

Lighthouse JULY AUGUST 201 Bi-monthly publication of CSS Group



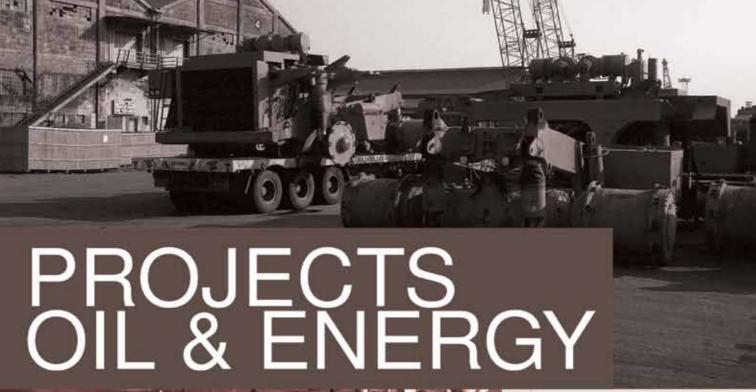
DEVAS INDULGE

A LUXURY HOUSEBOAT IN KERALA

Plus

UT DEVAS HOLIDAYS.

With this edition





Consolidated Shipping Services L.L.C.

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Lighthouse>

CHAIRMAN'S MESSAGE

The traditionally acknowledged generation gap between youth and their elders seems to have taken on a new meaning. Twitter, YouTube, Facebook and texting have become the instant means of communication for the young whereas newspapers, radio, TV and the telephone remain firm favorites with others. Youngsters today have little knowledge of how things existed before blackberrys, iPhones and laptops. Techno-leapfrogging, and the fact that the new generation does not appreciate first hand what has gone before, means that our world is moving faster than any of us ever imagined.

Markets have changed

dramatically over the past ten years, not only for shipping, but also for almost every other industry. Re-branding, product relaunching and new marketplace techniques have all been tried in order to appeal to the "instantdemand now" generation. However anyone who wishes to succeed and have impact, in this environment, requires maximum flair, unconventional creativity, extra energy and enthusiasm. This is easier said than done. Young people have potentially all these attributes. But it is teamwork, building on the experiences of others, that allows such innovation and creativity to be focused and developed in a meaningful and profitable way

The success story of CSS
Mumbai completing 4 years
of operations in the tough
Indian market conditions is
an example of the relentless
efforts from a young team.
I express my hearty wishes to
them. I hope that more young
people will feel encouraged to
bring forward new challenging
ideas, suggestions and strategies.
A welcomed enthusiastic
response to such initiatives will
take our company's marketing
and servicing skills to higher
levels. I am confident that, within
CSS, we have the generational
experience to encourage youthful
zest and exuberance which
will prove to be for our mutual
benefit



TS Kaladharan

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ighthouse publication of CSS Group

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MAY-JUNE 2011

OR PRIVATE CIRCULATION ONL

AS FRESH AS EVER CSS AIR FREIGHT

The Air Freight division of CSS Group was started over 15 years ago, after recognizing a gap in the Air Freight industry. Since then the division has experienced immense growth and success year after year while maintaining and strengthening its position as an important player in the market.

constantly evolving nature, the Air Freight division has invested time and energy in researching and developing our existing facilities, through modernization and implementation of new services. In addition, given the recent change in the economic landscape, CSS endears to offer not just the best service but also the

"It is the periodic enhancement of service levels and the expertise of Air Freight forwarders that encourage clients to remain loyal and therefore ensure a constant flow of business for key players in this market during economic downturns.

Consolidated Shipping Services is well known for its capability of handling any type of Cargo regardless of size or shape, weight or volume. Given any time constraint CSS can execute any job, using our expertise and experience that we have obtained over a decade.

Consolidated Shipping Services in the Middle East and India operates out of dedicated modern facilities. which therefore ensures that the best service is given to our clients and to the entire Air Freight industry. Due to our

most cost effective solutions for our clients. One of the key ways in which we have done this, is by ensuring that our team consists of people from different nationalities and different levels of expertise which allow for us to come up with out-of-the box solutions to delivering our clients needs without increased costs

Recently, the Air Freight division has moved its premises to the Cargo Mega terminal at the Dubai International Cargo Gateway (Dubai Cargo Village), which overlooks Dubai



International Airport Terminal 1 & 3. The new location is ideal not only because of the view that visitors and the team gets to enjoy, but is also a constant reminder of our vision to not just succeed, but also evolve and transform, in order to ensure that the best service is provided to all our clients and customers alike.

Keeping in mind the core values of CSS Group, the Air Freight division, thrives on challenges and overcoming obstacles to attain the highest levels of customer. One of the vital reasons for our success is our ability to provide any shipping related service to

our client due to the in-house support of our own multi modal transport division from air to sea transport, projects, relocation requirements etc. The client does not need to look elsewhere, and therefore is rest assured that the cost he receives is by far the most competitive in the market.

Jacob Isaac, General Manager, CSS Air Freight Division feels that, 'it is the periodic enhancement of service levels and the expertise of Air Freight forwarders that encourage clients to remain loyal and therefore ensure a constant flow of business for key players in this market during economic downturns.'

HEAVY EQUIPMENT LOGISTICS

CSS GROUP LEADERSHIP ALIGNMENT TO MEET GLOBAL MARKET NEEDS FOR SHIP-PING NEW AND USED PLANT AND EOUIPMENTS WORLDWIDE

SS Group is realigning its market development and customer sup-■ port leadership role in a niche sector to enable an increased focus on the unique market segment in which we now serve.

Rahul Mathew, has been appointed as Key Account Manager to support the sales, market development and customer support departments in Dubai, UAE assuming responsibility of the Dubai, Sharjah and Northern Emirates. He has held management positions in the global shipping business in various geographic regions in India.

Nandakumar, has been appointed as back up support and coordinator assisting sales, market development and customer support, for regional as well as international clients assuming responsibility for



insuring all inquiries are handled in a timely and professional manner.

"The global shipping of new and used plant and equipment is expanding geographically and in complexity," according to the VP Business Development and head of the Heavy Equipment Logistics division, Ken Dinnadge.

The CSS Group's 'reaching out program' philosophy in this sector is to ensure every customer receives the highest standard of service, and this has enabled us to lead the way in different sectors serving various markets around the world. This new structure will now allow CSS to better implement market appropriate strategies globally that are in varying stages of development in the shipping of new and used plant and equipment. CSS has always demonstrated its ability to

successfully develop strong customer relationships and drive strategic initiatives forward, resulting in innovative services and solutions.

COMPLETING 4 YEARS OF TRUST CSS MUMBAI

onsole Shipping Services India Pvt Ltd, an Indian establishment and amongst the leading NVOCC in its market today, saw its 4th year of operations being Setting up an expert team and streamlining the services were the strongest challenges they faced over the most volatile period ever seen in the logistics trade and thanks to the

focused enough to achieve our organization goals", he adds. CSS Mumbai has always stayed close to the local market and the suppliers. This was a key factor in strategizing the win-

established inbound services from Antwerp, Rotterdam, Hamburg, Felixstowe, Le Havre and other eastern European cities. The agents are professionals and are committed to long term business in their outlook. The team CSS Mumbai has been successful in creating a worldwide network by participating in some of the major trade shows and travelling extensively.

Projects management is another key area where CSS Mumbai team are concentrating at. They have rendered their services to renowned companies through their exceptional skill in handling over dimensional and break bulk cargo. According to the management, the growth of projects cargo movement in India will touch new heights in the next few years and CSS Mumbai foresees a boom in this area of business because of its recent successes and professional approach.

Today with a list of credits to its hand, CSS Mumbai has widened its horizon providing a list of services ranging from LCL, FCL, Air, Logistics and Projects management. Its certifications with the MTO, FIATA and FMC are basic documentation infrastructure required by any professional company in the business

As Jairam sums it up, "The prime focus for CSS Mumbai would be to reach on top of the table and become the preferred partner for the professional companies in this market. We invest in training our employees, updating our systems, being professional in choosing our business associates who share the same thinking platform – and this goes a long way in creating the brand that we stand for today."



successfully completed on the 26th of June 2011 in Mumbai, the commercial capital of the country and home to the largest port in India.

