hour during their prescribed lunch hours making sure that it will not affect the operations whilst contributing to the Earth Hour.** In addition to this we reinforced the thought to our employees mentioning the importance of the Earth Hour that it is not intended to just turn off the lights for one hour every year however; the initiative is intended to draw the attention of people and establishments so that they can work together for the benefit of themselves and their planet, and that everyone can make a difference.

Dubai residents and businesses achieved the highest energy savings and lowest carbon dioxide emissions in UAE to date during the 60-minute Earth

Hour blackout on Saturday night. The Dubai Electricity and Water Authority announced that in one hour Dubai beat its own Earth Hour record and saved 204,000 (kW/h) of electricity and reduced carbon emissions by 102,000kg. As an organization we are proud to say that we have done our part to make this global event a grand success at office as well employees showing their corporate social responsibility by switching of their lights at home.

It dates back....

2007 in Sydney, Australia: when 2.2 million individuals and more than 2,000 businesses turned their lights off for one hour.

2008, 50 million people across 35 countries/territories participating.

2009, hundreds of millions of people took part in the third Earth Hour. Over 4000 cities in 88 countries/territories.

2010, the biggest Earth Hour ever. A record 128 countries and territories joined the global display of climate action.

GO BEYOND AN HOUR



Consolidated Shipping Services

For more information log on to www.earthhour.org



LUCKY WINNER

With our continuous view to uphold the freight-forwarding/logistics fraternity, CSS' Thank-you incentive scheme towards our fellow-forwarders and customers, conceived two years back, wherein one lucky name out of the scores of business cards that were dropped into the bowls that are placed at the D/O counter at the Corporate Office and CSLC-1, was to be picked up and rewarded

with a gift, has been nothing short of successful.

The winner picked out and rewarded for the months of March- April 2011 was **Abdul Razzak** from Sea Borne Express LLC, who walked away with Gift Cards worth 200 AED from Carrefour, presented by **Deepu S Dev**, Marketing Coordinator, CSS Dubai.

Quotable quotes

You see things; and you say, why? But I dream things that never were; and I say, 'Why not'

- George Bernard Shaw

In the field of observation, chance favours only the prepared mind

- Louis Pasteur

It is difficult to say what is impossible, for the dream of yesterday is the hope of today and the reality of tomorrow

- Robert H. Goddard

MARINE CHARITY BALL

As part of the Whiteboard Auction at the 2011 Marine Charity Ball held at the Hyatt Regency Hotel in Dubai, UAE on March 4th, CSS Group donated a limited

edition Mont Blanc pen and an Airbus A380 aircraft model. Approximately AED 300,000 was raised for the various charities and this was due to the tremendous

generosity of benefactors. It was a proud moment for CSS Group to be part of this event and contribution to this outstanding total.

THE KALIKKALAM

CSS UAE OPEN BADMINTON TOURNAMENT

CSS has been proactive in promoting sports and cultural activities with the Keralite society in the UAE. The 2nd edition of CSS Kalikkalam UAE Badminton Tournament was proudly sponsored by CSS as part of its Corporate Social Responsibility. The Kalikkalam family club was initiated by a

group of Badminton enthusiasts with the objective of playing badminton and to identify and develop sports and cultural talents of its members and community. From its humble beginnings with 24 families the club today has got a membership of over 130 families. The club has got

two indoor courts which can be converted as an auditorium to seat up to 1500 guests apart from the Conference hall, Gymnasium, Library, kids play area and meeting rooms. The Kalikkalam CSS UAE Open Badminton Tournament was held from 10th March, 2011 to 25th March, 2011. It witnessed

all the top class badminton players from around the UAE and there were a total of 180 players from more than 10 countries- India, Pakistan, Srilanka, Philippines, China, Korea, Syria, Denmark, Nepal, France participating in various sections.



FOOTBALL Tournament

On March 11th, 2011 the Etisalat Academy hosted the Nellara 7's Football tournament. The event showcased 36 teams from the UAE representing different colleges and clubs in India. The team representing SD College,



Alappuzha, Kerala was sponsored by CSS Abu Dhabi, and it was with much joy that we watched it defeat the strongest teams in the tournament. Unfortunately, the final match which had all in attendance on the edges of their seats, ended in a penalty shoot out with the sponsored team losing. Dressed in CSS colors they were a true representative of CSS, its core values and its employees through the hard work and camaraderie that they showcased throughout the duration of the match.

ARE YOU GREEN AT HEART?

Unnikrishnan G.

Words often take on different meanings depending on how, when and where they are used. I am reminded of the adjective “good”. Since my youth, “wicked”, and “bad” have all been used to mean good. Recently, on YouTube, I saw an international old time pop hit by Irish singer **Feargal Sharkey** entitled “A good heart these days is hard to find” and I wondered how I would update this song title. “Bad” or “Wicked” did not seem to fit the bill. However my answer soon sprung to mind. No longer should it be “a good heart” it should be “a green heart”.

All of us have been prompted to think and discuss green but do we do anything about it or do we just pay lip-service to it? We take green for granted in the same

way it is easy to take the good gestures of others for granted. But we ignore them at our peril because once we stop seeing good and green we have ceased to grow.

Green quotations are uplifting. For example ponder on these: - “As long as you are green you are growing, as soon as you are ripe you are past your prime”. (**Ray Kroc**).

“For in the true nature of things, if we rightly consider, every green tree is far more glorious than if it were made of gold and silver”. (**Martin Luther**). Green obviously symbolizes, fertility, richness, cool and clear surroundings, where we are at one with nature. But where should we start this Green revolution drive? If somebody asks me this question my an-

swer would be... from the heart itself.

Our true good green hearts will have a beneficial impact both at work and at home. “Green fingers are an extension of a verdant heart”. (**Russell Page**).

