

MAY-JUNE 2018

Bi-monthly publication of CSS Group

LIGHTHOUSE

**TOP
CUSTOMER
AWARD**

**CSS HONORED
BY CMA CGM**

**NEWER
BOULEVARDS
AND NOVEL
STRATEGIES**

CSS India Budget Meet
Concludes Successfully

**BUSINESS EXCELLENCE AWARD FOR CSS
THE BEST INTERNATIONAL
LOGISTICS & FREIGHT
FORWARDING FIRM
2018 AWARD**



PROJECTS OIL & ENERGY



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LIGHTHOUSE

CHAIRMAN'S MESSAGE



T S Kaladharan

Andrew Carnegie, the American, industrialist and philanthropist, once said, "Successful teamwork is the ability to work together toward a common vision. The ability to direct individual accomplishments toward organisational objectives. It is the fuel that allows common people to attain uncommon results."

I believe that people who are really motivated

to aim for great accomplishments, for their company, will never disagree with the beliefs expressed in this quotation.

If you recall last year, in the May edition of Lighthouse, the message from my desk was about the one decade of completion of our services in India. It is true to say that CSS has been blessed with staff that has held true to Andrew Carnegie's successful teamwork expectations. This was obvious when CSS India recently conducted their Annual Budget Meeting in Kolkata. Being a proud participant for the meeting and being fortunate to be able to share thoughts with CSS India heads, I can surely say that our company is moving in the right direction in terms of common strategies and goals.

The evidence of growth for any company is reflected in the spirits and attitude of their staff, and not just the figures that an excel chart conveys. We have to remember that challenges and opportunities may change without much notice. An ability to respond effectively is directly related to the attitude of your team. By keeping the sentiments of Andrew Carnegie's quotation uppermost in our thoughts I am confident we will continue to move forward and achieve rewardingly uncommon results.



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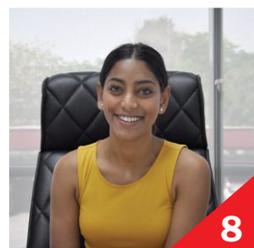
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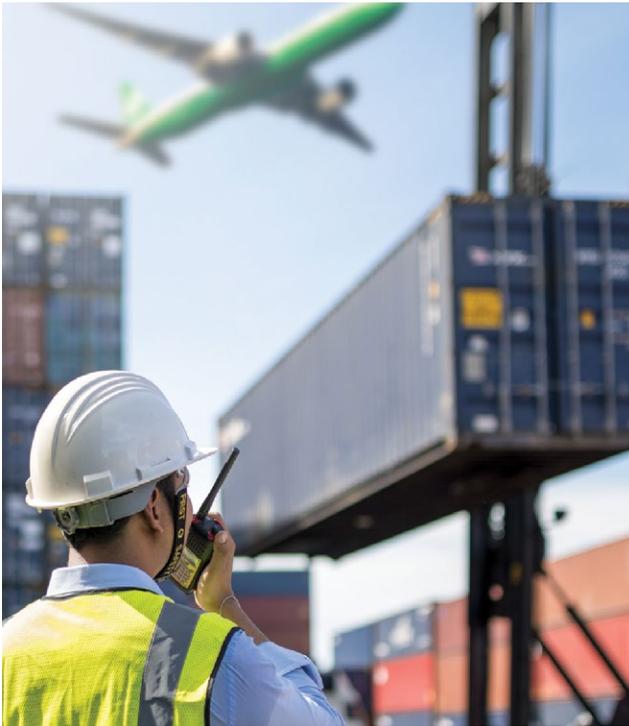


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BUSINESS EXCELLENCE AWARD FOR CSS

THE BEST INTERNATIONAL LOGISTICS & FREIGHT FORWARDING FIRM 2018 AWARD



CSS Group was honored with Best International Logistics & Freight Forwarding Firm 2018 award constituted by MEA Markets. MEA Markets is a quarterly publication dedicated to researching and publicizing the major moves and events as they happen across the entire Middle East and African regions.

Since its inception in 1995 CSS Group has become a renowned name in the freight forwarding industry, and today it is one of the leading integrated freight forwarding solutions provider with close to 25 years of experience.

Constantly adapting to its

customers' changing needs, the company has enriched its expertise to become a tier-one logistics and freight forwarding partner in the GCC, with integrated logistic networks in Africa, Middle East, Europe and the Americas. Headquartered in Dubai, United Arab Emirates, the CSS Group is spearheaded by its Chairman T. S. Kaladharan.

The company, through its corporate diversity and willingness to keep learning and relearning, has earned its collective experience within the industry. With a team consisting of over 750 experienced and dedicated professionals across 20 locations, the CSS Group is

able to meet a client's freight forwarding requirements: be it by sea, land or air.

In today's market, the UAE and GCC have become a hub for companies originally based in the UAE and China, for instance. The CSS Group being the strongest in the Middle East, has had a head start in this regard. Its strong relationship with customers, as well as being a one-stop solution, has given them comfort in knowing they are in great hands.

To support clients in this fast paced corporate hub, CSS understands the need to constantly evolve and change. The team have to keep moving, study the market and ensure that they are, in terms of logistics, up to date. Thanks to this focus on constant improvement, alongside its vast industry experience, the group has a built an exceptional reputation, especially with UAE customs.

Alongside its focus on industry developments, technology is also a key focus for the group. The CSS Group has been investing in the use of technology since its commenced operations, as the Chairman and founder saw how big technology would play a part in the future of this industry. The group developed its own software, now known as FINS, more than 10 years ago that it is constantly improving on,

based on new requirements.

As part of this approach, the group's IT team constantly reads, explores, and carries out R&D with, say, CRM and budget reports. During all its international business visits, the group brings back best practices from every location that it interacts with, exploring whether any of this can implemented in the group's current structure.

For instance, when it comes to 3PL, CSS Group tailors its in-house software around what the customer wants. Even if they say they would like to see reports or data through software of their own, the group integrates it with theirs, to ensure an easy, hassle free experience for every client.

Ultimately, CSS Group's ongoing focus is to become the one-stop solution for its customers that not only cover B2B but also B2C. To achieve this, the group has further expansions across Asia planned. Additionally, the team are keen to support their customers through their entire cargo cycle, from production to delivery and distribution. This includes spare parts, Yacht and Marine, Hospitality and Hotel Logistics as well as Auto logistics divisions. Driving these changes and growing in these areas will offer the group many exciting opportunities to grow and flourish over the coming years.

NEWER BOULEVARDS AND NOVEL STRATEGIES

■ CSS INDIA BUDGET MEET CONCLUDES SUCCESSFULLY



Seeking to strike a right balance between challenges and opportunities, the annual budget meeting of CSS India was held at Taj Bengal, Kolkata early in the month of April. Station heads and key decision makers from all over the Indian offices attended the meeting which was chaired by the Chairman, CSS group, T S Kaladharan.

In his welcome address, CSS North India Vice president Rajesh Arora re-iterated the

need for close coordination amongst all branches for the attainment of a more focused approach so as to take the company to ever more heights. For the first time CSS team from Ludhiana and Kolkata had their presentations in the Annual Budget Meet. Ludhiana was represented by Meena Sharma, Branch Manager. CSS Kolkata being the host station was represented by Pijush Saha and Anirban Saha.

Rahat Talreja, Vice President CSS Central India

during his presentation mentioned about the post GST scenario and the tactics to learn more from the challenges for enhancing growth. A session on the group software and its benefits was led by the CSS Group COO, NVOCC, Chandrakala (CK). She elaborated on the benefits of increasing the usage of ERP applications and bringing all offices under one umbrella of CRM, so as to better service the clients.