It has been a glorious journey overcoming challenges, pressures and establishing itself in the most stylish and professional way in the tough Mumbai market. "Persistence pays off well is what I believe", says Jairam K R, Director, CSS India and Mumbai's success is a clear cut example of this saying.

young and dynamic management team who laid the foundation and became the pillars of growth for the organization

According to Jairam, the steadfast growth was made possible only because of the whole hearted support from the agents, clients and well wishers. "They have always shown trust in us and they believed in our professionalism. The company has seen its employee and business graph make waves, as is common in our industry, but we have been

ning plans during the tough time.

Today CSS Mumbai have export consolidation services to over 20 destinations across the globe including Far East, Europe, Middle East, Indian Sub Continent and Africa. The strong IT systems they have heavily invested in have added value to the quality of service they offer to their clients

CSS Mumbai is giving thrust to the high potential European market where they have

Breakbulk Transportation Conference & Exhibition

TRANSPORTATION CONFERENCE & EXHIBITION

October 25-27, 2011 Ernest N. Morial Convention Center New Orleans, LA, USA The Breakbulk Exhibitions and Conference has been strategically positioned worldwide and is recognized as a premier Heavy Lift Exhibition. After its inaugural appearance at the 2010 Breakbulk Americas Conference and Exhibition in Houston, Texas USA, CSS Group has secured its place for the 2011 Breakbulk Americas Transportation Conference and Exhibition to be held at the Ernest N. Morial Convention Center, New Orleans, LA, USA from October 25-27. Please visit us at Booth No. 845 and lookout for more details on www.cssgroupsite.com



CSS has been selected to provide global Heavy Plant Shipping and Logistic Services for Plant and Equipment purchased via Iron Planets Online Auction website for cargoes moving into/out of the Middle East and Subcontinent region.



THE PREFERRED PARTNER

ronPlanet have recently expanded its global reach into the Middle East and Subcontinent region and have appointed the CSS Group as their preferred freight and logistics partner in order to provide door-to-door freight and logistic solutions no matter the size or location for cargoes purchased on line.

IronPlanet via CSS also provides complete documentation services, which enables seller ricultural equipment and look forward to continually build on our business relationship with IronPlanet worldwide," says T.S. Kaladharan.

About IronPlanet

IronPlanet is the world's leading online auction companies for used construction and agricultural equipment. Their sellers achieve more profitable sales through low transaction costs and better price

equipment as well as cars, trucks and powersports items in its June online auctions.

The June auctions featured equipment from many different sellers located around the world including financial institutions, OEM dealers, independent distributors, rental companies and contractors. IronPlanet's June auction calendar includes:

June 1 - IronPlanet Motors

Europe: The auction featured more than 140 items located across Europe including aerial work platforms, compressors, dumpers, excavators, forklifts, generators, telehandlers and other types of equipment.

June 9 - Agricultural and Construction Equipment: This auction will included more than 800 items from sellers located in the U.S. such as asphalt equipment, conveyors, compactors, crawler tractors,

Chairman and CEO GREGORY J. OWENS - IRONPLANET

Greg is Chairman and CEO of IronPlanet, responsible for development, refinement and execution of the company's overall business strategy and tactics. Prior to joining IronPlanet, Greg served as Managing Director at Red Zone Capital, a Washington, D.C. private equity firm focused on strong revenue growth opportunities. Prior to that time, he was Chairman and Chief Executive Officer of Manugistics Group, Inc. (NASDAQ:MANU), where he doubled annual revenues to over \$300 million for the supply chain management software company. Before that, he served as Global Managing Partner Supply Chain Management at Accenture (NYSE:ACN) where he was a founding member of their supply chain group. Greg also serves, or has served, on several outside boards including Serena Software, Inc., S1 Corporation and SecureWorks, Inc. Greg brings to IronPlanet many years of experience and proven results in revenue growth and supply chain business management.

Greg holds a B.S. in Industrial Management from Georgia Institute of Technology and serves on the President's Advisory Board as well as the College of Management Board.

and buyers complete security when handling transactions online.

"We are delighted to be appointed the preferred freight and logistic solutions partner in the Middle East and Subcontinent region for IronPlanet as our local knowledge with global expertise will enhance this fruitful business relationship," adds T.S. Kaladharan, Chairman CSS Group."With our reliable network of partners worldwide andour welltrained and seasoned professionals we are able to cater to a niche market in the Middle East and Subcontinent region for used construction and agrealizations through a global audience of buyers. Their guaranteed inspection reports and exclusive IronClad Assurance enable buyers to bid with a high degree of confidence. IronPlanet is backed by Accel Partners, Kleiner Perkins Caufield and Byers, Caterpillar, Komatsu and Volvo.

IronPlanet auctioned more than 3,000 items in June 2011

IronPlanet® (www.ironplanet.com), a leading online marketplace for used heavy equipment, has sold thousands of construction and agricultural (Autos and Powersports): The auction featured more than 100 items from across the U.S. including cars, golf carts, motorcycles, RVs, trucks and more from manufacturers such as GMC, Harley-Davidson, Jeep, Mercedes Benz, Volkswagen and others.

June 2 - Agricultural and Construction Equipment: More than 550 items across the U.S. were for sale including aerial work platforms, compactors, excavators, forklifts, on-road trucks, skidsteers, trailers and more.

June 8 - Agricultural and Construction Equipment in

crushers, excavators, off-road trucks, screens, skid-steers, wheel loaders and more.

June 15 - IronPlanet Motors (Autos and Powersports): The auction featured more than 80 items located in Florida, Georgia and Utah and includes cars, golf carts, motorcycles, RVs and trucks.

June 16 - Agricultural and Construction Equipment:
More than 500 items from sellers across the U.S. were up for auction. Backhoe loaders, compactors, excavators, forklifts, generators, trucks, wheel loaders and more will be part of the auction.

June 22 - Agricultural and Construction Equipment in Europe and the Middle East: The auction featured more than 250 items from across Europe and the Middle East including boom trucks, excavators, forklifts, farm tractors, off-road trucks and more

June 23 - World Crane Auction Cranes from around the world were on sale including all terrains, crawlers, rough terrains, truck mounted and tower cranes.

June 23 - Agricultural and Construction Equipment: More than 350 items were on sale from sellers across the U.S. Featured items include aerial work platforms,

backhoes, compactors, dozers, excavators, forklifts, on-road trucks, scrapers and skid-steers.

June 30 - Agricultural and Construction Equipment: This auction highlighted hundreds of items from sellers located in the U.S. such as concrete equipment, excavators, loaders, skid-steers, tools, trucks, water related equipment and more.

IronPlanet offers its Priority Bid service allowing users to place bids in advance of the auction. On auction day, all items will be sold online to the highest bidder. Buyers can attend the auctions from the comfort of their office or home, saving

unnecessary travel expenses to view the items or visit the auction site.

IronPlanet conducts inspection reports on the items sold in its online auctions. The reports include visual inspections of the exterior and interior conditions, operating systems, working components and fluid and oil samples. The reports are backed by IronPlanet's IronClad Assurance guaranteeing the inspection reports are accurate descriptions of the equipment's condition. The inspection reports and the IronClad Assurance equip buyers with the information they need to bid with confidence on the items they want.

Nood and Machinery Show

.E. Dr. Rashed Bin Fahad, UAE Minister of Environment and Water. inaugurated the 6th edition of the 'Dubai International Wood & Wood Machinery Show', the regional landmark event for wood trade and investment, at the Dubai Airport Expo which took place from April 5th-7th, 2011. There were over 300 exhibitors and 10.000 specialized visitors who made it the most successful show in this region for this business sector.

Dubai Wood Show is the stage for wood products such as timber, hardwood, softwood, plywood and hardboards, wood and timber flooring, treatment products, spraying equipment and raw wood materials. Various wood machineries including boring and combining machines, blades and knives, drying kiln equipment, plywood manufacturing machinery and dust control equipment, to name a few, were exhibited.

Wood and wood product importers and exporters, suppliers and end users gathered at the Dubai Wood Show to display products, forge beneficial partnerships, and explore actionable strategies to expand into the global wood industry.

The event featured six international pavilions- the Malaysian pavilion; American pavilion; French pavilion; German pavilion; Canadian pavilion and the Chinese pavilion. The American pavilion, which is being hosted by the American Hardwood Export Council (AHEC), is the largest of the six pavilions and will feature leading US companies that offer a variety of American hardwoods species.