In this positive sense, within our workplace environment, it means that you have brought in with you an aura of buoyant and cheerful energy. This is happening because you are glowing with the green shoots of life in your core – your heart. If you do not have this “green joy of life” in you then you will have a negative impact on all your colleagues. This is why, if we all think green, we will help motivate each other when we have occasional down days. This approach, even in hard times, gives us steadfast courage to look forward to the spring.



“The forest pine stays green in winter displaying wisdom in hardship”. (**Norman Douglas**).

In middle management a green heart mentality will bring stability, balance and optimism. Transparency, openness, care, compassion and emotional control are all qualities which are focused within a green culture. Interestingly the next line of Feargal Sharkey’s song underscores our need, even with green hearts, to understand we have to cherish our abili-

ties in order to achieve success. Each of us is special. Each of us is unique. No two green buds on any plant are identical. This is why even with my new song title, I would still finish as the original was sung.

“A green heart these days is hard to find, so please be gentle with this heart of mine”.

I am sure if we are green, good and gentle we will be so much the better for it. Remember, “Nature’s first green is worth more than gold as it is the beginning of life”.

CLOUD COMPUTING

T. S. Sreeju

In ancient days one server or hardware is utilized for a single activity with a single operating system running on it; in most cases companies used to invest huge amount of money and utilize up to 50% or less of the total capacity of the hardware for that single process. The network administrators were forced to buy much such hardware for various activities. They were forced to buy minimal capacity hardware and later face the difficulty of upgrading to a higher version. Those days are gone with the introduction of cloud computing which is simple and easy and enables you to utilize your hardware to its maximum with the use of virtualization.

What is Virtualization: Virtualization means creating logical systems inside a single hardware, for example you may have one windows operating system and one Linux operating system in a single hardware.

Cloud computing is an internet based computing which shares application, resource, infrastructure or data with the help of virtualization. The main advantage of cloud computing is its minimal cost and hassle free maintenance, availability of world class technological software in very low cost. There are many companies now support cloud computing like the NEC. Recently SAP and NEC had come up with a comprehensive solution on SAP ERP for its customers. Oracle also gives powerful cloud services in many forms such as platform, software, infrastructure etc. Microsoft’s Cloud Power is another platform for cloud computing which invites enterprises to avail their awesome services. Others in this stream are Google, Amazon, Sales-



force.com, RightScale, Cisco, Rackspace and Dell

From this technological advancement it is evident that in the future cloud computing will lead the businesses; regardless of the business size and can be availed and standardized its operations with leading ERP systems from Oracle, Microsoft, SAP etc.

ANGER MANAGEMENT

DAVE EAGER

WORK IT OUT

Whenever my wife gets angry, she soon works it out and calms down as she goes out shopping. "How does this help?" you may well ask. It's because she takes my credit card! This little story makes you chuckle it demonstrates one of the three techniques show business professionals, like me, have learnt over the years to help cope with anger. Summed up it is the "L.T.W." technique. **Laugh it out. Talk it out. Work it out.** The entertainment profession, filming, TV, live shows, even football and cricket all place high stress on those taking part. So emotions have an immediate and important impact on performance. This is why tempers often run high.

Our human make-up is usually accepted as being influenced by four main pools of resources generally known as, "emotional", "intellectual", "spiritual" and "physical". Ideally, in a well balanced person, these four resources are in equilibrium, though each person is influenced by their cultural and social backgrounds. Losing our tempers and becoming angry is caused when these resources become stressed. To understand a solution we have to realise that anger occurs when we focus on something so that we begin to exaggerate bad qualities. Within the workplace we may focus on only aspects of our colleagues that are inconvenient or unat-

tractive. We overlook their good points in favour of exploding over their negative aspects. Our anger builds up into what becomes an intrinsically faulty picture. As our core human resources are

ment time and skills are spent dealing with anger issues. Consequently understanding and dealing with anger is important. Simple pro-active skills which are known, accepted and adapted

Many know that the best way to relieve stress and anger is "have a cup of tea". It provides an opportunity to chill and relax. So if anger looms, take a break, have a cuppa and talk it out.

team are putting into the game involves enough energy and fun to dispel any anger. Even the losing side will have enjoyed themselves. A senior management versa a front office



out of kilter our anger may grow and grow. To help assuage this anger we have to be ready to understand our stress. For example, has there been a domestic issue which has caused emotional stress so we are unable to concentrate on our work? Have we got tooth-ache which causes us to have physical discomfort which heightens our response to others? The "L.T.W." technique will help. Studies into anger in the workplace show that, depending on the organisation, **between 20% and sometimes up to 60% of manage-**

within a company assist in reducing the negative impacts of anger which include higher staff turnover rates, absenteeism, decreased productivity and stress amongst employees.

"L.T.W." Firstly, "Laugh it out". I know well, from show business, that a light hearted comment at the right moment may relieve and stop anger in its tracks. However humour at the right time is one of the more demanding skills so this is only a technique for the most experienced person to use. Secondly "Talk it out".

Thirdly, for me, one of the most effective ways is, "Work it out". By this I mean indulge in some physical activity. This is why social activities, within a company, provide a great way of bonding a team spirit and getting to know your colleagues better. Using your physical human resource also takes the individual strain away from your other three resources of spiritual, emotional which are all shared within a team environment. The article's illustrative picture conjures up an anger solution. The physical effort the "tug-o-war"

"tug-o-war" team challenge, at company fun sports days I have attended, have always been a headline attraction. But to conclude this short look at anger lets finish with a lighter "laugh it out" approach to avoiding anger in the workplace.

When you have an occasional really yucky day at work and feel the urge to take your anger out on someone, don't take it out on someone you know, make sure you take it out on someone you don't know!