A session on "Effective ways of resource management" was taken by Ajay Krishnan, COO, Freight forwarding CSS Group, wherein he stated that the one reason why companies end up compromising their profits is due to the inefficient use of resources in hand. Throughout the presentation Ajay introduced tips on effective utilization of resources and mentioned that those tips if implemented properly will go a long way in assisting CSS in

revolutionizing their resource management and utilization.

CSS South India was led by T K Vishwanath, General Manager. Budget figures and analysis of each of the CSS India offices were presented by the respective managers with a key focus on their projections and strategies. Other attendees included, Rajeev Kumar, Prasun Roy and Nishu Jain from CSS Delhi, Sandeep Anthur and Thainis Raj from CSS Chennai Sudeep and Jinu from CSS Corporate office.

CSS Group Chairman, T S Kaladharan in his closing remarks, congratulated CSS India team for successfully and profitably concluding the financial year. He also mentioned about his dreams and aspiration about the group company and while assuring support to the various suggestions put forward by the delegates, also stressed upon investing for a better tomorrow through clever delegation and planning.



TOP CUSTOMER AWARD

■ CSS HONORED BY CMA CGM



The CSS Group received the Top Customer Award from CMA CGM as a token of their support in 2017, on the 3rd of April, 2018.

With ISO 9001, ISO 14001 and ISO 18001 certified standards, the CSS Group is headquartered in Dubai, United Arab Emirates with brand offices across the GCC, South Asia and more.

The CMA CGM “Top Customer Award” was handed over by Santosh Devasper (Commercial Manager) and Anshika Bhatia (Senior Sales & Marketing Analyst), to the CSS Group’s Angeli Sudheer (Manager, Pricing & Customer Service Desk), Chandra Kala (COO, NVOCC) and Ajay Krishnan (COO,

Freight Forwarding) as a token of the Group’s continuous support in 2017.

COO Chandra Kala said: “The CSS Group – as a whole - takes pride in being awarded the Top Customer Award by CMA CGM - it reinforces our commitment to our customers in providing the best to match their requirements.”

CSS - EMPLOYEE OF THE MONTH

MARCH 2018

SANTHOSH MUKHIYA – CFS, given by
Susanth Sekar - Manager, HR - CSS Dubai



GPLN- 15th AGM in Bremen

Global Project Logistics Network (GPLN) will hold their 15th Annual General Meeting from May 26-28, 2018 at the Dorint Park Hotel in Bremen where a multitude of GPLN members, sponsors and media representatives from around the world will have plenty of networking opportunities during intense meetings and social events to maintain existing and established new contacts that will benefit greatly their business. The attendance of over 200 GPLN delegates speaks itself for the quality of the GPLN network and their highly skilled project forwarders. The day after the AGM on May 29 GPLN is organizing at the same venue their renowned Heavy Lift Maritime and Transport

Seminar which is also open for non GPLN members and offers a great opportunity to learn more about Heavy Lift Shipping and expand technical abilities and knowledge for project cargo business. Right after these events GPLN will also exhibit at the Breakbulk Europe Transportation Conference & Exhibition in Bremen from May 30-31, 2018. Please visit their GPLN booth #1400 in Hall 5 of Messe Bremen where also many GPLN members will be present.

GPLN brings together project cargo experts and independent project logistics specialist companies from around the world, all of whom have an expert focus on project logistics.



NETWORKING & DINNER

■ CSS ATTENDS SCLG ANNUAL INDUSTRY NETWORKING AND DINNER



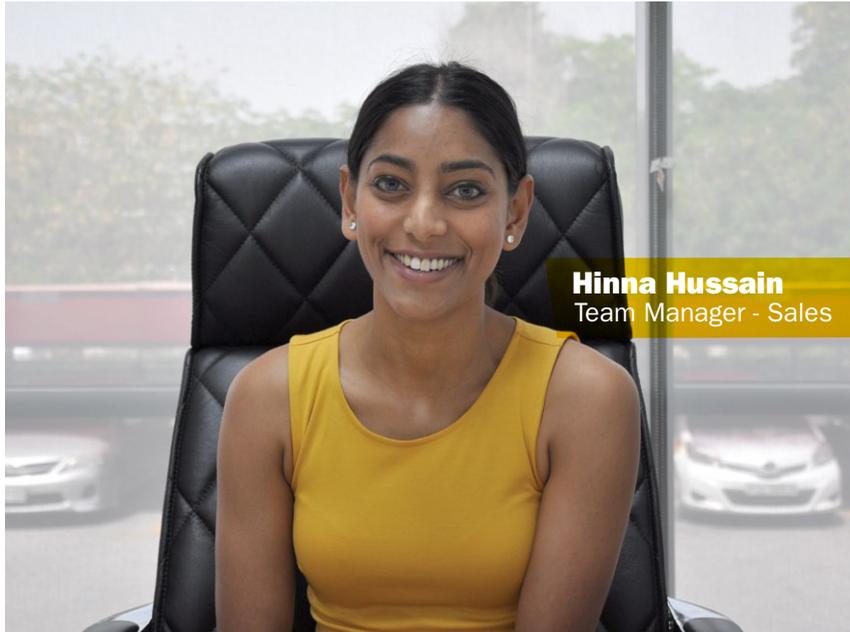
CSS Group attended the SCLG annual industry Networking and dinner held at Dusit Thani, Dubai on the 28th of March. The event was a perfect platform for networking and was hugely successful marked by presence of 100 plus senior personnel from 70 plus organizations. CSS Group was represented at the event by **Rosh Manoli** Deputy General Manager, Sales & Marketing, **Richard**

Varghese Asst. General Manager, Sales & Marketing. Headquartered in Dubai (UAE), Supply Chain & Logistics Group (SCLG) is a membership driven industry business group engaged in advancing supply chain & logistics industry locally, regionally and globally. SCLG currently has a membership base of 200+ corporate organizations and is growing.

THE ART AND SCIENCE OF SELLING

The Lighthouse editorial team sat down with **Hinna Hussain** - Team Manager, Sales - to know more about the day in the life of a salesperson, how CSS is different than most Multinational corporations and what drives her to succeed.

By Minaal Pervaiz



Hinna Hussain
Team Manager - Sales

the situation. You are the sole person handling it, along with your support team.

How did you first get involved in the shipping and liner industry?

I think that purely happened quite by accident. I don't think anyone ever enters logistics with an intention of entering logistics. I started from ground zero and it has been 7 years since [I have been with CSS].

What do you think it takes an employee at the CSS Group to get ahead?

You would really have to think out of the box, walk the extra mile. It is an internal motivation, rather than external. You should want to do it for yourself. Once you imbibe that, people recognize it. We have always had supportive seniors - they are always open to guide you. One cannot be spoon fed when it comes to logistics. If you have that desire to grow and learn, you are bound to be recognized. Everyone sitting here has the potential and an equal ground of opportunity to grow; your drive and the energy you put out there is key.

What do you enjoy most about working here?

The comfort of working with the team and the freedom to make immediate, executable decisions for your customers.

What is your personal philosophy regarding freight forwarding?

Whether you look at cargo, logistics or freight forwarding, people should just break it down. Freight forwarding has never been rocket science - it is so basic and so simple, the layman would have a laugh if they actually understood the concept. I think people just unnecessarily complicate it.

How would you describe yourself in under two minutes?