Suku Sudhakaran, AGM CSS Abu Dhabi and Sajesh P, Transport Supervisor both attended the 2-day exhibition and were extremely pleased with the attendance and the networking session during the show. "The Dubai Wood Show was an excellent platform to network with various people and organizations as CSS has a dedicated Industrial Crating and Lashing division whereby we need to maintain existing and new potential vendors ensuring only premium materials are used for the services, directly benefiting the end user," added Suku Sudhakaran.

CSS Industrial Packing & Lashing Divisions offers a wide range of services to meet your requirements.



SERVICES OFFERED

Industrial Crating:

- Undertake all kinds of crating requirements
- Well trained and skilled carpenters for fabrication of industrial crates, minor and major carpentry works
- Providing all types of packing inside the crate
- Use only top quality materials for all the pack-
- Arranging heat treatment with ISPM certificates
- Flexible and timely arrangements of crating
- All personnel use standard PPE and adhere to Safety Standards

Industrial Lashing:

- Undertake all types of lashing and securing
- Using top quality materials with certificates
- Providing certificates for lashing
- Well trained and skilled riggers for the lashing
- Over dimensional and over weight cargo lashing

CHEMICAL WAREHOUSE FACILITY in Jebel Ali, UAE

With the growing demand in the market for the storage of hazardous cargoes, CSS has taken its first steps for opening a new warehouse facility in the Chemical Zone situated in Jebel Ali Free Zone. The new facility will be built with a state-of-theart office area, and a temperature controlled warehouse. Upon

completion, the new facility will have loading and offloading ramps. The warehouse will be able to handle the majority of the classified hazardous goods. Professionaly trained and certified CSS employees, handling dangerous goods will be managing the facility.

MULTI MILLION DOLLAR **UCTION IN DUBAL**



Ken Jenkins, Rahul Mathew -Key Account Manager CSS, Steve Barritt-Regional Manager RBA, Hinna Hussain-Key Account Manager CSS, Ken Dinnadge-VP Business Development CSS and Amith Horra-Marketing Manager CSS



▼ stablished in 1958, Ritchie Bros. Auctioneers is the world's largest industrial auctioneer, selling more equipment to on-site and online bidders than any other company in the world. The Company has over 110 locations in more than 25 countries, including 41 auction sites worldwide. Ritchie Bros. sells, through unreserved public auctions, a broad range of used and unused industrial assets, including equipment, trucks and other assets utilized in the construction, transportation, agricultural, material handling, mining, forestry, petroleum and marine industries.

Ritchie Bros. Auction-

eers, the world's largest industrial auctioneer conducted an unreserved equipment auction on May 10 - 11. 2011 at its auction site in Dubai, UAE. More than 1,700 items from 200+ owners were featured in the auction, including 700 transportation items, of which, 80 are late model MAN TGA33.400 6X4 truck tractors. The highlights include several late model Komatsu rock trucks and a diverse selection of heavy equipment items. The bids were placed at the Dubai auction site on auction day, online in real time at www.rbauction.com and by proxy.

The auction also featured hundreds of heavy industrial equipment items, including, 70+ hydraulic excavators, 50+ wheel loaders, 25 plus dump trucks, 25 plus rock trucks, 25 mixer trucks, nearly 20 crawler tractors and many more items. This is the second Ritchie Bros. sale conducted at the site this year. At a previous Dubai auction held on March 8 – 9, 2011, more than US\$57 million of heavy equipment and trucks were sold—the highest amount of gross auction proceeds ever generated from a Dubai auction.

"Besides a broad range of heavy construction and mining equipment items, our customers are also able to bid on a large selection of transportation items," said Steve Barritt, Regional Manager, Ritchie Bros. Auctioneers. "A highlight in the Dubai sale was the package of 80 late model MAN truck tractors. As always, there are no minimum bids or reserve prices in our auctions and all items are sold on auction day. The Dubai auction will be a great opportunity for anyone looking to buy trucks, trailers and other assets they need."

The Heavy Equipment Logistics department led by V.P. Business Development Ken Dinnadge along with Hinna Hussain, Key Account Manager and Rahul Mathew, Key Account Manager attended the

two-day auction. As per Ken "This was a great opportunity to network with the buyers and sellers at the auction as it gives us a platform to promote CSS and its first class services offered. We were able to assist and secure logistical solutions for the buyers and sellers to ensure their equipment's reach from point A to B in a safe and cost effective manner. Basically we provide 'Local Knowledge with Global Expertise!' added Ken.

A Ritchie Bros. auction is an exciting event: millions of dollars of equipment, thousands of bidders, an item selling almost every minute - often for tens or hundreds of thousands of dollars.

Here are some interesting facts and records about Ritchie Brothers:

THEIR FIRST AUCTION

1958 in Kelowna, British Columbia, Canada - CA\$2,000 of furniture sold

THEIR FIRST AUCTION OUTSIDE NORTH AMERICA

1987 – in Liverpool, the United Kingdom

THE LARGEST AUCTION IN RITCHIE BROS. HISTORY

US\$190 million of equipment sold over five days at our Orlando, Florida auction site (February 2008)

THEIR LARGEST CANADIAN AUCTION

CA\$93 million (US\$79 million) of equipment sold over three days at our Edmonton, Alberta auction site (April 2009)

THEIR LARGEST AUCTION IN EUROPE

US\$67 million of equipment sold over three days at our Moerdijk, the Netherlands auction site (November 2004)

THE HIGHEST BID EVER PLACED AT A RITCHIE BROS. AUC-

34 million Euros (US\$46 million) – for the 220-ft mega yacht Apoise, at an auction in Grand Cayman, Cayman Islands (March 2010)

THE HIGHEST BID PLACED ON A PIECE OF EQUIPMENT AT A RITCHIE BROS. AUCTION

US\$3.7 million - for a Liebherr LR 1800, 800-ton crawler crane at an auction in Sacramento, California (April 2006)

THE MOST BIDDERS AT ONE AUCTION

More than 8,500 people registered to bid on-site or online at an auction at our Edmonton, Alberta auction site (April 2009)

THE MOST LOTS EVER SOLD AT A RITCHIE BROS. AUCTION

Over 8,300 heavy equipment items and trucks sold over six days at our Orlando, Florida auction site (February 2009)

MOST EQUIPMENT SOLD TO ONLINE BIDDERS AT ONE AUC-TION

US\$36 million of equipment sold to online bidders participating in an auction at our Orlando, Florida auction site (February 2009)

THEIR LARGEST AUCTION SITE

Orlando, Florida - 200 acres

THEIR FIRST PERMANENT AUCTION SITE

Edmonton, Alberta - opened in 1976



GPLN ANNUAL MEETING GLOBAL CONFERENCE

he Global Project Logistics Network (GPLN) recently held at the 2011 Global Conference at the Hilton Munich Park Hotel in Munich, Germany, from May 3rd - 5th. 136 project cargo experts and independent project logistics specialist companies from all around the world, all of whom have an expert focus on project logistics attended the global conference. This global meeting allowed face-to-face contact with various GPLN partners. Members were able to efficiently build professional relationships in the most lasting and cost effective manner.

The GPLN Munich meeting was the largest ever, up 68% from the 2010 meeting in Rio de Janeiro (93 attendees), which was GPLN's previous attendance record.

"This meeting in Munich gives us a high bar to aim for in 2012," said Gary Dale Cearley, Executive Director of GPLN, "But actually, the reason for the growth is not a secret. It is the quality of the members we have. We plan to keep to our membership standards high so I expect to attract even more high quality project logistics professionals to next year's meeting." The CSS delegation attending the global

conference were, Sreenath V-General Manager, Projects, Oil & Energy, Suku Sudhakaran, AGM, CSS Abu Dhabi, and Chandrakala (CK) Management Trainee CSS. "The global conference was an excellent platform to network with all of our associates across the Projects, Oil & Energy fraternity worldwide. We were able to meet and discuss various trends within the industry and share ideas with each other that will promote mutual growth respectively. A special thanks to the GPLN team for organizing such a wonderful global conference," added Sreenath V.