CLOTHING DRIVE 2011

On March 1st 2011, CSS initiated the first ever Clothing drive as part of the CSR activities within the organization. Homeless people and low income families need all types of gently used clothing, particularly warm clothes and coats for cold weather, formal clothes (to attend job interviews), and shoes (which

frequently wear out). It's helpful if donated clothing is clean and reasonably wrinkle-free. A clothes drive is a fun way to make it easier for would-be donors to make a difference, particularly if you live in a multi-resident building, work at a large office, or belong to a civic club, church, temple or mosque. Our employ-

ees brought those clothes that they don't wear anymore and we plan to donate to them to the Dubai Charity Center a non-profit organization and to the Japan Consulate Dubai- Relief Efforts for the recent tragedy, which occurred in Japan. Remember, one person's used clothing is another person's treasure

CONSOLE SHIPPING SERVICES INDIA PVT. LTD

DELHI

Exports-Sales & Marketing

Nitin Bajpai	Asst. General Manager-Export	nitinbajpai@cssindiagroup.com
Rohil Kohli	Sr. Divisional Manager	rohil@cssindiagroup.com
Rohit Sethi	Business Development Manager	rohit@cssindiagroup.com
Sunit Sharma	Deputy Manager	sunit@cssindiagroup.com
Kishan Rawat	Sr. Sales Executive	salesdelhi@cssindiagroup.com

Imports-Sales & Marketing

Rajesh Arora	Asst. General Manager-Import	rajesharora@cssindiagroup.com
Rajeev Kumar	Asst. Manager	rajeevkumar@cssindiagroup.com
Ankush Juneja	Sr. Executive - Sales	ankush@cssindiagroup.com

Export Documentation, CRM & Operation

Anita Baker	Manager - CRM	anitab@cssindiagroup.com
Gaurav Gaur	Asst. Manager - Documentation	gaurav@cssindiagroup.com

Imports Documentation, CRM & Operation

Rashmi Lenka	Asst. Manager - CRM	rashmilenka@cssindiagroup.com
Kishan Dutt	Executive - Docs	kishan@cssindiagroup.com
Atul Jaiswal	Sr. Executive - Docs & CRM	atuljaiswal@cssindiagroup.com
Ekta Sawney	Executive - CRM	ekta@cssindiagroup.com
Neeraj Sharma	Executive - Docs	neeraj@cssindiagroup.com

Accounts

Sudeep V. Pillai	Manager-Accounts	sudeep@cssindiagroup.com
T. Nanda Kumar	Asst. Manager - Accounts	nandakumar@cssindiagroup.com

LUDHIANA

Satish Sharma	Manager - Sales	satish@cssindiagroup.com
Yash pal Sharma	Asst. Manager - Ops	yash@cssindiagroup.com

MUMBAI

Export Sales

Rampal Tandon	Vice President	rampal@cssindiagroup.com
---------------	----------------	--------------------------

Projects

Prabhakar Maniyan	Vice President	prabhakar@cssindiagroup.com
-------------------	----------------	-----------------------------

Export Documentation

A K Swamy	Manager	akswamy@cssindiagroup.com
-----------	---------	---------------------------

Import / Airfreight Sales

Rahat Talreja	Dy General Manager	rahat@cssindiagroup.com
---------------	--------------------	-------------------------

Customer Service Export

Rihan Fasate	Asst Manager	rihaan@cssindiagroup.com
--------------	--------------	--------------------------

Customer Service Import

Quresh Jawwala	Senior Executive	quresh@cssindiagroup.com
----------------	------------------	--------------------------

Import Documentation

Sunny Mathew	Manager	sunny@cssindiagroup.com
Devdatt Adivarekar	Senior Executive	devdatt@cssindiagroup.com

Air Freight

Arshad Chogle	Executive Cust. Service	arshad@cssindiagroup.com
---------------	-------------------------	--------------------------

Finance

R Krishnan	Manager Accounts	krishnan@cssindiagroup.com
------------	------------------	----------------------------

KOLKATA

Sales

Koushik Ray	Asst. General Manager	koushikray@cssindiagroup.com
Surajit Sutra Dhar	Asst. Sales Manager	surajit@cssindiagroup.com

Subrata Bhowmick	Asst. Sales Manager	subratabhawmick@cssindiagroup.com
------------------	---------------------	-----------------------------------

Import - Sales

Papia Mukherjee	Manager	papiya@cssindiagroup.com
Akhilesh Halder	Executive	akhilesh@cssindiagroup.com

Customer Service - Export

Satabdi Mukherjee	Asst. Manager	satabdi@cssindiagroup.com
Kowel Sarkar	Executive	kowel@cssindiagroup.com

Customer Service - Import

Souri Sengupta	Executive	souri@cssindiagroup.com
----------------	-----------	-------------------------

Export Documentation

Sourmya Ray	Asst. Manager	sourmyaray@cssindiagroup.com
Saugat Banerjee	Executive	saugat@cssindiagroup.com

Import Documentation

Koushik Mondal	Executive	koushik@cssindiagroup.com
----------------	-----------	---------------------------

Operations

Devendra Jha	Manager	opskolkata@cssindiagroup.com
Pramatha Mandal	Executive	opskolkata@cssindiagroup.com

Accounts

Sambhu Mukherjee	Regional Manager	sambhumukherjee@cssindiagroup.com
Manash Bhattacharjee	Sr. Executive	accountskolkata1@cssindiagroup.com
Sornnath Dey	Executive	accountskolkata@cssindiagroup.com

CHENNAI

Eugene A. Raj	Branch Manager & Imp. Accounts	eugene@cssindiagroup.com
Sathiyarayanan	Manager - Imports	sathiya@cssindiagroup.com
Murugan K P	Asst Manager Import Sales	kpmurugan@cssindiagroup.com
Lawrance	Export Documentation	lawrance@cssindiagroup.com
Satish	Import Documentation	expdocschn@cssindiagroup.com
Divya	Operations	impcs@cssindiagroup.com
Krishnan		krishnanmr@cssindiagroup.com

TIRUPUR

T. K. Viswanath	General Manager - S. India	vishwanath@cssindiagroup.com
Vinod. S	Sr. Executive Documentation	vinod@cssindiagroup.com