Prompt, efficient, bubbly, always on the job, workaholic.

How does a salesperson go about doing things - walk us through it?

You're open to doing [business development] in any way that you feel; everyone has their own approach. It could be through LinkedIn, you would be searching for another company on social media, you might try finding people you have common connections with. It could just be various ways of trying to secure a client. Once things come in, you begin to understand more. If a job is overseas, your stress is mainly dealing with the overseas offices to ensure things happen in a certain way, and to keep [customers] updated. If the job is being executed [in the UAE, or elsewhere], export or import, it would need you complying with all their procedures.

How involved would you be?

We are quite invested in the job - we have the freedom to fix the job from point A to point Z. In many other companies, your sales, costing, pricing departments are separate, the guys that quote your job and the ones that do invoicing are separate. You might close the sale but you are not really sure about what is happening in the background now. You might be able to bring in clients every single day but servicing them is not really easy because you are not the one involved in other aspects of the job. Here, you are truly involved in all aspects. You are always ready for a situation where suddenly everything is an urgent situation, an emergency, sudden calls in the middle of the night to make vessels and planes go faster become normal! The CSS structure runs better because you know more, you learn more, you are more invested in your job. At any given time, the client can call you for an update and you are more than aware on how to handle

With the current state of affairs in the industry, what do you think are the positive and negative predictions that you could possibly make?

Everything is always evolving and growing. A constantly changing landscape brings with it its own challenges. But as with all challenges – there are opportunities

to overcome them. Instead of focusing on areas that do have problems, you should rather work on areas that have more strength.

What would you say your greatest strength is?

My positive outlook

If you were to be faced by

failure, how would you handle that?

Failure is something everyone has to go through because it is only then that you learn to be appreciative and thankful for what you have, what you are doing and for more yet to come. If you do not go through that phase, it is a human tendency to take things for granted. Go through it, deal with it, move on from it.

NEW FREIGHT STATION OPENS AT KHALIFA PORT



Abu Dhabi: Emirates Global Aluminium (EGA) and Abu Dhabi Ports have announced the opening of a new freight station which will reduce trucking of EGA's aluminium within Khalifa Industrial Zone Abu Dhabi (KIZAD) by over 290,000 kilometres per year.

The new facility has been built close to EGA's Al Taweelah site to load metal into containers for transfer onto ships for export, according to the statement issued by the two companies on April 3rd, 2018.

Last year EGA shipped some 600,000 tonnes of aluminium from Khalifa Port, requiring over 17,000 truck movements from EGA's site to the quayside.

Etihad flies highly endangered birds from UAE to the wild

Etihad Cargo and the International Fund for Houbara Conservation (IFHC) have recently transported a shipment of more than 100 vulnerable Houbara bustards for release into their natural habitats.

The Houbara are bred in centres in Abu Dhabi managed by IFHC and then released into their natural habitat in countries across the world.

In the past three years, the partnership between the two organisations has led to the successful relocation and integration into the wild

of more than 3,000 Houbara across the world.

In 2017 alone, more than 2,000 birds were transported safely to countries in Asia and North Africa, which have more hospitable environments, thereby increasing the birds' long-term survival.

IFHC has developed protocols based on ground breaking ecology on the breeding and release of the Houbara, and every release site is studied to ensure the birds have the optimal chance of survival.

"It is an honour to be



able to safely transport the Houbara to countries where they can thrive, and play a small part in Abu

Dhabi's project of restoring this iconic species in the wild," said Justin Carr, Vice President of Etihad Cargo.

GROWING SUPPLY CHAIN MANAGEMENT

The exponential growth of supply chain management is a promising factor towards the growth of the economy of UAE. Lighthouse spoke with **Hareesh Haridas**, Manager /Logistics for SCM about the Supply chain activities within the CSS Group, his service and much more.

If you were to describe yourself in under 2 minutes, how would you?

I am a team player and like to be a part of good working environment. I was moulded by my experiences and work with a mentality of sharing and delegating things for a better and positive outcome.

How did you first get involved in this industry, specifically supply chain management? Did you go through a process like working with a shipper, liner or logistics?

My experience with the service industry started much before I joined CSS. I was with another company, five to six years working within the passenger services where you deal with people and their emotions directly. It gave me ample exposure understanding various situations. My experience in the logistics industry began with CSS.

How long have you been working with the CSS Group?

Its been a long journey, close to 14 years now. We even have staff working here ever since the company commenced operations. I had joined as a coordinator when the Supply Chain department. started within the company. In a short span, I climbed up the ladder with more responsibilities.

Tell us exactly what Supply Chain Management entails.

Supply Chain Management is the oversight of materials, information, and finances as they move in a process from supplier to manufacturer to wholesaler to retailer to consumer. Supply chain management involves coordinating and integrating these flows, both within and among, companies. In simple terms,



Hareesh Haridas
Manager-Logistics

catering the end to end needs of a customer with uncompromised quality.

What is included in your portfolio?

CSS has expanded their facilities with storage spaces across the Emirates. We have warehousing facilities in Sharjah, Al Quoz, Jebel Ali and Abu Dhabi with CSS personnel and equipment. We have more than 20,000 Sq.mt. being managed in Jebel Ali itself. My responsibility is to manage it professionally and constructively, to make these entities run as profit centres and provide exceptional services to our clients.

What is the innovation side of Supply Chain Management?

An efficient supply chain is vital for businesses to deliver their products to consumers who want or need them. with Dubai being a major marketplace in the MENA region, supply chain management must think more innovatively and proactively to balance product flow and costs throughout a product's life cycle.

How does supply chain management, not only related to the CSS Group, play a role when it comes to oil, energy, projects?

CSS is amongst the top five consolidators in Jebel Ali. SCM is undoubtedly the backbone for A to Z Logistics activities, especially in freight forwarding. The SCM is a assembly of different activities happening in the entire supply chain starting from procurement of goods from suppliers to selling the goods to the end customer. It helps in managing and controlling materials, information and finances as they move from supplier to customer.

What would you want to tell someone to put them at ease if someone is exploring SCM?

You need to have the mindset to work and carry out a variety of tasks. How much time you spend in your job is immaterial, it is the dedication and concentration which really matters. Supply Chain Management is a highly promising area.

Work hard and you will be successful.

With the current state of affairs in supply chain management, what are the negative and positive observations you can make?

Current market situations are rather fragile, even though the

situations can change any time.

What do the words “local knowledge, global reach” mean to you?

CSS Group is very strong in the GCC and South Asia. We enjoy one of the strongest network of partners and associates across the globe. Over two decades of

experience in the Middle East make us equally strong with the local knowledge.

What motivates you?

Every day is different! It becomes more and more demanding, just be ready to take up any challenge.

JAFZA's Trade with India reaches over USD 3.4 bn in 2017



Trade between Jebel Ali Free Zone (Jafza) and India reached new record worth over US\$ 3.4 billion in 2017.

Latest figures from Jafza show that over 788 Indian companies are trading from the freezone serving key markets in the region and building on historical ties that date back to 1985 when it first opened.

Sultan Ahmed Bin Sulayem, Group Chairman and CEO, DP World, said: “The UAE and India

have an enduring relationship and we are building firm foundations for the future. DP World has been a part of India’s amazing economic growth for nearly two decades and we are reinforcing our commitment to it, enabling trade through our operations in the Country. We believe our expertise in building logistics infrastructure together with our partnerships there will help India realise its full potential as a global trading power. For almost 40 years



Jebel Ali Port has plays a pivotal role in supporting India’s trade with its global connectivity and world class facilities. India is our most important market and our operations support over 30 per cent of the Country’s container trade.”