NVOCC-Abu Dhabi, Direct Console to Colombo

The booming Abu Dhabi market is prone to more LCL imports compared to LCL exports where Abu Dhabi Terminal has exported only 38,000 MT against 56,000 MT of imports as per their statistics report of 2010. CSS Abu Dhabi established NVOCC department as a separate division from General Sales on April 2010 and within a span of one year were able to grab 70% of LCL export market share by using different marketing strategies and better services offered in a LCL import prone market.

As a team with valuable experience and professionalism they added to the LCL business by adding a console box from Abu Dhabi to Colombo.

Why Colombo?

As one of the largest cities and been one of the biggest commercial hub in South Asia, Colombo is very well known commercially for textiles, chemicals, glass, scrap & furniture trading. 2000 years back Colombo port was one of the largest trade lane in east west sea trade route which is well known for its geographical position and now Colombo is the home city for major cooperate institutions and also one of the major entertainment venues.

As per the Colombo Port statistics report 2010, they have handled 3.7 million TEU's inbound which is 10.6% growth compared to 2008 & 2009 which includes the transshipments as well, which drove our focus into Colombo direct console by which we can cover most of the South Asian destination.

Special Features & advantages of direct console:

Abu Dhabi based companies have a major issue of passing documents in Dubai Trade as they require Abu Dhabi customers to have an account with them. Due to these issues, Abu Dhabi based clients prefer not to utilize LCL export service and by using direct console from Abu Dhabi there will be no more hassles in passing export declarations in future.

Colombo state warehouses are state-of-the-art and modern warehouses, which utilize modern technology, and professional team of warehouse staff, which ensures the security, and professional handling of the cargo.

Through promoting new hassle free services, CSS Abu Dhabi is looking forward for a better stability in Abu Dhabi market and providing full customer satisfaction as per their requirements.

A RARE HONOUR

T.S. Kaladharan featured in the Book of Achievers

The contributions of top business leaders and professionals from Kerala in the GCC are being unfolded again by The Book of Achievers, a coffee table book, when it launched its second edition recently.

Selected numbers of 37 personalities are featured in this edition of Achievers. It contains the inspiring growth stories of dozens of visionaries, their insights on current economic scenarios and future market outlook. It narrates the pain-n-gain stories of a series of high net worth entrepreneurs who have brought in the remarkable facelift of the Gulf region with their service over the past several decades. T. S. Kaladharan, Chairman of CSS Group is one among the Achievers in this edition." The book identifies and honors accomplished business leaders and top professionals from Kerala based in the GCC countries, and I am extremely privileged to be a part of it" mentions Kala.

This volume will be made available through prominent libraries, chambers of commerce, business and professional organizations across India and the GCC as well as selected libraries in Europe and the US.



The coffee table book on top business leaders & professionals from Kerala in the GCC presented to T.S. Kaladharan, by Biju Ninan, editor & publisher of the book.

Publisher and Editor Biju Ninan said, "The book talks about their contribution to GCC economies and their native state, Kerala, India. It unfolds an untold story of select achievers, who made it big for themselves and for millions of others through their entrepreneurial excellence and hard work". This multi colour, 248page hardbound book contains photographs of these Personalities and their families.

These achievers were handpicked by a special jury comprising of Isaac John, deputy business editor, Khaleej Times and senior businessman & philanthropist Dr. Ram Buxani based on factors like the number of jobs created by their

respective companies, the positioning of their businesses and the soundness of their corporate citizenship (corporate social responsibility).

The coffee table book is conceived, designed and published by Grey Matter, FZ, LLC, a 360-degree media-consulting firm in Dubai, UAE.

PROJECTS AT A GLANCE **CABLING PROJECT**

As part of the cabling project, CSS Projects, Oil & Energy was appointed as the logistics provider to transport the shunt reactors as well as cable drums to the site location, which is one of the new

generation residential hubs in the heart of Dubai. The 50-ton shunt reactors were transported on hvdraulic multi axle trailers to the site and were installed onto the foundation by jacking & skidding methods. In addition to this. 272 cable drums were also transported and offloaded at the facility. The CSS Projects,

Oil & Energy team were at the prime location and supervised the entire operation and represents yet another milestone for the team.



ATTENDANCE AT 2011 BREAKBULK EUROPE **CONFERENCE JUMPS 30 PERCENT**

ignaling a strong return to business growth, UBM Global Trade's 6th Annual Breakbulk Europe Transportation Conference & Exhibition posted a record turnout of 4,343 attendees and 190 exhibitors, reflecting respective increases of 40 percent and 28 percent over the previous year. Held May 17th-19th at the Antwerp Expo Centre in Antwerp, Belgium, the conference program showcased industry leaders and noted analysts over two days of discussions, which addressed the multipurpose fleet, combating the scourge of piracy, the changing emphasis on short sea shipping, infrastructure developments in

India, the status of Middle East and North Africa projects, and energy generation prospects. "Keynote speakers over the two days highlighted 'Energy Outlook' and delivered captivating views for the growing risks of oil shock, as well as detailed forecasts for the production of natural gas, offshore oil and gas, and green energy," said Siby C Kurian, General Manager Sales & Marketing who represented CSS at the Breakbulk Conference & Exhibition. "We were able to learn where major growth is under way and what factors are impacting these markets."

Breakbulk Europe is one of three major conferences and exhibitions organized annually by UBM Global Trade's Breakbulk division. From February 28-March 1, 2012, the first Breakbulk China Conference and Exhibition is scheduled to be held in Shanghai. The event is an

alternate to the successful Breakbulk Asia Transportation Conference & Exhibition that has been held in Singapore for the past three years. Breakbulk Americas, held alternately each year in Houston and New Orleans, is the original



Breakbulk event that has been held continuously for the past 21 years. CSS Group will be exhibiting at the Breakbulk Americas Conference & Exhibition, booth #845, stay tuned to www.cssgroupsite.com for more details!

RELIEF MISSION

Disaster recovery and Business continuity

As part of the business continuity process CSS has launched its Disaster recovery sub site at Twin Info Solutions, its business continuity back office in Kerala, India. Disaster recovery is the process, policy, procedure and early planning of the company to protect its business critical data or technology infrastructure from loss or from any outside threat. As information technology systems are growing with mega bytes or terabytes of data, a fast growing organization like CSS needs to

take strategic steps for protecting its essential data in a highly secured area.

This was the compelling factor for creating a replica of its production environment. CSS was following the off-site backup technique for quite a long time till they created its own backup site in 2010. The company allocated 10% of its annual IT budget for disaster recovery planning and measurements.

In the event of an unexpected



stalemate, the IT infrastructure will start working within no time from its back office location and take control of the situation, preventing the loss of data of all CSS offices. The backup sites can be categorized into three. They are cold sites, hot sites and warm sites. CSS has setup a hot site which is a replica of the original site of the organization, with fully automated systems. The capacity of the hot site may vary from that of the original. This type of backup site is very expensive to maintain as well. CSS is also planning to go for disaster recovery sites for its entire IT related business process support systems such as portal solution to customers, communication servers, file servers, etc.



SS WELCOMES



Edward Morgan Manager Yacht & Marine Logistics



Hinna Hussain Key Account Manager Projects, Oil & Energy



Rahul Mathew Key Account Manager **Heavy Equipment Logistics**



Shijin Chandran Key Account Manager **CSS Logsitics**



Nandakumar Sr. Sales Coordinator **Heavy Equipment Logistics**



Fazeena Mohammed Coordinator Sales (Dubai)1

READY FOR NEW CHALLENGES

Thomas Mathew joined the CSS family in 2004 as a Sales Executive and since then he has proved his abilities in the sales domain. His expertise in the domain and versatility in handling a team and customers have given confidence to the Senior Management to promote him as the Asst. Manager for the Key Information department. This department is one of the key departments in the organization as they are first point of contact for the customers as well as to the agents. Mr. Thomas is the perfect fit into this challenging profile. On behalf of the CSS Group Chairman, Senior Management and the employees we wish him all the best in his new profile!





INDIA CLUB WESTERN UNION **UAE OPEN BADMINTON TOURNAMENT 2011**

he prestigious "India Club-Western Union **UAE Open Badminton** Tournament 2011" began on Tuesday, 24th May 2011 at India Club. Dubai with the finals scheduled for Friday, 17th June 2011. Cash Prizes, Trophies, etc. amounting to over Dhs. 50,000/- will be the highlight of the tournament.

This year, the tournament is open to players from outside the UAE also, irrespective of their visa status.