TUTICORIN

Kiran George	Branch In-Charge	kiran@cssindiagroup.com
Muthukumar	Sr. Executive - Operations	muthu@cssindiagroup.com

COIMBATORE

Kiran George	Branch In-Charge	kiran@cssindiagroup.com
--------------	------------------	-------------------------

BANGALORE

Sandeep Anithur	Branch Manager	sandeepa@cssindiagroup.com
Saradhey	Exe. Operations	saradhey@cssindiagroup.com

COCHIN

Latha Ashokan	Branch Manager	latha@cssindiagroup.com
Bini Margeret	Executive Accounts	bini@cssindiagroup.com

inbound

VESSEL	VOY	BAHRAIN	BANGKOK	BARCELONA	BREMEN	BUSAN	COCHIN	HALIFAX	HONGKONG	KARACHI	KEELUNG	KUWAIT	NHAVA SHEVA	NEW YORK	NINGBO	PORT KLANG	ROTTERDAM	SHANGHAI	SINGAPORE	SOUTHAMPTON	XINGANG	YOKOHAMA	JEBEL ALI		
MAERSK AVON	1137	3-May																						5-May	
MAERSK AVON	1139	10-May																							12-May
MAERSK AVON	1141	17-May																							19-May
MAERSK AVON	1143	24-May																							26-May
MAERSK AVON	1145	31-May																							2-Jun
MAERSK AVON	1147	7-Jun																							9-Jun
MAERSK AVON	1149	14-Jun																							16-Jun
MAERSK AVON	1151	21-Jun																							23-Jun
ANAN BHUM	S547		21-Apr																						4-May
ANAN BHUM	S548		28-Apr																						11-May
ANAN BHUM	S549		5-May																						18-May
ANAN BHUM	S550		12-May																						25-May
ANAN BHUM	S551		19-May																						1-Jun
ANAN BHUM	S552		26-May																						8-Jun
ANAN BHUM	S553		2-Jun																						15-Jun
MSC SINDY	D1117A			27-Apr																					14-May
MSC LISBON	D1118A			4-May																					21-May
MSC BARI	D1119A			11-May																					28-May
MSC ASYA	D1120A			18-May																					4-Jun
MSC SINDY	D1121A			25-May																					11-Jun
MSC LISBON	D1122A			1-Jun																					18-Jun
MSC BARI	D1123A			8-Jun																					25-Jun
MSC ASYA	D1124A			15-Jun																					2-Jul
CLEMENTINE MAERSK	1105				27-Apr																				21-May
MAERSK SEOUL	1105				16-May																				9-Jun
CLIFFORD MAERSK	1105				23-May																				16-Jun
SOVERIGN MAERSK	1107				30-May																				23-Jun
SUSAN MAERSK	1107				6-Jun																				30-Jun
MAERSK SINGAPORE	1107				13-Jun																				7-Jul
SOROE MAERSK	1107				20-Jun																				14-Jul
KYOTO EXPRESS	22E16																			24-Apr					11-May
TSINGIAO EXPRESS	03E17																				1-May				18-May
SOFIA EXPRESS	05E18																				8-May				25-May
VIENNA EXPRESS	09E19																				15-May				1-Jun
FRANKFURT EXPRESS	27E20																				22-May				8-Jun
BUDAPEST EXPRESS	08E21																				29-May				15-Jun
PRAGUE EXPRESS	08E22																				5-Jun				22-Jun
LAL BAHADUR SASTRI	144						27-Apr																		8-May
RAJIV GANDHI	145						4-May																		15-May
LAL BAHADUR SASTRI	146						11-May																		22-May
RAJIV GANDHI	147						18-May																		29-May
LAL BAHADUR SASTRI	148						25-May																		5-Jun
RAJIV GANDHI	149						1-Jun																		12-Jun
LAL BAHADUR SASTRI	150						8-Jun																		19-Jun
RAJIV GANDHI	151						15-Jun																		26-Jun
OOCL OAKLAND	23W15							21-Apr																	15-May
ITALY EXPRESS	51W16							28-Apr																	22-May
VIETNAM EXPRESS	26W17							5-May																	29-May
OOCL NEW YORK	90W18							12-May																	5-Jun
CANADA EXPRESS	43W19							19-May																	12-Jun
OOCL OAKLAND	24W20							26-May																	19-Jun
ITALY EXPRESS	52W21							2-Jun																	26-Jun
VIETNAM EXPRESS	27W22							9-Jun																	3-Jul
APL Colombia	043							1-May																	13-May
APL Shanghai	008							8-May																	20-May
APL Argentina	069							15-May																	27-May
APL Kaohsiung	042							22-May																	3-Jun
APL Seoul	014							29-May																	10-Jun
APL Argentina	070							5-Jun																	17-Jun
APL Kaohsiung	043							12-Jun																	24-Jun
APL Seoul	015							19-Jun																	1-Jul
SIMA SAHBA	131							29-Apr																	2-May
SIMA SAHBA	132							6-May																	9-May
SIMA SAHBA	133							13-May																	16-May
SIMA SAHBA	134							20-May																	23-May
SIMA SAHBA	135							27-May																	30-May
SIMA SAHBA	136							3-Jun																	6-Jun
SIMA SAHBA	137							10-Jun																	13-Jun
SIMA SAHBA	138							17-Jun																	20-Jun
HYUNDAI DISCOVERY	501W													10-May											24-May
HYUNDAI FREEDOM	503W													17-May											31-May
HYUNDAI LONG BEACH	020E													24-May											7-Jun
BUSAN EXPRESS	011E													31-May											14-Jun
HYUNDAI INDEPENDENCE	502W													7-Jun											21-Jun
HYUNDAI GENRAL	531W													14-Jun											28-Jun
HYUNDAI JAKARTA	022E													21-Jun											5-Jul
HYUNDAI LONG BEACH	021E													28-Jun											12-Jul
MAERSK CALIFORNIA	1135													3-May											5-May
MAERSK CALIFORNIA	1137													10-May											12-May
MAERSK CALIFORNIA	1139													17-May											19-May