DP World has extensive business interests in India, including six container terminals, Inland Container Depots (ICD), warehouses and container rail freight services. Earlier this year it formed a strategic partnership with the National Investment and Infrastructure Fund (NIIF), to invest up to US\$ 3 billion in brownfield container terminals, long term greenfield container concessions, Inland Container Depots (ICDs) and expansion of existing inter-modal rail services for rolling stock. The first investment by the partnership was made in March this year when DP World joint venture Hindustan Infralog Private Limited (HIPL) acquired a 90 per cent stake in Continental Warehousing Corporation (Nhava Seva) Ltd (CWCNSL), an integrated multimodal logistics company.

The UAE is India’s second largest trading partner, accounting for more than 10 per cent of Indian exports. UAE-India trade was USD 52,685,000 in 2016-17. India was second largest trading partner of Dubai with USD 27 billion (AED 99 billion) worth of trade in 2017.



ADMIRALTY ACT COMES INTO FORCE

ADMIRALTY (JURISDICTION AND SETTLEMENT OF MARITIME CLAIMS) ACT, 2017

April 1st 2018 will be considered as the most remarkable day in the history of Shipping in India. Finally the new Admiralty Bill has received the assent of the President and the Admiralty (Jurisdiction and Settlement of Maritime Claims) Act, 2017 has come into force on the said date, after repealing an almost 150 year old Acts namely, Admiralty Court Act, 1861, the Colonial Courts of Admiralty Act, 1890, Colonial Courts of Admiralty (India) Act, 1891 and the Provisions of the Letters Patent, 1865 which were introduced by British to bring uniformity with their Admiralty Laws.

With vast growing of international trade, the Shipping Industry has changed a lot in the last many years and the new decision and effort of the law framers to modify and amend the existing Admiralty Law in India is more welcoming and boon to all those who are part of this Industry. Moreover, the provisions of the new Act are framed in such a way as to regularise many issues, including conferring the admiralty Jurisdiction to various high courts in India. The old Colonial Court of Admiralty Act, 1891 and the Admiralty Court Act, 1861 established / conferred the Admiralty Jurisdiction upon the High Court of Bombay, Madras and Calcutta. However, the new Admiralty Act, 2017, confers the Admiralty Jurisdiction not only to these above-mentioned Courts but it also extends to the High Courts of Karnataka, Gujarat, Orissa, Kerala, Hyderabad (for the

state of Telangana), Andra Pradesh etc.

Further, these Courts are also given the power to arrest a vessel within its jurisdiction, under Section 5 of the Act, for the purpose of providing security against a Maritime Claim where the court has the reason to believe that –

The person who owned the Vessel at the time when the Maritime Claim arose is liable for the claim and is the owner of the Vessel when the arrest is effected;

The demise charterer of the vessel at the time when the maritime claim arose is liable for the claim and is the demise charterer or the owner of the vessel when the arrest is effected;

The claim is based on a mortgage or a charge of the similar nature on the vessel;

The claim relates to the ownership or possession of the vessel;

The claim is against the owner, demise charterer, manager or operator of the vessel and is secured by a maritime lien as provided in Section 9

However, no Vessel shall be arrested if the claim/dispute is regarding the possession or ownership of a vessel or the Ownership of any share therein. Under this Act, the term “Vessel” includes any Ship, Boat, Sailing Vessel or other description of vessel used or constructed for use in navigation by water, whether propelled or not, and includes a barge, lighter or other floating vessel,

a hovercraft, an offshore industry mobile unit, a vessel that has sunk or is stranded or abandoned and the remains of such vessel. Further as per Section 11 of the Act, the Claimant who initiate a legal proceeding to arrest a vessel, is required to provide an unconditional undertaking to pay such amount/money as damaged or as a security for any loss or damage which may be incurred by the Defendant as a result of wrongful / unjustified arrest.

The list of Maritime Claims upon which the High Courts may exercise its jurisdiction to hear and decide against any vessel is narrated under Section 4, in detail and the priority of the claim is determined under Clause 10 starting from the claim on the vessel where there is a maritime lien followed by mortgages and other claims. The priority of Maritime Lien is also mentioned in Clause 9 starting with Claim for wages and other sums due to Master and other members, followed by the claims in respect of loss or life or personal injury, claims for reward for salvage, claims for Ports and Claims based on tort.

However, for the provisions that are not specified in the Act, the Court shall apply the provisions the Code of Civil Procedure Code, 1908.

Since there is a sincere effort to modify the existing Admiralty Law, after a period of more than 150 years, the various sectors of Individuals and companies in this Shipping Sector are likely to find this new Act, very useful to settle the vast area of dispute arising in this Shipping Industry every day.

Contributed by : Advocate Joy Thattil; Maritime Lawyer & Partner @ Callidus; Dubai, Singapore & India ; joy@calliduscmc.com

ASKING OR TELLING ?

Rahat Talreja

Vice President - CSS Central India

The more you know things the more you are confused. In fact, being confused is a sure sign of being on the path to know more. Do you know why I say what I say. Read on.

We all know that there are seven colours in the visible spectrum (that portion of the electromagnetic spectrum which is visible to the human eye).

VIBGYOR as we call it. Violet Indigo Blue Green Yellow Orange Red.

Now if I ask you why is something of a certain colour, what would your answer be. Example - If I showed you a RED rose and asked you why is it red in colour, you may say because it has the colour red in it out of these 7 rainbow spectrum colours.

But am afraid, the answer is something else son. The correct answer is that the rose contains all other 6 colours except RED. A yellow table has all colours except YELLOW. A Blue whale has all colours except BLUE. And so on. The rules of the universe are that any thing or object reflects / projects only that which it doesn't have in it. So what you SEE is actually what is NOT PRESENT i that object.

This is not fiction. When I first heard this, I was startled and goose-bumped. But then , the mind helps you and you can decipher things beyond the information you have. So I thought of it further and a few more examples cropped up.

Like snake venom. And its antidote. How is the antidote or anti venom made. You first need the venom, inject

a small portion of it in an animal and the animal produces some antibodies which are collected to make the antidote. So the antidote comes from the venom. Think more.

Have you realised that when a person undergoes a health issue, most of the times he blesses others for their good health. So what you lack is health. And so what you project is health for all.

In acts of philanthropy, it has been observed that the poor are more giving than the rich. They share a part of their small fortunes easily than someone who has amassed a lot of resources (money as we call it) has major issues within himself to give away. Not always the case but sum of probabilities are higher. For the relatively poor, the motivation to give is the hope to get someday.

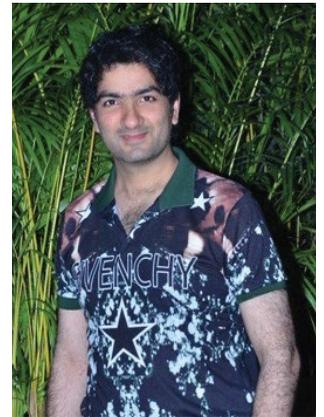
Have you ever read stories of super rich businessmen across the world ? The one common aspect is that most of them started with very low and humble backgrounds. Well that in itself is the motivation to go up. Being down. In fact it is the only motivation to keep accumulating more. Always feeling poor. If you don't feel poor enough, why would you want more. In fact the joke is that children born to rich and average parents never really go THAT HIGH because they don't know poverty well and therefore have no motivation to go all out for wealth. In fact

abundant families often see children spending away or giving away in charity easily. Because they are high there, they want to go a little lower.