All of the matches will be played in line with rules & regulations of the World Badminton Confederation.

As part of CSS Group's and India Club's drive towards Corporate Social Responsibility, matches have been scheduled under a separate pool for the Special Needs Children / Individuals. The categories will be based on the number of entries received. Invitations have



been sent to various Special Needs Institutes in Dubai and no entry fees will be charged. All participants will be given a certificate of participation and

Besides the cash prizes and trophies, the winners of Men Singles, Ladies Singles, Boys Singles under 18 years and Girls Singles under 18 years will also take away Jet Airways return air tickets from Dubai to Jet Airways destinations within India. The winners and runners up in all the categories will also receive gift hampers from Swiss Arabian Perfumes Trading and Carrera Sunglasses.

As co-sponsor, CSS Group and India Club would like to thank the Badminton Committee comprising of Prakashan A. K. Kishore Setpal, Anil Mohan and Sunita Maheshwari for all their support and efforts in conducting the tournament.

The matches will commence daily from 7.00 p.m. and on Fridays from 10.00 am onwards. As many as 15 matches will be played on a daily basis and over 50 matches on Fridays.

This tournament started in the early 1980's. With every passing year, the tournament has

been getting better & better. Players from Qatar / Bahrain / India / Pakistan / Philippines / Oman / Thailand / China / Indonesia / Sri Lanka / Denmark & UK have taken part in the tournament.

Last year (2010), a record number of 501 entries were registered and a record number of 460 matches were played in various categories.

CSS Group is proud to be associated with the India Club Dubai and the UAE Open Badminton tournament and we wish all of the participants best of luck.

CSS - GO KARTING 2011

a memento.

As part of the employee engagement activities on 30th April, CSS organized a Go Karting Tournament at Dubai Autodrome, which is located in Motor City, Dubai, UAE. The employees were given the freedom to bring their friends, family members or customers for participating in this event. The race started at 10:00 PM and 18 participants competed for the best lap time. Winner, Mr. Sai Prakash from Emirates Sky Cargo who started the race on

a low note got his best lap time in the 4th lap even though Mr. Suku Sudhakaran AGM, CSS Abu Dhabi and Mr. Ken Dinnadge, VP Business Development gave a tough battle to the winner. Ms. Sulaiya, Executive, Thai Embassy won the title in the ladies section. "Thanks to CSS for inviting us to this event it was fun filled sporting event and an opportunity to interact with the employees and their families" one of the participants commented.



THE DUBAI CENTER FOR SPECIAL NEEDS **DUBAI CHARITY CENTRE**



he inaugural clothing drive at CSS occurred in March 2011. It was a great achievement as employees from different offices in the United Arab Emirates contributed on a large scale and we were able to collect the clothes, which weighed approximately 225 kgs. CSS senior management has always supported these activities to cultivate the culture in employees to be socially responsible. The collection of clothes has been donated to The Dubai Center for Special Needs-Dubai Charity Centre for onward distribution to those who are less fortunate. On May 31st, 2011 with the support of CSS Homeward Bound (Personal Effects Management of CSS) the clothing was transported to The Dubai Center for Special Needs-Dubai Charity Centre and handed over to Elizabeth Operations Supervisor & Delhna Cama Public Relations Coordinator.

Amith Horra Marketing Manager, CSS and Deepu S Dev Marketing Coordinator represented CSS Group for the CSR initiative. "We are pleased to be associated with The Dubai Center for Special Needs and we look forward to engaging in other activities to continually build upon our CSR initiatives at CSS. I would like to thank everyone involved in the clothing drive because without your support this would not be possible," added Amith Horra.



The Dubai Center for Special Needs is an established, non-profitable institution that provides the highest standards of service in specialized education and therapy, for children with various disabilities. It is a caring environment, largely dependent on the generosity of the local communities and corporations. Its aim is to provide each and every one of its students the key to a positive life, thereby "Lighting the path to a brighter future". They provide academic assistance and after that concentrate on prevocational training taking them to various organizations within Dubai for work experience and finally help them to gain employment within the community and to take their rightful place in this world which is their moral right.

SCHOOL AIDE DISTRIBUTION

winkle twinkle little star...





The little faces were all lit up when they got new bags and umbrellas on the very first day of this school year at the Government Lower Primary School at Valiyaparambu, Thrikkunnappuzha. The bags and umbrellas were donated by T.S. Kaladharan, Chairman of CSS Group and Devas Group of companies. The distribution of the same was done on the 01st of June, which was the inaugural day of the academic season in Kerala by Vinod Kumar, the Grama Panchayat President of Thrikkunnappuzha. Hareendran C, Manager for Devas Farm House, Mohanan former Panchavat member and the School authorities were present at the function. The school comprises of around 100 kids from class 1 to 5, who had enjoyed this contribution last year also.

KAVASSERY DESAM GET TOGETHER

Kavassery Desam is one of the socio-cultural organizations in UAE. It is unique in its nature due the representation of all the Kavasserians from Palakkad district in Kerala. The family consists of over 300 members who are promoting cultural and social welfare activities across the UAE. As part of the 12th anniversary celebration they organized a get together for the members at the

Royal Palace Hotel Apartments. The evening showcased several activities where the member's family as well their children performed in various cultural aspects. As per Mr. Rakesh Menon, Senior Manager, CSS Logistics, "It was a proud moment for CSS Logistics as sponsors because we were able to be part of this auspicious occasion and network with the member's."



GREEN LOGISTI

"CORPORATE SOCIAL RE-SPONSIBILITY IS NOT THE PLACE FOR COMPETITION"

ogistics is the integrated management of all the activities required to move products through the supply chain. For a typical product this supply chain extends from a raw material source through the production and distribution system to the point of consumption and the associated reverse logistics. The logistical activities comprise of freight transport, storage, inventory management, materials handling and all the related information processing. The main objective of logistics is to co-ordinate these activities in a way that meets customer requirements at minimum cost. In the past this cost has been defined in purely monetary terms. As concern for the environment rises, companies must take more account of the external costs of logistics associated mainly with climate change, air pollution, noise, vibration and accidents. It is important that we examine ways of reducing these externalities and achieve a more sustainable balance between economic, environmental and social objectives.

The 'Green Logistics' refers to plan, control, management and implementation of the logistics system through the advanced logistics technology and environmental management, aiming to reduce the pollutant emission. According to the logistics link, the evaluation criterions of enterprise green logistics are Green Transportation, Green



Storage, Green Packing, Reverse Logistics and Green Technology.

What we call 'Green Logistics' represents the convergence of several strands of research that began different times over the past 40 years. In these years it has developed as a an academic discipline, extending its original focus on the outbound movement of finished products - Physical distribution to companies entire transport, storage and handling systems - Integrated Logistics and then to interaction with business upstream and downstream-Supply Chain Management. Other major contextual trends includes the growth of environmental awareness, regulations, and development of national and international standards for environmental reporting and management that many companies now adopt as part of their Corporate Social Responsibility programmes. Partly as result of these trends, the volume of statistics available to 'Green Logistics' researchers

has greatly expanded.

In measuring the environmental effects of logistics it is important to distinguish the first order and second order impacts. The first order environmental effects are those which are directly associated with the freight transport, warehousing and material handling operations. Second order impacts results indirectly from these logistics and take various forms. For instance, the increase in air freight and other traffic is resulting from global sourcing is first order effect, where as the increase in infrastructure, such as roads, buildings in sensitive areas, is a second order effect.

A large body of survey evidence has accumulated to show that companies around the world are keen to promote their green credentials through the management of logistics. It is difficult to gauge, however this reflects a true desire to help the environment by enhancing public relations.

EMPLOYEES OF THE MONTH



Vishal Ashokan - Junior Tally Clerk (CSLC 1) given by K Manish Kumar, Manager-Operations

> Sreedev - Tally Clerk (CSLC 2) given by Hareesh M Haridas, Manager - Logistics



APRIL 201

Amal Hareendran - Junior Coordinator (Projects, Oil & Energy) given by Sreenath V, General Manager

> Rahul Radhakrishnan - Sales Coordinator (CSS AUH) given by Gillian Alexander- Manager -Ops. & **Customer Service**





MAY 2011

A DOMINICAN DAY'S DIARY

DAVE EAGER

ne of the most frequent answers given, when someone is asked what they would like to do if they have plenty of money, is "Travel the world". Fortunately I have had, because of my showbusiness work, plenty of opportunity to do so. However, "Getting off the beaten track" is becoming very difficult as more or less everything, for the intrepid tourist, has already been discovered. I have come to realise that real adventure is provided by trying to explore and experience local culture. Sun, sea and sand are for tourists whereas customs, culture and appreciating the spirit of a country is far more rewarding for a traveller, both emotionally and spiritually.