ABOVE MENTIONED ARE TENTATIVE VESSELS AND ARE SUBJECT TO CHANGE. ALSO DIRECT SERVICES FROM XIAMEN, HUANGPU, LEHAVRE

inbound

SAILING SCHEDULE

dubai

VESSEL	VOY	BAHRAIN	BANGKOK	BARCELONA	BREMEN	BUSAN	COCHIN	HALIFAX	HONGKONG	KARACHI	KEELUNG	KUWAIT	NHAVA SHEVA	NEW YORK	NINGBO	PORT KLANG	ROTTERDAM	SHANGHAI	SINGAPORE	SOUTHAMPTON	XINGANG	YOKOHAMA	JEBEL ALI
MAERSK CALIFORNIA	1141											24-May											26-May
MAERSK CALIFORNIA	1143											31-May											2-Jun
MAERSK CALIFORNIA	1145											7-Jun											9-Jun
MAERSK CALIFORNIA	1147											14-Jun											16-Jun
MAERSK CALIFORNIA	1149											21-Jun											23-Jun
MAERSK CALIFORNIA	1151											28-Jun											30-Jun
BUXLINK	138												27-Apr										1-May
GERMAN	71											4-May											8-May
BUXLINK	139											11-May											15-May
GERMAN	72											18-May											22-May
BUXLINK	140											25-May											29-May
GERMAN	73											1-Jun											5-Jun
BUXLINK	141											8-Jun											12-Jun
GERMAN	74											15-Jun											19-Jun
MAERSK CAROLINA	1107												24-Apr										12-May
MAERSK GEORGIA	1107												1-May										19-May
MAERSK WISCONSIN	1107												8-May										26-May
MAERSK MISSOURI	1107												15-May										2-Jun
MAERSK IDAHO	1107												22-May										9-Jun
MAERSK UTAH	1109												29-May										16-Jun
MAERSK WYOMING	1107												5-Jun										23-Jun
MAERSK CAROLINA	1107												12-Jun										30-Jun
HYUNDAI GENERAL	530W													1-May									16-May
HYUNDAI DISCOVERY	503W													8-May									23-May
HYUNDAI FREEDOM	503W													15-May									30-May
HYUNDAI CONFIDENCE	503W													22-May									6-Jun
HYUNDAI HIGHNESS	503W													29-May									13-Jun
HYUNDAI INDEPENDENCE	502W													5-Jun									20-Jun
HYUNDAI GENERAL	5031													12-Jun									27-Jun
HYUNDAI DISCOVERY	502W													19-Jun									4-Jul
HYUNDAI GENERAL	530W																30-Apr						16-May
HYUNDAI DISCOVERY	503W																7-May						23-May
HYUNDAI FREEDOM	503W																14-May						30-May
HYUNDAI CONFIDENCE	503W																21-May						6-Jun
HYUNDAI HIGHNESS	503W																28-May						13-Jun
HYUNDAI INDEPENDENCE	502W																4-Jun						20-Jun
HYUNDAI GENERAL	531W																11-Jun						27-Jun
HYUNDAI DISCOVERY	502W																18-Jun						4-Jul
XIN TIAN JIN	002W																				30-Apr		21-May
BUNGA SEROJA SATU	025W																				7-May		28-May
XIN PU DONG	005W																				14-May		4-Jun
XIN YAN TAI	006W																				21-May		11-Jun
CMA CGM BELLINI	014W																				28-May		18-Jun
XIN YA ZHOU	005W																				4-Jun		25-Jun
XIN TIAN JIN	006W																				11-Jun		2-Jul
BUNGA SEROJA SATU	026W																				18-Jun		9-Jul
MOL EMISSARY	35025																						3-May
MOL EMERALD	36026																						22-May
MOL EMPIRE	36027																						10-May
MOL EMISSARY	37028																						17-May
MOL EMERALD	37029																						8-Jun
MOL EMPIRE	39030																						24-May
MOL EMISSARY	39031																						15-Jun
MOL EMERALD	41032																						22-Jun
MOL EMPIRE	41033																						29-Jun
BUNGA RAYA SATU	119W																1-May						10-May
BUNGA RAYA TIGA	119W																8-May						17-May
BUNGA RAYA EMPAT	121W																15-May						24-May
BUNGA RAYA DUA	121W																22-May						31-May
BUNGA RAYA LAPAN	121W																29-May						7-Jun
BUNGA RAYA LIMA	217W																5-Jun						14-Jun
BUNGA RAYA SATU	121W																12-Jun						21-Jun
BUNGA RAYA TIGA	121W																19-Jun						28-Jun
APL London	020					3-May														14-May			22-May
APL Dubai	003					10-May														21-May			29-May
Hyundai bangkok	22					17-May														28-May			5-Jun
APL Tokyo	019					24-May														4-Jun			12-Jun
APL LIBERTY	044					31-May														11-Jun			19-Jun
MOL PRIORITY	058					7-Jun														18-Jun			26-Jun
APL London	021					14-Jun														25-Jun			3-Jul
APL Dubai	004					21-Jun														2-Jul			10-Jul
THURINGIA EXPRESS	1217																1-May						22-May
JAKARTA EXPRESS	1218																8-May						29-May
CAP GRAHAM	1219																15-May						5-Jun
RIO GRANDE EXPRESS	1220																			22-May			12-Jun
CAP GEORGE	1221																			29-May			19-Jun
CAP GABRIEL	1222																5-Jun						26-Jun
MANILLA EXPRESS	1223																			12-Jun			3-Jul
BASEL EXPRESS	1224																			19-Jun			10-Jul