Balancing forces within us keep playing all the time. We humans too, therefore, project what is actually the opposite of our internal overpowering state of mind. When the state within is of total wisdom, total innocence is projected. In that context, a child is actually the most wise person always.

Facebook is a very easy method of knowing a persons state of mind. Lets say someone keeps projecting his wealth through pictures and updates of cars, vacations, phones, airplanes etc chances more are that the guy feels poor within. If a couple keeps projecting bliss and happiness in their relationship , chances are that everything is on the rocks already. The largest corporations have average websites and really average corporations have large and grand websites.

So do you see that colleague who projects arrogance and hate always. Chances are that he is full of love and compassion deep within and is just balancing it out. Or do you see that holy cow who always smiles, is nice, courteous, chances are the opposite of that is manifested within him somewhere. We are all playing the balancing act. Which brings me to the metaphor of the inverted banyan tree, as told by Shri Krishna,



Balancing forces within us keep playing all the time. We humans too, therefore, project what is actually the opposite of our internal overpowering state of mind. When the state within is of total wisdom, total innocence is projected. In that context, a child is actually the most wise person always.

that this imperishable tree has its roots upwards and branches down and the one who knows this tree knows it all. What we are viewing in the world is actually a reflection of the reality. Today, after writing this article, it makes it even more relevant.



For Ones Elders?

If you are one of the many who regularly use social media, you will be aware of the gap which appears to be growing between the generations. The young appear to be blaming the older generation for not making it easier for younger people to progress. Equally the older ones cannot understand why they are not shown the respect that they believe they deserve. After all they have, over many years, invariably contributed much to society.

It is true that different cultures treat the generation gap in dissimilar ways but generally, until recent times, the overall thrust encouraged respect for ones elders. Traditional Indian culture is a prime example of this. Equally the saying: 'Learn from the people who have walked the path before you. Respect them because that chances are, sooner than you can imagine, you'll be walking along a similar path'; is a truth not to be ignored.

However the growth of social media and its ability to link-up like minded persons has brought many traditional attitudes into question. Youth brings with it an assurance that

simply wasn't there, only three or four decades ago, when views used to be more isolated and not inter-related. Nowadays the sound of everyone shouting together cannot be ignored.

At sixteen it seems perfectly reasonable to say, "I am an adult and therefore I should be treated as one. Older people have no more rights to life, than I have, so why should I respect them? We're just the same!" Of course, what this view overlooks is the fact that the passage of years gives plenty of time and opportunities to step up, screw up, take decisions and live with the consequences. This is why elders tell youth to respect their elders because they have already had the same experience. We've all probably said, at one time or another, "I am old enough to decide" only to regret it later on, because we had not taken the advice of those who were older. They have had the experience already, been there and done that, and therefore know the outcome regardless of the younger person's deliberations. Experience is what matters and the longer we live the more we gain.

So that's it sorted then is it? Young people should respect their elders? Well it isn't as simple as this because if we defer to other well-known sayings:-

'Mutual respect is the foundation of genuine harmony' and 'Respect will never be freely given, you must earn it', it becomes clear that gaining respect is a two-way process. As a consequence the ironic part about gaining respect is that, in order to earn it you must give it!

This has never been truer than with our current generational demographics in terms of communication techniques and skills. Older people, in general, still prefer to chat and come to valued judgments; whereas youth has been brought-up on making more instantaneous responsive decisions. Of course an ability to take time to consider may well be seen, by younger folks, as the elderly slowing down. But coming to fully informed decisions based on experience usually does take time. It's the way problems are avoided and contingency plans are made. Youth often doesn't see the need to plan for other eventualities, because lack of

experience often gives them a misguided full confidence in what they are doing. Quite rightly it is this confidence that makes young people unique and is an attribute which older people should never forget. We have all experienced this confidence, because it is part of growing up, and accordingly deserves respect.

So there it is; you have a summary about the need for respect between the generations, in a nutshell! But remember children always look up to their parents as role models. If mother and father have a way of life which shows respect, without discrimination to everyone, then their children will also start reciprocating. This accords with the a quotation from 18th century Irish novelist, Laurence Sterne, 'Respect for ourselves guides our morals, respect for others guides our manners'. Regardless of the influence of social media this style of family culture encourages generous, empathetic and self-respecting individuals who equally respect others, young or old. What could be better than this for all our futures?

Kaleidoscope desk

UNDERSTANDING AN ARBITRATION PROCESS, AND ITS SCOPE IN SINGAPORE



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Singapore is today one of the most illustrious and renowned seats of Arbitration because of the well-developed infrastructure, modern national legislation, and a strong position as a financial and commercial centre in Asia. Singapore has a wide spectrum of efficient arbitrators from across the globe ranging from seasonal dispute resolution generalists to highly specialized practitioners and expertise covering the entire legal and technical area of intellectual property. The Courts of Singapore is famous for its integrity, cost-efficiency, neutrality, competency and impartiality and also offer a high level of support for arbitration with minimum intervention. Moreover Singapore has many renowned local and overseas law firms and professionals who expertise in arbitration.

The obsequious nature of the people of Singapore towards the legal system is a notable factor. Singapore also welcomes foreign arbitrators and allows them to arbitrate in Singapore without a work permit and without withholding tax. According to the Singapore laws only a Singapore qualified lawyer from Singapore law practice can appear before the High Court for International arbitration related matters even though the original contract which was the subject matter of the arbitration may have been governed by a foreign law. Singapore also ensures that the arbitration legislation is kept responsive to the global legal and commercial developments. A recent study shows that Singapore is challenging the established centres of arbitration like London, Paris and Stockholm. Another factor that favours Singapore is its geographically convenient location and this makes it a neutral venue for parties from different parts of the globe.

The United Nations Commission on International Trade Law (UNCITRAL) the Model Law recognizes the incorporation and the enforcement of the arbitral award provisions by giving effect to the New York

Convention of 1958 within its ambit. As Singapore is a signatory to the 1958 New York Convention, the Arbitral awards issued in Singapore are enforceable in over 150 UN Member states, and also in certain Commonwealth jurisdictions under the Reciprocal Enforcement of Commonwealth Judgement Act. The Awards are final and binding in nature and have no right of an appeal. In fact if parties to an arbitration can appeal it defeats the sole purpose or "raison d'être" of arbitration.

In the meanwhile the High Court of Singapore has the power to monitor various arbitration related matters, decide on applications to set aside the awards. Singapore is also a party to the 2005 Hague Convention on Choice of Court Agreements (the Convention), along with EU and its member states excluding Denmark and Mexico. Other countries like China, the USA, Ukraine and Montenegro have also signed but have not yet ratified the same. On January 9th 2018, the Supreme Court of Judicature Amendment Bill was passed in the Parliament in Singapore. The Bill elucidates that the Singapore International Commercial Court has the same jurisdiction as the High Court to hear proceedings related to international Arbitration Act (IAA) and removes the pre-action certification procedure. Also under the IAA the High Court of Singapore has jurisdiction over certain matters in relation to international commercial arbitration and also provides for the Rules of Court to prescribe as to what actually constitutes an international commercial arbitration and the conditions to be incorporated thereof. The Ministry of Law also plays a significant role by working closely with the Supreme Court to enhance the enforceability of the Arbitral Awards and other Singapore court judgements.