I arrived in the Dominican Republic, this year, on a Saturday evening in May. It occupies 48,482 square kms, making up the eastern two thirds of the island of Hispaniola, with the country of Haiti comprising the western third. The island sits more or less in the center of the Caribbean Islands. The north coast looks across to the Atlantic Ocean and the south coast over the Caribbean Sea. It was my second visit and I was determined to learn more about the Dominicans and their country. Fortunately I had a local friend, who translated everything for me, as my knowledge of Spanish is limited.

I said that I would like to go to church on Sunday and immediately it was suggested I went to the first Latin America cathedral, which is a magnificent building in an area known as the Colonial Zone, of the capital city Santa Domingo. I turned the offer politely down suggesting that I went to her

church. I was in for a treat as it was "Maria Auxiladora" in the suburbs of Santa Domingo. Unpretentiously and delightfully simply, there was one difference from other church services I have experienced. The parishioners were somewhat

religious culture is still strong and before our meal started, our host said grace. This was followed by a delicious repast of mixed salads, minted and spiced lamb, rice, and various vegetables. Dinning was rounded off with a "chocolate it was built between 1714 and 1748. I was permitted to have a memorable picture taken besides the eternal flame, situated in the central nave, where I made a prayer. The Colonial Zone's overall ambience provides a tapes-



livelier! There was no fuss but welcoming smiles and I felt an excited feeling of anticipation from the congregation. The hymns were sung with clapping, cheers and tangible joy. I was able to compare the differences in Dominicans, British and Keralalites, when it comes to expressing emotions. This was a valuable and memorable experience and it enables appreciation of different cultures. When considering global markets, an ability to understand and relate to other cultures and traditions becomes of greater importance.

By now it was lunchtime and my friends took me to their family apartment. On the top floor of a high rise development, it had stunning views across the city down to the sea. The Dominican family and to die for" cheese crumble cake. The afternoon was spent chatting on the balcony, admiring the panorama and enjoying the sea breeze, as we sipped coffee made from Dominican coffee beans which have a wonderfully rich flavour - a dark roasted coffee which is the pride and joy of the Dominicans.

We decided in the evening to go on a trip to the Colonial Zone, which remains a living historical tribute to Dominican culture. The castle, rampart ruins, horse drawn carriages, churches and Spanish influenced buildings mix easily with modern western style cafes. I was lucky as my friend was able to arrange a private tour of the Panteon Nacional, (National Mausoleum). Originally a Spanish church,

try which stimulates anyone who is artistic, which is why artists and their paintings are to be found in abundance. As the sun went down the music of the night started and the dominate rhythm of Merengue, a musical genre native to the Dominican Republic, made an incessantly hypnotic mixture with the continuous evening bird chorous and the side walk bars playing western style disco music. Santa Domingo a friendly happening place and an icon, just as other places are in parts of our shrinking world, to the success of accommodating different influences whilst still retaining its own ethnic identity and traditions. I had managed to experience some authentic Dominican culture - my traveller's taste buds were well pleased.

LUCKY WINNER



With our continuous view to uphold the freightforwarding and logistics fraternity, CSS' Thank-you incentive scheme towards our fellow-forwarders and customers, conceived two years back, wherein one lucky name out of the scores of business cards that were dropped into the bowls that are placed at the D/O counter at the Corporate Office and CSLC-1, was to be picked up and rewarded with a gift, has been nothing short of successful.

The winner picked out and rewarded for the months of May- June 2011 was Ashik Ahamed from Airlink International UAE, who walked away with Gift Cards worth 200 AED from Carrefour, presented by Deepu S Dev, Marketing Coordinator, CSS Dubai.

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SAILING SCHEDULE

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HYUNDAI HIGHNESS HYUNDAI INDEPENDENCE	532W 503W																	9-Jul 16-Jul					25-Jul 1-Aug
HYUNDAI GENERAL	505W																	23-Jul					8-Aug
HYUNDAI DISCOVERY HYUNDAI FREEDOM	505W 505W																	30-Jul 6-Aug					15-Aug 22-Aug
HYUNDAI CONFIDENCE	505W																	13-Aug					29-Aug
HYUNDAI HIGHNESS XIN TIAN JIN	505W 007W																	20-Aug			2-Jul		5-Sep 23-Jul
BUNGA SEROJA SATU	027W																				9-Jul		30-Jul
XIN PU DONG XIN YAN TAI	008W 007W										-							-			16-Jul 23-Jul		6-Aug 13-Aug
CMA CGM BELLINI	016W																				30-Jul		20-Aug
XIN YA ZHOU XIN TIAN JIN	007W 008W																				6-Aug 13-Aug		27-Aug 3-Sep
BUNGA SEROJA SATU	028W																				20-Aug		10-Sep
MOL EMISSARY MOL EMERALD	35025 36026																					5-Jul 12-Jul	24-Jul 3-Aug
MOL EMPIRE	36027																					19-Jul	10-Aug
MOL EMISSARY MOL EMERALD	37028 37029																					26-Jul 2-Aug	17-Aug 24-Aug
MOL EMPIRE	39030																					9-Aug	31-Aug
MOL EMISSARY MOL EMERALD	39031 41032				$\vdash \exists$								\vdash									16-Aug 23-Aug	7-Sep
MOL EMPIRE	41033																					30-Aug	21-Sep
BUNGA RAYA SATU BUNGA RAYA TIGA	123W 123W				\vdash											3-Jul 10-Jul							12-Jul 19-Jul
BUNGA RAYA EMPAT	125W															17-Jul							26-Jul
BUNGA RAYA DUA BUNGA RAYA LAPAN	125W 125W				$\vdash \Box$								1			24-Jul 31-Jul							2-Aug 9-Aug
BUNGA RAYA LIMA	219W															7-Aug							9-Aug 16-Aug
BUNGA RAYA SATU	125W															14-Aug							23-Aug
BUNGA RAYA TIGA OOCL Lehavre	125W 014					6-Jul										21-Aug			17-Jul				30-Aug 25-Jul
OOCL Jakarta	016					13-Jul													24-Jul				1-Aug
APL Indonesia APL Srilanka	011					20-Jul 27-Jul													31-Jul 7-Aug				8-Aug 15-Aug
APLMelbourne	044					3-Aug													14-Aug				22-Aug
APL Doha OOCL Lehavre	014					10-Aug 17-Aug													21-Aug 28-Aug				29-Aug 5-Sep
OOCL Jakarta	017					24-Aug													4-Sep				12-Sep
CAP GRAHAM RIO GRANDE EXPRESS	1226 1227																3-Jul 10-Jul						24-Jul 31-Jul
CAP GEORGE	1228																17-Jul						7-Aug
CAP GABRIEL MANILLA EXPRESS	1229 1230																24-Jul 31-Jul						14-Aug 21-Aug
LAHORE EXPRESS	1231																7-Aug						28-Aug
BASEL EXPRESS	1232																14-Aug						4-Sep
CAP GRAHAM	1233	1						1									21-Aug						11-Sep