ABOVE MENTIONED ARE TENTATIVE VESSELS AND ARE SUBJECT TO CHANGE. ALSO DIRECT SERVICES FROM XIAMEN, HUANGPU, LEHAVRE

TOP MANAGEMENT

CONTACTS

T S Kaladharan
Anil Kumar
Raj George
Ahmed Al Rais

Chairman
Director - Finance & Admin
Senior V.P - Ocean Freight
Senior V.P - Airfreight

kala@cssdubai.com
anil@cssdubai.com
george@cssdubai.com
ahmed@cssdubai.com

U B Prince
Kenneth Allan Dinnage
Jairam K R
Arup Ray

V.P NVOCC Operations
V.P Business Development
Director- CSS India
Director- CSS India

prince@cssdubai.com
ken@cssdubai.com
jairam@cssindiagroup.com
arupray@cssindiagroup.com

SALES & MARKETING

Siby C Kurian
Amith Surya Horra
Deepu S Dev

General Manager
Manager- Marketing
Marketing Coordinator

siby@cssdubai.com
amith@cssdubai.com
deepu@cssdubai.com

SALES (DUBAI) 1

Angeli Sudheer
Sinto Varghese
Deepak M.B
Rishi R Prasad

Team Manager
Account Manager
Coordinator
Coordinator

angeli@cssdubai.com
sinto@cssdubai.com
deepakmb@cssdubai.com
rishi@cssdubai.com

SALES (DUBAI) 2

M Roshmon Manoli

Team/Route Dev. Manager
(North America)
Sr. Coordinator
Sales Executive

roshmon@cssdubai.com

Sharon Cunningham

Sales Executive

sharon@cssdubai.com
rahulmathew@cssdubai.com

Rahul Mathew
SALES (TEAM JEBEL ALI)

Renjith B Pillai
Renji V Mathew
Vibin George

Team Manager
Executive
Executive

renjith@cssdubai.com
renji@cssdubai.com
vibin@cssdubai.com

Arun Jayakumar
Sanjeev Kumar
Sam Abraham

Sr. Coordinator
Coordinator
Coordinator

arunjayakumar@cssdubai.com
sanjeev@cssdubai.com
sam@cssdubai.com

Ashok Sankar
Farha Anwar Ahmedabadi

Coordinator
Coordinator

ashoks@cssdubai.com
farha@cssdubai.com

SALES (NVOCC)

Fida Asghar
Shatus Satheesan
Kiran Cherian

Team Manager
Executive
Executive

fida@cssdubai.com
shatus@cssdubai.com
kiran@cssdubai.com

Ranjith Haridas
Archana S Nair
Fazeena Mohammed

Coordinator
Coordinator
Coordinator

ranjithharidas@cssdubai.com
archana@cssdubai.com
fazeena@cssdubai.com

Robin Mathew

Coordinator

robin@cssdubai.com

PRICING / KEY INFORMATION DESK

Raufa Shaikh
Thomas Mathew
Aparna Renjit

Manager
Asst. Manager
Team Leader

raufa@cssdubai.com
thomas@cssdubai.com
aparnar@cssdubai.com

Laveena Wilma Mendonca

Executive

laveena@cssdubai.com

Royston Dias

Co-ordinator - Sales & Pricing

royston@cssdubai.com

Neethu Saish

Coordinator

neethu@cssdubai.com

Akhil Prabha

Coordinator

akhil@cssdubai.com

CSS HOMEWARD BOUND

Binita D'Cunha
Savita Vinod

Executive - Sales
Coordinator

binita@csshomeward.com
savita@csshomeward.com

AIRFREIGHT

Jacob Isaac
Radhakrishnan (Babu)
Baiju Sadanand

General Manager
Sr. Manager - Ops
Assistant Manager - Ops

jacob@cssdubai.com
babu@cssdubai.com
baiju@cssdubai.com

Jeemon Thomas

Sr. Operations Executive

jeemon@cssdubai.com

Alan Koshy

Cust. Service Coordinator

alan@cssdubai.com

Reuban Abraham

Operations Executive - export

reuban@cssdubai.com

Pradeep T K

Operations Executive - import

tkpradeep@cssdubai.com

OCEAN FREIGHT & CFS OPERATIONS

K Manish Kumar
Don Raveendran

Manager - Operations & CFS
Asst. Manager (CFS)

manish@cssdubai.com
don@cssdubai.com

Rejinish
Vishnu Nazir
Sangeeth
Sreejith Nair

Sr. Ops Executive - IMCO Desk
Team Leader (TR) LCL exports
Team Leader (TR) LCL imports

rejinish@cssdubai.com
vishnu@cssdubai.com
sangeeth@cssdubai.com
sreejith@cssdubai.com

Rowmahs
Osama Amli

Team Leader (TR) Forwarding
Customs Documentation
Customs Documentation

rowmahs@cssdubai.com
osama@cssdubai.com

CSLC-2 (SUPPLY CHAIN MANAGEMENT)

Hareesh M Haridas
Sunil Kumar
Abhinish S.

Manager - Logistics
Warehouse Supervisor
Coordinator - Logistics

hareesh@cssdubai.com
sunil@fmcglogistics.net
abhinish@fmcglogistics.net

Nisha Murail
Biju Babu

Coordinator - Sales
Coordinator - Operations

nisha@fmcglogistics.net
opscslc2@fmcglogistics.net

PROJECTS, OIL & ENERGY

Sreenath V
Sony Mathew
Sajith Vijayan

General Manager
Manager - Sales
Manager - Ops.

sreenath@cssdubai.com
sony@cssdubai.com
sajithv@cssdubai.com

Ambili P
Hinna Hussain
Swan Chacko

Team Leader
Key Accounts Manager
Operations Supervisor

ambilidon@cssdubai.com
hinna@cssdubai.com
chacko@cssdubai.com

Arun P
Anish Appu
Alfred Jayanth Kumar

Sr. Coordinator
Coordinator
Operations Executive

arunp@cssdubai.com
anish@cssdubai.com
alfred@cssdubai.com

Amal Hareendran
Anish Dev

Jr. Coordinator
Jr. Coordinator

amal@cssdubai.com
dev@cssdubai.com

YACHT & MARINE LOGISTICS

Edward Morgan

Manager

edward@cssdubai.com

Chandrakala
Ratheesh Nair

Management Trainee
Operations Executive

edward@petersandmay.com
ckala@cssdubai.com
ratheesh@cssdubai.com

LAND TRANSPORT

Sajesh
Sreekanth
Pramod Kumar

Transport Supervisor
Coordinator
Coordinator

sajesh@cssdubai.com
sreekanth@cssdubai.com
pramod@cssdubai.com

FINANCE

Rajagopal
S. Subhashini
HR & ADMIN.