Singapore is also known for its mediation and conciliation services as a nonbinding alternative dispute resolution. The International Mediation

Centre was started in November 2014 and has collaborated with the Singapore International Arbitration Centre to offer a service known as Arbitration- Mediation- Arbitration. This allows parties to attempt mediation after they start arbitration proceedings. If the dispute is settled then this is classified as a consent award and in case they choose to contest further then they can continue the arbitration. Arbitration has been growing to be the most preferred dispute resolutions of modern day among the parties entering into cross border contracts and transactions.

Singapore is world renowned for its city state dynamism and excellence in infrastructure and its growing marine industries like shipping, trading, port services and also high-tech ship building ,with a strong maritime tradition .Singapore has established a separate wing for maritime dispute resolutions named the Singapore Chamber of Maritime Arbitration (SCMA) in 2004, as a joint effort by the Working Group on Maritime Arbitration formed under the Singapore Maritime Foundation (SMF), the Singapore International Arbitrators Association,(SMAA), the Maritime Law Association of Singapore (MLAS) the Singapore Institute of Arbitrators(SIArb) and the Law Faculty of the National University of Singapore(NUS). Singapore is the regional base to over 4,000 International Shipping companies and these are the few among the many reasons that makes Singapore one of the most preferred destinations for arbitration and is ranked in the 4th position globally.

INBOUND

DUBAI

VESSEL	BAHRAIN	BANGKOK	BARCELONA	BREMEN	BUSAN	CHENNAI	DELHI	GENOA	GUANGZHOU	HONGKONG	KARACHI	KEELUNG	KUWAIT	NHAVA SHEVA	NEW YORK	NINGBO	QINGDAO	ROTTERDAM	SHANGHAI	SINGAPORE	SOUTHAMPTON	XIAMEN	XINGANG	JEBEL ALI	
CEL JUMERAH	2-May																							4-May	
CEL JUMERAH	9-May																								11-May
CEL JUMERAH	16-May																								18-May
CEL JUMERAH	23-May																								25-May
CEL JUMERAH	30-May																								1-Jun
CEL JUMERAH	6-Jun																								8-Jun
CEL JUMERAH	13-Jun																								15-Jun
CEL JUMERAH	20-Jun																								22-Jun
OOCL BRUSSELS		6-May																							22-May
CMA CGM NORMA		13-May																							29-May
CMA CGM LYRA		20-May																							5-Jun
CMA CGM CALLISTO		27-May																							12-Jun
XIN LOS ANGELES		4-Jun																							20-Jun
COSCO HELLAS		11-Jun																							27-Jun
COSCO BEIJING		18-Jun																							4-Jul
MSC BARI			6-May																						26-May
MSC ISTANBUL			13-May																						2-Jun
EMMA MAERSK			20-May																						9-Jun
MSC HAMBURG			27-May																						16-Jun
EUGEN MAERSK			3-Jun																						23-Jun
MSC CAMILLE			10-Jun																						30-Jun
MSC ROSA M			24-Jun																						14-Jul
MAERSK SARAT				8-May																					2-Jun
DAU				15-May																					9-Jun
MAERSK SALTORO				22-May																					16-Jun
MAERSK STADELHORN				29-May																					23-Jun
MAERSK GUATEMALA				5-Jun																					30-Jun
MAERSK GIBRALTAR				12-Jun																					7-Jul
MAERSK GUAYAQUIL				19-Jun																					14-Jul
ALLIA					9-May																				31-May
BASLE EXPRESS					16-May																				7-Jun
HONG KONG EXPRESS					23-May																				14-Jun
UMM SALAL					30-May																				21-Jun
UNAYZAH					6-Jun																				28-Jun
AIN SNAN					13-Jun																				5-Jul
MESSINI						5-May																			20-May
SIMA BRIZO						12-May																			27-May
XIAMEN						19-May																			3-Jun
ALS FIDES						26-May																			10-Jun
MESSINI						2-Jun																			17-Jun
SIMA BRIZO						9-Jun																			24-Jun
XIAMEN						16-Jun																			1-Jul
COTA LAVAR							5-May																		20-May
SIMA GISELLE							12-May																		27-May
EVER DIAMOND							19-May																		3-Jun
MAJAWOS							26-May																		10-Jun
EVER DELUXE							2-Jun																		17-Jun
KOTA LAVAR							9-Jun																		24-Jun
SIMA GISELLE							16-Jun																		1-Jul
MAERSK SENANG								3-May																	18-May
MAERSK SEMBAWANG								10-May																	25-May
SEROJA TIGA								17-May																	1-Jun
MAERSK SEBAROK								24-May																	8-Jun
SEROJA EMPAT								31-May																	15-Jun
MAERSK SERANGOON								7-Jun																	22-Jun
SEROJA ENAM								14-Jun																	29-Jun
HYUNDAI DREAM									4-May																18-May
HYUNDAI HOPE									11-May																25-May
HYUNDAI HONOUR									18-May																1-Jun
HYUNDAI RESPECT									25-May																8-Jun
HYUNDAI DRIVE									2-Jun																15-Jun
HYUNDAI PRIDE									8-Jun																22-May
HYUNDAI VICTORY									15-Jun																29-Jun
KOTA CEMPAKA									2-May																15-May
WAN HAI 612									8-May																23-May
CAPE KORTIA									15-May																30-May
KOTA CEPAT									22-May																6-Jun
WAN HAI 611									29-May																13-Jun
WAN HAI 613									5-Jun																20-Jun
KOTA CEMPAKA									12-Jun																27-Jun
NAVIOS VERANO										2-May															4-May
SIMA GENESIS										9-May															11-May
NAVIOS VERANO										16-May															18-May
SIMA GENESIS										23-May															25-May
NAVIOS VERANO										30-May															1-Jun
SIMA GENESIS										6-Jun															8-Jun

ABOVE MENTIONED ARE TENTATIVE VESSELS AND ARE SUBJECT TO CHANGE.