ABOVE MENTIONED ARE TENTATIVE VESSELS AND ARE SUBJECT TO CHANGE. ALSO DIRECT SERVICES FROM XIAMEN, HUANGPU, LEHAVRE

SAILING SCHEDULE

outbound

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VESSEL	VOY	JEBEL ALI	ABU DHAB	ADEN	ALEXANDRIA	AQABA	BAHRAIN	CHENNAI	COCHIN	COLOMBO	DAMMAM	DAR ES SALAM	DELHI	FELIXSTOWE	GENOA	HAMBURG	HODEIDAH	JEDDAH	KARACHI	KUWAIT	MOMBASA	MUSCAT	NHAVA SHEVA	PORT SUDAN	RIYADH	ROTTERDAM	SINGAPORE
Maersk Kithira	1110	7-Jul	_								_	_		30-Jul		_	_	,	_	_	_	_	_	_	_	5-Aug	-
Maersk Kalmar Maersk Klapeida	1110 1110	14-Jul 17-Jul												6-Aug 9-Aug												12-Aug 15-Aug	\vdash
MAERSK KIMI MAERSK KIEL	1110	24-Jul												16-Aug												22-Aug	
HANJIN DALLAS	1110 1110	7-Jul 14-Jul												30-Jul 6-Aug												5-Aug 12-Aug	世
MAERSK KALMAR MAERSK KLAPEIDA	1110 1110	17-Jul 24-Jul												9-Aug 16-Aug												15-Aug 22-Aug	\vdash
MAERSK KIMI MAERSK PHUKET	1107 1132	26-Jun 2-Jul	3-Jul											19-Jul												25-Jul	
MAERSK PHUKET	1134	10-Jul	11-Jul																								
MAERSK PHUKET MAERSK PHUKET	1136 1138	18-Jul 26-Jul	19-Jul 27-Jul																								
MAERSK PHUKET MAERSK PHUKET	1140 1142	3-Aug 11-Aug	4-Aug 12-Aug																								
Maersk Phuket Maersk Phuket	1144 1146	19-Aug 27-Aug	20-Aug 28-Aug																								
APL BRISBANE	064	1-Jul	20-hug										15-Jul										5-Jul				
APL RUBY APL SHENZHEN	809 085	8-Jul 15-Jul											22-Jul 29-Jul										12-Jul 19-Jul				\vdash
APL ZIRCON APL BRISBANE	058 065	22-Jul 29-Jul											5-Aug 12-Aug										26-Jul 2-Aug				\vdash
APL RUBY\ APL SHENZHEN	810 086	5-Aug 12-Aug											19-Aug 26-Aug										9-Aug 16-Aug				
APL ZIRCON	059	19-Aug											26-Aug 2-Sep										23-Aug				
SIMA SAMAN SIMA SAMAN	148N 149N	6-Jul 13-Jul																									\vdash
SIMA SAMAN SIMA SAMAN	150N 151	20-Jul 27-Jul																									
SIMA SAMAN	152	3-Aug																									
SIMA SAMAN SIMA SAMAN	153 154	10-Aug 17-Aug																									
SIMA SAMAN MAERSK VIRGINIA	155 1107	24-Aug 5-Jul						17-Jul																			<u> </u>
MAERSK DRUMMOND MAERSK MONTANA	1109	12-Jul 19-Jul						24-Jul 31-Jul																			
MAERSK DENPASAR	1107	26-Jul						7-Aug																			
MAERSK OHIO MAERSK DALTON	1105 1107	2-Aug 9-Aug						14-Aug 21-Aug																			H
MAERSK DAVAO MAERSK DERUMMOND	1109 1107	16-Aug 23-Aug						28-Aug 4-Sep																			
PISTI	1110	1-Jul		7-Jul				тоор									10-Jul										
MAERSK IVERNESS MAERSK INNOSHIMA	1110 1108	8-Jul 15-Jul		14-Jul 21-Jul													17-Jul 24-Jul										
IRENES RAINBOW HS MAYDEN	1108 1112	22-Jul 29-Jul		28-Jul 4-Aug													31-Jul 7-Aug										┢
MAERSK IVERNESS MAERSK INNOSHIMA	1106 1110	5-Aug 12-Aug		11-Aug 18-Aug													14-Aug 21-Aug										\vdash
IRENES RAINBOW	1110	19-Aug		25-Aug													28-Aug							10.11			
PISTI MAERSK INNOSHIMA	1104 1110	1-Jul 15-Jul																						12-Jul 26-Jul			
HS MAYDEN MAERSK INNOSHIMA	1108 1108	29-Jul 12-Aug																						9-Aug 23-Aug			┢
PISTI MAERSK PHUKET	1106 1132	26-Aug 2-Jul					4-Jul																	6-Sep			F
MAERSK PHUKET	1134	10-Jul					12-Jul																				二
Maersk Phuket Maersk Phuket	1136 1138	18-Jul 26-Jul					20-Jul 28-Jul																				
Maersk Phuket Maersk Phuket	1140 1142	3-Aug 11-Aug					5-Aug 13-Aug																				\vdash
MAERSK PHUKET MAERSK PHUKET	1144	19-Aug 27-Aug					21-Aug 29-Aug																				\vdash
Apl London	021	4-Jul					r nuy				5-Jul														9-Jul		二
Apl Dubai APL Precision	004 001	11-Jul 18-Jul									12-Jul 19-Jul														16-Jul 23-Jul		
APL Tokyo APL Paradise	020 001	25-Jul 1-Aug									26-Jul 2-Aug														30-Jul 6-Aug		
MOL priority	\059 022	8-Aug									9-Aug														13-Aug		
Apl London Apl Dubai	006	15-Aug 22-Aug									16-Aug 23-Aug														20-Aug 27-Aug		世
PISTI MAERSK IVERNESS	1110 1110	1-Jul 8-Jul				17-Jul 24-Jul																					\vdash
MAERSK INNOSHIMA IRENES RAINBOW	1108	15-Jul 22-Jul				31-Jul 7-Aug																					\vdash
HS MAYDEN	1112	29-Jul				14-Aug																					
MAERSK IVERNESS MAERSK INNOSHIMA	1106 1110	5-Aug 12-Aug				21-Aug 28-Aug																					
IRENES RAINBOW CMA CGM CORAL	1110 EP774W	19-Aug 5-Jul				4-Sep										4-Aug											\vdash
CMA CGM WAGNER CMA CGM AZURE	EP776W EP778W	11-Jul 17-Jul														10-Aug 16-Aug											
CMA CGM ONYX	EP780W	23-Jul														22-Aug											\vdash
VILLE D ORION CMA CGM CORAL	EP782W EP784W	29-Jul 4-Aug														28-Aug 3-Sep											E
CMA CGM WAGNER	EP786W	10-Aug														9-Sep											