Sr. General Manager
Credit Controller

raj@cssdubai.com
subhashini@cssdubai.com

Susanth Shekar
Shelly Varkey
Cheryl Annes

Manager-HR
Manager - Admin
Exe. Secretary - Chairman's Office

susanth@cssdubai.com
shelly@cssdubai.com
cherylanne@cssdubai.com

Hassan Haji
Devya D

PRO
HR Executive

hassan@cssdubai.com
devya@cssdubai.com

INFORMATION TECHNOLOGY

Biju Damodaran
Riyesh

Sr. Network Engineer
Network Engineer

biju@cssdubai.com
riyesh@cssdubai.com

CSS ABU DHABI

Suku Sudhakaran
Ahmad Fuad
Gillian Alexander

Asst. General Manager
Branch Manager
Manager - Sales & Cust. Service

suku@cssabudhabi.com
fuad@cssabudhabi.com
gillian@cssabudhabi.com

Middle East

Consolidated Shipping Services L.L.C.

Corporate Office, P.O. Box 27802, Dubai, UAE
Tel: +971 4 3248884, Fax: +971 4 3249994
Email: info@cssdubai.com

Dubai International Airport Cargo Gateway, P.O. Box 27802, Dubai, UAE

Tel: +971 4 2826176, Fax: +971 4 2826179

Email: info@cssdubai.com

Consolidated Shipping Logistics Centre 1- CFS

P.O. Box 61334, Jebel Ali, Dubai, UAE
Tel: +971 4 8872333, Fax: +971 4 8872335
Email: cfsoperations@cssdubai.com

Consolidated Shipping Logistics Centre 2 - SCM

P.O. Box 18595, Jebel Ali, Dubai, UAE
Tel: +971 4 8873999, Fax: +971 4 8818696
Email: info@fmcglogistics.net

Consolidated Shipping Services L.L.C. Abu Dhabi

P.O. Box 32454, Abu Dhabi, UAE
Tel: +971 2 6431717, Fax: +971 2 6431919
Email: info@cssabudhabi.com

Consolidated Shipping Services W.L.L. Bahrain

P.O. Box 2209, Manama, Bahrain
Tel: +973 17540106, Fax: +973 17540107
Email: info@cslbahrain.com



CSS Homeward Bound
Dubai Creek Customs - Customs Wharfage
Warehouse B
P. O. Box 27802, Dubai, UAE
Tel: +971 4 2227780, Fax: +971 4 2223445
Email: info@csshomeward.com



CSS Logistics L.L.C.
P.O. Box 122258, Dubai, UAE
LIU Warehouse I - 17, DAFZA - Dubai Airport Free Zone
Tel: +971 4 2995353, Fax: +971 4 2995535
Email: info@csslogistics.net

www.cssgroupsite.com

Sujin S Rajneesh Radhakrishnan Kaveen Amarsinghe Muhammed Rizwan Rahul Raadhakrishnan Manjula M Diyala Nasser Pramod Gopalan Nair Shaikh Fakrudin Prajeesh Sivaprasad Githesh T K Nithin Surendran	Account Manager Sales Executive Sales Executive Coordinator - Sales Coordinator - Sales Coordinator - Sales Operations Supervisor Operations Executive Operations Executive Transport Coordinator Accountant Coordinator - Sales & IT	sujin@cssabudhabi.com rajneesh@cssabudhabi.com kaveen@cssabudhabi.com rizwan@cssabudhabi.com rahul@cssabudhabi.com manjula@cssabudhabi.com diyala@cssabudhabi.com pramod@cssabudhabi.com shaikh@cssabudhabi.com prajeesh@cssabudhabi.com githesh@cssabudhabi.com nithin@cssabudhabi.com	CSS BAHRAIN Narayan R T Rajesh N Bijesh P B Jithesh Ranjith Krishna Das Salim Das Vikas Prathap Chandran CORPORATE COMMUNICATIONS (GROUP) Unnikrishnan G	General Manager Sr. Sales Executive Sales Executive Executive - Sales Operations Supervisor CFS Operations Coordinator Accountant Head- Corp. Communications	narayan@cslbahrain.com rajesh@cslbahrain.com bijesh@cslbahrain.com jitheshr@cslbahrain.com krishnadass@cslbahrain.com salim@cslbahrain.com vikas@cslbahrain.com prathap@cslbahrain.com unni@cssdubai.com
---	--	--	--	--	--

ASSOCIATES

CONSOLIDATED SHIPPING SERVICES W.L.L. – KUWAIT

C/o ADC Forwarding Services Co.W., 1st floor, Suhair Commercial Centre,
Al Hilali Street, Opp. Sharq Fire Station
P.O.Box 12075, Shamiya 71651, =20, Kuwait
Tel: +965 22493957, +965 22400176
Fax: +965 22458892

Abdulrahman Amin
Dean Landers

Gr. General Manager
General Manager

abdulrahmanamin@csskuwait.com
dean@csskuwait.com

CONSOLIDATED SHIPPING SERVICES. – KSA

P.O.Box :- 9580, Dammam - 31423
Kingdom of Saudi Arabia
Tel : + 966 3 8333636, Fax : +966 3 8320533