INBOUND

DUBAI

VESSEL	BAHRAIN	BANGKOK	BARCELONA	BREMEN	BUSAN	CHENNAI	DELHI	GENOA	GUANGZHOU	HONGKONG	KARACHI	KEELUNG	KUWAIT	NHAYA SHEVA	NEW YORK	NINGBO	QINGDAO	ROTTERDAM	SHANGHAI	SINGAPORE	SOUTHAMPTON	XIAMEN	XINGANG	JEBEL ALI	
NAVOS VERANO											13-Jun													15-Jun	
HYUNDAI DREAM												2-May													18-May
HYUNDAI HOPE												9-May													25-May
HYUNDAI HONOUR												16-May													1-Jun
HYUNDAI RESPECT												23-May													8-Jun
HYUNDAI DRIVE												30-May													15-Jun
HYUNDAI PRIDE												6-Jun													22-Jun
HYUNDAI VICTORY												13-Jun													29-Jun
SAFMARINE KURAMO													6-May												9-May
SAFMARINE KURAMO													13-May												16-May
SAFMARINE KURAMO													20-May												23-May
SAFMARINE KURAMO													27-May												30-May
SAFMARINE KURAMO													3-Jun												6-Jun
SAFMARINE KURAMO													10-Jun												13-Jun
SAFMARINE KURAMO													17-Jun												20-Jun
NORTHERN PRACTICE														5-May											12-May
NORTHERN PRELUDE														12-May											19-May
NORTHERN PRACTICE														19-May											26-May
NORTHERN PRELUDE														26-May											2-Jun
NORTHERN PRACTICE														2-Jun											9-Jun
NORTHERN PRELUDE														9-Jun											16-Jun
NORTHERN PRACTICE														16-Jun											23-Jun
MAERSK MEMPHIS															5-May										2-Jun
MAERSK KENSINGTON															12-May										9-Jun
MAERSK KINLOSS															19-May										16-Jun
NORTHERN MONUMENT															26-May										23-Jun
MAERSK CHICAGO															2-Jun										30-Jun
MAERSK PITTSBURGH															9-Jun										7-Jul
MAERSK ATLANTA															16-Jun										14-Jul
OOCL SEOUL																02-May									18-May
OOCL BRUSSELS																09-May									25-May
CAPE KORTIA																16-May									1-Jun
CMA CGM FIDELIO																	23-May								8-Jun
APL CHONGQING																	30-May								15-Jun
CMA CGM BUTTERFLY																	06-Jun								22-Jun
CMA CGM ORFEO																	13-Jun								29-Jun
ALLUA																		11-May							31-May
BASLE EXPRESS																		18-May							7-Jun
AL QIBLA																		25-May							14-Jun
UMM SALAL																		1-Jun							21-Jun
UNAYZAH																		8-Jun							28-Jun
AIN SWAN																		15-Jun							5-Jul
AL NEFUD																			6-May						23-May
BARZAN																			13-May						30-May
MOL TRIUMPH																			22-May						5-Jun
TIHAMA																			29-May						12-Jun
AL MURAYKH																			5-Jun						20-Jun
MOL TRIBUTE																			12-Jun						27-Jun
AL ZUBARA																			19-Jun						4-Jul
WAN HAI 612																				3-May					29-May
WAN HAI 611																				10-May					30-May
KOCTA CEPAT																				17-May					6-Jun
TINA																				25-May					13-Jun
WAN HAI 613																				21-May					20-Jun
KOCTA CEMPAKA																				7-Jun					27-Jun
WAN HAI 513																				14-Jun					4-Jul
KOCTA CEMPAKA																					6-May				16-May
WAN HAI 612																				13-May					23-May
WAN HAI 611																				20-May					30-May
COSCO OCEANIA																				27-May					6-Jun
COSCO NINGBO																				3-Jun					13-Jun
CSCC PUSAN																					10-Jun				20-Jun
KOCTA CEMPAKA																					17-Jun				27-Jun
SUDEROOS																						10-May			9-Jun
JSP LEVANTE																									17-May
MAERSK AHRAH																									16-Jun
SUDEROOS																									23-Jun
JSP LEVANTE																									31-May
MAERSK AHRAH																									7-Jun
SUDEROOS																									14-Jun
JSP LEVANTE																									21-Jun
MAERSK AHRAH																									4-May
APL VANCOUVER																									29-May
OOCL NINGBO																									11-May
APL JAPAN																									5-Jun
APL CHONGQING																									7-Jun
COSCO EUROPE																									5-Jun
CMA CGM VELA																									18-Apr
LONG BEACH TRADER																									1-Apr
ANTON SCHULJE																									8-Apr
WIELAND																									05-May
WIELAND																									30-May
WIELAND																									6-Jun
WIELAND																									13-Jun
HAMBURG BAY																									22-May
WIKING																									13-Jun
																									27-Jun
																									4-Jul

ABOVE MENTIONED ARE TENTATIVE VESSELS AND ARE SUBJECT TO CHANGE.

OUTBOUND

DUBAI

VESSEL	JEBEL ALI	ABU DHABI	ALEXANDRIA	AOABA	BAHRAIN	CHENNAI	COCHIN	COLOMBO	DAMMAM	DAR ES SALAM	DELHI	FELIXSTOWE	HAMBURG	JEDDAH	KARACHI	KUWAIT	MALE	MOMBASA	SOHAR	NEW YORK	NHAVA SHEVA	RIYADH	ROTTERDAM	UMM QASR	SINGAPORE	
PROSPER	4-May	05-May																								
X-PRESS SUEZ	07-May	08-May																								
PROSPER	11-May	12-May																								
X-PRESS SUEZ	14-May	15-May																								
PROSPER	18-May	19-May																								
X-PRESS SUEZ	21-May	22-May																								
PROSPER	25-May	26-May																								
X-PRESS SUEZ	28-May	29-May																								
PROSPER	1-Jun	02-Jun																								
X-PRESS SUEZ	4-Jun	05-Jun																								
PROSPER	8-Jun	09-Jun																								
MAERSK KITHIRA	07-May		23-May																							
MAERSK KLAIPEDA	14-May		30-May																							
MAERSK KIMI	21-May		6-Jun																							
MAERSK KYRENIA	28-May		13-Jun																							
MAERSK KARACHI	04-Jun		20-Jun																							
RIO NEGRO	11-Jun		27-Jun																							
MAERSK KAMPALA	25-Jun		11-Jul																							
LISBON	1-May			20-May																						
MAERSK YANGTZE	8-May		27-May																							
MDV HOA 1	15-May		03-Jun																							
MAERSK YAMUNA	22-May		10-Jun																							
MP THE EDELMAN	29-May		17-Jun																							
KMARIN AGUA	5-Jun		24-Jun																							
MAERSK INDUS	19-Jun		08-Jul																							
OEL JUMEIRAH	05-May				08-May																					
X-PRESS SUEZ	07-May				10-May																					
OEL JUMEIRAH	12-May				15-May																					
EXPRESS SUEZ	14-May				17-May																					
OEL JUMEIRAH	19-May				22-May																					
X-PRESS SUEZ	21-May				24-May																					
OEL JUMEIRAH	26-May				29-May																					
X-PRESS SUEZ	28-May				31-May																					
OEL JUMEIRAH	02-Jun				05-Jun																					
X-PRESS SUEZ	04-Jun				07-Jun																					
OEL JUMEIRAH	09-Jun				12-Jun																					
X-PRESS SUEZ	11-Jun				14-Jun																					
OEL JUMEIRAH	16-Jun				19-Jun																					
XIAMEN	07-May					18-May																				
ALS FIDES	14-May					25-May																				
MESSINI	21-May					01-Jun																				
SIMA BRIZO	28-May					08-Jun																				
XIAMEN	04-Jun					15-Jun																				
ALS FIDES	11-Jun					22-Jun																				
MESSINI	18-Jun					29-Jun																				
XIAMEN	7-May						13-May																			
ALS FIDES	14-May						20-May																			
MESSINI	21-May						27-May																			
SIMA BRIZO	28-May						3-Jun																			
XIAMEN	4-Jun						10-Jun																			
ALS FIDES	11-Jun						17-Jun																			
MESSINI	18-Jun						24-Jun																			
XIAMEN	7-May							15-May																		
ALS FIDES	14-May							22-May																		
MESSINI	21-May							29-May																		
SIMA BRIZO	28-May							05-Jun																		
XIAMEN	4-Jun							12-Jun																		
ALS FIDES	11-Jun							19-Jun																		
MESSINI	18-Jun							26-Jun																		
AMOUANI	2-May								4-May																	
COSCO SINGAPORE	9-May								11-May																	
UASC YAS	16-May								18-May																	
CMA CGM BERLIOZ	23-May								25-May																	
XIN NING BO	30-May								1-Jun																	
MAYSSAN	6-Jun								8-Jun																	
AMOUANI	13-Jun								14-Jun																	
COSCO SINGAPORE	20-Jun								22-Jun																	
EMIRATES ASANTE	05-May									14-May																
CENTAURUS	12-May									21-May																
NORO	19-May									28-May																
CMA CGM MANET	26-May									04-Jun																
EMIRATES ASANTE	02-Jun									11-Jun																
CENTAURUS	09-Jun									18-Jun																
NORO	16-Jun									25-Jun																
NORTHERN PRACTICE	03-May										10-May															
NORTHERN PRELUDE	10-May										17-May															