OUTOOUNG SAILING SCHEDULE

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		ELALI	ABU DHABI	Z.	ALEXANDRIA	AQABA	BAHRAIN		CHENNAI	COCHIN	СОГОМВО	DAMMAM	DAR ES SALAM	王	FELIXSTOWE	GENOA	HAMBURG	НОВЕІВАН	JEDDAH	KARACHI	KUWAIT	MOMBASA	MUSCAT	NHAVA SHEVA	PORT SUDAN	RIYADH	ROTTERDAM	SINGAPORE
VESSEL	VOY	JEBEL/	ABI	ADEN	ALE	AQ/	BAF		품	Ö	00	DAI	DAF	DELHI	표	GE		된 단		KAF	ΚU	WO	MU	¥	PO	RIX	8	SIN
CMA CGM AZURE CMA CGM ONYX	EP788W EP790W	16-Aug 22-Aug															15-Sep 21-Sep											
VILLE D ORION	EP790W EP792W	28-Aug															27-Sep										-	
NICOLAS DELMAS	SW397S	11-Jul											29-Jul				27 000					22-Jul						
MARIE DELMAS	SW389S	23-Jul											10-Aug									3-Aug					-	
DELMAS KETA CMA CGM KAILAS	SW411S SW392S	4-Aug 16-Aug											22-Aug 3-Sep									15-Aug 27-Aug						
KUMASI	SW395S	28-Aug											15-Sep									8-Sep						
TBN 01	SW399S	9-Sep											27-Sep									20-Sep						
NICOLAS DELMAS MAERSK REGENSBURG	SW395S 1153	21-Sep 2-Jul							_				9-Oct									2-Oct	4-Jul		\vdash		-	
MAERSK REGENSBURG	1155	9-Jul																					11-Jul					
MAERSK REGENSBURG	1157	16-Jul																					18-Jul					
MAERSK REGENSBURG MAERSK REGENSBURG	1159	23-Jul																					25-Jul					
MAERSK REGENSBURG MAERSK REGENSBURG	1161 1163	30-Jul 6-Aug																					1-Aug 8-Aug					-
MAERSK REGENSBURG MAERSK REGENSBURG	1165	13-Aug																					15-Aug					
MAERSK REGENSBURG	1167	20-Aug		<u> </u>							10 1-1			$\vdash \vdash$									22-Aug		oxdot		-	
MAERSK DUNEDIN MAERSK DALTON	1105 1107	5-Jul 12-Jul				\vdash					10-Jul 17-Jul			\vdash											\vdash			_
MAERSK DENPASAR	1105	19-Jul									24-Jul																	
MAERSK DAVAO	1107	26-Jul									31-Jul			$\vdash \exists$											\Box	-1	\Box	
MAERSK KENTUCKY MAERSK DANAG	1105 1107	2-Aug 9-Aug									7-Aug 14-Aug														\vdash		-	-
MAERSK IOWA	1109	16-Aug									21-Aug																	
MAERSK DERUMMOND	1107	23-Aug									28-Aug																	15.14
Apl London Apl Dubai	021	5-Jul 12-Jul																										15-Jul 22-Jul
APL Precision	001	19-Jul																										29-Jul
APL Tokyo	020	26-Jul																										5-Aug
APL Paradise MOL priority	001 059	2-Aug 9-Aug																										12-Aug 19-Aug
Apl London	022	16-Aug																										26-Aug
Apl Dubai	006	23-Aug																		5.1.1								2-Sep
HYUNDAI GENERAL HYUNDAI DISCOVERY	531E 502	2-Jul 6-Jul																		5-Jul 9-Jul					\vdash			
HYUNDAI FREEDOM HYUNDAI CONFIDENCE	504E	13-Jul																		16-Jul								
HYUNDAI CONFIDENCE	504E	20-Jul																		23-Jul								$\overline{}$
HYUNDAI HIGHNESS HYUNDAI INDEPENDENCE	504E 503E	27-Jul 3-Aug																		30-Jul 6-Aug								-
HYUNDAI HIGHNESS	532E	10-Aug																		13-Aug								
HYUNDAI INDEPENDENCE ERIC G GIBSON	503E 214	17-Aug 6-Jul											-							20-Aug	8-Jul				\vdash		-	
ERIC G GIBSON	214	12-Jul																			14-Jul							-
ERIC G GIBSON	216	18-Jul																			20-Jul							
ERIC G GIBSON ERIC G GIBSON	217 218	24-Jul 30-Jul																			26-Jul 1-Aug							-
ERIC G GIBSON	219	5-Aug																			7-Aug							
ERIC G GIBSON	220	11-Aug																			13-Aug							
ERIC G GIBSON ERIC G GIBSON	221 222	17-Aug 23-Aug												-							19-Aug				\vdash		-	-
PISTI	1110	1-Jul																	8-Jul									
MAERSK IVERNESS	1110	8-Jul																	15-Jul									
MAERSK INNOSHIMA IRENES RAINBOW	1108	15-Jul 22-Jul																	22-Jul 29-Jul						\vdash			
HS MAYDEN	1112	29-Jul																	5-Aug									
MAERSK IVERNESS MAERSK INNOSHIMA	1106 1110	5-Aug 12-Aug																	12-Aug 19-Aug				-		\vdash			-
IRENES RAINBOW	1110	19-Aug																	26-Aug									
CSAV JURA	1124	1-Jul			25-Jul																							二
CSAV PYRENEES CSAV CANTEBRIAN	1125 1126	8-Jul 15-Jul			25-Jul 1-Aug																				\vdash		-+	
CSAV APPENNINNI	1127	22-Jul			8-Aug																							
KATHE C RICKMERS	1128	29-Jul			15-Aug																				\Box			
MARGRET RICKMERS RHL FIDUCIA	1129 1130	5-Aug 12-Aug	\vdash		22-Aug 29-Aug									\vdash											\vdash		\dashv	\dashv
SANTA PAOLA	1131	19-Aug			5-Sep																							
RAJIV GANDHI INDIRA GANDHI	145 146	6-Jul 13-Jul		-						14-Jul 21-Jul													-		\vdash			-
RAJIV GANDHI	147	20-Jul								28-Jul																		
INDIRA GANDHI	148	27-Jul								4-Aug																		
RAJIV GANDHI INDIRA GANDHI	149	3-Aug 10-Aug								11-Aug 18-Aug				$\vdash\vdash$											\vdash		-	-
RAJIV GANDHI	151	17-Aug								25-Aug																		
INDIRA GANDHI	152	24-Aug		<u> </u>						1-Sep															\Box			
RAJIV GANDHI ASIR	153 1127w	31-Aug 3-Jul								8-Sep						27-Jul									\vdash			-
NAJRAN	1128w	10-Jul														3-Aug												
UASC SHUWAIKH	1129w	17-Jul							4							10-Aug]
AL MUTANABBI AL NOOF	1130w 1131w	24-Jul 31-Jul									A					17-Aug 24-Aug												=
HANJIN PORTLAND	1132w	7-Aug														31-Aug												
AL SABAHIA HANJIN LOS ANGELES	1133w 1134w	14-Aug 21-Aug							\vdash							7-Sep 14-Sep									\vdash		+	-
AL ABDALI	1135w	28-Aug														21-Sep												-
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Arun Jayakumar Sanjeev Kumar Sam Abraham Ashok Sankar Farha Anwar Ahmedabadi SALES (NVOCC) Fida Asghar Shatus Satheesan Kiran Cherian Raniith Haridas

Archana S Nair Robin Mathew
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Rahul Mathew Nandakumar PRICING / KEY INFORMATION DESK Raufa Shaikh Mc

Thomas Mathew Aparna Renjit Rishi R Prasad Neethu Saish Akhil Prahha CSS HOMEWARD BOUND Binita D'Cunha

Savita Vinod

AIRFREIGHT Jacob Isaac Radhakrishnan (Babu) Baiju Sadananà Jeémon Thomas Alan Koshv Reuban Abraham

Pradeep T K **OCEAN FREIGHT & CFS OPERA** K Manish Kumar

Team/Route Dev. Manager (North America) Kev Account Manager Sr. Coordinator Coordinator

General Manager

Marketing Manage

Marketing Coordinator

Business Development Manager Coordinator

Team Manager Executive Executive Sr. Coordinator Coordinator Coordinato Coordinator Coordinato

Team Manager Executive Executive Executive Coordinato Coordinator

VP Business Development Key Account Manager Sr. Sales Coordinator

Manage Asst. Manager Team Leader Coordinator - Pricing Coordinato Coordinator

Asst. Manager Sr. Coordinator

General Manager Sr. Manager – Öps Assistant Manager - Ops Sr. Operations Executive Cust. Service Coordinator Operations Executive - export Operations Exeuctive - import

Manager - Operations & CFS

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Edward Morgan

Ratheesh Nair LAND TRANSPORT Sajesh Sreekanth Pramod Kumai Rajagopal

Chandrakala

S. Subhashini HR & ADMIN. Susanth Shekar Shelly Varkey Cheryl Annes

Hassan Haii Devya D INFORMATION TECHNOLOGY Biju Damodaran

Riyesh CSS ABU DHAR Suku Sudhakaran Ahmad Fuad

Asst. Manager (CFS) Sr. Ops Executive - IMCO Desk Team Leader (TR) LCL exports Team Leader (TR) LCL imports Team Leader (TR) Forwarding Customs Documentation

Customs Documentation CSLC-2 (SUPPLY CHAIN MANAGEMENT) Manager - Logistics Warehouse Supervisor

Coordinator - Logistics Coordinator - Sales Coordinator - Operations

General Manager Manager - Sales Manager - Ops. Team Leader Key Accounts Manager Operations Supervisor Sr. Coordinator Coordinator Operations Executive Jr. Coordinator Jr. Coordinator

Manager

Management Trainee Operations Executive Transport Supervisor

Coordinator Coordinator

Sr. General Manager Credit Controller

Manager-HR Manager - Admin Exe. Secretary - Chairman's Office PR() HR Executive

Sr. Network Engineer Network Engineer

Asst. General Manager Branch Manage

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Middle East

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CSS Homeward Bound

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Gillian Alexander Sujin S Rahul Radhakrishnan Raineesh Radhakrishnan Kaveen Amarsinghe Prakash Shetty Diyala Nasser Pramod Gopalan Nair Prajeesh Sivaprasad Githesh T K

Manager - Ops. & Cust. Service Asst. Manager - Sales Sr. Coordinator - Sales Sales Executive Sales Executive Sales Executive Operations Supervisor Operations Executive Transport Coordinator Accountant Coordinator - Sales & IT

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