Henry
Nawab
Attari

docdmm@cssaudi.com
importdmm@cssaudi.com
mktgdmm@cssaudi.com

P.O.Box :- 14051, Riyadh - 11422
Kingdom of Saudi Arabia
Tel : +966 1 2063111, Tax : +966 1 2921260

Abdul Gafour
Jithu

docryd@cssaudi.com
mktfyd@cssaudi.com

P.O.Box :- 52143, Jeddah - 21563
Kingdom of Saudi Arabia
Tel : +966 2 6427330, Fax : +966 2 6437220

Sheeras
Vinoth
Yseen

importjed@cssaudi.com
mktgjed@cssaudi.com
docjed@cssaudi.com

IFS DOHA

P.O. Box 5994, Doha, Qatar Tel: +974 446 67100
Fax: +974 466 7400 Email: doha@inftrsvcs.com

Oliver Hahn

Regional Manager

oliver.hahn@inftrsvcs.com

IFS MUSCAT

P.O. Box 2954, Ruwi 112, Sult. Of Oman Tel: +968 24 794100
Fax: +968 24 795047 Email: Muscat@inftrsvcs.com

Vijay Kumar

Office Manager

vijay.kumar@inftrsvcs.com

CSS LOGISTICS L.L.C.

P.O. Box 122258 Dubai – U A E, LIU Warehouse 1 – 17, DAFZA
Dubai Airport Free Zone
Tel: +971 4 2995353, Fax: +971 4 2995535

Rakesh Menon
Qais Abdulla
Julian Sutch
Kingsly Ravi
Shijin Chandran
Ebie babu
Ruby Varkey
Ravi Takkar
Vasudevan P
Abhilash P

Sr. General Manager
Sales Manager
Business Dev. Manager
Asst. Manager Operations
Key Account Manager
Executive - Sales
Coordinator - Sales
Coordinator - Sales
Operations Supervisor
Accountant

rakesh@csslogistics.net
qais@csslogistics.net
julian@csslogistics.net
kingsly@csslogistics.net
shijin@csslogistics.net
ebie@csslogistics.net
ruby@csslogistics.net
ravi@csslogistics.net
devan@csslogistics.net
abhilashp@csslogistics.net

HINDUSTAN SHIPPING & CLEARING HOUSE

Ground Floor, CCHAA Building, Indira Gandhi Road, W/ Island,
Cochin – 682009 Telefax: + 91 484 – 2667693/ 98

Latha Ashokan

Branch Manager

latha@cssindiagroup.com

India

Console Shipping Services India Pvt. Ltd. – Bangalore

Suite 305, III Floor, Sophia's Choice, No.7, St. Mark's Road, Bangalore - 560001
Tel: +91 80 22133011, Fax: +91 80 42110133
Email: mailblr@cssindiagroup.com

Console Shipping Services India Pvt. Ltd. – Chennai

S6, Brownnest Apartment, Old #73, New #38, 2nd Main Road, Gandhi Nagar
Adyar, Chennai - 600 020, Tel: +91 44 24414511 / 12, Fax: +91 44 24414515
Email: mailchennai@cssindiagroup.com

Console Shipping Services India Pvt. Ltd. – Cochin

Ground Floor, CCHAA Building, Indira Gandhi Road, W / Island, Cochin – 682009
Telefax: +91 484 2667693 / 2667698
Email: mailcochin@cssindiagroup.com

Console Shipping Services India Pvt. Ltd. – Coimbatore

675, Rajaji Nagar, Trichy Road, Singanallur P O,
Coimbatore – 641005 Tamil Nadu
Telefax: +91 422 2314407
Email: mailcoimbatore@cssindiagroup.com

Console Shipping Services India Pvt. Ltd. – Delhi

A – 85, DDA Sheds, 2nd Floor, Okhla Industrial Area,
Phase II, New Delhi - 110020
Tel: +91 11 40589900, Fax: + 91 11 40589988
Email: maildelhi@cssindiagroup.com

Console Shipping Services India Pvt. Ltd. – Kolkata

36A, 1st Floor, Bharatiya Bhasha Parisad Building,
Shakespeare Sarani, Kolkata – 700017
Tel: +91 33 40648300-29, Fax: +91 33 22900104
Email: mailkolkata@cssindiagroup.com

Console Shipping Services India Pvt. Ltd. – Ludhiana

Room No 301, 3rd Floor, A-12, CFS PSWC, Phase V, Focal Point,
Ludhiana -141010, Tele : +91 161 5016004 / 5, Fax : +91 161 5016006
Email: mailludhiana@cssindiagroup.com

Console Shipping Services India Pvt. Ltd. – Mumbai

1001/1007, Mayuresh Chamber
10th Floor, Plot No. 60, Sector 11, C.B.D. Belapur, Navi Mumbai
Tel : +91 22 42212800, Fax : +91 22 42212899
Email: mailmumbai@cssindiagroup.com

Console Shipping Services India Pvt. Ltd. – Tirupur

49/24, NSP Building, Near Vinayagar Kovil, Ramnagar,
Tirupur – 641602, Tamil Nadu
Tel: +91 421 2236025, Fax: +91 421 4332347
Email: mailtirupur@cssindiagroup.com

Console Shipping Services India Pvt. Ltd. – Tuticorin

48 B/27, Pearl Plaza Building, Balavinayagar Kovil Street, Tuticorin – 2
Telefax: +91 461 2338874
Email: mailtuti@cssindiagroup.com

CSS Group

Logistics Provider to all types of Construction Equipments

Local Knowledge with Global Expertise !



Consolidated Shipping Services L.L.C.

P.O. Box 27802, Dubai, UAE.

Tel: +971 4 3248884, Ext: 212 & 122, Fax: +971 4 3249994

ship-heavy-equipment@cssdubai.com

www.cssgroupsite.com