ABOVE MENTIONED ARE TENTATIVE VESSELS AND ARE SUBJECT TO CHANGE. ALSO DIRECT SERVICES TO CHENNAI, DOHA, RIYADH AND SHARJAH

VESSEL	JEBEL ALI	ABU DHABI	ALEXANDRIA	AQABA	BAHRAIN	CHENNAI	COCHIN	COLOMBO	DAMMAM	DARES SALAM	DELHI	FELIXSTOWE	HAMBURG	JEDDAH	KARACHI	KUWAIT	MALE	MOMBASA	SOHAR	NEW YORK	NHAVA SHEVA	RIYADH	ROTTERDAM	UMM QASR	SINGAPORE	
AS CYPRIA	20-May																			19-Jun						
ROBIN HUNTER	27-May																				26-Jun					
IRENES RELIANCE	03-Jun																				03-Jul					
PUCCINI	10-Jun																				10-Jul					
THORSTAR	17-Jun																				17-Jul					
CARDONIA	2-May																					10-May				
NORTHERN PRACTICE	9-May																					17-May				
CARDONIA	16-May																					24-May				
NORTHERN PRACTICE	23-May																					31-May				
CARDONIA	30-May																					7-Jun				
NORTHERN PRACTICE	06-Jun																					14-Jun				
CARDONIA	13-Jun																					21-Jun				
NAVIOS VERANO	5-May																						11-May			
CSSCL PUSAN	10-May																						16-May			
SIMA GENESIS	12-May																						18-May			
OOCL SEOUL	17-May																						23-May			
NAVIOS VERANO	19-May																						25-May			
OOCL BRUSSELS	24-May																						30-May			
SIMA GENESIS	26-May																						2-Jun			
CAPE KORTIA	31-May																						6-Jun			
NAVIOS VERANO	2-Jun																						9-Jun			
	7-Jun																						13-Jun			
TAJ MAHAL	7-May																							8-Jun		
GANGE	14-May																							15-Jun		
ADAMASTOS	21-May																							22-Jun		
EXPRESS ROME	28-May																							29-Jun		
XIN HONG KONG	04-Jun																							6-Jul		
ATHENIAN	11-Jun																							13-Jul		
CMA CGM AMAZON	18-Jun																							20-Jul		
IRENES RELIANCE	03-May																							6-May		
IRENES RELIANCE	10-May																							13-May		
IRENES RELIANCE	17-May																							20-May		
IRENES RELIANCE	24-May																							27-May		
IRENES RELIANCE	31-May																							3-Jun		
IRENES RELIANCE	07-Jun																							10-Jun		
IRENES RELIANCE	14-Jun																							17-Jun		
IRENES RELIANCE	21-Jun																							24-Jun		
HYUNDAI PRIDE	05-May																								21-May	
CMA CGM ORFEO	10-May																								22-May	
HYUNDAI VICTORY	12-May																								28-May	
COSCO PHILIPPINES	17-May																								29-May	
HYUNDAI DREAM	19-May																								4-Jun	
CSCCL ZEEBRUGGE	24-May																								7-Jun	
HYUNDAI HOPE	26-May																								11-Jun	
CMA CGM NORMA	31-May																								12-Jun	
HYUNDAI HONOUR	02-Jun																								18-Jun	
CMA CGM LYRA	07-Jun																								19-Jun	
HYUNDAI RESPECT	09-Jun																								25-Jun	



QUOTABLE QUOTES

Tell me and I forget. Teach me and I remember. Involve me and I learn

- Benjamin Franklin

There is nothing noble in being superior to your fellow men.

True nobility lies in being superior to your former self

- Ernest Hemingway

Have you ever noticed that anybody driving slower than you is an idiot, and anyone going faster than you is a maniac?

- George Carlin

My advice to other disabled people would be, concentrate on things your disability doesn't prevent you doing well, and don't regret the things it interferes with. Don't be disabled in spirit as well as physically

- Stephen Hawking

In rivers, the water that you touch is the last of what has passed and the first of that which comes; so with present time

- Leonardo da vinci

Breakbulk Middle East moves from Abu Dhabi to Dubai for 2019



Breakbulk Middle East will take place at the Dubai World Trade Centre, 11-12 February, 2019, following its first three in Abu Dhabi.

Although attendance at the region's leading event for project cargo specialists grew 36 percent compared with the previous edition, organisers say feedback from exhibitors favours Dubai.

With twice as many attendees from Dubai as Abu Dhabi, and an additional 51 countries represented at the event, the decision was made to move to the Dubai World Trade Centre with its ease of access for internationals and higher density of leading industrial manufacturers, engineering and construction companies, oil & gas conglomerates and other decision makers involved in projects.

Nearly 2,000 project cargo professionals turned out last year to network for new business and gain insight into the changing market for megaprojects and related issues.

Top 10 countries in order of representation were UAE, Saudi Arabia, India, Oman, Norway, Germany, United

States, Turkey and China, reflecting worldwide interest in project development within the GCC.

"Our primary objective is to provide an event that offers the best business networking opportunities for Breakbulk Middle East exhibitors," said Ben Blamire, the event's commercial director. "The Dubai World Trade Centre, one of the most prestigious venues in the Middle East, will provide the catalyst for even greater involvement in 2019."

Alongside the exhibition, Breakbulk Middle East offers a full two-day conference, covering the hot topics project cargo specialists need to know to seize regional opportunities and construct effective project plans.

Led by the key players in the region, such as Fluor, Petrofac, Agility and SNC-Lavalin, the conference also offers face-to-face opportunities to discuss these topics in greater depth. Focus topics include GCC economic diversification, drilling down to project opportunities, logistics for post-conflict regions and HSE and workforce strategies.

CMA CGM to acquire stake in CEVA

CMA CGM has announced it has reached an agreement to acquire an equity stake of nearly 25 percent of CEVA Logistics AG, a global leading player in the logistics sector. CMA CGM has committed to subscribe for mandatory convertible securities of CEVA in an estimated amount between 380 and 450 million CHF. These securities will be convertible into CEVA common shares subject to obtaining all required regulatory approvals. This equity investment takes place in connection with CEVA's planned initial public offering on the SIX Swiss Exchange, announced on 20th April 2018, and remains conditioned upon its successful completion.

With this transaction, CMA CGM aims to grow its presence in the logistics sector, a business closely related to shipping.

A global leader in logistics and with more than 56,000 employees and temporary/agency workers in



160 countries, CEVA posted revenues of over 7 billion dollars in 2017.

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Raj George	Senior V P - Projects, Oil & Energy
Ahmed Al Rais	Senior V P - Airfreight
Arjun Bose	Director - CSS Abu Dhabi, Qatar, Oman, Sharjah

Ajay Krishnan	COO - Freight forwarding
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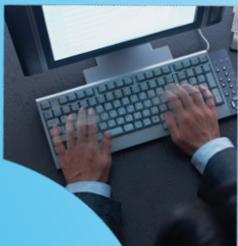
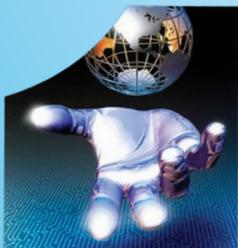
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